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# **2017 Report to Congress On China's WTO Compliance**



**United States Trade Representative  
January 2018**

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On China's WTO Compliance**



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*Appendix 3:* Initial Actions of the U.S.-China Economic Cooperation 100-Day Plan (May 11, 2017)

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## 2017 USTR Report to Congress on China's WTO Compliance

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### ABBREVIATIONS

ACFTU	All China Federation of Trade Unions
APEC	Asia-Pacific Economic Cooperation
AQSIQ	State Administration of Quality Supervision, Inspection and Quarantine
BOFT	Bureau of Fair Trade for Imports and Exports
CAC	Cyberspace Administration of China
CFDA	China Food and Drug Administration
CIRC	China Insurance Regulatory Commission
CNCA	National Certification and Accreditation Administration
CNIS	China National Institute for Standards
CUP	China UnionPay
GAPP	General Administration of Press and Publication
IBII	Bureau of Industry Injury Investigation
ISO	International Organization for Standardization
JCCT	U.S.-China Joint Commission on Commerce and Trade
MIIT	Ministry of Industry and Information Technology
MOA	Ministry of Agriculture
MOC	Ministry of Construction
MOF	Ministry of Finance
MOFCOM	Ministry of Commerce
MOFTEC	Ministry of Foreign Trade and Economic Cooperation
MOH	Ministry of Health
MOST	Ministry of Science and Technology
NCA	National Copyright Administration
NDRC	National Development and Reform Commission
NPC	National People's Congress
OIE	World Organization for Animal Health
PBOC	People's Bank of China
SAC	Standardization Administration of China
SAIC	State Administration for Industry and Commerce
SAPPRFT	State Administration of Press, Publication, Radio, Film and Television
SARFT	State Administration of Radio, Film and Television
SASAC	State-owned Assets Supervision and Administration Commission
SAT	State Administration of Taxation
SCLAO	State Council's Legislative Affairs Office
SDPC	State Development and Planning Commission
S&ED	U.S.-China Strategic and Economic Dialogue
SFDA	State Food and Drug Administration
SIPO	State Intellectual Property Office
SPB	State Postal Bureau
SPC	Supreme People's Court
WIPO	World Intellectual Property Organization
WTO	World Trade Organization

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### FOREWORD

This is the 16th report prepared pursuant to section 421 of the U.S.-China Relations Act of 2000 (P.L. 106-286), 22 U.S.C. § 6951 (the Act), which requires the United States Trade Representative (USTR) to report annually to Congress on compliance by the People's Republic of China (China) with commitments made in connection with its accession to the World Trade Organization (WTO), including both multilateral commitments and any bilateral commitments made to the United States. The report covers calendar year 2016. It also incorporates the findings of the Overseas Compliance Program, as required by section 413(b)(2) of the Act, 22 U.S.C. § 6943(b)(2).

Like the prior reports, this report is structured as an examination of the nine broad categories of WTO commitments undertaken by China. Throughout the report, USTR has attempted to provide as complete a picture of China's WTO compliance as possible, subject to the inherent constraints presented by the sheer volume and complexity of the required changes to China's trade regime and transparency obstacles. The report identifies areas where progress has been achieved and underscores areas of concern, as appropriate, with regard to the commitments that became effective upon China's accession to the WTO as well as those commitments scheduled to be phased in over time.

The focus of the report's analysis continues to be on trade concerns raised by U.S. stakeholders that, in the view of the U.S. Government, merit attention within the WTO context. The report does not attempt to provide an exhaustive analysis of those concerns or the individual commitments made in China's WTO accession agreement that might be implicated by them.

In preparing this report, USTR drew on its experience in overseeing the U.S. Government's monitoring of China's WTO compliance efforts. USTR chairs the Trade Policy Staff Committee (TPSC) Subcommittee on China, an inter-agency body whose mandate is, *inter alia*, to assess China's efforts to comply with its WTO commitments. This TPSC subcommittee is composed of experts from USTR, the Departments of Commerce, State, Agriculture and Treasury, and the U.S. Patent and Trademark Office, among other agencies. It works closely with State Department economic officers, Foreign Commercial Service officers, Enforcement and Compliance officers and Intellectual Property Attachés from the Commerce Department, Foreign Agricultural Service officers, Customs and Border Protection attachés and Immigration and Customs Enforcement attachés at the U.S. Embassy and Consulates General in China, who are active in gathering and analyzing information, maintaining regular contacts with U.S. industries operating in China and maintaining a regular dialogue with Chinese government officials at key ministries and agencies. The subcommittee meets in order to evaluate and coordinate U.S. engagement of China in the trade context.

To aid in its preparation of this report, USTR published a notice in the Federal Register on August 2, 2017, asking interested parties to submit written comments and testimony and scheduling a public hearing before the TPSC. The public hearing took place on October 4, 2017. A list of the written submissions received from interested parties is set forth in Appendix 1, and the persons who testified at the hearing before the TPSC are identified in Appendix 2.

## EXECUTIVE SUMMARY

### OVERVIEW

After its accession to the World Trade Organization (WTO) in 2001, China was supposed to revise hundreds of laws, regulations and other measures to bring them into conformity with its WTO obligations, as required by the terms set forth in its Protocol of Accession. U.S. policymakers hoped that the terms set forth in China's Protocol of Accession would dismantle existing state-led policies and practices that were incompatible with an international trading system expressly based on open, market-oriented policies and rooted in the principles of non-discrimination, market access, reciprocity, fairness and transparency. But those hopes were disappointed. China largely remains a state-led economy today, and the United States and other trading partners continue to encounter serious problems with China's trade regime. Meanwhile, China has used the imprimatur of WTO membership to become a dominant player in international trade. Given these facts, it seems clear that the United States erred in supporting China's entry into the WTO on terms that have proven to be ineffective in securing China's embrace of an open, market-oriented trade regime.

Furthermore, it is now clear that the WTO rules are not sufficient to constrain China's market-distorting behavior. While some problematic policies and practices being pursued by the Chinese government have been found by WTO panels or the Appellate Body to run afoul of China's WTO obligations, many of the most troubling ones are not directly disciplined by WTO rules or the additional commitments that China made in its Protocol of Accession. The reality is that the WTO rules were not formulated with a state-led economy in mind, and while the extra commitments that China made in its Protocol of Accession disciplined certain state-led policies and practices existing in 2001, the Chinese government has since replaced them with more sophisticated – and still very troubling – policies and practices.

Today, almost two decades after it pledged to support the multilateral trading system of the WTO, the Chinese government pursues a wide array of continually evolving interventionist policies and practices aimed at limiting market access for imported goods and services and foreign manufacturers and services suppliers. At the same time, China offers substantial government guidance, resources and regulatory support to Chinese industries, including through initiatives designed to extract advanced technologies from foreign companies in sectors across the economy. The principal beneficiaries of China's policies and practices are Chinese state-owned enterprises and other significant domestic companies attempting to move up the economic value chain. As a result, markets all over the world are less efficient than they should be.

Remarkably, this situation is worse today than it was five years ago. While some of the legal changes and related economic reforms that China made in the years immediately following its WTO accession offered the potential for China's fuller embrace of market principles, these efforts stalled and stagnated. In fact, over the past five years, despite Chinese pronouncements to the contrary, the state's role in the economy has increased, as have the seriousness and breadth of concerns facing U.S. and other foreign companies seeking to do business in China or attempting to compete with favored Chinese companies in their home markets.

Since China's accession to the WTO, the United States has repeatedly attempted to work with China in a cooperative and constructive manner. Using intensive, high-level bilateral dialogues, the United States has sought to resolve significant trade irritants and also to encourage China to pursue market-oriented policies and become a more responsible member of the WTO. These bilateral efforts largely have been unsuccessful – not because of failures by U.S. policymakers, but because Chinese policymakers were not interested in moving toward a true market economy.

The United States established its first high-level trade dialogue with China in 2003, with the elevation of the existing U.S.-China Joint Commission on Commerce and Trade (JCCT), as the U.S. Trade Representative joined the Secretary of Commerce as a U.S. chair and a Vice Premier began leading the Chinese side. Another high-level dialogue, the U.S.-China Strategic Economic Dialogue (SED), was added in 2006 with a broad focus on economic matters, including some trade and investment issues. The SED was expanded and replaced by the U.S.-China Strategic and Economic Dialogue (S&ED) in 2009. Finally, in 2017, the United States and China created the U.S.-China Comprehensive Economic Dialogue (CED), which supplanted the JCCT and the S&ED. Nevertheless, despite this constant high-level engagement over the years, these dialogues failed to generate anything more than incremental market access improvements or the repeal or modification of problematic Chinese measures that should never have been issued in the first place. At times, the United States also secured broad commitments from China for fundamental shifts in the direction of Chinese policies and practices, but China repeatedly failed to follow through on those commitments.

For example, at the 2010 S&ED meeting, the 2012 S&ED meeting, the 2012 Obama-Xi summit meeting and the 2014 JCCT meeting, China committed that foreign companies are free to base technology transfer decisions on business and market considerations and to independently negotiate and decide whether and under what circumstances to assign or license intellectual property rights to affiliated or unaffiliated enterprises. It seems clear, however, that China's regulatory authorities do not allow U.S. companies to make their own decisions about technology transfer and the assignment or licensing of intellectual property rights, but instead continue to require or pressure foreign companies to transfer technology as a condition for securing investment or other approvals.

China also has repeatedly committed not to link government procurement preferences to the ownership or development of intellectual property

(IP) in China, including at the 2010 JCCT meeting, the 2011 S&ED meeting and the 2011 JCCT meeting. However, as recently as the November 2016 JCCT meeting, the United States brought to China's attention more than 30 provincial and local measures linking government procurement preferences to the ownership or development of IP in China. Outside the government procurement context, China also has made broad commitments to treat IP owned or developed outside China the same as IP owned or developed in China, including at the 2012 S&ED meeting, the 2014 JCCT meeting and the 2015 JCCT meeting. Still, China continues to pursue myriad policies outside the government procurement context that require or favor the ownership or development of IP in China.

At the 2015 Obama-Xi summit meeting, the 2016 S&ED meeting and the 2016 JCCT meeting, China committed that its "secure and controllable" information and communications technology (ICT) policies applicable to the commercial sector will not unnecessarily limit or prevent commercial sales opportunities for foreign suppliers of ICT products, services and technologies and will not impose nationality-based conditions and restrictions on the purchase, sale or use of ICT products, services and technologies by commercial enterprises unnecessarily. Nevertheless, China continues to pursue myriad mercantilist policies under the guise of cybersecurity, as evidenced by, among other things, significant declines in commercial sales of foreign ICT products and services in China.

China has repeatedly committed to review applications of agricultural biotechnology products in a timely, ongoing and science-based manner and to implement specific changes to the review process, including at the 2015 Obama-Xi summit meeting, the 2015 JCCT meeting and the 2016 S&ED meeting and during the run-up to the 2017 CED meeting. Undeniably, however, China's approval process remains troubling, as the Chinese regulatory authorities continue to review applications slowly and without scientific rationale, while Chinese companies continue to try to build up their own

capabilities in the area of agricultural biotechnology. China even issued a new measure after the 2016 S&ED meeting that added ambiguity and delay to the approval process, without making the previously promised changes.

Other examples could be given, but there can be no serious question about the underlying dynamic. China has shown a willingness to take modest steps to address isolated issues, and it will sometimes make broader commitments when pressed at very high levels, but it is not prepared to follow through on significant commitments or to make fundamental changes to its trade and investment regime. China is determined to maintain the state's leading role in the economy and to continue to pursue industrial policies that promote, guide and support domestic industries while simultaneously and actively seeking to impede, disadvantage and harm their foreign counterparts, even though this approach is incompatible with the market-based approach expressly envisioned by WTO members and contrary to the fundamental principles running throughout the many WTO agreements.

Throughout the many years of high-level U.S.-China engagement since China joined the WTO, the U.S.-China trade imbalance has grown exponentially. While various factors can contribute to a trade imbalance, the size and direction of the U.S.-China trade imbalance evidences a trade relationship that is neither natural nor sustainable.

In 2001, at the time of China's WTO accession, the United States had a goods trade deficit with China of \$83 billion. In 2003, when the JCCT was elevated, the bilateral trade deficit had increased to \$124 billion. By 2006, when the SED was established, the bilateral trade deficit had reached \$234 billion. When the SED was replaced by the S&ED in 2009, the bilateral trade deficit had dropped slightly to \$227 billion, largely because of the 2008 global financial crisis. In subsequent years, however, the bilateral trade deficit resumed its steep climb, reaching \$350 billion in 2016, the year before the establishment of the CED. Finally, in 2017, when the

United States sought to work with China in the newly formed CED, nothing changed. The United States' trade deficit with China stood at \$274 billion in the first nine months of the year and was projected to reach \$365 billion by the end of the year.

It is true that the United States maintains a bilateral surplus with China in the area of services. However, this surplus stood at only \$38 billion in 2016, and most of this surplus was due to travel-related services. Moreover, a comparison of total U.S. services exports to China versus total U.S. services exports to other countries in Asia as a percentage of each country's services gross domestic product (GDP) shows that U.S. services exports to China are significantly underperforming in key services sectors such as banking, insurance, Internet-related, professional and retail services. The Chinese government, of course, continues to maintain numerous restrictions in these services sectors.

Going forward, the United States will continue to hold China strictly accountable for adherence to its WTO obligations. Like other WTO members, the United States will continue to use the WTO dispute settlement mechanism as an enforcement tool and also raise concerns during meetings of WTO committees and councils in order to highlight problematic Chinese policies and practices. In addition, the United States will continue to participate in other multilateral fora, such as the Global Forum on Steel Excess Capacity. At the same time, the United States will continue to rigorously enforce U.S. trade remedy laws, in accordance with WTO rules, when U.S. interests are being harmed by unfairly traded or surging imports from China. The United States also will take all other steps necessary to rein in harmful state-led, mercantilist policies and practices pursued by China, even when they do not fall squarely within WTO disciplines, as evidenced by USTR's ongoing investigation of Chinese technology transfer policies and practices pursuant to Section 301 of the Trade Act of 1974, as amended.

It is unfortunate that the United States and other WTO members have had to resort to so many

enforcement actions, enforcement-related initiatives and high-level dialogues over the years in an attempt to rein in China's state-led trade regime and to encourage China to act as a more responsible WTO member. It was never envisioned that enforcement would play such a large role for any WTO member, and it is especially unfortunate in the case of China, given that China is the largest trader among WTO members. Indeed, it is simply unrealistic to believe that WTO enforcement actions alone can ever have a significant impact on an economy as large as China's economy, unless the Chinese government is truly committed to market-based competition. The notion that our problems with China can be solved by bringing more cases at the WTO alone is naïve at best, and at worst it distracts policymakers from facing the gravity of the challenge presented by China's non-market policies.

It is important to recall that WTO members are supposed to be moving toward market-based outcomes voluntarily. The expectations of WTO membership were clearly set forth in the Marrakesh Declaration on April 15, 1994, at the conclusion of the Uruguay Round negotiations. There, WTO members expressly affirmed their view that the establishment of the WTO ushers in a "new era of global economic cooperation" that "reflect[s] the widespread desire to operate in a fairer and more open multilateral trading system." WTO members further made clear their determination that their economies would participate in the international trading system based on both "open, market-oriented policies *and* the commitments set out in the Uruguay Round Agreements and Decisions." (Emphasis added.) It clearly was not contemplated that any member would adopt state-led economic and trade policies instead of market-oriented policies, nor was it contemplated that any member would pursue mercantilist trade policies instead of policies promoting a fairer and more open multilateral trading system.

Rather, with the creation of the WTO, it was expected that each WTO member would pursue open, market-oriented policies designed to ensure

that trade flows as smoothly, predictably and freely as possible. Among other things, that means not only strictly adhering to the agreed rules but also observing in good faith the fundamental principles that run throughout the many WTO agreements. First among these principles is non-discrimination. A WTO member should treat foreign products, services and nationals the same as its own, not discriminate against them. A second key principle is openness. A WTO member should work to lower trade barriers, not raise them. A third key principle that runs throughout the many WTO agreements is reciprocity. Through rules such as the most-favored nation rule, the WTO seeks to avoid free riders and to encourage reciprocal concessions between and among members. A fourth key principle is fairness. That is why the WTO agreements provide remedies for certain types of situations where trade is deemed unfair. A fifth key principle is transparency. Among other things, a WTO member is required to publish all of its trade measures, to respond to requests for information by other members and to notify changes in trade policies.

While the WTO agreements do include a dispute settlement mechanism, this mechanism is not designed to address a situation in which a WTO member has opted for a state-led trade regime that prevails over market forces and pursues policies guided by mercantilism rather than global economic cooperation. The WTO's dispute settlement mechanism is narrowly targeted at good faith disputes where one member believes that another member has adopted a measure or taken an action that violates a WTO obligation. It can address this type of discrete problem, but it is not effective in addressing a trade regime that broadly conflicts with the fundamental underpinnings of the WTO system. No amount of enforcement activities by other WTO members would be sufficient to remedy this type of behavior.

In the case of China, the analysis in this report shows where China appears to have adopted measures or taken actions in conflict with its WTO obligations. This analysis also shows that China has fallen far

short when it comes to embracing the “new era” contemplated by WTO members, where “global economic cooperation” reflects the widespread desire to operate in a fairer and more open multilateral trading system and where all WTO members pursue open, market-oriented policies. Unfortunately, the “new era” contemplated by China is one that is based on “socialism with Chinese characteristics,” as recently enshrined in the Constitution of the Chinese Communist Party.

It is difficult to envision this troubling situation changing significantly as long as China continues to remain committed to an economy dominated by the state and built on mercantilist industrial policies designed to promote, guide and support domestic industries while simultaneously and actively seeking to impede, disadvantage and harm their foreign counterparts. If China does not truly embrace a market-oriented approach, rooted in the fundamental WTO principles of non-discrimination, market access, reciprocity, fairness and transparency, the very serious and harmful problems generated by China's trade regime likely will persist.

### CHINA'S APPROACH TO WTO MEMBERSHIP

The commitments to which China's leaders agreed when China joined the WTO in 2001 were sweeping in nature and required the Chinese government to make changes to hundreds of laws, regulations and other measures affecting trade and investment. These changes largely coincided with the economic reform goals of China's leaders at the time, which built on the economic reforms that China had begun under Deng Xiaoping in 1978. The Chinese leaders who negotiated the terms of China's WTO accession believed that China's economy needed to rely more on market signals and less on the role of the state in China's economy. Indeed, these leaders had initiated a dramatic and rapid reform of state-owned enterprises in the mid-1990s.

Following China's accession to the WTO, the Chinese government began to implement China's numerous commitments. At the time, U.S. policymakers were

hopeful that these actions would deepen China's integration into the WTO's rules-based international trading system, while also strengthening China's ongoing economic reforms.

New leaders took over in China in 2003, two years after China's WTO accession. Under their leadership, the Chinese government increasingly emphasized the state's role in the economy, diverging from the path of economic reform that had driven China's accession to the WTO. With the state leading China's economic development, the Chinese government pursued new and more expansive industrial policies, often designed to limit market access for imported goods, foreign manufacturers and foreign service suppliers, while offering substantial government guidance, resources and regulatory support to Chinese industries, particularly ones dominated by state-owned enterprises. This heavy state role in the economy, reinforced by unchecked discretionary actions of Chinese government regulators, generated serious trade frictions with China's many trade partners, including the United States.

In particular, beginning with the creation of the State-owned Assets Supervision and Administration Commission (SASAC) in 2003, China's new leaders de-emphasized their predecessors' move toward a greater reliance on market forces and a lesser reliance on Chinese government economic planners and state-owned enterprises. Instead, the new leaders set out to bolster the state sector by seeking to improve the operational efficiency of state-owned enterprises and by orchestrating mergers and consolidations to make these enterprises stronger. These actions soon led to institutionalized preferences for state-owned enterprises and the creation of national champions in many sectors.

By 2006, when China had taken steps to implement the last of its key WTO commitments, China's policy shift became more evident. Chinese government policies and practices demonstrated a stronger embrace of state capitalism, a trend that continued into 2012, the last full year under the Chinese

leaders who had taken over in 2003. Many of these policies and practices suggested that China had decided not to fully embrace key WTO principles, such as market access, non-discrimination and transparency. Exacerbating this situation was China's incomplete adoption of the rule of law, including through government officials' abuse of administrative processes.

For example, confidential accounts from non-Chinese enterprises indicated that Chinese government officials, acting without fear of legal challenge, at times required these enterprises to transfer technology as a condition for securing investments approvals. Similarly, in the trade remedies context, China's regulatory authorities at times seemed to pursue antidumping (AD) and countervailing duty (CVD) investigations and impose duties for the purpose of striking back at trading partners that legitimately exercised their rights under WTO trade remedy rules. As three WTO cases won by the United States confirm, China's regulatory authorities pursued these investigations even when necessary legal and factual support for the duties is absent. In addition, U.S. industry and industries from other WTO Members have asserted that China's competition policy enforcement authorities not only target foreign companies, but also at times use *Anti-monopoly Law* investigations as a tool to protect and promote domestic national champions and domestic industries.

By 2013, when China's next leadership transition was complete, some signs of a renewed commitment to economic reform in China began to emerge. The new Chinese leaders' apparent focus on economic reform soon led to a decision reached in November 2013 at the Third Plenum of the 18th Central Committee of the Chinese Communist Party. The *Third Plenum Decision* endorsed a number of far-reaching economic reform pronouncements, calling for the market to play a "decisive" role in allocating resources, reducing Chinese government intervention in the economy, accelerating China's opening up to foreign goods and services, reforming China's state-owned enterprises and improving

transparency and the rule of law to allow fair competition in China's market. Once again, however, significant economic reform was neither pursued nor realized, despite these pronouncements.

Instead, the state's role in the economy has increased, as the Chinese government has continued to pursue and expand industrial policies that promote, guide and support domestic industries while simultaneously and actively seeking to impede, disadvantage and harm their foreign counterparts. A plan issued in 2015, known as *Made in China 2025*, is emblematic of China's evolving industrial policies. Using government intervention and substantial government financial and other support, the *Made in China 2025* plan targets 10 advanced manufacturing industries in China. In these industries, the plan seeks to replace foreign products with Chinese companies' products in the China market through a variety of fair and unfair means, including through the extraction of foreign technologies. Once dominant market shares are secured in the China market, the plan turns to its ultimate goal, which calls for Chinese companies dominating international markets.

Thus, as of now, fundamental changes in China's trade regime still have not emerged. Rather, the state's role in the economy remains strong, and a wide range of Chinese policies and practices continue to generate significant concerns among U.S. stakeholders, as does the continuing abuse of administrative processes by Chinese government officials, among other things. Major areas of specific concern continue to include: the Chinese government's prolific use of industrial policies that promote, guide and support domestic industries while simultaneously and actively seeking to impede, disadvantage and harm their foreign counterparts; massive subsidies; severe excess capacity; investment restrictions; "secure and controllable" ICT policies; overly broad and discriminatory cybersecurity restrictions; data transfer restrictions; serious problems with intellectual property rights enforcement in China; export restraints; unique

national standards; troubling agricultural policies that block U.S. market access; numerous continuing restrictions on services market access; and inadequate transparency.

### 2017 DEVELOPMENTS

On the bilateral front, the United States and China agreed to four new high-level dialogues at the summit meeting between President Trump and China's President Xi held in April 2017 in Mar-a-Lago, Florida. The new dialogue covering trade and investment issues, known as the U.S.-China Comprehensive Economic Dialogue (CED), was chaired on the U.S. side by the Treasury Secretary and the Commerce Secretary and on the Chinese side by a Vice Premier, Wang Yang. In addition to trade and investment issues, the CED's mandate also extended to macroeconomic policy, financial stability, currency and energy issues.

Discussions under the auspices of the CED began shortly after the Mar-a-Lago summit meeting, with the U.S. side agreeing to China's proposed 100-day action plan. In May 2017, the two sides agreed to certain initial results for this action plan, with each side committing to five outcomes for the other side.

The outcomes secured from China by the U.S. side largely focused on overdue actions by Chinese regulatory authorities, rather than any fundamental changes to China's trade and investment regime. Specifically, these outcomes included a resumption in market access for U.S. beef, a commitment to render decisions on certain pending U.S. biotechnology product applications, the lifting of certain investment restrictions on foreign suppliers of credit rating and credit investigation services, further steps toward the licensing of foreign suppliers of electronic payment services and the issuance of bond underwriting and settlement licenses to two U.S. companies.

The first plenary meeting of the CED took place in July 2017, at the conclusion of the 100 days allotted

for the two sides' action plan. While the two sides discussed a number of issues in the run-up to that meeting, no outcomes were achieved. At the conclusion of the meeting, Secretaries Mnuchin and Ross and Vice Premier Wang Yang discussed a possible one-year action plan, although they did not identify the specific issues to be discussed as part of it. In the ensuing months, China sought agreement on the issues that would be discussed in a one-year action plan. After assessing the productiveness of the CED process, however, the Administration withheld agreement on a one-year action plan.

In November 2017, further discussions took place when President Trump met with President Xi in Beijing. The U.S. side explained that it had no interest in engaging in the types of bilateral discussions pursued in the CED and in past dialogues like the JCCT and the S&ED's Economic Track, which have only achieved isolated, incremental progress on problematic Chinese trade and investment barriers. Instead, the United States made clear that it is seeking fundamental changes to China's trade regime, including the overarching industrial policies that have continued to dominate China's state-led economy. As the U.S. side noted, these unacceptable state-led industrial policies persist and continually evolve in myriad ways not only to promote China's domestic industries, but also to impose severe, unfair disadvantages on U.S. and other foreign industries.

Immediately after President Trump's visit to Beijing, China made certain unilateral announcements. Specifically, China stated that it would be taking steps to ease certain foreign investment restrictions in the banking, securities, fund management, asset management, futures and life insurance services sectors. China also announced that it would cease imposing a discriminatory value-added tax (VAT) on imports of dried distillers' grains with solubles (DDGS) from the United States and that it would gradually reduce its import tariff on automobiles. No time frame was given, and to date China has not yet implemented any of these changes, except with regard to the VAT on DDGS.

On the enforcement side, in August 2017, in response to a Presidential memorandum, USTR initiated an investigation under Section 301 of the Trade Act of 1974, as amended. This investigation is focused on policies and practices of the Government of China related to technology transfer, intellectual property and innovation. The investigation's status is detailed below in the Enforcement section.

The United States also continued to hold China accountable for adherence to WTO rules in 2017. Pending cases involve (1) China's administration of tariff-rate quotas (TRQs) for rice, wheat and corn, (2) excessive government support for the production of rice, wheat and corn by farmers in China, (3) export quotas and export duties maintained by China on various forms of 11 raw materials, (4) antidumping and countervailing duties that China imposed on imports of U.S. chicken broiler products, (5) restrictions that China put in place to create and maintain a domestic national champion as the exclusive electronic payment services supplier in China's market and (6) importation and distribution restrictions applied to theatrical films. The status of each of these cases is detailed below in the Enforcement section.

### CHINA'S WTO COMPLIANCE

Each conclusion set forth below is discussed in more detail in subsequent sections of this report.

### PRIORITY ISSUES

At present, China's trade policies and practices in several specific areas cause particular concern for the United States and U.S. stakeholders. The key concerns in each of these areas are summarized below.

#### Industrial Policies

##### Overview

China continued to pursue a wide array of industrial policies in 2017 that seek to limit market access for

imported goods, foreign manufacturers and foreign services suppliers, while offering substantial government guidance, resources and regulatory support to Chinese industries. The beneficiaries of these constantly evolving policies are not only state-owned enterprises but also other domestic companies attempting to move up the economic value chain.

#### Technology Transfer

At the beginning of 2017, longstanding and serious U.S. concerns regarding technology transfer remained unaddressed, despite repeated, high-level bilateral commitments by China to remove or no longer pursue problematic policies and practices. At the same time, new concerns have continued to emerge. In August 2017, as discussed above, USTR initiated an investigation under Section 301 of the Trade Act of 1974, as amended, focused on policies and practices of the Government of China related to technology transfer, intellectual property and innovation. Specifically, in its initiation notice, USTR identified four categories of reported Chinese government conduct that would be the subject of its inquiry, including but not limited to the use of a variety of tools to require or pressure the transfer of technologies and intellectual property to Chinese companies, depriving U.S. companies of the ability to set market-based terms in licensing negotiations with Chinese companies, intervention in markets by directing or unfairly facilitating the acquisition of U.S. companies and assets by Chinese companies to obtain cutting-edge technologies and intellectual property, and conducting or supporting unauthorized intrusions into U.S. commercial computer networks or cyber-enabled theft for commercial gains. As of December 2017, this investigation was ongoing.

#### Made in China 2025 Industrial Plan

In May 2015, China's State Council released *Made in China 2025*, a 10-year plan spearheaded by the Ministry of Industry and Information Technology (MIIT) and targeting 10 strategic industries, including

advanced information technology, automated machine tools and robotics, aviation and spaceflight equipment, maritime engineering equipment and high-tech vessels, advanced rail transit equipment, new energy vehicles (NEVs), power equipment, farm machinery, new materials, biopharmaceuticals and advanced medical device products. While ostensibly intended simply to raise industrial productivity through more advanced and flexible manufacturing techniques, *Made in China 2025* is emblematic of China's evolving and increasingly sophisticated approach to "indigenous innovation," which is evident in numerous supporting and related industrial plans. Their common, overriding aim is to replace foreign technology with Chinese technology in the China market through any means possible so as to ready Chinese companies for dominating international markets.

*Made in China 2025* seeks to build up Chinese companies in the 10 targeted, strategic industries at the expense of, and to the detriment of, foreign industries and their technologies through a multi-step process over 10 years. The initial goal of *Made in China 2025* is to ensure, through various means, that Chinese companies develop, extract or acquire their own technology, IP and know-how and their own brands. The next goal of *Made in China 2025* is to substitute domestic technologies, products and services for foreign technologies, products and services in the China market. The final goal of *Made in China 2025* is to capture much larger worldwide market shares in the 10 targeted, strategic industries.

Many of the policy tools being used by the Chinese government to achieve the goals of *Made in China 2025* raise serious concerns. These tools are largely unprecedented, as other WTO members do not use them, and include a wide array of state intervention and support designed to promote the development of Chinese industry in large part by restricting, taking advantage of, discriminating against or otherwise creating disadvantages for foreign enterprises and their technologies, products and services. Indeed, even facially neutral measures can be applied in

favor of domestic enterprises, as past experience has shown, especially at sub-central levels of government.

*Made in China 2025* also differs from industry support pursued by other WTO members by its level of ambition and, perhaps more importantly, by the scale of resources the government is investing in the pursuit of its industrial policy goals. In this regard, even if the Chinese government fails to achieve the industrial policy goals set forth in *Made in China 2025*, it is still likely to create or exacerbate market distortions and create severe excess capacity in many of the targeted industries.

### Indigenous Innovation

Policies aimed at promoting "indigenous innovation" continue to represent an important component of China's industrialization efforts. Through intensive, high-level bilateral engagement with China since 2010, the United States has attempted to address these policies, which provide various preferences when IP is owned or developed in China, both broadly across sectors of China's economy and specifically in the government procurement context.

For example, at the May 2012 S&ED meeting, China committed to treat IP owned or developed in other countries the same as IP owned or developed in China. The United States also used the 2012 JCCT process to press China to revise or eliminate specific measures that appeared to be inconsistent with this commitment. Throughout 2013 and 2014, the United States and China intensified their discussions. At the December 2014 JCCT meeting, China clarified and underscored that it will treat IP owned or developed in other countries the same as domestically owned or developed IP. Once again, however, these commitments were not fulfilled. China continues to pursue myriad policies that require or favor the ownership or development of IP in China.

The United States secured a series of similar commitments from China in the government

procurement context, where China agreed to de-link indigenous innovation policies at all levels of the Chinese government from government procurement preferences, including through the issuance of a State Council measure mandating that provincial and local governments eliminate any remaining linkages by December 2011. Nearly five years later, however, this promise had not been fulfilled. At the November 2016 JCCT meeting, in response to U.S. concerns regarding the continued issuance of scores of inconsistent measures, China announced that its State Council had issued a document requiring all agencies and all sub-central governments to “further clean up related measures linking indigenous innovation policy to the provision of government procurement preference.” Again, the United States should not have to seek the same promises over and over through multiple negotiations.

### Investment Restrictions

China seeks to protect many domestic industries through a restrictive investment regime, which adversely affects foreign investors in key services sectors, agriculture, extractive industries and certain manufacturing sectors. Many aspects of China's current investment regime, including lack of substantial liberalization, foreign equity caps, joint venture requirements, maintenance of a case-by-case administrative approval system for certain investments, the potential for a new and overly broad national security review, and the impact of China's *Cybersecurity Law* and *National Security Law* and related implementing measures, continue to cause foreign investors great concern.

In addition, foreign enterprises report that Chinese government officials may condition investment approval on a requirement that a foreign enterprise transfer technology, conduct research and development in China, satisfy performance requirements relating to exportation or the use of local content or make valuable, deal-specific commercial concessions. The United States has repeatedly raised concerns with China about its restrictive investment regime. To date, this

sustained bilateral engagement has not led to a significant relaxation of China's investment restrictions, nor has it appeared to curtail ad hoc actions by Chinese government officials. China did announce during President Trump's visit to Beijing in November 2017 that it would be relaxing certain restrictions on foreign investment in banking services, life insurance services and securities and asset management services in the future. It remains to be seen if these promises will be fulfilled.

### Secure and Controllable ICT Policies

In 2017, as China issued a series of draft and final measures to implement the *Cybersecurity Law* that it had adopted in November 2016, global concerns heightened over China's approach to cybersecurity policy. As demonstrated in the implementing measures, China's approach is to impose severe restrictions on a wide range of U.S. and other foreign ICT products and services with an apparent long-term goal of replacing foreign ICT products and services. Stakeholders and governments around the world expressed serious concerns about requirements that ICT equipment and other ICT products and services in critical sectors be “secure and controllable,” as these requirements are used by the Chinese government to disadvantage non-Chinese firms in multiple ways.

For example, China references its “secure and controllable” requirements to require Chinese IT users to purchase Chinese products, to favor Chinese service suppliers, to impose local content requirements, to impose domestic R&D requirements, to consider the location of R&D as a cybersecurity risk factor and to require the transfer or disclosure of source code or other IP. China also invokes “secure and controllable” requirements to restrict cross-border data transfers.

More broadly, China's passage of several cybersecurity-related laws since 2015 provides an overall statutory framework for technology-related restrictions on foreign companies in the name of cybersecurity or national security. However, the

sweeping approach of this legislation has raised concerns that the framework will be used as an industrial policy tool both to promote and favor national champions and other domestic companies and to block or impede foreign companies' access to the China market. For example, in July 2015, China passed a *National Security Law* whose stated purpose is to safeguard China's security, but it also includes sweeping provisions addressing economic and industrial policy. Additionally, in September 2015, the State Council published a big data development plan, which for the first time set a time table for adopting "secure and controllable" products and services in critical departments by 2020. China also adopted a *Counterterrorism Law* in December 2015 and then a *Cybersecurity Law* in November 2016, which impose far-reaching and onerous trade restrictions on imported ICT products and services in China.

Meanwhile, sector-specific policies under this broad framework continue to be deployed across China's economy. A high profile example from December 2014 was a measure drafted by the China Banking Regulatory Commission (CBRC) that called for 75 percent of ICT products used in the banking system to be "secure and controllable" by 2019 and that imposed a series of criteria that would shut out foreign ICT providers from China's banking sector. Other specific sectors pursuing "secure and controllable" policies included the insurance sector and the e-commerce sector.

In 2015, the United States, in concert with other governments and stakeholders around the world, raised serious concerns at the highest levels of government within China. During the state visit of President Xi in September 2015, the U.S. and Chinese Presidents committed to a set of principles for trade in information technologies. The issue was also raised in connection with the June 2015 S&ED meeting and the November 2015 JCCT meeting, with China making a series of additional important commitments with regard to technology policy. China reiterated many of these commitments at the November 2016 JCCT meeting, where it affirmed

that its "secure and controllable" policies are not to unnecessarily limit or prevent commercial sales opportunities for foreign ICT suppliers or unnecessarily impose nationality-based conditions and restrictions on commercial ICT purchases, sales or uses. China also agreed that it would notify relevant technical regulations to the WTO Committee on Technical Barriers to Trade (TBT Committee).

Yet again, however, it appears that China does not intend to comply with its promises. The numerous draft and final cybersecurity measures issued by China in 2017 raise serious questions about China's approach to cybersecurity regulation. China's measures do not appear to be consistent with the non-discriminatory, non-trade restrictive approach to which China committed. Accordingly, throughout the past year, the United States conveyed its serious concerns about China's approach to cybersecurity regulation through written comments on draft measures, bilateral engagement under the auspices of the CED and multilateral engagement at WTO committee meetings in an effort to persuade China to revise its policies in this area to ensure that they are consistent with its WTO obligations and bilateral commitments. These efforts are ongoing.

### Subsidies

China continues to provide substantial subsidies to its domestic industries, which have caused injury to U.S. industries. Some of these subsidies also appear to be prohibited under WTO rules. To date, the United States has been able to address some of these subsidies through countervailing duty proceedings conducted by the Commerce Department and dispute settlement cases at the WTO. The United States and other WTO members also have continued to press China to notify all of its subsidies to the WTO in accordance with its WTO obligations. Since joining the WTO 16 years ago, China has not yet submitted to the WTO a complete notification of subsidies maintained by the central government, and it did not notify a single sub-central government subsidy until July 2016, when it

provided information only on sub-central government subsidies that the United States had challenged as prohibited subsidies in a WTO case.

### Excess Capacity

Because of its state-led approach to the economy, China is the world's leader in creating excess capacity, as evidenced by unprecedentedly severe excess capacity situations in several industries. China also is well on its way to creating severe excess capacity in other industries through its pursuit of industrial plans such as *Made in China 2025*, where China is pouring in hundreds of billions of dollars to support Chinese companies and requiring them to achieve preset targets for domestic market share and global market share in each of 10 advanced manufacturing industries.

In manufacturing industries like steel and aluminum in particular, China's economic planners and their government actions and financial support have contributed to massive excess capacity in China, with the resulting over-production distorting global markets and hurting U.S. producers and workers in both the United States and third country markets such as Canada and Mexico, where U.S. exports compete with Chinese exports. While China recognizes the severe excess capacity problem in these industries, among others, and has taken some steps to try to address this problem, there have been mixed results.

From 2000 to 2014, China accounted for more than 75 percent of global steelmaking capacity growth, even though China has no comparative advantage with regard to the energy and raw material inputs that make up the majority of costs for steelmaking. Currently, China's capacity represents about one-half of global capacity and twice the combined steelmaking capacity of the European Union (EU), Japan, the United States and Russia. Meanwhile, China's steel exports grew to be the largest in the world, at 91 million MT in 2014, a 50-percent increase over 2013 levels, despite sluggish steel demand abroad. In 2015, Chinese exports reached a

historic high of 110 million MT, causing increased concerns about the detrimental effects that these exports would have on the already saturated world market for steel. China's steel exports continued to grow in the first half of 2016, before beginning to decline in the second half of the year, a trend that continued into 2017.

Similarly, production of primary aluminum in China increased by more than 50 percent between 2011 and 2015, and it has continued to grow in subsequent years despite a severe drop in global aluminum prices beginning in 2015. Large new facilities have been built with government support, including through energy subsidies, as China's primary aluminum production accounts for more than one-half of global production. As a consequence, China's aluminum excess capacity has been contributing to a severe decline in global aluminum prices, harming U.S. plants and workers.

Not unlike the situations in the steel and aluminum industries, China's production of soda ash has increased as domestic demand has stagnated. As a result, China's soda ash exports increased 23 percent in 2015 as compared to the previous year, and this trend continued in 2016. Further, China's soda ash production, which totaled 26 million MT in 2016, is projected to grow at nearly three percent annually through 2020, which is more than double China's projected 1.2 percent annual increase in domestic demand over that same time period. It also is estimated that China's excess soda ash capacity will continue to grow in the coming years, reaching over 10.5 million MT by 2019.

Excess capacity in China – whether in the steel industry or other industries like aluminum or soda ash – hurts U.S. industries and workers not only because of direct exports from China to the United States, but because lower global prices and a glut of supply make it difficult for even the most competitive producers to remain viable. Domestic industries in many of China's trading partners have continued to respond to the effects of the trade-distortive effects of China's excess capacity by

petitioning their governments to impose trade remedies such as antidumping and countervailing duties.

### Export Restraints

China continues to deploy a combination of export restraints, including export quotas, export licensing, minimum export prices, export duties and other restrictions, on a number of raw material inputs where it holds the leverage of being among the world's leading producers. Through these export restraints, it appears that China is able to provide substantial economic advantages to a wide range of downstream producers in China at the expense of foreign downstream producers, while creating pressure on foreign downstream producers to move their operations, technologies and jobs to China.

In 2013, China removed its export quotas and duties on several raw material inputs of key interest to the U.S. steel, aluminum and chemicals industries after the United States won a dispute settlement case against China at the WTO. In 2014, the United States won a second WTO case, focusing on China's export restraints on rare earths, tungsten and molybdenum, which are key inputs for a multitude of U.S.-made products, including hybrid automobile batteries, wind turbines, energy-efficient lighting, steel, advanced electronics, automobiles, petroleum, and chemicals. China removed those export restraints in May 2015. In July 2016, the United States launched a third WTO case challenging export restraints maintained by China. The challenged export restraints include export quotas and export duties maintained by China on various forms of 11 raw materials, including antimony, chromium, cobalt, copper, graphite, indium, lead, magnesia, talc, tantalum and tin. These raw materials are key inputs in important U.S. manufacturing industries, including aerospace, automotive, construction and electronics. It is deeply concerning that the United States has been forced to bring multiple cases to address the same obvious WTO compliance issues.

### Value-added Tax Rebates and Related Policies

As in prior years, in 2017, the Chinese government attempted to manage the export of many primary, intermediate and downstream products by raising or lowering the VAT rebate available upon export. China sometimes reinforces its objectives by imposing or retracting export duties. These practices have caused tremendous disruption, uncertainty and unfairness in the global markets for some products, particularly downstream products where China is a leading world producer or exporter, such as products made by the steel, aluminum and soda ash industries. These practices, together with other policies, such as excessive government subsidization, also have contributed to severe excess capacity in these same industries. An apparently positive development took place at the July 2014 S&ED meeting, when China committed to improve its VAT rebate system, including by actively studying international best practices, and to deepen communication with the United States on this matter, including regarding its impact on trade. Once more, however, this promise remains unfulfilled. To date, China has not made any movement toward the adoption of international best practices.

### Import Ban on Remanufactured Products

China prohibits the importation of remanufactured products, which it typically classifies as used goods. China also maintains restrictions that prevent remanufacturing process inputs (known as cores) from being imported into China's customs territory, except special economic zones. These import prohibitions and restrictions undermine the development of industries in many sectors in China, including mining, agriculture, healthcare, transportation and communications, among others, because companies in these industries are unable to purchase high-quality, lower-cost remanufactured products produced outside of China. Nevertheless, China is apparently prepared to pay this price in order to limit imports of remanufactured goods.

### Import Ban on Recoverable Materials

In 2017, China issued two measures that would limit or ban imports of certain recoverable wastes and recovered materials, such as plastic waste and unsorted paper. It appears that these measures are intended to promote a policy of import substitution, as similar restrictions do not appear to apply to domestically sourced recoverable wastes or recovered materials.

### Standards

In the standards area, two principal types of Chinese policies harm U.S. companies. First, Chinese government officials in some cases reportedly have pressured foreign companies seeking to participate in the standards-setting process to license their technology or intellectual property on unfavorable terms. Second, China has continued to pursue unique national standards in a number of high technology areas where international standards already exist, such as 3G and 4G telecommunications standards, Wi-Fi standards and information security standards. The United States continues to press China to address these specific concerns, but to date this bilateral engagement has yielded minimal progress.

Currently, China is undergoing a large-scale reform of its standards system. As part of this reform, China is seeking to incorporate a “bottom up” strategy in standards development in addition to the existing “top down” system. In 2016 and 2017, China published draft versions of a new *Standardization Law* on which the United States submitted written comments. At the same time, the existing technical committees continue to develop standards. For example, while the United States’ substantive concerns have not been addressed, the technical committee for cybersecurity standards has begun allowing foreign companies to participate in standards development and setting, with several U.S. and other foreign companies being allowed to vote and to participate at the working group level in

standards development. Nevertheless, we remain very concerned about China’s policies with regard to standards.

Notably, U.S. concerns about China’s standards regime are not limited to the implications for U.S. companies’ access to China’s market. China’s ongoing efforts to develop unique national standards aims eventually to serve the interests of Chinese companies seeking to compete globally, as the Chinese government’s vision is to use the power of the large China market to promote or compel the adoption of Chinese standards in global markets.

### Government Procurement

China made a commitment to accede to the GPA and to open up its vast government procurement market to the United States and other GPA parties. To date, however, the United States, the EU, and other GPA parties have viewed China’s offers as highly disappointing in scope and coverage. China submitted its fifth revised offer in December 2014. This offer showed progress in a number of areas, including thresholds, entity coverage and services coverage. Nonetheless, it fell short of U.S. expectations and remains far from acceptable to the United States and other GPA parties as significant deficiencies remain in a number of critical areas, including thresholds, entity coverage, services coverage and exclusions.

China’s current government procurement regime is governed by two important laws. The *Government Procurement Law*, administered by the Ministry of Finance, governs purchasing activities conducted with fiscal funds by state organs and other organizations at all levels of government in China. The *Tendering and Bidding Law* falls under the jurisdiction of the National Development and Reform Commission and imposes uniform tendering and bidding procedures for certain classes of procurement projects in China, notably construction and works projects, without regard for the type of entity that conducts the procurement. Both laws

cover important procurements that GPA parties would consider to be government procurement eligible for coverage under the GPA.

### Trade Remedies

China's regulatory authorities in some instances seem to be pursuing antidumping and countervailing duty investigations and imposing duties – even when necessary legal and factual support for the duties is absent – for the purpose of striking back at trading partners that have exercised their WTO rights against China. The U.S. response has been the filing and prosecution of three WTO disputes. The decisions reached by the WTO in those three disputes confirm that China failed to abide by WTO disciplines when imposing the duties at issue.

## Intellectual Property Rights

### Overview

After its accession to the WTO, China undertook a wide-ranging revision of its framework of laws and regulations aimed at protecting the intellectual property rights (IPR) of domestic and foreign rights holders, as required by the WTO Agreement on Trade-Related Aspects of Intellectual Property Rights (the TRIPS Agreement). Currently, China is in the midst of an extended round of revisions to these laws and regulations. Despite various plans and directives issued by the State Council in 2017, inadequacies in China's IPR protection and enforcement regime continue to present serious barriers to U.S. exports and investment. As a result, China was again placed on the Priority Watch List in USTR's 2017 Special 301 report. In addition, in January 2018, USTR announced the results of its 2017 Out-of-Cycle Review of Notorious Markets, which identifies online and physical markets that exemplify key challenges in the global struggle against piracy and counterfeiting. Several Chinese markets were among those named as notorious markets.

### Trade Secrets

Serious inadequacies in the protection and enforcement of trade secrets in China have been the subject of high-profile attention and engagement between the United States and China in recent years. Thefts of trade secrets for the benefit of Chinese companies have occurred both within China and outside of China. Offenders in many cases continue to operate with impunity. Particularly troubling are reports that actors affiliated with the Chinese government and the Chinese military have infiltrated the computer systems of U.S. companies, stealing terabytes of data, including the companies' intellectual property (IP), for the purpose of providing commercial advantages to Chinese enterprises.

In an effort to address these problems, the United States secured commitments from China to issue judicial guidance to strengthen its trade secrets regime. The United States also has secured commitments from China not to condone state-sponsored misappropriation of trade secrets for commercial use. In addition, the United States has urged China to make certain key amendments to its trade secrets-related laws and regulations, particularly with regard to a draft revision of the *Anti-unfair Competition Law*. The United States also has urged China to take actions to address inadequacies across the range of state-sponsored actors and to promote public awareness of trade secrets disciplines.

At the November 2016 JCCT meeting, China confirmed that it is strengthening its trade secrets regime and plans to bolster several areas of importance, including the availability of evidence preservation orders and damages based on market value as well as the issuance of a judicial interpretation on preliminary injunctions and other matters. In addition, in 2016 and 2017, China circulated proposed revisions to the *Anti-unfair Competition Law* for public comment. China issued the final measure in November 2017, effective

January 2018. Despite improvements in the protection of trade secrets relative to prior law, the final measure reflects a number of missed opportunities for the promotion of effective trade secrets protection.

Furthermore, as discussed above, the United States continues to have significant concerns about IP protection in China, including with regard to trade secrets. Thus, the protection of trade secrets and IP more broadly represents yet another area where China has failed to comply with its promises for a more market-oriented system, particularly to the extent that the state itself sponsors the theft of trade secrets or actively frustrates the effective protection of trade secrets.

### **Bad Faith Trademark Registration**

Of particular concern is the continuing registration of trademarks in bad faith. At the November 2016 JCCT meeting, China publicly noted the harm that can be caused by bad faith trademarks and confirmed that it is taking further steps to combat bad faith trademark filings. Nevertheless, U.S. companies across industry sectors continue to face Chinese applicants registering their marks and “holding them for ransom” or seeking to establish a business building off of U.S. companies’ global reputations.

### **Pharmaceuticals**

The United States continues to engage China on a range of patent and technology transfer concerns relating to pharmaceuticals. At the December 2013 JCCT meeting, China committed to permit supplemental data supporting pharmaceutical patent applications. However, to date, it appears that China has not consistently implemented this commitment.

Meanwhile, many other concerns remain, including the need to provide effective protection against unfair commercial use of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products, and to provide effective

enforcement against infringement of pharmaceutical patents. Additionally, a backlogged drug regulatory approval system presents market access and patient access concerns.

At the December 2014 JCCT meeting, China committed to significantly reduce time-to-market for innovative pharmaceutical products through streamlined processes and additional funding and personnel. In addition, in 2017, the State Council and China’s Food and Drug Administration (CFDA) issued several draft measures evidencing a positive trajectory for the protection of pharmaceutical patents and regulatory data in China and for a more streamlined drug approval process. However, these draft measures are general in nature, and it is not yet clear whether China finally intends to comply with its commitments in this area. Accordingly, the United States will remain in close contact with U.S. industry and will actively examine developments to ensure that appropriate and non-discriminatory changes are made to the anticipated implementing measures in the areas of patent linkage, regulatory data protection and clinical trials.

Another serious concern stems from China’s proposals in the pharmaceuticals sector that seek to promote government-directed indigenous innovation and technology transfer through the provision of regulatory preferences. For example, in 2016, a State Council measure issued in final form without having been made available for public comment creates an expedited regulatory approval process for innovative new drugs where the applicant’s manufacturing capacity has been shifted to China. The United States is pressing China to reconsider this approach.

With regard to the treatment of supplemental test data, amended patent examination guidelines that entered into force in April 2017 now require patent examiners to take into account supplemental test data submitted during the patent examination process. However, there are reports that China’s patent examiners continue to deny applicants’ requests to supplement their test data.

In April 2016, CFDA issued a draft measure that effectively would require drug manufacturers to commit to price concessions as a pre-condition for marketing approval of new drugs. Given its inconsistency with international science-based regulatory practices, which are based on safety, efficacy and quality, the draft measure elicited serious concerns from the United States and U.S. industry. Subsequently, at the November 2016 JCCT meeting, China promised not to link a pricing commitment to drug registration evaluation and approval. In addition, China promised not to require any specific pricing information when implementing the final measure. Given China's lack of follow through in other areas, as discussed in this report, the United States remains concerned about whether these promises will be fulfilled. Accordingly, the United States has remained in close contact with U.S. industry and has been examining developments carefully in this area.

### Online Infringement

Online piracy continues on a large scale in China, affecting a wide range of industries, including those involved in distributing legitimate music, motion pictures, books and journals, software and video games. While increased enforcement activities have helped stem the flow of online sales of some pirated offerings, much more sustained action and attention is needed to make a more meaningful difference for content creators and rights holders, particularly small and medium-sized enterprises.

The United States has urged China to consider ways to create a broader policy environment that helps foster the growth of healthy markets for licensed and legitimate content. The United States also has urged China to revise existing rules that have proven to be counterproductive. For example, new rules on the review of foreign television content present a serious concern for the continued viability of licensed streaming of foreign television content via online platforms. These rules are disrupting legitimate commerce while inadvertently creating

conditions that allow for pirated content to displace legitimate content online.

At the November 2016 JCCT meeting, China agreed to actively promote e-commerce-related legislation, strengthen supervision over online infringement and counterfeiting, and to work with the United States to explore the use of new approaches to enhance online enforcement capacity. In addition, in December 2016 and November 2017, China published drafts of a new *E-Commerce Law* for public comment. In written comments, the United States has stressed that the final version of this law should promote an effective notice-and-takedown regime that addresses online infringement while providing appropriate safeguards to Internet service providers.

### Counterfeit Goods

Although rights holders report increased enforcement efforts by Chinese government authorities, counterfeiting in China, affecting a wide range of goods, remains widespread. One of many areas of particular U.S. concern involves medications. Despite years of sustained engagement by the United States, China still needs to improve its regulation of the manufacture of active pharmaceutical ingredients to prevent their use in counterfeit and substandard medications. At the July 2014 S&ED meeting, China committed to develop and seriously consider amendments to the *Drug Administration Law* that will require regulatory control of the manufacturers of bulk chemicals that can be used as active pharmaceutical ingredients. At the June 2015 S&ED meeting, China further committed to publish revisions to the *Drug Administration Law* in draft form for public comment and to take into account the opinions of the United States and other relevant stakeholders. In October 2017, China published limited draft revisions to the *Drug Administration Law* and stated that future proposed revisions to the remainder of this law would be forthcoming. Although many elements of the October 2017 draft revisions appear to be positive, the United States remains in close contact

with U.S. industry and will continue to examine developments vigilantly in this area.

### Services

#### Overview

The prospects for U.S. service suppliers in China should be promising, given the size of China's market. While the United States maintained a \$38.0 billion surplus in trade in services with China, the U.S. share of China's services market remained well below the U.S. share of the global services market.

In 2017, numerous challenges persisted in a range of services sectors. As in past years, Chinese regulators continued to use case-by-case approvals, discriminatory regulatory processes, informal bans on entry and expansion, overly burdensome licensing and operating requirements, and other means to frustrate the efforts of U.S. suppliers of services to achieve their full market potential in China, including U.S. suppliers of banking services, securities and asset management services, insurance services, electronic payment services, cloud computing services, telecommunications services, video and entertainment software services, film production and distribution services, express delivery services and legal services, among other services. In addition, China's *Cybersecurity Law* and related draft and final implementing measures, including mandates to purchase domestic ICT products and services, restrictions on cross-border data flows and data localization requirements, are making it even more difficult for U.S. services suppliers to take advantage of any market access provided. Even though some sectors, including electronic payment services and theatrical film distribution, have been the subject of WTO dispute settlement, U.S. concerns have still not been fully addressed.

#### Electronic Payment Services

In 2017, China continued to place unwarranted restrictions on foreign companies, including major

U.S. credit card processing companies, that have been seeking to supply electronic payment services to banks and other businesses that issue or accept credit and debit cards in China. In a WTO case that it launched in 2010, the United States argued that China had committed in its WTO accession agreement to open up this sector in 2006, and a WTO panel agreed with the United States in a decision issued in 2012. China subsequently agreed to comply with the WTO panel's rulings in 2013, but China did not take needed steps even to allow foreign suppliers to apply for needed licenses until June 2017. Reportedly, several U.S. suppliers have since submitted their applications. Throughout the time that China has actively delayed opening up its market to foreign suppliers, China's national champion, China Union Pay, has used its exclusive access to the China market to support its efforts to build out its electronic payment services network abroad. Recently, China Union Pay announced that it had reached 100 percent penetration at U.S. automated teller machines and between 80 and 90 percent penetration at U.S. stores that accept credit cards. This history shows how China has been able to maintain market-distorting practices that benefit its own companies, even in the face of adverse rulings at the WTO.

#### Theatrical Films

In February 2012, the United States and China reached an alternative solution with regard to certain rulings relating to the importation and distribution of theatrical films in a WTO case that the United States had won. The two sides signed a memorandum of understanding (MOU) providing for substantial increases in the number of foreign films imported and distributed in China each year, along with substantial additional revenue for U.S. film producers. Significantly more U.S. films have been imported and distributed in China since the signing of the MOU, and the revenue received by U.S. film producers has increased significantly. However, China has not yet fully implemented its MOU commitments, including with regard to critical commitments to open up film distribution

opportunities for imported films. As a result, the United States has been pressing China for full implementation of the MOU. In 2017, in accordance with the terms of the MOU, the two sides began discussions regarding the provision of further meaningful compensation to the United States.

### Banking Services

China has largely refused to open its banking sector to significant non-Chinese competition. The most recently available data shows that the foreign share of banking assets in China has fallen to 1.2 percent. China has imposed various requirements that have made it more difficult for foreign banks to establish and expand their market presence in China. Many of these requirements, moreover, have not applied equally to foreign and domestic banks.

One problematic area involves the ability of U.S. and other foreign banks to participate in the domestic currency business in China. This is a market segment that foreign banks are most eager to pursue in China, particularly with regard to Chinese individuals. Under existing governing regulations, only foreign-funded banks that have had a representative office in China for two years and that have total assets exceeding \$10 billion can apply to incorporate in China. After incorporating, moreover, these banks only become eligible to offer full domestic currency services to Chinese individuals if they can demonstrate that they have operated in China for three years and have had two consecutive years of profits. In addition, China imposes substantial asset and capital requirements on foreign banks that it does not apply to domestic banks, and it is slow to act upon foreign banks' applications to set up new internal branches. Furthermore, China restricts the scope of activities that can be conducted by foreign banks seeking to operate in China through branches instead of through subsidiaries. Discriminatory and non-transparent regulations also have limited foreign banks' ability to participate in China's capital markets.

For years, China has limited the sale of equity stakes in existing Chinese-owned banks for a single foreign investor to 20 percent, while the total equity share of all foreign investors is limited to 25 percent. In November 2017, China announced that it would be easing these foreign equity restrictions, but to date it has not done so.

### Insurance Services

China's regulation of the insurance sector has resulted in market access barriers for foreign insurers, whose share of China's market remains very low. In the life insurance sector, China only permits foreign companies to establish as Chinese-foreign joint ventures, with foreign equity capped at 50 percent. The market share of these joint ventures is about five percent. For the health and pension insurance sectors, China also caps foreign equity at 50 percent. While China allows wholly foreign-owned subsidiaries in the non-life (i.e., property and casualty) insurance sector, the market share of foreign-invested companies in this sector is only about two percent. China's market for political risk insurance remains closed to foreign participation. Although China's *Foreign Investment Catalogue* indicates that China has liberalized insurance brokerage services, China in practice seems to continue to restrict the scope of insurance brokerage services that foreign companies can provide. Meanwhile, some U.S. insurance companies established in China sometimes encounter difficulties in getting the Chinese regulatory authorities to issue timely approvals of their requests to open up new internal branches to expand their operations. In November 2017, China announced that it would be easing certain of its foreign equity restrictions in the insurance services sector, but to date it has not done so.

### Securities and Asset Management Services

In the securities and asset management services sectors, China only permits foreign companies to establish as Chinese-foreign joint ventures, with foreign equity capped at 49 percent. Recently,

however, China reportedly licensed one foreign company to establish as majority foreign-owned joint venture. In addition, China has started to license a small number of wholly foreign-owned companies to provide certain private fund management services to high-wealth individuals, but these services represent only a subset of the services normally provided by securities and asset management companies. In November 2017, China announced that it would be easing certain of its foreign equity restrictions in the securities and asset management services sectors, but to date it has not done so.

### Telecommunications Services

Restrictions maintained by China on value-added telecommunications services have created serious barriers to market entry for foreign suppliers seeking to provide value-added services. In addition, China's restrictions on basic telecommunications services, such as informal bans on new entry, a requirement that foreign suppliers can only enter into joint ventures with state-owned enterprises, and exceedingly high capital requirements, have blocked foreign suppliers from accessing China's basic services market.

### Internet-related Services

China's Internet regulatory regime is restrictive and non-transparent, affecting a broad range of commercial services activities conducted via the Internet. Especially troubling is China's treatment of foreign companies seeking to participate in the development of cloud computing services, including computer data and storage services provided over the Internet. China prohibits foreign companies from directly providing cloud computing services. Instead, a foreign company must establish a contractual partnership with a Chinese company, which is the holder of the necessary Internet data center license, and turn over its valuable technology, IP, know-how and branding as part of this arrangement. This evolving treatment has generated serious concerns in the United States and

among other WTO members as well as U.S. and other foreign companies.

### Audio-visual and Related Services

China's restrictions in the area of theater services have entirely discouraged investment by foreign suppliers, and China's restrictions on services associated with television and radio greatly limit participation by foreign suppliers. China also prohibits foreign companies from providing film production and distribution services in China. In addition, the United States remains very concerned about the impact of new online publishing rules issued by State Administration of Press, Publication, Radio, Film and Television (SAPPRFT) and MIIT in February 2016, and related measures, on the ability of foreign companies to engage in the online distribution of videos and entertainment software.

### Express Delivery Services

The United States continues to have concerns regarding China's implementation of the 2009 *Postal Law* and related regulations. China has blocked foreign companies' access to the document segment of its domestic express delivery market, and China does not have a strong track record of providing non-discriminatory treatment in awarding foreign companies business permits for access to the package segment of China's domestic express delivery market, where it also applies overly burdensome and inconsistent regulatory approaches, including with regard to security inspections.

### Legal Services

China has issued measures intended to implement the legal services commitments that it made upon joining the WTO. However, these measures restrict the types of legal services that can be provided by foreign law firms, including through a prohibition on foreign law firms hiring lawyers qualified to practice Chinese law, and impose lengthy delays for the establishment of new offices.

### Agriculture

#### Overview

China is the largest agricultural export market for the United States, with more than \$21 billion in U.S. agricultural exports in 2016, up from \$20 billion in 2015. Notwithstanding this data, China remains problematically opaque and unpredictable for U.S. agricultural exporters, largely because of inconsistent enforcement of regulations and selective intervention in the market by China's regulatory authorities.

Sanitary and phytosanitary (SPS) measures with questionable scientific bases or a generally opaque regulatory regime frequently have created difficulties and uncertainty for traders in agricultural commodities, who require as much certainty and transparency as possible. In addition, at times, Chinese customs and quarantine authorities delay or halt shipments of agricultural products into China without providing a risk basis for the decision.

With China moving forward with implementation of its 2015 *Food Safety Law*, new regulations – and new concerns – are on the increase. One of China's most troublesome implementation proposals is a requirement that all foods entering China must be accompanied by an export certificate. The United States and other WTO members pressed China to clarify this requirement and to delay its implementation. In October 2017, China announced that it would delay implementation by two years.

Meanwhile, market access promised through the TRQ system set up pursuant to China's WTO accession agreement still has yet to be fully realized. At the same time, China has been steadily increasing domestic support for key commodities. In September 2016, the United States launched a WTO case challenging China's government support for the production of rice, wheat and corn as being in excess of China's commitments. Subsequently, in December 2016, the United States also launched a

WTO case challenging China's administration of TRQs for rice, wheat and corn. The United States intends to aggressively pursue these cases.

#### Beef, Poultry and Pork

In 2017, beef, poultry and pork products were affected by questionable SPS measures implemented by China's regulatory authorities. For example, through May 2017, China continued to block the importation of U.S. beef and beef products, more than nine years after these products had been declared safe to trade under international scientific guidelines established by the World Organization for Animal Health (known by its historical acronym OIE), and despite the further fact that in 2013 the United States received the lowest risk status from the OIE, i.e., negligible risk.

One month after the April 2017 Mar-a-Lago summit meeting between President Trump and China's President Xi, as part of the initial results of the CED's 100-day action plan, China agreed to allow the resumption of U.S. beef shipments into its market, although it insisted on maintaining certain conditions that the United States considers unwarranted and unscientific. For example, contrary to internationally accepted guidelines and standards, China maintains a zero-tolerance ban on the use of beta-agonist hormones and other synthetic and natural chemicals widely used by the global beef industry. China also continued to impose an unwarranted and unscientific avian influenza-related import suspension on U.S. poultry due to an outbreak of high pathogenicity avian influenza (HPAI), which has now been eliminated in the United States. Specifically, China has been unwilling to follow OIE guidelines and accept poultry from regions in the United States unaffected by this disease. Additionally, China continued to maintain overly restrictive pathogen and residue requirements for raw meat and poultry. Consequently, anticipated growth in U.S. exports of these products was again not realized.

### Biotechnology Approvals

Overall delays in China's approval process for agricultural products derived from biotechnology continued in 2017, and the process itself remained opaque and unpredictable, creating continued uncertainty among traders and resulting in adverse trade impact for U.S. exporters. In addition, the asynchrony between China's product approvals and other countries' product approvals remained wide.

In May 2017, as part of the initial results of the CED's 100-day action plan, China committed to conduct science-based evaluations of eight pending U.S. biotechnology product applications. By the time of the CED plenary meeting in July 2017, China had only approved four of the eight applications. Since then, work on the remaining four applications appears to have stalled.

### Agricultural Support

For several years, China has been significantly increasing domestic subsidies and other support measures for its agricultural sector. China has established a direct payment program, instituted minimum support prices for basic commodities and sharply increased input subsidies. China has implemented a cotton reserve system, based on minimum purchase prices, and cotton target price programs. It also has begun several new support schemes for hogs and pork, along with a purchasing reserve system for pork.

China submitted its most recent notification concerning domestic support measures to the WTO in May 2015, but it only provided information up to 2010. The United States remains concerned that the methodologies used by China to calculate support levels, particularly with regard to its price support policies and direct payments, result in underestimates. Certain U.S. farm groups have commissioned reports to calculate support levels for certain commodities, including corn, wheat and soybeans, and these reports have concluded that

China may be substantially exceeding its WTO-agreed domestic support spending limits. As discussed above, in September 2016, the United States launched a WTO case challenging China's government support for the production of rice, wheat and corn as being in excess of China's commitments. In December 2016, the United States challenged China's administration of TRQs for rice, wheat and corn. The United States will aggressively litigate both of these cases.

### Transparency

#### Overview

One of the core principles reflected throughout China's WTO accession agreement is transparency. Unfortunately, there remains a lot more work for China to do in this area.

#### Publication of Trade-related Laws, Regulations and Other Measures

In its WTO accession agreement, China committed to adopt a single official journal for the publication of all trade-related laws, regulations and other measures, and China adopted a single official journal, to be administered by MOFCOM, in 2006. More than 10 years later, it appears that some but not all central-government entities publish trade-related measures in this journal, and these government entities tend to take a narrow view of the types of trade-related measures that need to be published in the official journal. As a result, while trade-related administrative regulations and departmental rules are more commonly (but still not regularly) published in the journal, it is less common for other measures such as opinions, circulars, orders, directives and notices to be published, even though they are in fact all binding legal measures. In addition, China does not normally publish in the journal certain types of trade-related measures, such as subsidy measures, nor does it normally publish sub-central government trade-related measures in the journal.

### Notice-and-comment Procedures

In its WTO accession agreement, China committed to provide a reasonable period for public comment before implementing new trade-related laws, regulations and other measures. In 2008, the National People's Congress (NPC) instituted notice-and-comment procedures for draft laws, and shortly thereafter China indicated that it would also publish proposed trade and economic related administrative regulations and departmental rules for public comment. Subsequently, the NPC began regularly publishing draft laws for public comment, and China's State Council often (but not regularly) published draft administrative regulations for public comment. In addition, many of China's ministries were not consistent in publishing draft departmental rules for public comment. At the May 2011 S&ED meeting, China committed to issue a measure implementing the requirement to publish all proposed trade and economic related administrative regulations and departmental rules on the website of the State Council's Legislative Affairs Office (SCLAO) for a public comment period of not less than 30 days. In April 2012, the SCLAO issued two measures that appear to address this requirement. Since then, despite continuing U.S. engagement, little noticeable improvement in the publication of departmental rules for public comment appears to have taken place, even though China confirmed that those two SCLAO measures are binding on central government ministries.

### Translations

In its WTO accession agreement, China committed to make available translations of all of its trade-related laws, regulations and other measures at all levels of government in one or more of the WTO languages, i.e., English, French and Spanish. Prior to 2014, China had only compiled translations of trade-related laws and administrative regulations (into English), but not other types of measures, and China was years behind in publishing these translations. At

the July 2014 S&ED meeting, China committed that it would extend its translation efforts to include not only trade-related laws and administrative regulations but also trade-related departmental rules. Subsequently, in March 2015, China issued a measure requiring trade-related departmental rules to be translated into English. This measure also provides that the translation of a departmental rule normally must be published before implementation. This measure, even if fully implemented, is not sufficient to bring China into full compliance in this area. The United States has pressed China to ensure that it also publishes translations of trade-related laws and administrative regulations before implementation, as required by China's WTO accession agreement.

## Legal Framework

### Overview

In addition to the area of transparency, several other areas of China's legal framework can adversely affect the ability of the United States and U.S. exporters and investors to access or invest in China's market. Key areas include administrative licensing, competition policy, the treatment of non-governmental organizations (NGOs), commercial dispute resolution, labor laws and laws governing land use. Corruption among Chinese government officials, enabled in part by China's incomplete adoption of the rule of law, is also a key concern.

### Administrative Licensing

U.S. companies continue to encounter significant problems with a variety of administrative licensing processes in China, including processes to secure product approvals, investment approvals, business expansion approvals, business license renewals and even approvals for routine business activities. While there has been an overall reduction in license approval requirements and a focus on decentralizing licensing approval processes, U.S. companies report

that these efforts have only had a marginal impact on their licensing experiences so far.

### Competition Policy

Chinese regulatory authorities' implementation of China's *Anti-monopoly Law* poses multiple challenges. One key concern relates to how the *Anti-monopoly Law* will be applied to state-owned enterprises. While Chinese regulatory authorities have clarified that the *Anti-monopoly Law* does apply to state-owned enterprises, to date they have only brought enforcement actions against provincial government-level state-owned enterprises, not any central government-level state-owned enterprises under the supervision of SASAC. In addition, provisions in the *Anti-monopoly Law* protect the lawful operations of state-owned enterprises and government monopolies in industries deemed nationally important. Overall, many U.S. companies cite selective enforcement of the *Anti-monopoly Law* as a major concern to doing business in China, and they have highlighted the limited enforcement of this law against state-owned enterprises.

Another concern relates to the procedural fairness of *Anti-monopoly Law* investigations. U.S. industry has expressed concern about insufficient predictability, fairness and transparency in the investigative processes of the National Development and Reform Commission (NDRC), including NDRC pressure to "cooperate" in the face of unspecified

allegations or face steep fines and actions by NDRC to discourage or prevent foreign companies from bringing counsel to meetings.

### NEXT STEPS

For more than 15 years, the United States has relied on cooperative high-level dialogues to effect meaningful and fundamental changes in China's state-led, mercantilist trade regime. These efforts have largely failed. Accordingly, the United States intends to focus its efforts on enforcement going forward. These efforts will include not only use of the WTO's dispute settlement mechanism to hold China strictly accountable for adherence to its WTO obligations, but also other needed mechanisms, including mechanisms available under U.S. trade laws.

The United States is determined to use every tool available to address harmful Chinese policies and practices, regardless of whether they are directly disciplined by WTO rules or the additional commitments that China made in its Protocol of Accession to the WTO. The United States will not accept any Chinese policies or practices that are unfair, discriminatory or mercantilist and harm U.S. manufacturers, farmers, services suppliers, innovators, workers or consumers. Americans have waited long enough. The time has come for China to stop its market-distorting policies and practices and finally become a responsible member of the WTO.

## INTRODUCTION

### CHINA'S WTO ACCESSION NEGOTIATIONS

In July of 1986, China applied for admission to the WTO's predecessor, the General Agreement on Tariffs and Trade (GATT). The GATT formed a Working Party in March of 1987, composed of all interested GATT contracting parties, to examine China's application and negotiate terms for China's accession. For the next eight years, negotiations were conducted under the auspices of the GATT Working Party. Following the formation of the WTO on January 1, 1995, pursuant to the Marrakesh Agreement Establishing the World Trade Organization (WTO Agreement), a successor WTO Working Party, composed of all interested WTO members, took over the negotiations.

Like all WTO accession negotiations, the negotiations with China had three basic aspects. First, China provided information to the Working Party regarding its trade regime. China also updated this information periodically during the 15 years of negotiations to reflect changes in its trade regime. Second, each interested WTO member negotiated bilaterally with China regarding market access concessions and commitments in the goods and services areas, including, for example, the tariffs that would apply on industrial and agricultural goods and the commitments that China would make to open up its market to foreign services suppliers. The most trade liberalizing of the concessions and commitments obtained through these bilateral negotiations were consolidated into China's Goods and Services Schedules and apply to all WTO members. Third, overlapping in time with these bilateral negotiations, China engaged in multilateral negotiations with Working Party members on the rules that would govern trade with China. Throughout these multilateral negotiations, U.S. leadership in working with China was critical to removing obstacles to China's WTO accession and achieving a consensus on appropriate rules commitments. These commitments are set forth in

China's Protocol of Accession and an accompanying Report of the Working Party.

WTO members formally approved an agreement on the terms of accession for China on November 10, 2001, at the WTO's Fourth Ministerial Conference, held in Doha, Qatar. One day later, China signed the agreement and deposited its instrument of ratification with the Director-General of the WTO. China became the 143rd member of the WTO on December 11, 2001.

China's Protocol of Accession, accompanying Working Party Report and Goods and Services Schedules are available on the WTO's website ([www.wto.org](http://www.wto.org)).

### CHINA'S WTO COMMITMENTS

In order to accede to the WTO, China had to agree to take concrete steps to remove trade barriers and open its markets to foreign companies and their exports from the first day of accession in virtually every product sector and for a wide range of services. Supporting these steps, China also agreed to undertake important changes to its legal framework, designed to add transparency and predictability to business dealings.

Like all acceding WTO members, China also agreed to assume the obligations of more than 20 existing multilateral WTO agreements, covering all areas of trade. Areas of principal concern to the United States and China's other trading partners, as evidenced by the accession negotiations, included the core principles of the WTO, including most-favored nation treatment, national treatment, transparency and the availability of independent review of administrative decisions. Other key concerns arose in the areas of agriculture, SPS measures, technical barriers to trade, trade-related investment measures, customs valuation, rules of origin, import licensing, antidumping, subsidies and countervailing measures, trade-related aspects of

intellectual property rights and services. For some of its obligations in these areas, China was allowed minimal transition periods, where it was considered necessary.

Even though the terms of China's accession agreement are directed at the opening of China's market to WTO members, China's accession agreement also includes provisions designed to address issues related to any injury that U.S. or other WTO members' industries and workers might experience based on import surges or unfair trade practices. These mechanisms include (1) a special textile safeguard mechanism (which expired on December 11, 2008, seven years after China's WTO accession), (2) a unique, China-specific safeguard mechanism allowing a WTO member to restrain increasing Chinese imports that disrupt its market (which expired on December 11, 2013, 12 years after China's WTO accession), (3) an expression of the ability of WTO members to use an antidumping methodology that is not based on a strict comparison with domestic prices or costs in China if

the producers under investigation cannot clearly show that market economy conditions prevail in the industry producing the like product with regard to manufacture, production and sale of that product (which expired on December 11, 2016, 15 years after the date of China's accession), and (4) an expression of the ability to use methodologies for identifying and measuring subsidy benefits to Chinese enterprises that are not based on terms and conditions prevailing in China. The Administration is committed to maintaining the effectiveness of these mechanisms, to the extent that they remain available, for the benefit of affected U.S. businesses, workers and farmers.

With China's consent, the WTO also created a special multilateral mechanism for reviewing China's compliance on an annual basis. Known as the Transitional Review Mechanism, this mechanism operated annually for eight years after China's accession. A final review, looking back over the first 10 years of China's WTO membership, took place in year 10, i.e., 2011.

## OVERVIEW OF U.S. ENGAGEMENT

### DIALOGUE

#### Bilateral Engagement

In April 2017, at a summit meeting in Mar-a-Lago, Florida, President Trump and China's President Xi agreed to the establishment of a new high-level dialogue structure for the United States and China, which included the CED, the Diplomatic and Security Dialogue, the Law Enforcement and Cybersecurity Dialogue and the Social and Cultural Dialogue. It was agreed that trade and investment issues would be addressed through the CED, whose mandate also extended to macroeconomic policy, financial stability, currency and energy.

The CED was chaired on the U.S. side by the Treasury Secretary and the Commerce Secretary and on the Chinese side by a Vice Premier, Wang Yang. It supplanted two other high-level dialogues, the JCCT and the S&ED.

The United States and China had founded the JCCT in 1983 as a government-to-government consultative mechanism between the U.S. Department of Commerce and a MOFCOM predecessor, the Ministry of Foreign Economic Relations and Trade. It was designed to provide a forum for discussing trade concerns and pursuing bilateral commercial opportunities. In 2003, President Bush and Premier Wen agreed to elevate the JCCT, with the Commerce Secretary and the U.S. Trade Representative chairing the U.S. side and a Vice Premier chairing the Chinese side. The JCCT held plenary meetings on an annual basis, while a number of JCCT working groups and dialogues met throughout the year in areas such as industrial policies, competitiveness, intellectual property rights, structural issues, steel, agriculture, pharmaceuticals and medical devices, information technology, insurance, tourism, environment, commercial law, trade remedies and statistics.

The S&ED had been established by President Obama and Chinese President Hu in April 2009 and at the time represented the highest-level bilateral forum between the United States and China. The S&ED included separate strategic and economic tracks and held plenary meetings annually.

Discussions under the auspices of the CED began shortly after the Mar-a-Lago summit meeting, with the U.S. side agreeing to China's proposed 100-day action plan. One month later, in May 2017, the two sides agreed to certain initial results for this action plan, with each side giving five outcomes to the other side (see Appendix 3). The outcomes for the U.S. side largely focused on overdue actions by Chinese regulatory authorities, rather than any fundamental changes to China's trade regime. Specifically, China (1) agreed to resume imports of U.S. beef and beef products on conditions consistent with international food safety and animal health standards, (2) committed to conduct science-based evaluations of eight long-pending U.S. biotechnology product applications, (3) committed to allow wholly foreign-owned financial services firms in China to provide credit rating services and to begin the licensing process for credit investigation services, (4) committed to allow wholly U.S.-owned suppliers of electronic payment services (EPS) to begin the licensing process and (5) announced that it would issue bond underwriting and settlement licenses to two qualified U.S. financial institutions.

At the same time, the United States agreed to five outcomes sought by China. These outcomes related to the United States' importation of China-origin cooked poultry, U.S. exports of liquefied natural gas (LNG), swaps clearing, banking institutions' regulatory treatment and certain foreign investment initiatives.

While China began taking action on its commitments during the run-up to the first plenary meeting of the CED, scheduled for July 2017, it has not yet fully implemented its commitments relating

to beef market access, the approval of biotechnology product applications and the licensing of foreign EPS suppliers. The United States was able to negotiate a protocol with China allowing beef shipments to resume, but China insisted on retaining conditions relating to veterinary drugs and hormones that are not consistent with international food safety and animal health standards. In addition, to date, China has only approved four of the eight long-pending biotechnology product applications on which it had promised to take action. Meanwhile, U.S. EPS suppliers have submitted applications to begin the preparatory work that is a prerequisite to being able to secure a license to operate in China's market, but their applications have not yet been granted.

The first plenary meeting of the CED took place in July 2017, at the conclusion of the 100 days allotted for the two sides' action plan. While the two sides discussed a number of issues in the run-up to that meeting, no new outcomes were achieved. At the conclusion of the meeting, Secretaries Mnuchin and Ross and Vice Premier Wang Yang discussed a possible one-year action plan, although they did not proceed to discuss the specific issues to be included as part of it.

In the months following the July 2017 CED meeting, China sought agreement on the issues that would be discussed in a one-year action plan. However, after assessing the productiveness of the CED process, the Administration withheld agreement on a one-year action plan.

In November 2017, further discussions took place when President Trump met with President Xi in Beijing. The U.S. side explained that it had no interest in engaging in the types of bilateral discussions pursued in the CED and in past dialogues like the JCCT, the SED and the S&ED, which have only achieved isolated, incremental progress on problematic Chinese trade and investment barriers. Instead, the United States made clear that it is seeking fundamental changes to China's trade regime, including to the problematic industrial policies that have continued to dominate China's

state-led economy. As the U.S. side noted, these unacceptable industrial policies persist and continually evolve, as China seems determined to maintain the state's leading role in the economy and to continue to pursue policies and practices that promote, guide and support domestic industries while simultaneously and actively seeking to impede, disadvantage and harm their foreign counterparts. The United States emphasized that China's approach is incompatible with the market-based approach expressly envisioned by WTO members and contrary to the fundamental principles running throughout the many WTO agreements.

Immediately after President Trump's visit to Beijing, China made certain unilateral announcements. Specifically, China stated that it would be taking steps to ease certain foreign investment restrictions in the banking, life insurance and securities and asset management services sectors. China also announced that it would cease imposing a discriminatory VAT on imports of DDGS from the United States and that it would gradually reduce its import tariffs on automobiles. It remains to be seen whether China will actually follow through on all of these promises.

### Multilateral Meetings

In 2017, as in prior years, the United States supplemented its bilateral engagement of China with active participation in meetings at the WTO addressing China and its adherence to its WTO obligations. Throughout the year, the United States raised China-related issues at regular meetings of WTO committees and councils. In 2018, the United States will continue to raise China-related issues at WTO meetings.

The United States also continued to participate actively in the Global Forum on Steel Excess Capacity, along with other G-20 members and interested members of the Organization for Economic Cooperation and Development (OECD). The Global Forum is a cooperative platform for dialogue and information-sharing on global capacity

developments and on policies and support measures taken by governments, facilitated by the OECD Secretariat. In 2017, Global Forum members examined subsidies and other types of government support that can cause market distortions and can contribute to global excess capacity, with a heavy focus on China, whose steel industry accounts for about one-half of global capacity and production. Global Forum members also worked on developing effective steps to address the challenges of excess capacity in the steel industry so as to enhance market function and encourage adjustment.

### ENFORCEMENT

In August 2017, in response to a Presidential memorandum, USTR initiated an investigation under Section 301 of the Trade Act of 1974, as amended, focused on policies and practices of the Government of China related to technology transfer, intellectual property and innovation. In its initiation notice, USTR identified four categories of conduct that would be the subject of its inquiry. USTR explained that: (1) the Chinese government reportedly uses a variety of tools (including opaque approval processes, joint venture requirements, foreign equity limitations and other mechanisms) to require or pressure the transfer of technologies and intellectual property to Chinese companies; (2) the Chinese government reportedly deprives U.S. companies of the ability to set market-based terms in licensing negotiations with Chinese companies; (3) the Chinese government reportedly intervenes in markets by directing or unfairly facilitating the acquisition of U.S. companies and assets by Chinese companies to obtain cutting-edge technologies and intellectual property; and (4) the Chinese government reportedly conducts or supports unauthorized intrusions into U.S. commercial computer networks or cyber-enabled theft. The notice also explained that information submitted by interested parties on other concerning policies and practices of the Chinese government related to technology transfer, intellectual property and

innovation would be considered. The notice invited written comments and information from interested parties and scheduled a public hearing, which was held in October 2017.

The United States also continued to hold China accountable for adherence to WTO rules in 2017. Key WTO cases being pursued by the United States are discussed below.

In December 2016, the United States launched a WTO case challenging China's administration of tariff-rate quotas for rice, wheat and corn. Due to China's poorly defined criteria for applicants, unclear procedures for distributing TRQ allocations, and failure to announce quota allocation and reallocation results, traders are unsure of available import opportunities and producers worldwide have reduced market access opportunities. Consultations took place in February 2017. A WTO panel was established to hear the case at the United States' request in September 2017, and 17 other WTO members joined as third parties.

In September 2016, the United States initiated another case against China, challenging excessive government support for the production of rice, wheat and corn by farmers in China. Like other WTO members, China committed to limit its support for producers of agricultural commodities. China's market price support programs for these agricultural commodities appear to provide support far exceeding the agreed levels. This excessive support creates price distortions and creates an un-level playing field for U.S. farmers. In October 2016, consultations took place. In January 2017, a WTO panel was established to hear the case at the United States' request, and 27 other WTO members joined as third parties. In 2018, hearings before the panel are expected to take place, and the panel is expected to issue its decision.

In July 2016, the United States, joined by the EU, initiated a WTO case challenging export quotas and export duties maintained by China on various forms

of 11 raw materials, including antimony, chromium, cobalt, copper, graphite, indium, lead, magnesia, talc, tantalum and tin. These raw materials are key inputs in important U.S. manufacturing industries, including aerospace, automotive, construction and electronics. China's export restraints can skew the playing field against the United States and other countries by creating substantial competitive benefits for downstream Chinese producers that use these materials as inputs in the production and export of further processed and finished products. The export restraints also can create substantial pressure on U.S. and other non-Chinese downstream producers to move their operations, jobs and technologies to China. The export restraints appear to be inconsistent with China's obligations under various provisions of the GATT 1994 and China's accession agreement. Joint consultations took place in September 2016. A WTO panel was established to hear the case at the complaining parties' request in November 2016, and 14 other WTO members joined as third parties. Since then, China has been taking steps to eliminate the challenged export quotas and export duties.

In a WTO case initiated in September 2011, the United States successfully challenged China's imposition of antidumping and countervailing duties on imports of certain U.S. chicken products known as "broiler products." In the course of its AD and CVD investigations, China's regulatory authorities imposed the duties at issue without necessary legal and factual support and without observing certain transparency and procedural fairness requirements, in violation of various WTO obligations under the AD Agreement and the Subsidies Agreement. Consultations were held in October 2011. A WTO panel was established to hear this case at the United States' request in January 2012, and seven other WTO members joined the case as third parties. Hearings before the panel took place in September and December 2012, and the panel issued its decision in August 2013, finding in favor of the United States on all significant claims. China decided not to appeal the panel's decision and subsequently

agreed to come into compliance with the WTO's rulings by July 2014. China issued a redetermination in July 2014 that left the duties in place, but it appeared to be inconsistent with the WTO's rulings. In May 2016, the United States launched a challenge to China's redetermination in a proceeding under Article 21.5 of the DSU. A hearing before the panel took place in April 2017, and the panel is expected to issue its decision in early 2018.

In a WTO case initiated in September 2010, the United States challenged China's restrictions on foreign suppliers of electronic payment services. Suppliers like the major U.S. credit card companies provide these services in connection with the operation of electronic networks that process payment transactions involving credit, debit, prepaid and other payment cards. They also enable, facilitate and manage the flow of information and the transfer of funds from cardholders' banks to merchants' banks. China's regulatory regime places severe restrictions on foreign suppliers of electronic payment services. Among other things, China prohibits foreign suppliers from handling the typical payment card transaction in China, in which a Chinese consumer is billed and makes payment in China's domestic currency, known as the renminbi, or RMB. Instead, China has created a national champion, allowing only one domestic entity, China Union Pay (CUP), to provide these services. Consultations were held in October 2010. A WTO panel was established to hear this case at the United States' request in March 2011, and six other WTO members joined the case as third parties. Hearings before the panel took place in October and December 2011, and the panel issued its decision in July 2012. The panel ruled that China's commitments under the General Agreement on Trade in Services (GATS) required China to allow foreign suppliers to provide electronic payment services for payment card transactions denominated in RMB through commercial presence in China on non-discriminatory terms. China decided not to appeal the panel's decision and subsequently agreed to come into compliance with the WTO's rulings by July 2013.

To date, however, China has failed to come into compliance. In October 2014, China's State Council announced that China would be opening its market to foreign suppliers of electronic payment services, but delayed the issuance of a formal decision. In April 2015, the State Council finally issued the formal decision setting forth the terms on which China would be opening its market to foreign suppliers of electronic payment services. In August 2015, the regulator, the People's Bank of China (PBOC), issued draft licensing regulations, but it did not issue those regulations in final form until June 2016, during the S&ED meeting. PBOC followed up with the issuance of additional guidance for potential applicants in October 2016 and June 2017. Since then, U.S. suppliers reportedly have filed applications to begin preparatory work, the first of two required steps in the PBOC licensing process, but to date PBOC has not yet taken action to grant those applications. Consequently, as of December 2017, over four years after China had promised to comply, U.S. suppliers remained blocked from entering China's market.

The final WTO case active in 2017 involved U.S. challenges to market access restrictions maintained by China that restricted the importation and distribution of copyright-intensive products such as books, newspapers, journals, theatrical films, DVDs and music. In this case, hearings before a WTO panel took place in 2008, and the panel issued its decision in August 2009, ruling in favor of the United States on every significant claim in the case. China appealed the panel's decision in September 2009. The WTO's Appellate Body rejected China's appeal on all counts in December 2009. China agreed to come into compliance with the WTO's rulings by March 2011. China subsequently issued several revised measures, and repealed other measures, relating to the market access restrictions on books, newspapers, journals, DVDs and music. As China acknowledged, however, it did not issue any measures addressing theatrical films. Instead, China

proposed bilateral discussions with the United States in order to seek an alternative solution.

After months of negotiations, which included discussions between the two sides' Vice Presidents, the United States and China reached agreement in February 2012 on an MOU providing for substantial increases in the number of foreign films imported and distributed in China each year, substantial additional revenue for foreign film producers and the opening up of film distribution opportunities for imported films. To date, however, China has not yet fully implemented its MOU commitments, including with regard to critical commitments to open up film distribution opportunities for imported revenue-sharing films. In addition, U.S. industry reports that China has been imposing an informal quota on the total number of U.S. revenue-sharing films and flat-fee films that can be imported each year, which, if true, would undermine the terms of the MOU. As a result, the United States has pressed China for full implementation of the MOU.

The films MOU provides that it will be reviewed in calendar year 2017 in order for the two sides to discuss issues of concern, including additional compensation for the U.S. side. At the November 2016 JCCT meeting, China agreed to begin discussions promptly in 2017. China further promised that those discussions will seek to increase the number of revenue-sharing films to be imported each year and the share of gross box office receipts received by U.S. enterprises as well as seek to address outstanding U.S. concerns relating to other policies and practices that may impede the U.S. film industry's access to China's market, such as importation rights, the number of distributors of imported films and the independence of distributors, among other issues. In 2017, in accordance with the terms of the MOU, the two sides began discussions regarding the provision of further meaningful compensation to the United States.

## CHINA'S WTO COMPLIANCE

Set forth below is a detailed analysis of the commitments that China made upon acceding to the WTO on December 11, 2001, the progress that China has made in complying with those commitments and the United States' efforts to address compliance concerns that have arisen as of December 2017.

### TRADING RIGHTS

Within the context of China's WTO commitments, the concept of "trading rights" includes two elements, i.e., the right to import goods (into China) and the right to export goods (from China). It does not include the right to sell goods within China, as that right is governed by separate commitments principally relating to "distribution services" set forth in China's Services Schedule (see the Distribution Services section below). Nevertheless, together with China's distribution services commitments, China's trading rights commitments call for the elimination of significant barriers to a wide range of U.S. and other foreign industries doing business, or seeking to do business, in China.

Until shortly before its WTO accession, China severely restricted the number and types of enterprises that could import or export goods, and it also restricted the goods that a particular enterprise could import or export. For the most part, China confined trading rights to certain state-owned manufacturing and trading enterprises, which could import or export goods falling within their approved scopes of business. China also granted trading rights to certain foreign-invested enterprises, allowing them to import inputs for their production purposes and export their finished products.

In its accession agreement, China committed to substantial liberalization in the area of trading rights. Most importantly, China agreed to eliminate its system of examination and approval of trading rights and make full trading rights automatically available for all Chinese enterprises, Chinese-foreign joint ventures, wholly foreign-owned enterprises and

foreign individuals, including sole proprietorships, within three years of its accession, or by December 11, 2004, the same deadline for China to eliminate most restrictions in the area of distribution services. The only exceptions applied to products listed in an annex to China's accession agreement, such as grains, cotton and tobacco, for which China reserved the right to engage in state trading.

As previously reported, the NPC issued a revised *Foreign Trade Law*, which provided for trading rights to be automatically available through a registration process for all domestic and foreign entities and individuals, effective July 2004, while MOFCOM issued implementing rules setting out the procedures for registering as a foreign trade operator.

### Books, Movies and Music

Under the terms of China's accession agreement, trading rights for copyright-intensive products such as books, newspapers, journals, theatrical films, DVDs and music should have been automatically available to all Chinese enterprises, Chinese-foreign joint ventures, wholly foreign-owned enterprises and foreign individuals as of December 11, 2004. These products are not included in the list of products for which China reserved the right to engage in state trading. Nevertheless, China did not liberalize trading rights for these products. China continued to reserve the right to import these products to state trading enterprises, as reflected in a complex web of measures issued by numerous agencies, including the State Council, the State Administration of Radio, Film and Television (SARFT), MOFCOM, the NDRC, the Ministry of Culture, the General Administration of Press and Publication (GAPP) and the General Administration of Customs.

As previously reported, the United States initiated a WTO dispute settlement case against China in April 2007, challenging China's restrictions on the importation and distribution of copyright-intensive products such as books, newspapers, journals, theatrical films, DVDs and music. The WTO panel

established to hear this case issued its decision in August 2009, ruling in favor of the United States on all significant claims. China appealed the panel's decision in September 2009, and the WTO's Appellate Body rejected China's appeal on all counts in December 2009. China agreed to comply with these rulings by March 2011. China subsequently issued several revised measures, and repealed other measures, relating to the importation restrictions on books, newspapers, journals, DVDs and music. However, China did not issue any measures addressing theatrical films and instead proposed bilateral discussions with the United States in order to seek an alternative solution.

After months of negotiations, which included discussions between the two sides' Vice Presidents, the United States and China reached agreement in February 2012 on an MOU providing for substantial increases in the number of foreign films imported and distributed in China each year, substantial additional revenue for U.S. film producers and the opening up of film distribution opportunities for imported films. The MOU provides that it will be reviewed after five years in order for the two sides to discuss issues of concern, including additional compensation for the U.S. side.

To date, China has not yet fully implemented its MOU commitments, including with regard to critical commitments to open up film distribution opportunities for imported revenue-sharing films. In addition, U.S. industry reports that China has been imposing an informal quota on the total number of U.S. revenue-sharing films and flat-fee films that can be imported each year, which, if true, would undermine the terms of the MOU.

The films MOU provides that it will be reviewed in calendar year 2017 in order for the two sides to discuss issues of concern, including additional meaningful compensation for the U.S. side. At the November 2016 JCCT meeting, China pledged that those discussions will seek to increase the number of revenue-sharing films to be imported each year and the share of gross box office receipts received by

U.S. enterprises as well as seek to address outstanding U.S. concerns relating to other policies and practices that may impede the U.S. film industry's access to China's market, such as importation rights, the number of distributors of imported films and the independence of distributors, among other issues. In 2017, in accordance with the terms of the MOU, the two sides began discussions regarding the provision of further meaningful compensation to the United States.

## IMPORT REGULATION

### Tariffs

During its bilateral negotiations with interested WTO members leading up to its accession, China agreed to increase market access for U.S. and other foreign companies by reducing tariff rates on industrial goods over a period of years running from 2002 through 2010. The agreed reductions are set forth as tariff "bindings" in China's Goods Schedule, meaning that while China cannot exceed the bound tariff rates, it can decide to apply them at a lower rate, as many members do when trying to attract particular imports. As previously reported, each year, China implemented its scheduled tariff reductions on January 1 as required.

The annual tariff changes that China made following its WTO accession reduced tariffs on goods of greatest importance to U.S. industry from a base average of 25 percent (in 1997) to approximately seven percent, while it made similar reductions throughout the agricultural sector (see the Agriculture section below).

Despite the significant reductions in China's tariffs that WTO members were able to negotiate with China in connection with its accession to the WTO, China retains the right to impose relatively high tariffs on some products that compete with sensitive domestic industries. For example, the tariff on most automobiles is 25 percent, and most audio and video recorders still face 30 percent tariffs.

## Customs and Trade Administration

Like other acceding WTO members, China agreed to take on the WTO obligations set forth in three agreements that address the means by which customs and other trade administration officials check imports and establish and apply relevant trade regulations. These agreements cover the areas of customs valuation, rules of origin and import licensing.

### CUSTOMS VALUATION

The WTO Agreement on the Implementation of GATT Article VII (Agreement on Customs Valuation) is designed to ensure that determinations of the customs value for the application of duty rates to imported goods are conducted in a neutral and uniform manner, precluding the use of arbitrary or fictitious customs values. Adherence to the Agreement on Customs Valuation is important for U.S. exporters, particularly to ensure that market access opportunities provided through tariff reductions are not negated by unwarranted and unreasonable “uplifts” in the customs value of goods to which tariffs are applied. China agreed to implement its obligations under the Agreement on Customs Valuation upon accession, without any transition period. In addition, China’s accession agreement reinforces China’s obligation not to use minimum or reference prices as a means for determining customs value. It also called on China to implement the *Decision on Valuation of Carrier Media Bearing Software for Data Processing Equipment* and the *Decision on Treatment of Interest Charges in Customs Value of Imported Goods* by December 11, 2003.

In September 2015, China accepted the WTO Trade Facilitation Agreement (TFA), which includes provisions for expediting the movement, release and clearance of goods, including goods in transit. It also sets out measures for effective cooperation between customs and other appropriate authorities on trade facilitation and customs compliance issue. By its

terms, the TFA enters into force after two-thirds of the WTO membership have accepted it, a level that was reached in February 2017.

Notwithstanding these various commitments, the United States continues to have significant concerns, as discussed below.

### Customs Clearance Procedures

U.S. exporters continue to be concerned about inefficient and inconsistent customs clearance procedures in China. These procedures vary from port to port, lengthy delays are not uncommon, and the fees charged appear to be excessive, giving rise to concerns about China’s compliance with its obligations under Article VIII of GATT 1994.

### Tariff Classifications

U.S. industry notes that Chinese customs officers appear to have wide discretion in classifying goods for tariff purposes, and their classifications sometimes appear to be arbitrary. This lack of uniformity and predictability creates unnecessary challenges for U.S. and other foreign companies seeking to export their goods to China.

### Customs Valuation Determinations

China has still not uniformly implemented the various customs valuation measures issued following its accession to the WTO. U.S. exporters continue to report that they are encountering valuation problems at many ports.

According to U.S. exporters, even though the Customs Administration’s measures provide that imported goods normally should be valued on the basis of their transaction price, meaning the price the importer actually paid, many Chinese customs officials are still improperly using “reference pricing,” which usually results in a higher dutiable value. Indeed, it appears that the practice of using reference prices is increasing. Imports of information technology products reportedly are

often subjected to reference pricing, as are other imported products, such as wood products.

In addition, some of China's customs officials are reportedly not applying the rules set forth in the Customs Administration's measures as they relate to software royalties and license fees. Rather, following their pre-WTO accession practice, these officials are still automatically adding royalties and license fees to the dutiable value (for example, when an imported personal computer includes pre-installed software), even though the rules expressly direct them to add those fees only if they are import-related and a condition of sale for the goods being valued.

U.S. exporters also have continued to complain that some of China's customs officials are assessing duties on digital products based on the imputed value of the content, such as the data recorded on a floppy disk or CD-ROM. China's own regulations require this assessment to be made on the basis of the value of the underlying carrier medium, meaning the floppy disk or CD-ROM itself.

U.S. exporters also have complained about the Customs Administration's use of outdated and arbitrary pricing methodologies that do not take account of modern, complex supply chain models. In particular, according to these exporters, China's customs officials do not seem to understand transfer pricing, inbound and outbound bonded zone valuation, and customer rebates and sales discounts associated with modern supply chains.

The United States first presented its concerns about the customs valuation problems being encountered by U.S. companies several years ago. At that time, China indicated that it was working to establish more uniformity in its adherence to WTO customs valuation rules. Since then, the United States has sought to assist in this effort in part by conducting technical assistance programs for Chinese government officials on WTO compliance in the

customs area. The United States has also raised its concerns about particular customs valuation problems before the WTO's Committee on Customs Valuation and during the WTO's biannual Trade Policy Reviews of China, the most recent of which was held in July 2016. At present, China still needs to improve its adherence to applicable customs valuation measures.

### **RULES OF ORIGIN**

Upon its accession to the WTO, China became subject to the WTO Agreement on Rules of Origin, which sets forth rules designed to increase transparency, predictability and consistency in both the establishment and application of rules of origin, which are necessary for import and export purposes, such as determining the applicability of import quotas, determining entitlement to preferential or duty-free treatment and imposing antidumping or countervailing duties or safeguard measures, and for the purpose of confirming that marking requirements have been met. The Agreement on Rules of Origin also provides for a work program leading to the multilateral harmonization of rules of origin. This work program is ongoing, and China specifically agreed to adopt the internationally harmonized rules of origin once they were completed. In addition, China confirmed that it would apply rules of origin equally for all purposes and that it would not use rules of origin as an instrument to pursue trade objectives either directly or indirectly.

As previously reported, it took China nearly three years after its accession to the WTO for China's State Council to issue the regulations intended to bring China's rules of origin into conformity with WTO rules for import and export purposes. Shortly thereafter, the Customs Administration issued implementing rules addressing the issue of substantial transformation. U.S. exporters have not raised concerns with China's implementation of these measures.

### IMPORT LICENSING

The Agreement on Import Licensing Procedures (Import Licensing Agreement) establishes rules for all WTO members, including China, that use import licensing systems to regulate their trade. Its aim is to ensure that the procedures used by members in operating their import licensing systems do not, in themselves, form barriers to trade. The objective of the Import Licensing Agreement is to increase transparency and predictability and to establish disciplines to protect an importer against unreasonable requirements or delays associated with the licensing regime. The Import Licensing Agreement covers both “automatic” licensing systems, which are intended only to monitor imports, not regulate them, and “non-automatic” licensing systems, which are normally used to administer import restrictions, such as tariff-rate quotas, or to administer safety or other requirements, such as for hazardous goods, armaments or antiquities. While the Import Licensing Agreement’s provisions do not directly address the WTO consistency of the underlying measures that licensing systems might implement, they do establish the baseline of what constitutes a fair and non-discriminatory application of import licensing procedures. In addition, China specifically committed not to condition the issuance of import licenses on performance requirements of any kind, such as local content, export performance, offsets, technology transfer or research and development, or on whether competing domestic suppliers exist.

Shortly after China acceded to the WTO, the Ministry of Foreign Trade and Economic Cooperation (MOFTEC), the predecessor to MOFCOM, issued regulations revising China’s automatic import licensing regime, and it later supplemented these regulations with implementing rules. MOFTEC also issued regulations revising China’s non-automatic licensing regime.

Nevertheless, a variety of specific compliance issues continue to arise. In 2017, these included a new import ban on recoverable wastes (discussed below

in the section on Standards, Technical Regulations and Conformity Assessment Procedures), the administration of the tariff-rate quota system for fertilizer (discussed below in the section on Tariff-rate Quotas on Industrial Goods), the administration of the tariff-rate quota system for certain agricultural commodities (discussed below in the section on Tariff-rate Quotas on Bulk Agricultural Commodities), various SPS measures (discussed below in the section on Sanitary and Phytosanitary Issues) and inspection-related requirements for soybeans, meat, poultry, pork and dairy products (discussed below in the section on Inspection-Related Requirements).

### Non-tariff Measures

In its WTO accession agreement, China agreed that it would eliminate numerous trade-distortive non-tariff measures (NTMs), including import quotas, licenses and tendering requirements covering hundreds of products. Most of these NTMs, including, for example, the NTMs covering chemicals, agricultural equipment, medical and scientific equipment and civil aircraft, had to be eliminated by the time that China acceded to the WTO. China committed to phase out other NTMs, listed in an annex to the accession agreement, over a transition period ending on January 1, 2005. These other NTMs included import quotas on industrial goods such as air conditioners, sound and video recording apparatuses, color TVs, cameras, watches, crane lorries and chassis, and motorcycles as well as licensing and tendering requirements applicable to a few types of industrial goods, such as machine tools and aerials.

As previously reported, China’s import quota system was beset with problems, despite consistent bilateral engagement by the United States. Some of the more difficult problems were encountered with the auto import quota system, resulting at times in significant disruption of wholesale and retail operations for imported autos. However, China did fully adhere to the agreed schedule for the elimination of all of its import quotas as well as all of

its other NTMs, the last of which China eliminated in January 2005.

### Import Ban on Remanufactured Products

China prohibits the importation of remanufactured products, which it typically classifies as used goods. China also maintains restrictions that prevent remanufacturing process inputs (known as cores) from being imported into China's customs territory, except special economic zones. These import prohibitions and restrictions undermine the development of industries in many sectors in China, including mining, agriculture, healthcare, transportation and communications, among others, because companies in these industries are unable to purchase high-quality, lower-cost remanufactured products produced outside of China.

China's import prohibitions and restrictions remain a serious problem and U.S. companies' activities remain severely restricted. To help address this problem, the United States has convened annual U.S.-China Remanufacturing Dialogues, which include relevant government and industry stakeholders from both countries as participants. In addition, the United States has continued to press China to lift its import prohibitions and to expand the scope of remanufacturing activity allowed to be conducted in China through other bilateral engagement.

### Tariff-rate Quotas on Industrial Products

In its WTO accession agreement, China agreed to implement a system of TRQs designed to provide significant market access for three industrial products, including fertilizer, a major U.S. export. Under this TRQ system, a set quantity of imports is allowed at a low tariff rate, while imports above that level are subject to a higher tariff rate. In addition, the quantity of imports allowed at the low tariff rate increases annually by an agreed amount. China's accession agreement specifies detailed rules, requiring China to operate its fertilizer TRQ system in a transparent manner and dictating precisely how

and when China is obligated to accept quota applications, allocate quotas and reallocate unused quotas.

As previously reported, since China began implementing its TRQ system for fertilizer in 2002, it has not functioned smoothly. Despite repeated bilateral engagement and multilateral engagement at the WTO, including formal consultations with China in Geneva under the headnotes in China's Goods Schedule, concerns about inadequate transparency and administrative guidance have persisted. U.S. fertilizer exports to China declined sharply after China acceded to the WTO, as separate Chinese government policies promoting domestic fertilizer – including export duties (discussed below in the Export Regulation section) and discriminatory internal taxes (discussed below in the Taxation section) – appear to have made it difficult for foreign producers to compete in China's market.

### Other Import Regulation

#### ANTIDUMPING

At the time of its accession to the WTO, China agreed to revise its regulations and procedures for AD proceedings to make them consistent with the AD Agreement. That agreement sets forth detailed rules prescribing the manner and basis on which a WTO member may take action to offset the injurious dumping of products imported from another WTO member. China also agreed to provide for judicial review of determinations made in its AD investigations and reviews.

Currently, China has in place 88 AD measures, affecting imports from 15 countries or regions. China also has 19 AD investigations in progress. The greatest systemic shortcomings in China's AD practice continue to be in the areas of transparency and procedural fairness. In addition, as discussed below, in recent years, China has invoked AD and CVD remedies under troubling circumstances. In response, the United States has pressed China both bilaterally and in WTO meetings to adhere strictly to

WTO rules in the conduct of its AD investigations, and the United States has consistently pursued WTO litigation where necessary.

### Legal Regime

Under China's AD regime, until 2014, MOFCOM's Bureau of Fair Trade for Imports and Exports (BOFT) was charged with making dumping determinations, and MOFCOM's Bureau of Industry Injury Investigation (IBII) was charged with making injury determinations. In 2014, MOFCOM consolidated BOFT and IBII into a new entity, the Trade Remedy and Investigation Bureau (TRIB), which makes both dumping and injury determinations. In cases where the subject merchandise is an agricultural product, the Ministry of Agriculture may be involved in the injury investigation. The State Council Tariff Commission continues to make the final decision on imposing, revoking or retaining AD duties, based on recommendations provided by the TRIB, although its authority relative to MOFCOM has not been clearly defined in the regulations and rules since MOFCOM was established.

China continues to add new regulations and rules to its AD legal framework, although not all of these measures have been notified to the WTO in a timely manner. In July 2009, MOFCOM solicited public comments on draft revisions of its rules on new shipper reviews, AD duty refunds and price undertakings. In August 2015 and April 2017, MOFCOM solicited public comments on draft revisions of its rules regarding AD and CVD investigation hearings, interim reviews of AD margins and AD investigation questionnaires. To date, however, China still has not finalized revisions to any of these rules. Once finalized, China is obligated to notify these revised rules to the WTO so that all Members have an opportunity to review the rules for compliance with the AD Agreement and seek any needed clarifications.

Meanwhile, another area generating concern involves expiry reviews. China has still not issued any regulations specifically establishing the rules and

procedures governing expiry reviews. In May 2013, MOFCOM solicited public comments on rules concerning the implementation of WTO rulings in trade remedy cases. While purportedly final, these rules have not yet been notified to the WTO.

### Conduct of Antidumping Investigations

In practice, it appears that China's conduct of AD investigations continues to fall short of full commitment to the fundamental tenets of transparency and procedural fairness embodied in the AD Agreement. In 2017, respondents from the United States and other WTO members continued to express concerns about key lapses in transparency and procedural fairness in China's conduct of AD investigations. The principal areas of concern include the inadequate disclosure of key documents placed on the record by domestic Chinese producers, insufficiently detailed disclosures of the essential facts underlying MOFCOM decisions, such as dumping margin calculations, evidence supporting injury and dumping conclusions, and MOFCOM not adequately addressing critical arguments or evidence put forward by interested parties. These aspects of China's AD practice have been challenged by the United States in the WTO cases involving grain-oriented electrical steel (GOES), chicken broiler products and automobiles. In each of the cases, the WTO has upheld U.S. claims relating to transparency and procedural fairness.

The United States and other WTO members have also expressed serious concerns about China's evolving practice of launching AD and CVD investigations that appear designed to discourage the United States or other trading partners from the legitimate exercise of their rights under WTO AD and CVD rules and the trade remedy provisions of China's accession agreement. This type of retaliatory conduct is not typical of WTO members, and it may have its roots in China's *Foreign Trade Law* and AD and CVD implementing regulations, which authorize "corresponding countermeasures" when China believes that a trading partner has discriminatorily imposed antidumping or

countervailing duties against imports from China. Further, when China has pursued investigations under these circumstances, it appears that its regulatory authorities have tended to move forward with the imposition of duties regardless of the strength of the underlying legal and factual support. The United States' successful WTO cases challenging the duties imposed by China on imports of U.S. GOES, U.S. chicken broiler products and U.S. automobiles offer telling examples of this problem.

The United States initiated the GOES WTO case in September 2010, claiming that China's regulatory authorities appeared to have imposed the duties at issue without necessary legal and factual support and without observing certain transparency and procedural fairness requirements, in violation of various WTO obligations under the AD Agreement and the Subsidies Agreement. Consultations were held in November 2010. A WTO panel was established to hear this case at the United States' request in March 2011, and eight other WTO members joined the case as third parties. Hearings before the panel took place in September and December 2011. The panel issued its decision in June 2012, finding in favor of the United States on all significant claims. China appealed the panel's decision in July 2012. The WTO's Appellate Body rejected China's appeal in October 2012, and China subsequently agreed to come into compliance with the WTO's rulings by July 2013. China issued a redetermination in July 2013, but it appeared to be inconsistent with the WTO's rulings. In January 2014, the United States launched a challenge to China's redetermination in a proceeding under Article 21.5 of the DSU. This compliance challenge was the first one that any WTO member had initiated to challenge a claim by China that it had complied with adverse WTO findings. A hearing before the panel took place in October 2014. MOFCOM terminated the duties at issue in April 2015, and the panel issued its decision in July 2015, confirming, as the United States had argued, that MOFCOM's redetermination did not comply with the WTO's rulings.

In September 2011, the United States initiated a WTO case challenging the antidumping and countervailing duties that China imposed on imports of certain U.S. chicken products known as "broiler products." Once again, in the course of its AD and CVD investigations, China's regulatory authorities appeared to have imposed the duties at issue without necessary legal and factual support and without observing certain transparency and procedural fairness requirements, in violation of various WTO obligations under the AD Agreement and the Subsidies Agreement. Consultations were held in October 2011. A WTO panel was established to hear this case at the United States' request in January 2012, and seven other WTO members joined the case as third parties. Hearings before the panel took place in September and December 2012, and the panel issued its decision in August 2013, finding in favor of the United States on all significant claims. China decided not to appeal the panel's decision and subsequently agreed to come into compliance with the WTO's rulings by July 2014. China issued a redetermination in July 2014 that left the duties in place, but it appeared to be inconsistent with the WTO's rulings. In May 2016, the United States launched a challenge to China's redetermination in a proceeding under Article 21.5 of the DSU. A hearing before the panel took place in April 2017, and the panel is expected to issue its decision in early 2018.

In July 2012, the United States initiated a WTO case challenging China's imposition of antidumping and countervailing duties on imports of certain U.S. automobiles. Again, China's regulatory authorities appeared to have imposed the duties at issue without necessary legal and factual support and without observing certain transparency and procedural fairness requirements, in violation of various WTO obligations under the AD Agreement and the Subsidies Agreement. Consultations took place in August 2012. A WTO panel was established to hear this case in October 2012, and eight other WTO members joined the case as third parties. Hearings before the panel took place in June 2013 and then in October 2013. Two months later, in

December 2013, China terminated the duties at issue. In May 2014, the panel issued its decision, finding in favor of the United States on all significant claims.

The United States and the U.S. polysilicon industry also have been concerned about the antidumping and countervailing duties that China imposed on imports of U.S. polysilicon in 2014, about 13 months after the United States imposed antidumping and countervailing duties on imports of Chinese solar modules and cells following investigations initiated at the request of U.S. solar products industry. In 2017, as the U.S. and Chinese solar products and polysilicon industries continued to discuss possible resolutions of this matter, the United States continued to make clear that any resolution of this matter must address the Chinese duties on imports of U.S. polysilicon. In April 2017, the U.S. solar products industry petitioned for global safeguard relief, apparently in response to the Chinese solar products industry establishing significant new production facilities in other countries in Asia in order to avoid the United States' antidumping and countervailing duties on imports from China. The U.S. International Trade Commission issued its determination in November 2017, in which it made an affirmative finding of serious injury and recommended various types of import relief. Following the issuance of that determination, the President has 60 days to make his decision regarding appropriate import relief.

Throughout 2017, the United States also continued to work closely with U.S. companies subject to Chinese AD investigations in an effort to help them better understand the Chinese system. In addition, the United States advocated on their behalf in connection with ongoing AD investigations, with the goal of obtaining fair and objective treatment for them, consistent with the AD Agreement.

In addition, the United States continued to engage China vigorously on the various concerns generated by China's AD practices, including systemic concerns

in the areas of transparency and procedural fairness. The United States also raised concerns about China's apparent decisions to use AD and CVD remedies against U.S. imports as a means to discourage the United States from the legitimate exercise of its rights under WTO AD and CVD rules and the trade remedy provisions of China's accession agreement. In addition to pursuing litigation at the WTO to address these concerns, as discussed above, the United States has engaged China during meetings before the WTO's AD Committee.

Meanwhile, as China's AD regime has matured, many of the AD orders put in place have reached the five-year mark, warranting expiry reviews. MOFCOM is currently conducting five expiry reviews, two of which involve products from the United States. Every expiry review involving U.S. products to date has resulted in the measure at issue being extended. Given the problems that respondents have encountered in China's AD investigations, it is critical that China publish rules and procedures specifically governing the conduct of expiry reviews, as required by the AD Agreement. The United States has repeatedly pressed China to issue regulations governing expiry reviews and will continue to do so.

### **Evasion of Duties**

In past years, the United States has raised concerns before the WTO Antidumping Committee about the proliferation of so-called "evasion services." These services are offered to exporters and importers to assist them with evading the application of antidumping duties and countervailing duties imposed by WTO Members. Many of the businesses providing these services are Chinese companies seeking to assist exporters and importers evade the application of antidumping duties and countervailing duties imposed by the United States. Efforts to evade the application of antidumping duties and countervailing duties undermine the effectiveness of the WTO Antidumping Agreement and Subsidies Agreement and, more generally, erode confidence in the international trading system.

In February 2016, the United States enacted legislation establishing a new, enhanced mechanism in the United States for investigating claims of duty evasion. U.S. Customs and Border Protection followed up with the issuance of implementing regulations in August 2016.

Going forward, the United States will continue to raise awareness of this problem at the WTO. It also will continue to seek the cooperation of other WTO members, including China, to help counter and eliminate this problem.

### COUNTERVAILING DUTIES

In its WTO accession agreement, China committed to revising its regulations and procedures for conducting CVD investigations and reviews by the time of its accession to make them consistent with the Subsidies Agreement. The Subsidies Agreement sets forth detailed rules prescribing the manner and basis on which a WTO member may take action to offset the injurious subsidization of products imported from another WTO member. Although China did not separately commit to provide judicial review of determinations made in CVD investigations and reviews, Subsidies Agreement rules require independent review.

China initiated its first CVD investigations in 2009. Each of these investigations involved imports of products from the United States – GOES, chicken broiler products and automobiles – and were initiated concurrently with AD investigations of the same products. As discussed above in the Antidumping section, China initiated these CVD investigations under troubling circumstances. China also appears to have committed significant methodological errors that raise concerns, in light of Subsidies Agreement rules. In addition, many of the concerns generated by China's AD practice with regard to transparency and procedural fairness also apply to these CVD investigations. In response, the United States has pressed China both bilaterally and in WTO meetings to adhere strictly to WTO rules in the conduct of its CVD investigations, and the United

States has pursued WTO litigation to address the problems with China's imposition of duties on imports of GOES, chicken broiler products and automobiles from the United States, as discussed below.

### Legal Regime

As previously reported, China has put in place much of the legal framework for its CVD regime. Under this regime, like in the AD area, MOFCOM's TRIB is charged with making both subsidy and injury determinations.

China's regulations and procedural rules generally track those found in the Subsidies Agreement, although there are certain areas where key provisions are omitted or are vaguely worded. In addition, China has not yet issued regulations specifically establishing the rules and procedures governing expiry reviews.

Since China's accession, the United States and other WTO members have sought clarifications on a variety of issues concerning China's regulatory framework and have pressed China for greater transparency both during regular meetings and the annual transitional reviews before the WTO's Subsidies Committee. The United States will continue to seek clarifications as needed in 2017.

### Conduct of Countervailing Duty Investigations

MOFCOM initiated China's first CVD investigation in June 2009. This investigation addressed alleged subsidies being provided to the U.S. GOES industry, concurrently with MOFCOM's AD investigation of imports of GOES from the United States. Later that year, MOFCOM initiated additional CVD investigations involving imports of chicken broiler products and automobiles from the United States, along with concurrent AD investigations.

These three CVD investigations, along with two additional ones involving imports of U.S. polysilicon initiated in July 2012 and imports of U.S. dried

distillers' grains initiated in January 2016, make clear that, as in the AD area, China needs to improve its transparency and procedural fairness when conducting these investigations. In addition, the United States has noted procedural concerns specific to China's conduct of CVD investigations. For example, China initiated investigations of alleged subsidies that raised concerns, given the requirements regarding "sufficient evidence" in Article 11.2 of the Subsidies Agreement. The United States is also concerned about China's application of facts available under Article 12.7 of the Subsidies Agreement. In addition, as in the AD area, the United States has expressed serious concerns about China's pursuit of AD and CVD remedies that appear intended to discourage the United States and other trading partners from the legitimate exercise of their rights under WTO AD and CVD rules and the trade remedy provisions of China's accession agreement.

As discussed above in the Antidumping section, in September 2010, the United States initiated – and later won – a WTO case challenging the final AD and CVD determinations in China's GOES investigations because China's regulatory authorities appeared to have imposed the duties at issue without necessary legal and factual support and without observing certain transparency and procedural fairness requirements, in violation of various WTO obligations under the AD Agreement and the Subsidies Agreement. For similar reasons, the United States initiated a second WTO case in September 2011 challenging the final AD and CVD determinations in China's chicken broiler products investigations and won that case, too. The United States initiated a third WTO case in July 2012 challenging the final AD and CVD determinations in China's automobiles investigations. Again, the United States won.

In addition to pursuing WTO dispute settlement, the United States has raised its concerns bilaterally with MOFCOM, principally through the JCCT Trade Remedies Working Group, as well as at the WTO in meetings before the Subsidies Committee. The United States also has actively participated in

MOFCOM's CVD investigations and will continue to do so, as envisioned by WTO rules, in order to safeguard the interests of U.S. industry. Going forward, the United States will continue to impress upon China the importance of strictly adhering to WTO rules when conducting CVD investigations and imposing countervailing duties.

### **SAFEGUARDS**

In its WTO accession agreement, China committed to revising its regulations and procedures for conducting safeguard investigations by the time of its WTO accession in order to make them consistent with the WTO Agreement on Safeguards (Safeguards Agreement). That agreement articulates rules and procedures governing WTO members' use of safeguard measures.

#### **Legal Regime**

While the provisions of China's regulations and procedural rules generally track those of the Safeguards Agreement, there are some potential inconsistencies, and certain omissions and ambiguities remain. In addition, some provisions do not have any basis in the Safeguards Agreement. In earlier transitional reviews before the WTO's Committee on Safeguards, the United States noted several areas of potential concern, including transparency, determination of developing country status, treatment of non-WTO members, protection of confidential data, access to non-confidential information, refunding of safeguard duties collected pursuant to provisional measures when definitive measures are not imposed, and the conditions governing the extension of a safeguard measure.

#### **Conduct of Safeguards Investigations**

To date, China has completed two safeguard proceedings. Both of these proceedings resulted in the imposition of import relief.

Fifteen years ago, in November 2002, China imposed tariff-rate quotas on imports of nine categories of

steel products from various countries, including the United States. Although U.S. companies exported little of this merchandise to China, there were complaints from interested parties that China's process for allocating quotas under the safeguard measures was unclear, making it difficult for them to determine the quota available and obtain a fair share. China terminated the safeguard measures in December 2003.

In September 2016, China launched a safeguard investigation of sugar imports. According to some reports, the Chinese government set minimum prices at which it would purchase sugar from Chinese farmers under its market price support program too high in recent years, causing Chinese prices to climb above international price levels and leading to a strong flow of imports. China appears to have timed its safeguard investigation so that it would be able to impose import relief before the government unloads the excessive sugar reserves that it has built up. While U.S. companies export relatively little sugar to China, concern has been expressed that China's safeguard investigation of sugar imports could set a precedent for more strategically important grains, where China is struggling to reduce large reserves accumulated over the past few years as the government bought at above-market prices. China imposed import relief in May 2017, as it adjusted its existing TRQ for sugar by nearly doubling the out-of-quota tariff rate.

### EXPORT REGULATION

Upon acceding to the WTO, China took on the obligations of Article XI of the GATT 1994, which generally prohibits WTO members from maintaining export restraints (other than duties, taxes or other charges), although certain limited exceptions are allowed. China also agreed to eliminate all taxes and charges on exports, including export duties, except as included in Annex 6 to its WTO accession agreement or applied in conformity with Article VIII of GATT 1994. Article VIII of GATT 1994 only permits fees and charges limited to the approximate cost of services rendered and makes clear that any such

fees and charges shall not represent an indirect protection to domestic products or a taxation of exports for fiscal purposes.

As in prior years, China maintains numerous export restraints despite the prohibitions set forth in the GATT 1994 and the specific commitments that China made in its WTO accession agreement. These export restraints distort trade in raw materials as well as intermediate and downstream products.

### Export Restraints on Raw Materials

Following its accession to the WTO, China continued to impose restraints on exports of raw materials, including export quotas, related export licensing and bidding requirements, minimum export prices and export duties, as China's economic planners continued to guide the development of downstream industries. These export restraints were widespread. For example, China maintained some or all of these types of export restraints on antimony, bauxite, coke, fluorspar, indium, lead, magnesium carbonate, manganese, molybdenum, phosphate rock, rare earths, silicon, silicon carbide, talc, tin, tungsten, yellow phosphorus and zinc, all of which are of key interest to U.S. downstream producers.

These types of export restraints can significantly distort trade, and for that reason WTO rules normally outlaw them. In the case of China, the trade-distortive impact can be exacerbated because of the size of China's production capacity. Indeed, for many of the raw materials at issue, China is the world's leading producer.

China's export restraints affect U.S. and other foreign producers of a wide range of downstream products, such as steel, chemicals, hybrid and electric cars, energy efficient light bulbs, wind turbines, hard-disk drives, magnets, lasers, ceramics, semiconductor chips, refrigerants, medical imagery, aircraft, refined petroleum products, fiber optic cables and catalytic converters, among numerous others. The export restraints can create serious disadvantages for these foreign producers by

artificially increasing China's export prices for their raw material inputs, which also drives up world prices. At the same time, the export restraints can artificially lower China's domestic prices for the raw materials due to significant increases in domestic supply, enabling China's domestic downstream producers to produce lower-priced products from the raw materials and thereby creating significant advantages for China's domestic downstream producers when competing against foreign downstream producers both in the China market and in other countries' markets. The export restraints can also create pressure on foreign downstream producers to move their operations, technologies and jobs to China.

As previously reported, the United States began raising its concerns about China's continued use of export restraints shortly after China's WTO accession, while also working with other WTO members with an interest in this issue, including the EU and Japan. In response to these efforts, China refused to modify its policies in this area. In fact, over time, China's economic planners expanded their use of export restraints and made them increasingly restrictive, particularly on raw materials.

In June 2009, the United States and the EU initiated a WTO case challenging export quotas, export duties and other restraints maintained by China on the export of several key raw material inputs for which China is a leading world producer. The materials at issue include bauxite, coke, fluorspar, magnesium, manganese, silicon carbide, silicon metal, yellow phosphorus and zinc. Mexico became a co-complainant in August 2009.

At the time of the initiation of this case, China's treatment of coke, a key steel input, provided a clear example of the trade distortions engineered by China's export restraints. In 2008, China produced 336 million MT of coke, but it limited exports of coke to 12 million MT and additionally imposed 40 percent duties on coke exports. The effects of the export restraints on pricing were dramatic. In August 2008, the world price for coke reached \$740

per MT at the same time that China's domestic price was \$472 per MT. This \$268 per MT price difference created a huge competitive advantage for China's downstream steel producers over their foreign counterparts, as coke represents about one-third of the input costs for integrated steel producers.

A WTO panel and the Appellate Body rejected China's defenses, which had attempted to portray China's export restraints as conservation or environmental protection measures or measures taken to manage critical shortages of supply, and found in favor of the United States and its co-complainants on all significant claims, ruling that the export restraints at issue were inconsistent with China's WTO obligations. China subsequently agreed to come into compliance with the WTO's rulings by the end of December 2012. China took timely steps to remove the export quotas and export duties on the raw materials at issue, while imposing export licensing requirements on a subset of those materials. Since then, the United States has been closely examining China's export licensing regime to ensure that it operates automatically and does not distort trade.

While the United States was prosecuting this first WTO case on export restraints, China's export restraints on rare earths – a collection of 17 different chemical elements used in a variety of green technology products, among other products – began to generate significant concern among China's trading partners. At the time, China controlled about 97 percent of the global rare earths market and had been imposing increasingly restrictive export quotas and export duties on rare earth ores, oxides and metals.

In March 2012, when it had become clear that China would not abandon its use of export restraints on rare earths and certain other raw materials in the face of further U.S. engagement, the United States, joined by the EU and Japan, initiated a WTO case challenging export quotas, export duties and other restraints maintained by China on the export of rare earths, tungsten and molybdenum. These materials

are key inputs in a multitude of U.S.-made products, including not only a variety of green technology products, such as hybrid car batteries, wind turbines and energy-efficient lighting, but also steel, advanced electronics, automobiles, petroleum and chemicals. The export restraints appeared to be inconsistent with China's obligations under various provisions of the GATT 1994 and China's accession agreement.

As in the first WTO case on export restraints, a WTO panel and the Appellate Body rejected China's defenses and found in favor of the United States and its co-complainants on all significant claims, ruling that the export restraints at issue were inconsistent with China's WTO obligations. China subsequently agreed to come into compliance with the WTO's rulings by May 2015, and it later announced that it had eliminated the export quotas and export duties at issue by that deadline.

In July 2016, the United States, joined by the EU, initiated a third WTO case challenging export quotas and export duties maintained by China. This case addresses the export of various forms of 11 raw materials, including antimony, chromium, cobalt, copper, graphite, indium, lead, magnesia, talc, tantalum and tin. These raw materials are key inputs in important U.S. manufacturing industries, including aerospace, automotive, construction and electronics. The export restraints at issue appear to be inconsistent with China's obligations under various provisions of the GATT 1994 and China's accession agreement. Joint consultations took place in September 2016. A WTO panel was established to hear the case at the complaining parties' request in November 2016, and 14 other WTO members joined the case as third parties.

### **Border Tax Policies**

China's economic planners attempt to manage the export of many primary, intermediate and downstream products by raising or lowering the VAT rebate available upon export and sometimes by imposing or retracting export duties. With VAT

rebates ranging from zero to 17 percent and export duties typically ranging from zero to 40 percent, these border tax practices have caused tremendous disruption, uncertainty and unfairness in the global markets for the affected products – particularly when these practices operate to incentivize the export of downstream products for which China is a leading world producer or exporter such as steel, aluminum and soda ash.

Typically, the objective of China's border tax adjustments is to make larger quantities of primary and intermediate products in a particular sector available domestically at lower prices than the rest of the world, giving China's downstream producers of finished products using these inputs a competitive advantage over foreign downstream producers. To accomplish this objective, China discourages the export of the relevant primary and intermediate products by reducing or eliminating VAT rebates and perhaps also imposing export duties on them, resulting in increased domestic supply and lower domestic prices. China's downstream producers, in turn, benefit not only from these lower input prices but also from full VAT rebates when they export their finished products.

In some situations, China has also used its border taxes to encourage the export of certain finished products over other finished products within a particular sector. For example, in the past, China has targeted value-added steel products, particularly wire products and steel pipe and tube products, causing a surge in exports of these products, many of which ended up in the U.S. market.

For several years, the United States and other WTO members have raised broad concerns about the trade-distortive effects of China's VAT export rebate and export duty practices, including through each of the biannual Trade Policy Reviews of China at the WTO, including the most recent one held in July 2016, as well as through many of the annual transitional reviews before the Committee on Market Access and the Council for Trade in Goods. Bilaterally, the United States also has raised broad

concerns about the trade-distortive effects of China's variable VAT export rebate practices in connection with multiple JCCT and S&ED meetings. Through this engagement, the United States highlighted in particular the harm being caused to specific U.S. industries, including steel, aluminum and soda ash.

To date, China has stated that its eventual goal is to provide full VAT rebates for all exports like other WTO members with VAT systems. In addition, at the December 2012 JCCT meeting, China agreed to begin holding serious discussions with the United States in order to work toward a mutual understanding of China's VAT system and the concepts on which a trade-neutral VAT system is based. Subsequently, at the July 2014 S&ED meeting, China pledged to improve its value-added tax rebate system, including by actively studying international best practices, and to deepen communication with the United States on this matter, including regarding its impact on trade. Despite these commitments, China has taken no steps to abandon its use of trade-distortive VAT export rebates and to adopt a trade-neutral VAT system.

### INTERNAL POLICIES AFFECTING TRADE

#### Non-discrimination

In its WTO accession agreement, China agreed to assume the obligations of GATT 1994, the WTO agreement that establishes the core principles that constrain and guide WTO members' policies relating to trade in goods. The two most fundamental of these core principles are the most-favored nation (MFN), or non-discrimination, rule – referred to in the United States as “normal trade relations” – and the rule of national treatment.

The MFN rule (set forth in Article I of GATT 1994) attempts to put the goods of all of an importing WTO member's trading partners on equal terms with one another by requiring the same treatment to be applied to goods of any origin. It generally provides that if a WTO member grants another country's

goods a benefit or advantage, it must immediately and unconditionally grant the same treatment to imported goods from all WTO members. This rule applies to customs duties and charges of any kind connected with importing and exporting. It also applies to internal taxes and charges, among other internal measures.

The national treatment rule (set forth in Article III of GATT 1994) complements the MFN rule. It is designed to put the goods of an importing WTO member's trading partners on equal terms with the importing member's own goods by requiring, among other things, that a WTO member accord no less favorable treatment to imported goods than it does for like domestic goods. Generally, once imported goods have passed across the national border and import duties have been paid, the importing WTO member may not subject those goods to internal taxes or charges in excess of those applied to domestic goods. Similarly, with regard to measures affecting the internal sale, purchase, transportation, distribution or use of goods, the importing WTO member may not treat imported goods less favorably than domestic goods.

In its WTO accession agreement, China agreed to repeal or revise all laws, regulations and other measures that were inconsistent with the MFN rule upon accession. China also confirmed that it would observe this rule with regard to all WTO members, including separate customs territories, such as Hong Kong, Macau and Taiwan. In addition, China undertook to observe this rule when providing preferential arrangements to foreign-invested enterprises within special economic areas. With regard to the national treatment rule, China similarly agreed to repeal or revise all inconsistent laws, regulations and other measures. China also specifically acknowledged that its national treatment obligation extended to the price and availability of goods or services supplied by government authorities or state-owned enterprises, as well as to the provision of inputs and services necessary for the production, marketing or sale of finished products. Among other things, this latter commitment

precludes dual pricing, i.e., the practice of charging foreign or foreign-invested enterprises more for inputs and related services than Chinese enterprises. China also agreed to ensure national treatment in respect of certain specified goods and services that had traditionally received discriminatory treatment in China, such as boilers and pressure vessels (upon accession), after sales service (upon accession), and pharmaceuticals, chemicals and spirits (one year after accession).

As previously reported, China reviewed its pre-WTO accession laws and regulations and revised many of those which conflicted with its WTO MFN and national treatment obligations in 2002 and 2003. However, since then, concerns have arisen regarding China's observation of MFN and national treatment requirements in some areas.

### **Made in China 2025 Industrial Plan**

In May 2015, China's State Council released *Made in China 2025*, a 10-year plan spearheaded by the MIIT and targeting 10 strategic industries, including advanced information technology, automated machine tools and robotics, aviation and spaceflight equipment, maritime engineering equipment and high-tech vessels, advanced rail transit equipment, NEVs, power equipment, farm machinery, new materials, biopharmaceuticals and advanced medical products. While ostensibly intended simply to raise industrial productivity through more advanced and flexible manufacturing techniques, *Made in China 2025* is emblematic of China's evolving and increasingly sophisticated approach to "indigenous innovation," which is evident in numerous supporting and related industrial plans. Their common, overriding aim is to replace foreign technology with Chinese technology in the China market through any means possible so as to ready Chinese companies for dominating international markets.

*Made in China 2025* seeks to build up Chinese companies in the 10 targeted, strategic industries at the expense of, and to the detriment of, foreign

industries and their technologies through a multi-step process over 10 years. The initial goal of *Made in China 2025* is to ensure, through various fair and unfair means, that Chinese companies develop, extract or acquire their own technology, IP and know-how and their own brands. The next goal of *Made in China 2025* is to substitute domestic technologies, products and services for foreign technologies, products and services in the China market. The final goal of *Made in China 2025* is to capture much larger worldwide market shares in the 10 targeted, strategic industries.

Many of the policy tools being used by the Chinese government to achieve the goals of *Made in China 2025* raise serious concerns. These tools are largely unprecedented, as other WTO members do not use them, and include a wide array of state intervention and support designed to promote the development of Chinese industry in large part by restricting, taking advantage of, discriminating against or otherwise creating disadvantages for foreign enterprises and their technologies, products and services. Indeed, even facially neutral measures are likely to be applied in favor of domestic enterprises, as past experience has shown, especially at sub-central levels of government.

There are many other similar industrial policies being pursued by the Chinese government. Examples include the *Integrated Circuit Industry Plan* issued in 2014, the *13th Five-Year Plan* issued in 2016, the *National Informatization Development Plan* issued in 2016 and the Artificial Intelligence Plan issued in 2017, among others.

All of these plans have their roots in *China's National Medium- and Long-Term Plan for the Development of Science and Technology (2006-2020)* (MLP), issued in 2006, which is China's state planners' key blueprint for ensuring that China's policies and practices inure mainly to China's advantage, not to other countries. It followed soon after the Communist Party Central Committee's elevation of "indigenous innovation" to a strategy level, equal to Deng Xiaoping's "reform and opening up" policy.

The MLP set in motion a web of laws, policies and actions intended to create Chinese indigenous intellectual property and technology by introducing, digesting, absorbing and re-innovating foreign intellectual property and technology through measures like the *Several Opinions on Encouraging Technology Introduction and Innovation and Promoting the Transformation of the Growth Mode in Foreign Trade*.

### Strategic Emerging Industries

One of the key ongoing initiatives from which *Made in China 2025* evolved was unveiled by China's state planners in 2010. In the *Decision of the State Council on Accelerating the Cultivation and Development of Strategic Emerging Industries*, China announced a new high-level government plan to rapidly spur innovation in seven high-technology sectors dubbed the strategic emerging industries (SEIs). This measure established an early, broad framework for "developing and cultivating" innovation in energy efficient environmental technologies, next generation information technology, biotechnology, high-end equipment manufacturing, new energy, new materials and NEVs. The subsequently issued *National 12th Five-year Plan for the Development of Strategic Emerging Industries* defined SEI sectors, set priorities, and recommended fiscal and taxation policy support.

By 2012, China had issued additional policy documents and catalogues explaining the development priorities for key technologies and products considered to be SEIs, identifying specific sub-sectors, technologies and products in each SEI sector, and setting forth a variety of specific policies and support measures designed to spur development in each sub-sector. One of these documents, a catalogue issued by MIIT, instructed sub-central government authorities to identify firms, technologies and measures supporting the central government's SEI initiative, listed relevant companies and research and development units for each sub-sector and further indicated that the list should be used by other Chinese government

ministries to "issue targeted supporting fiscal and taxation policies." Only a very small number of companies listed had any foreign investment, as the list was dominated by Chinese-invested companies, particularly state-owned enterprises and domestic national champions.

By January 2013, China had created a central government-level support fund for SEI development while encouraging local governments to establish their own local SEI support funds. Sub-central government transparency varies greatly, and in many provinces very limited information on the SEI initiative is publicly available.

Since the unveiling of China's SEI plan in 2010, the United States has voiced strong concerns over the direction of some of China's SEI policy development, particularly with regard to policies that discriminate against U.S. firms or their products, encourage excessive government involvement in determining market winners and losers, encourage technology transfer, are targeted at exports or tied to localization or the use of domestic intellectual property, or could lead to injurious subsidization.

In January 2015, China announced a new SEI development fund that raised concerns about procurement preferences for both Chinese government agencies and state-owned enterprises, as well as strong support for national champions and the inclusion of Chinese IP or R&D localization requirements. This new fund and other new policies direct billions of dollars of investment into key Chinese industries. At the June 2015 S&ED meeting, China committed that its industry development plans and investment funds for SEIs are available on an equal basis for foreign-invested enterprises, and that China will strengthen the transparency of these plans and funds. Since then, however, little has changed, and new problems have emerged.

In the meantime, the United States has continued to press China about its problematic policies. For example, the United States has continued its efforts to address problems that had begun to arise after

China's economic planners decided that the Chinese auto industry should focus on developing expertise in manufacturing NEVs, which include alternative fuel vehicles such as electric, fuel cell and bio-diesel vehicles. As discussed below in the Investment section, China has pursued policies in support of both NEVs and NEV batteries that, among other things, appear to discriminate against imported NEVs and NEV batteries and have generated serious concerns in light of China's WTO obligations.

### National Integrated Circuit Fund

In the past two years, in an area of growing concern, China has increased its efforts to develop and expand an indigenous semiconductor, or integrated circuit (IC), industry. Through the *Integrated Circuit Promotion Guidelines* announced in June 2014, China began moving aggressively to implement a comprehensive plan, which calls for government-directed funding in the tens of billions of dollars. This funding includes an initial \$21 billion National Integrated Circuit Fund, significant amounts of additional funding in several dozen regional IC investment funds, and state-owned bank loan financing to domestic Chinese semiconductor firms. The funds appear largely directed at the subsidization of Chinese-owned companies and the acquisition of foreign semiconductor companies and assets throughout the supply chain in order to increase Chinese industry's competitiveness and control over key technologies. Even though these funds have become increasingly active in the past two years, China has publicly disclosed very few details regarding the funds' investment policies, governance structures, funding sources, relationships with central and sub-central government authorities or the criteria for investing in or receiving investment from the funds.

The United States pressed China at the November 2015 JCCT meeting, the June 2016 S&ED meeting and the November 2016 JCCT meeting to ensure that China's various industry development funds for semiconductors operate in a transparent, nondiscriminatory and market-based manner free

from government intervention. The United States also sought assurances from China that it would not impose compulsory technology or IPR transfer conditions on participation in the funds' investment projects. While China provided the United States with the requested commitments and assurances, little seems to have changed in the operation of the funds.

### Other Areas

U.S. industries report that China continues to apply the value-added tax in a manner that unfairly discriminates between imported and domestic goods, both through official measures and on an *ad hoc* basis, as discussed below in the Taxation section. In addition, China's industrial policies on automobiles, including NEVs, and steel call for discrimination against foreign producers and imported goods, as discussed below in the Investment section. It also appears that China has applied sanitary and phytosanitary measures in a discriminatory manner since it acceded to the WTO, as discussed below in the Agriculture section, while concerns about discriminatory treatment also remain prevalent in a variety of services sectors, as discussed below in the Services section. Additionally, various aspects of China's legal framework, such as China's extensive use of administrative licensing, create opportunities for Chinese government officials to treat foreign companies and foreign products less favorably than domestic companies and domestic products, as discussed below in the Other Legal Framework Issues section. The United States has sought to address these and other MFN and national treatment issues with China, both bilaterally and in WTO meetings, and will continue to do so.

### Taxation

China committed to ensure that its laws and regulations relating to taxes and charges levied on imports and exports would be in full conformity with WTO rules upon accession, including, in particular,

the MFN and national treatment provisions of Articles I and III of GATT 1994.

Since China's WTO accession, certain aspects of China's taxation system have raised national treatment concerns under Article III of GATT 1994. Some of these taxation issues have been resolved through WTO dispute settlement. Other taxation issues remain, however.

### Fertilizer VAT

China has used VAT policies to benefit domestic fertilizer production. In July 2001, the Ministry of Finance (MOF) and the State Administration of Taxation (SAT) issued a circular exempting all phosphate fertilizers except diammonium phosphate (DAP) from a 13 percent VAT. DAP, a product that the United States exports to China, competes with similar phosphate fertilizers produced in China, particularly monoammonium phosphate.

The United States raised this issue bilaterally with China soon after it acceded to the WTO and in many subsequent bilateral meetings, including high-level meetings. The United States has also raised this issue at the WTO in meetings before the Committee on Market Access. To date, China has not eliminated its discriminatory treatment of DAP.

Meanwhile, a larger concern for U.S. fertilizer exporters remains the rapid expansion of China's domestic fertilizer production. This expanded production, which appears to have been brought on in part by China's export duties on phosphate rock, a key fertilizer input, has saturated China's market with low-priced fertilizer and greatly reduced demand for imported fertilizer.

### VAT Irregularities

Several U.S. industries have continued to express concerns more generally about the unfair operation of China's VAT system. They report that Chinese producers are often able to avoid payment of the VAT on their products, either as a result of poor

collection procedures, special deals or even fraud, while the full VAT still must be paid on competing imports. In discussions with Chinese government officials on this issue, the United States has raised its serious concerns about the *de facto* discriminatory treatment accorded to foreign products, while also continuing to emphasize the value to China of a properly functioning VAT system as a revenue source.

### Border Trade

China's border trade policy also continues to generate MFN and other concerns. China provides preferential import duty and VAT treatment to certain products, often from Russia, apparently even when those products are not confined to frontier traffic as envisioned by Article XXIV of GATT 1994. China began to address these concerns in 2003 shortly after acceding to the WTO when it eliminated preferential treatment for boric acid and 19 other products. However, several other products continue to benefit from preferential treatment. During past meetings before the WTO's Council for Trade in Goods, the United States has urged China to eliminate the preferential treatment for these remaining products.

### Subsidies

Upon its accession to the WTO, China agreed to assume the obligations of the WTO Subsidies Agreement, which addresses not only the use of CVD measures by individual WTO members (see the section above on Import Regulation, under the heading of Countervailing Duties), but also a government's use of subsidies and the application of remedies through enforcement proceedings at the WTO. As part of its accession agreement, China committed that it would eliminate, by the time of its accession, all subsidies prohibited under Article 3 of the Subsidies Agreement, which includes subsidies contingent on export performance (export subsidies) and subsidies contingent on the use of domestic over imported goods (import substitution subsidies).

China also agreed to various special rules that apply when other WTO members pursue the disciplines of the Subsidies Agreement against Chinese subsidies, either in individual WTO members' CVD proceedings or in WTO enforcement proceedings. These rules address the identification and measurement of Chinese subsidies and also govern the actionability of subsidies provided to state-owned enterprises in China.

### Subsidies Notification

As previously reported, following repeated pressure from the United States and other WTO members, China submitted its first subsidies notification to the WTO's Subsidies Committee in April 2006, nearly five years late. Although the notification reported on more than 70 subsidy programs, it was also notably incomplete, as it failed to notify any subsidies provided by provincial and local government authorities or any subsidies provided by state-owned banks, whether in the form of preferential loans, debt forgiveness or otherwise. In addition, while China notified several subsidies that appear to be prohibited, it did so without making any commitment to withdraw them, and it failed to notify other subsidies that appear to be prohibited.

Following the submission of China's 2006 subsidies notification, the United States devoted additional time and resources to monitoring and analyzing China's subsidy practices, and these efforts helped to identify significant omissions in China's subsidies notification. These efforts also made clear that provincial and local governments play an important role in implementing China's industrial policies, including through subsidization of enterprises, much of which is misdirected into sectors with excess capacity, such as steel and aluminum.

In the ensuing years, the United States repeatedly raised concerns about China's incomplete subsidies notification and identified numerous unreported subsidies both in bilateral meetings and in meetings before the Subsidies Committee as well as during the WTO's Trade Policy Reviews of China. At the

October 2009 meeting of the Subsidies Committee, China indicated that it would finalize a second subsidies notification in the coming months while noting that this notification would again not include any subsidies provided by provincial and local government authorities. China reiterated this same pledge a year later at the October 2010 meeting of the Subsidies Committee.

In response to these unfulfilled promises from China, the United States pressed China on this issue through the filing of a "counter notification" under Article 25.10 of the Subsidies Agreement in October 2011. In this counter notification, the United States identified more than 200 unreported subsidy measures that China maintained, including many emanating from provincial and local government authorities. Shortly after the United States filed its counter notification, China finally submitted the new subsidies notification that it had been promising. Unfortunately, China's new notification covered only the period from 2005 to 2008, and it again failed to notify a single subsidy administered by provincial or local governments. In addition, the central government subsidies included in the new notification were largely the same partial listing of subsidies as those notified in China's 2006 notification. The new notification also did not include any significant programs related to key industries, such as steel and aluminum, and only included a small number of the more than 200 subsidy measures identified in the U.S. counter notification. As a result, China's new notification was again far from complete.

In 2012, the United States continued to highlight China's failure to abide by its important transparency obligations under the Subsidies Agreement. For example, both bilaterally and before the Subsidies Committee, the United States regularly noted that China should have submitted its subsidies notification for the period 2009-2010 in July 2011 and its subsidies notification for the period 2010-2012 in July 2013. In addition, in connection with the October 2012 meeting of the Subsidies Committee, the United States submitted a written

request for information pursuant to Article 25.8 of the Subsidies Agreement in which it provided evidence of 110 central government and sub-central government subsidy measures that China had not yet notified, including, for example, various stimulus programs for steel, non-ferrous metals, semiconductors, aircraft and fish implemented in response to the global financial crisis in 2008.

In April 2014, the United States submitted another request for information pursuant to Article 25.8. This request covered extensive subsidies provided by China in support of its so-called "strategic emerging industries," including over 60 subsidy measures at the central, provincial, county and city levels of government, covering industries such as electric vehicles, specialized steel, semiconductors, high-end equipment manufacturing and medical technology.

Despite the obligation of WTO members to answer questions posed pursuant to Article 25.8 "as quickly as possible and in a comprehensive manner," China failed to provide substantive answers to the questions set forth in the United States' 2012 and 2014 Article 25.8 requests for information. Accordingly, in October 2014, the United States submitted a counter notification under Article 25.10 of the Subsidies Agreement. This counter notification addressed the same 110 Chinese subsidy measures that were the subject of the United States' 2012 Article 25.8 submission. Similarly, after China failed to answer the United States' 2014 Article 25.8 questions on its strategic emerging industries programs, the United States submitted a counter notification in October 2015. This counter notification addressed the same 60 subsidy measures that were the subject of the United States' 2014 Article 25.8 submission.

In 2015, the United States also submitted another written request for information pursuant to Article 25.8 of the Subsidies Agreement. This submission addressed fisheries subsidies provided by China at central and sub-central levels of government. The subsidies at issue were set forth in nearly 40 measures and included a wide range of subsidies,

including: fishing vessel acquisition and renovation grants; a 100-percent corporate income tax exemption; grants for new fishing equipment; subsidies for insurance; subsidized loans for processing facilities; fuel subsidies; and the preferential provision of water, electricity and land. Once again, when China did not respond to these questions, the United States was compelled to submit a counter notification covering the same measures.

In October 2015, China did submit a new subsidies notification, covering the period from 2009 to 2014. As in its two previous subsidy notifications, this notification was far from complete, and it included numerous programs that should not have been notified as subsidies, such as programs for poverty alleviation, the disabled and HIV medication. Consequently, China's notification suffers from both significant under-reporting and over-reporting.

In July 2016, China submitted its first subsidy notification that included sub-central government subsidy programs since becoming a WTO member in 2001. Unfortunately, the number and range of sub-central government subsidy programs covered represent a very small sample of the programs administered at the sub-central levels of government. Moreover, notifying a program several years after its implementation, or after a program has been terminated, as is the case with most of the reported sub-central government subsidy programs, contributes little to the transparency of China's subsidies regime.

In April 2017, the United States submitted another counter notification under Article 25.10 of the Subsidies Agreement. This counter notification addressed China's Internationally Well-Known Brand program, pursuant to which China has provided subsidies that appear to be contingent upon exportation and therefore prohibited under Article 3.1(a) of the Subsidies Agreement.

In total, taking into account all of the U.S. counter notifications, the United States has now submitted

counter notifications of approximately 500 Chinese subsidy measures. To date, China has included in its subsidy notifications only a small number of the subsidy programs identified in those counter notifications, and China has refused to engage in bilateral discussions to address the subsidy measures that it has failed to notify.

In 2018, the United States will continue to research and analyze the various forms of financial support that China at all levels of government provides to manufacturers and exporters in China, including in the steel, aluminum, green technology, semiconductor and fisheries sectors, among other sectors, and assess whether the support being provided is consistent with WTO rules. The United States will also continue to raise its concerns with China's subsidies practices in bilateral meetings with China. In addition, before the WTO's Subsidies Committee, the United States will continue to press China to submit more complete and timely subsidies notifications.

### Prohibited Subsidies

Immediately after China submitted its first subsidies notification in April 2006, the United States began seeking changes to China's subsidies practices. As previously reported, after bilateral dialogue failed to resolve the matter, the United States, together with Mexico, initiated WTO dispute settlement proceedings against China in February 2007, challenging tax-related subsidies that took the form of both export subsidies, which make it more difficult for U.S. manufacturers to compete against Chinese manufacturers in the U.S. market and third-country markets, and import substitution subsidies, which make it more difficult for U.S. manufacturers to export their products to China. China subsequently agreed to and did eliminate all of the subsidies at issue by January 2008.

After bringing the WTO case challenging China's tax-related prohibited subsidies, the United States developed information that appeared to show that China may have been attempting to use prohibited

subsidies outside its taxation system in an effort to increase the market share of numerous Chinese brands in markets around the world. Many of these subsidies appeared to be provided by provincial and local governments seeking to implement central government directives found in umbrella programs, such as the "Famous Export Brand" program and the "World Top Brand" program. These subsidies appeared to offer significant payments and other benefits tied to qualifying Chinese companies' exports. The United States also developed information about several other export subsidies apparently provided by sub-central governments independent of the two brand programs. As previously reported, after unsuccessfully pressing China to withdraw these subsidies, the United States, together with Mexico, initiated a WTO dispute settlement proceeding against China in December 2008. Guatemala became a co-complainant in January 2009. Joint consultations were held in February 2009, followed by intense discussions as China took steps to repeal or modify the numerous measures at issue. In December 2009, the parties concluded a settlement agreement in which China confirmed that it had eliminated all of the export-contingent benefits in the challenged measures.

In December 2010, following an investigation in response to a petition filed under section 301 of the Tariff Act of 1974, as amended, USTR announced the filing of a WTO case challenging what appeared to be prohibited import substitution subsidies being provided by the Chinese government to support the production of wind turbine systems in China. Specifically, the United States challenged subsidies being provided by the Chinese government to manufacturers of wind turbine systems that appeared to be contingent on the use of domestic over imported components and parts. Consultations were held in February 2011. Following consultations, China issued a notice invalidating the measures that had created the subsidy program at issue.

In September 2012, the United States initiated a WTO case challenging numerous subsidies provided

by the central government and various sub-central governments in China to automobile and automobile-parts enterprises located in regions in China known as “export bases.” These subsidies appeared to be inconsistent with China’s obligation under Article 3 of the Subsidies Agreement not to provide subsidies contingent upon export performance. In addition, the United States challenged the apparent failure of China to abide by WTO transparency obligations requiring it to publish the measures at issue in an official journal, to make translations of them available in one or more WTO languages and to notify them to the Subsidies Committee. Consultations were held in November 2012. The two sides subsequently engaged in further discussions, as China began to take steps to address U.S. concerns.

In February 2015, the United States launched a further WTO case challenging numerous Chinese central government and sub-central government export subsidies provided to manufacturers and producers across seven industries located in designated clusters of enterprises called “Demonstration Bases.” These subsidies operated in a similar way to the subsidies at issue in the export bases case and therefore appeared to be inconsistent with China’s obligation under Article 3 of the Subsidies Agreement not to provide subsidies contingent upon export performance. Consultations took place in March 2015. In April 2015, a WTO panel was established to hear the case at the United States’ request, and the two sides subsequently engaged in further discussions exploring steps for China to take to address U.S. concerns. In April 2016, the United States announced that China had terminated the subsidies at issue pursuant to a memorandum of understanding.

### **Serious Prejudice Subsidies**

In a new case launched on January 12, 2017, the United States challenged certain subsidies provided by the Chinese government to producers of primary aluminum. The case seeks to address U.S. concerns

that China’s subsidies appear to have caused “serious prejudice” to U.S. interests within the meaning of WTO subsidy rules by artificially expanding Chinese capacity, production and market share and by causing a significant lowering in the global price for primary aluminum. Consultations have not yet taken place in this case.

### **U.S. CVD Investigations**

Concerns about China’s subsidies practices led the U.S. paper industry to file a petition with the Commerce Department in October 2006 requesting the initiation of a CVD investigation based on allegations of subsidized imports of coated free sheet paper from China causing injury in the U.S. market. As previously reported, in the ensuing investigation, the Commerce Department changed its longstanding policy of not applying U.S. CVD law to China or any other country considered a “non-market economy” for AD purposes. The Commerce Department began applying U.S. CVD law to China after finding that reforms to China’s economy in recent years had removed the obstacles to applying the CVD law that were present in the “Soviet-era economies” at issue when the Commerce Department first declined to apply the CVD law to non-market economies in the 1980s.

Since then, many other U.S. industries, including the steel, textiles, chemicals, solar panels, tires and paper industries, among others, have expressed concern about the injurious effects of various Chinese subsidies in the U.S. market as well as in China and third-country markets, leading to the filing of additional CVD petitions, together with companion AD petitions. In response, the Commerce Department has initiated CVD investigations of imports of Chinese passenger vehicle and light truck tires, dry 53-foot containers, boltless shelving, chlorinated isocyanurates, calcium hypochlorite, tetrafluoroethane, off-road tires, oil country tubular goods and various other types of steel pipe, laminated woven sacks, magnets, thermal paper, citric acid, kitchen racks and shelves, lawn groomers, pre-stressed concrete wire strand, steel

grating, wire decking, narrow woven ribbons, carbon bricks, coated paper for high-quality print graphics, steel fasteners, phosphate salts, drill pipe, aluminum extrusions, multilayered wood flooring, steel wheels, galvanized steel wire, high pressure steel cylinders, photovoltaic cells and modules, wind towers, drawn stainless steel sinks, plywood, frozen warm water shrimp, melamine, GOES, non-oriented electrical steel, hot-rolled steel, cold-rolled steel, corrosion-resistant steel, cut-to-length steel plate, integral geogrid products, ammonium sulfate, 1-hydroxyethylidene-1, 1-diphosphonic acid, amorphous silica fabric, stainless steel flanges, cold-drawn mechanical tubing, aluminum foil, fine denier polyester staple fiber, tool chests and cabinets, cast iron soil pipe fittings and forged steel fittings. The subsidy allegations investigated have involved preferential loans, income tax and VAT exemptions and reductions, the provision of goods and services on non-commercial terms, among other subsidies provided by the central government, along with a variety of provincial and local government subsidies.

### Price Controls

In its WTO accession agreement, China agreed that it would not use price controls to restrict the level of imports of goods or services. In addition, in an annex to the agreement, China listed the limited number of products and services remaining subject to price control or government guidance pricing, and it provided detailed information on the procedures used for establishing prices. China agreed that it would try to reduce the number of products and services on this list and that it would not add any products or services to the list, except in extraordinary circumstances.

In 2017, China continued to maintain price controls on several products and services provided by both state-owned enterprises and private enterprises. Published through the China Economic Herald and NDRC's website, these price controls may be in the form of either absolute mandated prices or specific pricing policy guidelines as directed by the

government. Products and services subject to government-set prices include pharmaceuticals, tobacco, natural gas and certain telecommunications services. Products and services subject to government guidance prices include gasoline, kerosene, diesel fuel, fertilizer, cotton, edible oils, various grains, wheat flour, various forms of transportation services, professional services such as engineering and architectural services, and certain telecommunications services.

The United States obtained additional information about China's use of price controls in connection with the Trade Policy Reviews of China at the WTO, held in April 2006, May 2008, May 2010, June 2012, July 2014 and July 2016. The United States will continue to use that mechanism in 2018 to review China's progress in eliminating price controls.

### Medical Devices

Beginning in 2006, NDRC released proposals for managing the prices of medical devices, with the stated objectives of avoiding excessive mark-ups by distributors and reducing health care costs. Among other things, the proposals would impose limits on the allowable mark-ups on medical devices. The proposals also would require manufacturers to provide sensitive pricing information.

Since 2006, the United States and U.S. industry have raised their concerns about NDRC's proposals. In particular, U.S. industry has been able to engage in an informal dialogue with NDRC, and the United States has pressed China in this area using the JCCT process. While acknowledging China's legitimate concerns regarding the need to provide effective and affordable medical devices to patients and the need to address inefficiency, excessive mark-ups and irregular business practices among wholesalers and distributors of medical devices, the United States and U.S. industry have urged China to develop an approach that will not inhibit increased imports of the same innovative and effective health care products that China is seeking to encourage.

In 2012, NDRC released an updated draft of a pricing proposal, which would impose price mark-up controls on six major categories of implantable medical devices and potentially could significantly discriminate against foreign manufacturers. To date, it appears that NDRC has not finalized this proposal. Going forward, the United States will continue working to ensure that NDRC and provincial government authorities seek its input and input from U.S. industry stakeholders in a transparent and meaningful way as China develops new policies and measures.

Separately, in 2008, China's Ministry of Health (MOH) published procedures for the centralized tender of certain medical devices. These tendering procedures built on a 2007 MOH measure establishing a centralized procurement system for medical devices for the stated purposes of reigning in escalating healthcare costs and ensuring high-quality healthcare. The United States and U.S. industry immediately expressed concern to the Chinese government that MOH's tendering procedures could operate to unfairly disadvantage high-quality, advanced technology products, a large proportion of which are made by U.S. companies. In response to these concerns, at the September 2008 JCCT meeting, China agreed to hold discussions with the United States and U.S. industry to ensure that MOH's tendering policies are fair and transparent and that the quality and innovation of medical devices are given adequate consideration in purchasing decisions. MOH subsequently entered into discussions directly with U.S. industry.

During the run-up to the December 2010 JCCT meeting, U.S. industry presented a risk-based approach to medical device classification based on Global Harmonization Task Force principles. Since then, the United States has continued to work closely with U.S. industry and to promote a cooperative resolution of U.S. concerns.

At the December 2012 JCCT meeting, China committed that any measures affecting the pricing of medical devices will treat foreign and domestic

manufacturers equally. China further committed that it will take into account comments that it receives from the United States, including on the issue of how to improve transparency.

Since then, the United States has been engaging China on its proposals to centralize pricing and tendering procedures. At the same time, provincial governments have begun pushing for consolidated tendering of medical devices for purchase by public hospitals and clinics within their territories. While provincial governments' centralized purchasing plans vary widely, many of them contain requirements that unfairly disadvantage foreign manufacturers.

According to reports from U.S. industry, some plans impose ceiling prices for tenders to be determined in a manner that is unfair and discriminates against imported medical technology products, and some plans require the manufacturers to disclose sensitive data. Certain provincial government plans also impose controls on imported products or limit certain procurements to only domestically manufactured products, and some provincial governments directly subsidize the purchase of domestically manufactured products. Furthermore, the *Made in China 2025* industrial plan announced by the State Council in 2015 seeks to elevate the competitiveness of China's domestic medical device manufacturing capacity through a series of support policies, including targeted funds and procurement policies, in order to increase significantly the market share of domestically owned and produced medical devices by 2025.

The United States and U.S. industry have expressed concerns to the Chinese government about developments in this area, and continue to press the relevant government regulatory authorities to develop sound payment systems that adequately reward research and development and not to require foreign companies to transfer manufacturing activities to China in order to receive preferential benefits. At the November 2015 JCCT meeting, China committed that, in the area of market access, it will give imported medical devices the same

treatment as those manufactured or developed domestically. It remains to be seen if this promise will be fulfilled.

In August 2015, China's State Council issued a normative document entitled *Opinions of the State Council on Reforming the Review and Approval System for Drugs and Medical Devices*, which outlined the State Council's guidance for sweeping reforms relating to China's drug and medical devices registration review and approval systems. As discussed in the Pharmaceuticals section below, the State Council issued this measure without first soliciting public comment, and the United States has since raised both transparency concerns and concerns regarding certain of the proposed reforms. In 2018, the United States will continue to closely examine China's efforts to implement these reforms.

### **Standards, Technical Regulations and Conformity Assessment Procedures**

With its accession to the WTO, China assumed obligations under the Agreement on Technical Barriers to Trade (TBT Agreement), which establishes rules and procedures regarding the development, adoption and application of standards, technical regulations and the conformity assessment procedures (such as testing or certification) used to determine whether a particular product meets such standards or regulations. Its aim is to prevent the use of technical requirements as unnecessary barriers to trade. The TBT Agreement applies to all products, including industrial and agricultural products. It establishes rules that help to distinguish legitimate standards and technical regulations from protectionist measures. Among other things, standards, technical regulations and conformity assessment procedures are to be developed and applied transparently and on a non-discriminatory basis by WTO members and should be based on relevant international standards and guidelines, when appropriate.

In its WTO accession agreement, China also specifically committed that it would ensure that its

conformity assessment bodies operate in a transparent manner, apply the same technical regulations, standards and conformity assessment procedures to both imported and domestic goods and use the same fees, processing periods and complaint procedures for both imported and domestic goods. China agreed to ensure that all of its conformity assessment bodies are authorized to handle both imported and domestic goods within one year of accession. China also consented to accept the Code of Good Practice (set forth in Annex 3 to the TBT Agreement) within four months after accession, which it has done, and to speed up its process of reviewing existing technical regulations, standards and conformity assessment procedures and harmonizing them with international norms.

In addition, in the Services Schedule accompanying its WTO accession agreement, China committed to permit foreign service suppliers that have been engaged in inspection services in their home countries for more than three years to establish minority foreign-owned joint venture technical testing, analysis and freight inspection companies upon China's accession to the WTO, with majority foreign ownership no later than two years after accession and wholly foreign-owned subsidiaries four years after accession. China further agreed that qualifying joint venture and wholly foreign-owned enterprises would be eligible for accreditation in China and accorded national treatment.

### **REGULATORY REFORMS**

In October 2001, China announced the creation of the Standardization Administration of China (SAC) under the State Administration of Quality Supervision, Inspection and Quarantine (AQSIQ). SAC is charged with unifying China's administration of product standards and aligning its standards and technical regulations with international practices and China's commitments under the TBT Agreement. SAC is the Chinese member of the International Organization for Standardization and the International Electrotechnical Commission.

AQSIQ was established as a new ministry-level agency in April 2001. It is the result of a merger of the State Administration for Quality and Technical Supervision and the State Administration for Entry-Exit Inspection and Quarantine. China's officials explained that this merger was designed to eliminate discriminatory treatment of imports and requirements for multiple testing simply because a product was imported rather than domestically produced. China also formed the quasi-independent National Certification and Accreditation Administration (CNCA), which is attached to AQSIQ and is charged with the task of unifying the country's conformity assessment regime.

Despite these changes, U.S. industry still has concerns about significant conformity assessment and testing-related issues in China. For example, U.S. exporters representing several sectors continue to report that China's regulatory requirements are not enforced as strictly or uniformly against domestic producers as compared to foreign producers. In addition, in some cases, China's regulations provide only that products will be inspected or tested upon entry into China's customs territory, without any indication as to whether or how the regulations will be applied to domestic producers. The United States will re-examine these issues in 2018 to determine if U.S. industry is being adversely affected.

SAC released a standardization reform plan in March 2015 entitled the *Reform Plan on Further Improving Standardization Work*. This plan was supposed to streamline standards and reduce government involvement in standards-setting by reducing the number of government-set mandatory and voluntary standards, fostering the development of non-governmental standards-setting organizations and encouraging companies to set their own standards.

Since then, the Chinese government has taken a series of steps at the central and provincial government levels to implement this plan. For example, SAC issued draft *Association Standardization – Part 1: Guidelines for Good*

*Practice* and accepted public comments on these draft national standards. The American National Standards Institute and other U.S. stakeholders commented on these draft national standards.

In March 2016, the State Council Legislative Affairs Office circulated proposed amendments to China's *Standardization Law* for public comment. China's stated objectives for reforming its standardization system included the creation of a system in which the private sector would play a greater role in standards development. In response to China's solicitation of public comments, the United States expressed its view that China should carefully evaluate its obligations under the TBT and SPS Agreements as it revises the draft law and that China should ensure that the final version of the law conforms to both the letter and the spirit of the TBT Agreement. For example, the United States urged China to ensure that the final law sets an open policy for participating in the development of draft standards, including by persons of other countries. Additionally, the United States expressed concerns about provisions in the draft law that appear to create tension with laws designed to protect the intellectual property incorporated into standards.

In May and September 2017, China issued two subsequent drafts of the *Standardization Law*, and the United States continued to engage China on its draft provisions. China modified and clarified some provisions in these drafts in response to U.S. and other stakeholders' written comments. However, the September 2017 draft of the law introduced a serious new concern with regard to preference for Chinese technologies in standards development and failed to address other concerns detailed in prior written comments by the United States.

Through this and other avenues, the United States continued to urge China to allow foreign organizations and individuals to participate in the development of standards, technical regulations and conformity assessment procedures on a non-discriminatory basis in 2017. The United States will continue to do so in 2018, both in the context of

legal regime revisions and the functioning of China's current standardization system.

### STANDARDS AND TECHNICAL REGULATIONS

Shortly after its accession to the WTO, China began the task of bringing its standards regime more in line with international practice. One of its first steps was AQSIQ's issuance of rules designed to facilitate China's adoption of international standards. China subsequently embarked on the task of reviewing all of China's existing 21,000 standards and technical regulations to determine their continuing relevance and consistency with international standards. During transitional reviews before the TBT Committee, China has periodically reported on the status of this review process and the number of standards and technical regulations that have been nullified, but it remains unclear whether these actions have had a beneficial impact on U.S. market access.

The United States continues to make efforts to assist China through bilateral exchanges and training, as China works to improve its standards regime. Nevertheless, concern has grown over the past few years that China seems to be actively pursuing the development of unique requirements, despite the existence of well-established international standards, as a means for protecting domestic companies from competing foreign standards and technologies. Indeed, China has already adopted unique standards for digital televisions, and it is trying to develop unique standards and technical regulations in a number of other sectors, including, for example, autos, telecommunications equipment, Internet protocols, wireless local area networks, radio frequency identification tag technology, audio and video coding and fertilizer as well as software encryption and mobile phone batteries. This strategy has the potential to create significant barriers to entry into China's market, as the cost of compliance will be high for foreign companies, while China will also be placing its own companies at a disadvantage in its export markets, where international standards prevail.

In 2017, as in prior years, the United States raised concerns at the WTO TBT Committee regarding several Chinese measures. These measures covered registration fees for drugs and medical devices products, banking sector ICT rules, insurance sector ICT rules, cosmetics labeling, processed products certification, the supervision and administration of medical devices, and infant formula registration rules.

### Wi-Fi Standards

Since shortly after its accession to the WTO, China has pursued unique standards for encryption over Wireless Local Area Networks (WLANs), applicable to domestic and imported equipment containing WLAN (also known as Wi-Fi) technologies, despite the existence of well-established international standards. These efforts appear designed to protect Chinese companies from competing foreign standards and technologies.

As previously reported, China's initial focus was on the WLAN Authentication and Privacy Infrastructure (WAPI) encryption technique for secure communications. China eventually moved forward with plans to mandate the use of the WAPI standard in mobile handsets, despite the growing commercial success of computer products in China complying with the internationally recognized ISO/IEC 8802-11 WLAN standard, otherwise known as "Wi-Fi," and despite serious concerns raised by the United States, both through the JCCT process and in meetings of the TBT Committee.

A new issue related to Wi-Fi standards arose in 2011, after China published a proposed voluntary wireless LAN industry standard known as the "UHT/EUHT standard." China's UHT/EUHT standard appears to be an alternative to the international standard IEEE 802.11n, which is the wireless LAN industry standard currently used throughout the world in Wi-Fi networks. The Chinese UHT/EUHT standard was released for only a 15-day public comment period on September 20, 2011. U.S. industry groups submitted comments, arguing, among other things, that there

are technical compatibility concerns regarding the interoperability of the UHT/EUHT standard with the existing Chinese national standard (WAPI) and with the most widely used and recognized WLAN industry standard (IEEE 802.11). Separately, the United States expressed concerns to China that, if China integrates standards such as the UHT/EUHT standard into its certification or accreditation schemes, these standards would become *de facto* mandatory and therefore would raise questions in light of China's obligations under the WTO TBT Agreement. In February 2012, MIIT approved the UHT/EUHT standard as a voluntary standard, but U.S. industry has expressed concern that the unusual approval process for UHT/EUHT may reflect a desire within the Chinese government to promote this indigenous standard, despite technical concerns raised by industry participants in the technical committee relating to its compatibility and co-existence with 802.11 products. Since then, the United States has raised its concerns about the *de facto* mandating of voluntary standards like UHT/EUHT via certification or accreditation schemes, and the United States will continue to do so.

### 3G Telecommunications Standards

The United States elevated another standards issue to the JCCT level beginning in 2004. The U.S. telecommunications industry was very concerned about increasing interference from Chinese regulators, both with regard to the selection of 3G telecommunications standards and in the negotiation of contracts between foreign telecommunications service providers and their Chinese counterparts. The United States urged China to take a market-based and technology neutral approach to the development of next generation wireless standards for computers and mobile telephones. At the April 2004 JCCT meeting, China announced that it would support technology neutrality with regard to the adoption of 3G telecommunications standards and that telecommunications service providers in China would be allowed to make their own choices about which standard to adopt, depending on their

individual needs. China also announced that Chinese regulators would not be involved in negotiating royalty payment terms with relevant intellectual property rights holders.

By the end of 2004, it had become evident that there was still pressure from within the Chinese government to ensure a place for China's home-grown 3G telecommunications standard, known as TD-SCDMA. In 2005, China continued to take steps to promote the TD-SCDMA standard. It also became evident that they had not ceased their attempts to influence negotiations on royalty payments. Then, in February 2006, China declared TD-SCDMA to be a "national standard" for 3G telecommunications, heightening concerns among U.S. and other foreign telecommunications service providers that Chinese mobile telecommunications operators would face Chinese government pressure when deciding what technology to employ in their networks.

The United States again raised the issue of technology neutrality in connection with the April 2006 JCCT meeting. At that meeting, China restated its April 2004 JCCT commitment to technology neutrality for 3G telecommunications standards, agreeing to ensure that mobile telecommunications operators would be allowed to make their own choices as to which standard to adopt. China also committed to issue licenses for all 3G telecommunications standards in a technologically neutral manner that does not advantage one standard over others.

Throughout 2008, China's test market for its TD-SCDMA standard continued to grow, and widespread test networks were put in place in time for the August 2008 Summer Olympics in Beijing. In January 2009, China's MIIT issued 3G licenses based on the three different technologies, with a TD-SCDMA license for China Mobile, a W-CDMA license for China Unicom and a CDMA2000 EV-DO license for China Telecom. However, despite the issuance of licenses for all three standards, the Chinese government continued to heavily promote, support and favor the TD-SCDMA standard. For example,

China's economic stimulus-related support plan for Information Technology and Electronics, approved by the State Council and published in April 2009, specifically identifies government support for TD-SCDMA as a priority.

In March 2010, U.S. concerns over China's preferential treatment of TD-SCDMA were exacerbated by the inclusion of products based on this technology in the *Opinions on Advancing Third-Generation Communications Network Construction*, issued by MIIT, NDRC, the Ministry of Science and Technology (MOST), MOF, the Ministry of Land and Resources, the Ministry of Housing and Urban-Rural Development (MOHURD) and SAT. Specifically, the United States was concerned that this measure would lead to these products being entitled to government procurement preferences.

Meanwhile, China's insistence on promoting TD-SCDMA discouraged further innovation. For example, China was reluctant to permit operators to deploy alternative technologies, including 4G technologies.

Throughout 2010, the United States continued to press China to reaffirm the principle of technology neutrality for current and future services and technologies. In an important development at the December 2010 JCCT meeting, China committed to technology neutrality for 3G networks and future networks based on new technologies, allowing operators to choose freely among those technologies and without the Chinese government providing any preferential treatment based on the standard or technology used by an operator.

Since then, the United States has carefully reviewed developments in this area, stressing to China in bilateral meetings the importance of a continuing commitment to technology neutrality in line with China's JCCT commitments, both for 3G standards and for emerging 4G standards issues. In November 2013, however, China licensed 4G spectrum in a manner that is not technology neutral, as it licensed only the domestically favored Long-Term Evolution

(LTE) standard known as LTE-TDD and not the other common standard known as LTE-FDD.

In July 2014, the U.S. government, under the framework of the JCCT Information Industry Working Group (IIWG), organized a U.S.-China Spectrum Roundtable to discuss spectrum allocation issues. The Spectrum Roundtable included participants from U.S. and Chinese industry as well as government representatives. China subsequently agreed to an additional roundtable discussion of this issue, which took place in an August 2016 meeting. At that meeting, and in other subsequent bilateral engagements, the United States urged China to work to identify spectrum for auction and set eligibility rules that make clear that foreign-invested enterprises may participate in any future spectrum auctions with domestic competitors on an equal basis.

### ZUC Encryption Algorithm Standard

Beginning in late 2011, China moved ahead with the rollout of a Chinese government-developed 4G LTE encryption algorithm known as the ZUC standard. The European Telecommunication Standards Institute (ETSI) 3rd Generation Partnership Project (3GPP) had approved ZUC as a voluntary standard in September 2011. According to U.S. industry reports, MIIT, in concert with the State Encryption Management Bureau, informally announced in early 2012 that only domestically developed encryption algorithms, such as ZUC, would be allowed for 4G TD-LTE networks in China, and it appeared that burdensome and invasive testing procedures threatening companies' sensitive intellectual property could be required.

In response to U.S. industry concerns, the United States urged China not to mandate any particular encryption standard for 4G LTE telecommunications equipment, in line with its bilateral commitments and the global practice of allowing commercial telecommunications services providers to work with equipment vendors to determine which security standards to incorporate into their networks. Any

mandate of a particular encryption standard such as ZUC would contravene a commitment that China made to its trading partners in 2000, which clarified that foreign encryption standards were permitted in the broad commercial marketplace and that strict “Chinese-only” encryption requirements would only be imposed on specialized IT products whose “core function” is encryption. Additionally, a ZUC mandate would contravene China’s 2010 JCCT commitment on technology neutrality, in which China had agreed to take an open and transparent approach with regard to operators’ choices and not to provide preferential treatment based on the standard or technology used in 3G or successor networks, so that operators could choose freely among whatever existing or new technologies might emerge to provide upgraded or advanced services.

The United States pressed China on this issue throughout the run-up to the December 2012 JCCT meeting. At that meeting, China committed that it will not mandate any particular encryption standard for commercial 4G LTE telecommunications equipment.

In 2013, the United States worked to ensure that MIIT’s voluntary testing and approval process for the ZUC 4G telecom equipment standard fully protects applicants’ intellectual property by not requiring source code or other sensitive business confidential information to be provided during the approval process. At the December 2013 JCCT meeting, China committed that it will not require applicants to divulge source code or other sensitive business information in order to comply with the ZUC provisions in the MIIT application process for 4G devices. Since then, the United States has closely reviewed developments in this area to ensure China followed through on this JCCT commitment, and will continue to do so.

### **Mobile Smart Device Regulations**

In 2012, MIIT began to develop a new draft regulatory framework for the mobile smart device market. MIIT’s stated objective is to help protect

consumer interests relating to the privacy of users and the security of their personal information in connection with the operation of their mobile smart devices.

In April 2012, MIIT shared a draft *Notice Regarding Strengthening Management of the Network Access for Mobile Smart Devices* with select foreign companies for informal comments. It appears that the draft measure would impose numerous new obligations and technical mandates on information technology and telecommunications hardware, operating systems, applications, application stores and other related services. The draft measure also may impose, by reference, mandatory technical regulations and testing requirements on these same goods and services, as well as on the mobile smart devices themselves. In addition, the China Communications Standardization Association is in the process developing numerous “industry standards” relating to smart terminal requirements, which appear to be linked to the development of the draft measure.

The United States expressed its concerns to MIIT and requested that China notify the measure to the WTO TBT Committee. The United States also offered to work with MIIT on best practices for addressing privacy and security associated with mobile smart devices. In response, in June 2012, MIIT published the draft measure on the MIIT website and asked for public comments within 30 days. In addition, in November 2012, China notified the draft measure to the WTO TBT Committee and indicated that it would accept comments for a 60-day period.

The United States and U.S. industry were concerned because the far-reaching regulatory approach embodied in the draft measure – which is exclusively oriented toward government mandates rather than voluntary private sector-developed global standards and public-private cooperation – is unprecedented among the leading markets for mobile smart devices and could create significant trade barriers. Furthermore, the potential inclusion of numerous voluntary standards relating to smart terminal

requirements could create further trade barriers, as it could readily lead to these voluntary standards becoming mandatory standards within MIIT's testing and certification process. Unfortunately, in November 2013, MIIT finalized and began implementing this measure, along with two associated voluntary standards. The United States remains concerned about what appears to be an effort to put non-Chinese companies at an unfair disadvantage.

### Patents Used in Chinese National Standards

China has prioritized the development of Chinese national standards in documents such as the *Outline for the National Medium to Long-Term Science and Technology Development Plan (2006-2020)*, issued by the State Council in February 2006, and amplified shortly thereafter in the *11th Five-year Plan (2006-2010) for Standardization Development*, issued by SAC. More recently, China has also publicly expressed its resolve to rely on either non-patented technology or patented technology made available at prices lower than those that patent owners would otherwise seek to charge when developing standards. As a result, China's treatment of patents in the standard setting process has garnered increasing attention and concern around the world, including in the United States.

Over the years, the United States has engaged repeatedly with China on issues relating to the use of national standards. This engagement has included the submission of extensive written comments on draft measures.

In July 2014, the United States provided written comments on the eighth draft of the *Rules of the Administration for Industry and Commerce on the Prohibition of Abuses of Intellectual Property Rights for the Purposes of Eliminating or Restricting Competition*. In April 2015, SAIC adopted the final version of this measure. A key U.S. industry concern in the measure is that Article 13 suggests that a patent holder is subject to a commitment to license

its patent on fair, reasonable and non-discriminatory (FRAND) terms merely because its patent has been incorporated into a standard.

In September 2014, the United States provided written comments on the draft *Interpretations of the Supreme People's Court on Certain Issues Concerning the Application of Law in the Trial of Patent Infringement Cases II*. Article 27 of this draft measure addressed disputes between patent holders and potential licensees relating to non-compulsory national, industrial or local standards. The United States recommended that Article 27 be modified in several ways, including to clarify that Article 27 should apply only to patents that the patent holder has committed voluntarily, and without coercion by government or quasi-government entities, to license on FRAND terms as part of its participation in a standards-setting process. The United States also recommended that Article 27 be modified to clarify the circumstances under which a patent holder may be found to have violated FRAND principles by negotiating in bad faith and also make clear that an alleged infringer should have an opportunity to assert non-infringement and that patent holders are entitled to FRAND compensation where infringers are permitted to continue to use a patented invention. The United States further recommended that, where courts must determine an appropriate FRAND royalty, they should take into account that patent holders in China face challenges in enforcing their patents and securing appropriate compensation for the use of their patents and, in addition, take steps to avoid outcomes that under-compensate patent holders or undermine incentives to innovate.

At the December 2014 JCCT meeting, the United States and China recognized that standards setting can promote innovation, competition and consumer welfare and also reaffirmed that IPR protection and enforcement is critical to promote innovation, including when companies voluntarily agree to incorporate patents protecting technologies into a standard. The two sides also recognized that concerns may exist relating to the licensing of

standards-essential patents that are subject to licensing agreements.

As in-depth discussion of these issues continued into 2015 and beyond, the United States has expressed concern because China's standard setting rules do not ensure that participation in the standards development process is open to all persons. Indeed, reports from U.S. industry indicate that even foreign enterprises with operations in China are unable to participate in standards setting on a non-discriminatory basis. The United States continues to press China to take further steps to ensure that standards development processes are open to all interested parties, both within the context of China's consideration of its draft *Standardization Law* and the functioning of China's current standardization system.

China made one potentially significant standards-related commitment at the November 2015 JCCT meeting. It pledged that licensing commitments for patents in voluntary standards are made voluntarily and without government involvement in negotiations over those commitments, except as otherwise provided by legally binding measures. Since then, in various venues, the United States has urged China to further ensure that the rights of patent owners to determine how to utilize their proprietary technology in standards development are protected.

### Information Security Standards

Beginning in 2010 and continuing through 2012, both bilaterally and during meetings of the WTO's TBT Committee, the United States raised its concerns with China about framework regulations for information security in critical infrastructure known as the Multi-Level Protection Scheme (MLPS), first issued in June 2007 by the Ministry of Public Security and MIIT. The MLPS regulations put in place guidelines to categorize information systems according to the extent of damage a breach in the system could pose to social order, public interest and national security. The MLPS regulations also

appear to require, by reference, purchasers' compliance with certain information security technical regulations and encryption regulations that are referenced within the MLPS regulations.

Among other things, the MLPS regulations bar foreign products from information systems graded level 3 and above, because all products deployed must be developed by Chinese information security companies and must bear Chinese intellectual property in their key components. Additional troubling product testing provisions for level 3 and above require companies to disclose product source code, encryption keys and other confidential business information. To date, hundreds of request for proposals (RFPs) incorporating MLPS requirements have come from government agencies, the financial sector, telecommunications companies, the power grid, educational institutions and hospitals in China. These RFPs cover a wide range of information security software and hardware, and many of them exclude the purchase of foreign products by incorporating level-3 requirements.

If implementing rules for the MLPS regulations are issued and apply broadly to commercial sector networks and IT infrastructure, they could have a significant impact on sales by U.S. information security technology providers in China. The United States therefore has urged China to notify any MLPS implementing rules laying down equipment-related requirements in accordance with China's obligations under the TBT Agreement.

At the December 2012 JCCT meeting, China indicated that it would begin the process of revising the MLPS regulations. It also agreed that, during that process, it would enter into discussions with the United States regarding U.S. concerns. Throughout 2013 and 2014, using the JCCT process, the United States pressed China to fully and quickly implement its JCCT commitment to revise the MLPS regulations. To date, however, China has not yet revised those regulations. In 2015, concerns about the MLPS regulations were heightened in light of provisions contained in the draft *Administrative Regulations on*

*the Informatization of Insurance Institutions* that mandate compliance with MLPS requirements. At the November 2015 JCCT meeting, China agreed to strengthen exchange and dialogue with the United States in this area.

At the November 2015 JCCT meeting, China acknowledged an important clarification that it had made in a March 2000 announcement. In that clarification, China made clear that it limits the scope of its encryption regulations to software and hardware specifically dedicated to encryption functions.

In 2016, however, concerns about China's MLPS regulations were amplified as China adopted new measures, such as the *Cybersecurity Law*. These measures appear to create an analogous or overlapping "cybersecurity multi-level protection scheme." As discussed in the Secure and Controllable ICT Policies section below, the United States actively engaged China when it was drafting the *Cybersecurity Law* while also continuing to press China on its overall approach with regard to regulation in the area of cybersecurity, and these efforts continued in 2017.

### Secure and Controllable ICT Policies

Since 2015, concerns about China's regulations addressing information security have heightened as China has pursued a series of measures that would impose severe restrictions on a wide range of U.S. and other foreign ICT products and services with an apparent long-term goal of replacing foreign ICT products and services. These measures include provisions relating to standards and conformity assessment procedures as well as provisions relating to intellectual property ownership and research and development requirements. These provisions stem from a May 2014 announcement by the Cyberspace Administration of China (CAC) that it would implement a broad-reaching "Cybersecurity Review Regime" focused on ensuring that technology in China is "secure and controllable." This policy direction was affirmed in November 2016 with

China's passage of a *Cybersecurity Law*, which puts in place an overarching statutory framework for the regulation of cybersecurity in China.

In July 2015, the National People's Congress passed a *National Security Law* with a stated purpose of safeguarding China's security. However, this law included sweeping provisions addressing economic and industrial policy.

In December 2015, the National People's Congress passed a *Counterterrorism Law*. Leading up to the passage of this law, the United States and numerous stakeholders around the world had expressed serious concerns about the then-draft *Counterterrorism Law*, particularly with regard to provisions that seemed to extend far beyond the law's general objective of reinforcing the government's authority to investigate and prevent terrorism. Especially troubling trade-related concerns in the original draft law included in-country data storage requirements and restrictions on cross-border data flows for "all telecom and Internet businesses," as well as requirements for telecommunications and Internet service providers to pre-install cryptographic solutions in their equipment. The final version of the law removed those requirements and restrictions, but it remains unclear whether they will nevertheless be included in subsequent implementing measures. Additionally, new obligations in the *Counterterrorism Law* requiring companies in the telecommunications and Internet-related services sectors to "provide technical support and assistance, including handing over access or interface information and decryption keys," to proactively monitor their networks for terrorism information and to disclose any discovered terrorism information to the regulatory authorities could present undue burdens on foreign companies.

In November 2016, the National People's Congress passed the *Cybersecurity Law*, which became effective in June 2017. Leading up to the passage of this law, the United States and numerous other WTO members had expressed serious concerns to China about the contents of two circulated drafts of the

law, as did private sector stakeholders. For example, in August 2016, 46 global industry groups signed a letter to China's Premier Li describing their serious concerns. Confirming WTO member and private sector concerns, the final version of the law imposes far-reaching and onerous trade restrictions on imported ICT products and services in China. Among other things, the law requires testing for products sold into "critical information infrastructure," which is vaguely and broadly defined.

China's implementation of its "secure and controllable" policies extended beyond the pursuit of these new laws. Over the past three years, China has adopted a large number of other measures incorporating the concept of "secure and controllable." Particular areas of concern include the vague definition of "secure and controllable" and its potential implications for discrimination against foreign firms, cross-border data flow restrictions and requirements for in-country storage of data, as well as encryption requirements.

To date, Chinese legislators and regulators have never publicly defined the term "secure and controllable." The United States has expressed its strong concern that the term appears to mean products and technologies with domestically owned and registered intellectual property or conforming to other localization requirements and that this term will be interpreted to mean products, technologies or intellectual property of domestic origin. Numerous global technology stakeholders and governments have expressed similar concern that the lack of a concrete definition of "secure and controllable" allows Chinese regulators to interpret the term in a discriminatory fashion.

Requirements in various "secure and controllable" measures to use domestically owned and registered intellectual property call into question China's prior bilateral commitments to treat intellectual property owned or developed in other countries the same as intellectual property owned or developed in China. In addition, these requirements undermine the flexibility needed by domestic and foreign

companies to make their own ICT product procurement decisions on the basis of their unique business considerations and as dictated by any legal or fiduciary responsibilities to protect their customers' information. These requirements also could impair the ability of companies to quickly and effectively respond to new cybersecurity risks. Furthermore, these requirements could result in companies needing to operate different ICT platforms for different markets, which would increase costs prohibitively and detract from business efficiencies without any guarantee of more or enhanced security. These requirements also raise serious questions and concerns by associating intellectual property rights with national security.

China's numerous "secure and controllable" measures also have included potential generally applicable restrictions on cross-border data flows and requirements for in-country storage of data, which have been criticized by the United States and numerous other WTO members and by the private sector. Given the international nature of the modern economy, a company's ability to transfer data across borders to its headquarters or other locations is important for conducting data analysis to improve the quality of its risk management. Cross-border data transfers also can be necessary for international businesses to meet regulatory obligations in their home countries or other jurisdictions. Similarly, requirements for in-country storage of data would not appear to further data security and integrity, but instead would impose restrictions that could unduly raise the cost for international firms doing business in China, as well as for Chinese companies that have global operations. These requirements also run counter to trends in most major economies, where efforts are expended not in restricting data transfers or requiring local data storage, but rather in ensuring that appropriate protections are in place once information has been transferred.

With regard to encryption requirements in China's numerous "secure and controllable" measures, the United States has emphasized to China the

importance of China's acknowledgement at the November 2015 JCCT meeting of its prior bilateral commitment that it would only regulate encryption technologies that, "at their core, are dedicated to encryption and decryption operations." Numerous references in recent Chinese measures to "domestic" cryptography create concern that they may refer to various measures related to cryptography that set goals of applying domestic cryptography requirements across China's financial services sector and other sectors. Accordingly, the United States has urged China to live up to its commitment not to mandate in generally applicable measures the use of domestic encryption technologies, so as to ensure that companies are free to utilize the encryption technologies most appropriate for their needs, regardless of their country of origin.

Given all these concerns, the United States has identified the issue of technology policy as a top U.S. priority. Over the past few years, China has committed that generally applicable measures to enhance ICT cybersecurity in commercial sectors should be consistent with WTO rules, be narrowly tailored, take into account international norms, be non-discriminatory and not impose nationality-based conditions or restrictions on the purchase, sale or use of ICT products by commercial enterprises unnecessarily. In addition, China has expressly confirmed that its prior commitments relating to information security measures apply to its "secure and controllable" policies. China also agreed that it would notify relevant "secure and controllable" technical regulations to the WTO TBT Committee.

Despite the apparent progress represented by these various commitments, China issued numerous draft and final cybersecurity measures in 2017 that raised serious questions about China's approach to cybersecurity regulation. Key measures of concern include the *Security Assessment of Cross-Border Transfer of Personal Information and Important Data*, the *Catalogue of Network Critical Equipment and Cybersecurity Products*, a series of cybersecurity-related national standards and numerous sector-

specific cybersecurity requirements. These measures do not appear to be consistent with the non-discriminatory, non-trade restrictive approach to which China has committed.

Accordingly, throughout the past year, the United States conveyed serious concerns to China about its approach to cybersecurity regulation. The United States used written comments on draft measures, bilateral engagement under the auspices of the CED and multilateral engagement at WTO committee meetings in an effort to persuade China to revise its policies in this area to ensure that they are consistent with its WTO obligations and bilateral commitments.

### Secure and Controllable ICT Standards

In November 2016, the National Information Security Standardization Technical Committee, chaired by the Cyberspace Administration of China (CAC), released a series of proposed cybersecurity standards for public comment. Included among the standards were proposed "secure and controllable" product standards for central processing units (CPUs), operating systems (OS) and office software suites, as well as standards on testing specifications for "secure and trustworthy" office information systems. Seven standards relating to the MLPS also were released, covering cloud computing, mobile Internet and other applications. In 2017, the technical committee released an additional four tranches of cybersecurity standards for public comment.

Throughout 2017, working closely with U.S. industry stakeholders, the United States expressed serious concerns about stringent requirements laid out in many of the draft standards, which would make it difficult for foreign technology companies to comply. In addition, it appears that many Chinese enterprises switched to purchasing Chinese products instead of foreign products based on the draft standards. The United States submitted written comments on the various iterations of the draft standards and followed up with meetings in Beijing with Chinese

regulatory authorities. In 2018, the United States will continue to press China to take steps to ensure that its policies in this area are consistent with its WTO obligations and bilateral commitments.

### Import Ban on Recoverable Materials

In July 2017, China notified to the WTO's TBT Committee two measures from China's Ministry of Environment and Protection (MEP) that would limit or ban imports of certain recoverable wastes and recovered materials, such as plastic waste and unsorted paper. However, the comment periods provided by China were less than the 60 days required by the TBT Agreement, and the timeframe for implementation was less than six months.

According to MEP, effective January 2018, China will ban imports of 24 kinds of solid wastes under four classes, including plastic wastes, unsorted waste paper, textile remnants and vanadium slag. Additionally, effective September 2017, China began enforcing new standards for the identification of solid waste in which it utilized a broad definition that applies to substances that have lost their original production or functional value, various manufacturing and agricultural by-products, environmental control by-products and other substances are now identified by MEP as solid waste.

These measures represent the first of a series of anticipated actions outlined in the State Council's *Implementing Plan for Banning the Entry of Overseas Garbage and Promoting the Reform of the Management System for Solid Waste Imports*. This plan calls for, among other things, a comprehensive ban on the import of "heavily polluting" solid wastes by the end of 2017 and a more gradual phase out of recoverable wastes and recovered materials in order to advance a policy of local substitution. Consistent with this plan, it does not appear that similar restrictions apply to domestically sourced recoverable wastes or recovered materials.

U.S. exports to China of the recoverable wastes or recovered materials covered by the measures

totaled \$479 million in 2016. U.S. stakeholders expect the measures to have significant negative impact on those exports.

Shortly after China notified the measures at issue to the TBT Committee, the United States began raising its serious concerns about the measures, both bilaterally and at the WTO, and urged China to halt its implementation of these measures. In 2018, the United States will continue to urge China to reconsider its approach.

### CONFORMITY ASSESSMENT PROCEDURES

China's regulatory authorities appear to be turning more and more to in-country testing for a broader range of products. This policy direction is troubling, as it is inconsistent with common international conformity assessment practices, which favor processes that accept test results from internationally recognized laboratories, the concept of a "supplier's declaration of conformity" and other similar trade-facilitating conformity assessment mechanisms.

The United States is unaware of any meaningful efforts by China to move toward a system that recognizes test results or conformity assessment certifications from bodies other than Chinese government-run testing, certification, or accreditation entities. Instead, China has developed plans to expand the China Compulsory Certification Mark (CCC Mark) scheme and its mandatory testing requirements to information security, an area in which most countries do not engage in government certification. China also continues to prepare to implement in-country government testing for compliance with its new regulations on hazardous substances in electronic information products. In addition, China issued a measure, which it subsequently suspended, establishing a burdensome new regime for government inspection of imported medical devices that have already satisfied applicable Chinese certification requirements before being exported to China. Working with U.S. industry, the United States will continue to urge China in 2018

to reverse this trend and move in the direction of more globally recognized conformity assessment practices.

### Telecommunications Equipment

The product testing and certification processes in China for mobile phones have been significantly more burdensome and time-consuming than in other markets, which increases the costs of exporting products to China. China's three main type approval certification processes for mobile phones are the Network Access License (NAL), the Radio Type Approval (RTA), and the CCC Mark. While each one represents a different certification process, there are overlapping testing requirements among them, particularly between the NAL and the RTA with regard to radio telecommunications testing requirements for electromagnetic interference and between the NAL and the CCC Mark with regard to electromagnetic compatibility and product safety. In addition to redundancy, China's testing requirements are often unclear and subject to change without written notification and adequate time for companies to adjust. Companies must often determine what testing requirements are applicable by communicating directly with the relevant regulatory body, rather than by having access to a comprehensive, published list of testing requirements. The WAPI mandate in MIIT's approval certification process for mobile phones represents a clear example of unpublished requirements. Companies have also reported that, in some cases, testing requirements for products can change on an almost monthly basis.

In bilateral meetings in 2010, the United States and China discussed testing and certification redundancies in the area of telecommunications equipment. As a result of these meetings, China's MIIT and U.S. regulatory officials, together with global industry stakeholders, conducted a one-day workshop in May 2010 to discuss prevalent concerns about telecommunications testing and certification requirements from a technical perspective. China

also committed, at the December 2010 JCCT meeting, that it would develop a one-stop shopping mechanism for telecommunications network access license and radio type approval. At the November 2011 JCCT meeting, China agreed to publish the procedures for this new mechanism by the end of 2011. In December 2011, MIIT announced the implementation of its December 2010 JCCT commitment through the establishment of a single application window for both RTA and NAL testing and certification. In February 2012, a one-stop-shopping mechanism became operational on MIIT's website, with MIIT's Telecommunications Equipment Certification Center being appointed to process applications for both testing and certification processes.

Based on industry's experience to date, it does not appear that MIIT's approach is meaningful in terms of streamlining the MIIT processes. The United States remains concerned that it does not actually eliminate any redundancies or unnecessary elements of the testing and certification processes. It also does not appear to address a fundamental concern that unnecessary functionality testing is a major cause of the burdensome nature of these processes. In addition, the lack of transparency in the NAL testing and certification process remains a concern, as NAL requirements are not readily available to the public.

### CCC Mark System

As previously reported, CNCA regulations establishing a new Compulsory Product Certification System, issued in December 2001, took full effect in August 2003. Under this system, there is now one safety mark – the CCC Mark – issued to both Chinese and foreign products. Under the old system, domestic products were only required to obtain the "Great Wall" mark, while imported products needed both the "Great Wall" mark and the "CCIB" mark. Despite the changes made by the regulations, U.S. companies in some sectors continue to express concerns about duplication in certification

requirements, particularly for radio and telecommunications equipment, medical equipment and automobiles.

Meanwhile, to date, China has granted more than 150 Chinese enterprises accreditation to test and at least 14 Chinese enterprises accreditation to certify for purposes of the CCC Mark. Despite China's commitment that qualifying majority foreign-owned joint venture conformity assessment bodies would be eligible for accreditation and would be accorded national treatment, China so far has only accredited six foreign-invested conformity assessment bodies. It is not clear whether these six foreign-invested conformity assessment bodies play a sizeable role in accrediting products sold in China. China has also not developed any alternative, less trade-restrictive approaches to third-party certification, such as recognition of a supplier's declaration of conformity. As a result, U.S. exporters to China are often required to submit their products to Chinese laboratories for tests that may be unwarranted or have already been performed abroad, resulting in greater expense and a longer time to market. One U.S.-based conformity assessment body has entered into an MOU with China allowing it to conduct follow-up inspections (but not primary inspections) of manufacturing facilities that make products for export to China requiring the CCC Mark. However, China has not been willing to grant similar rights to other U.S.-based conformity assessment bodies, explaining that it is only allowing one MOU per country. Reportedly, Japan has MOUs allowing two conformity assessment bodies to conduct follow-up inspections, as does Germany.

Going forward, the United States has remained in close contact with U.S. industry. The United States also has been working to further expand the scope of testing and certification activities available to U.S. providers in China.

### Medical Devices

Since the creation of China's CCC Mark system, one of the more significant problem areas has been

duplicative certification requirements for imported medical equipment. The United States has made many efforts to persuade China's regulatory authorities to make needed changes, so far with uneven results.

In March 2014, China's State Council finalized and published Order No. 650, the *Regulations for the Supervision and Administration of Medical Devices*. Even though Order No. 650 was a key measure expected to result in the creation and update of numerous rules and requirements pertaining to clinical trials, testing, inspections, evaluations, re-registration and post-market surveillance, China did not notify it to the WTO's TBT Committee. Since then, China has notified many of the proposed implementing measures to the TBT Committee and has solicited public comments on them.

The United States and U.S. industry have raised concerns relating to Order No. 650 and the various implementing measures with the relevant Chinese government authorities, using the JCCT process, meetings of the WTO TBT Committee and other engagement opportunities and venues. Particular provisions of concern include the requirement that a medical device be registered in the country of export before it can obtain approval in China, and remaining local clinical trial requirements. China's slow approval process for new medical devices also continues to create market disruptions for the sector.

The United States has concerns about the requirement that a medical device must be registered in the registrant's country of origin before it can be accepted for registration in China. In consultations through the JCCT process, SFDA's successor, CFDA, assured the United States that implementation would be effectively the same as the prior requirement and that certification from the country of origin would satisfy the requirement under Order No. 650. However, the United States remains concerned about this requirement, as it places unnecessary market entry delays on imported medical devices, while offering no actual assurance

regarding the safety and efficacy of the medical devices in question. The lack of registration in the manufacturer's home country or country of export is not necessarily an indication that a medical device is unsafe. Moreover, since the United States does not have this same requirement, Chinese medical devices can enter the U.S. market months and, in some cases, years before similar U.S. medical devices can enter China's market, putting U.S. industry at a significant disadvantage.

The United States is also concerned about ongoing clinical trial requirements that further delay the entry of U.S. medical devices into China's market. For products not listed in the exemption catalogues, foreign manufacturers have limited options and unclear guidance as to how they can demonstrate safety and effectiveness to obtain clinical trial waivers. The United States has urged CFDA to expand the ways that foreign companies can demonstrate eligibilities for these exemptions.

In May 2017, CFDA followed up by issuing three proposed notices, known as Notices 52, 53 and 54, addressing clinical trials and related time-to-market issues. In October 2017, China's State Council released the *Opinions on Deepening Reform of the Review and Approval System and Encouraging Innovation of Drugs and Medical Devices*, which seeks to further advance the policies outlined in Notices 52, 53 and 54. In November 2017, CFDA issued draft *Technical Guidelines for the Acceptance of Overseas Clinical Trial Data of Medical Devices*. This draft measure indicated that overseas clinical data would be accepted even for Class III medical devices. Despite the positive reforms set forth in these draft and final measures, China in practice continues to require local data for multi-regional clinical trials for medical devices and also continues to require certain other clinical trials for medical devices to take place in China. The United States will continue to examine how recent regulations impact China's treatment of non-Chinese medical devices companies and press China to modernize and enhance its approval system to ensure U.S. companies do not take on unnecessary costs or

encounter unnecessary delays to enter China's market.

In 2015, China reinstated and increased registration fees for both medical devices and pharmaceutical products. For Class II medical devices, while foreign manufacturers are required to pay a set amount, registration fees for domestic manufacturers are set by the provincial regulatory authorities and can vary. The United States continues to press relevant Chinese regulatory authorities to ensure equitable treatment and access for U.S. medical device manufacturers and to keep the registration fees at a reasonable level. The United States also has pressed China to establish concrete metrics to ensure that the performance of China's regulatory authorities in reducing product approval delays, given the additional resources flowing from the substantial registration fees. At the November 2015 JCCT meeting, China agreed to publish annual reports evaluating how its registration and approval processes for pharmaceuticals and medical devices are performing.

In March 2017, MOF and NDRC issued the *Notification on Policies for Clearing and Standardizing Some Administrative Fees*, which eliminates the collection of 41 administrative fees. Later that month, CFDA issued Circular 187, specifying that medical device testing fees would be cancelled by April 2017. The cancellation of these fees has led to an unwillingness on behalf of Chinese testing laboratories to provide their services to industry. Since the issuance of this notice, many laboratories have indicated either that they will no longer guarantee timelines for completion of tests or that they no longer will accept product-testing responsibilities requiring travel for on-site testing. These developments have caused concern for industry as well as significant additional delays in the registration of medical devices.

In January 2017, eight Chinese ministries announced a new policy that appears to allow no more than two invoices in the distribution chain for drugs, one from the manufacturer to a distributor and another from

the distributor to the end-use hospitals. Although this two-invoice system was only meant to apply to drugs, multiple local authorities in China are also applying this same requirement to medical devices. In practice, drug and medical device manufacturers use many distributors for a particular product, depending on geographic location, expertise, competitive pricing and other factors. Meanwhile, to date, China's regulatory authorities have not provided a clear definition of the "two invoices" system, leaving a great deal of misunderstanding among medical device manufacturers and distributors. This new policy also is causing significant uncertainty in the China market, with the potential for creating, among other things, an unfair advantage for a handful of distributors in their dealings with manufacturers.

In September 2017, the National Health and Family Planning Commission (NHFPC) notified medical device manufacturers that they had two weeks to provide a wide range of data in order to participate in China's pricing and reimbursement program for public and military hospitals. The United States and other foreign governments immediately raised serious concerns about this measure with the Chinese authorities. Although NHFPC subsequently extended its deadline by two weeks, U.S. and other foreign companies still encountered significant burdens in providing the vast amount of data required of them, which included data not required to be produced in other countries.

### Cosmetics

In December 2013, CFDA issued a notice requiring foreign cosmetics manufacturers to submit a certificate of free sale establishing that an imported product is also being sold in the country of origin. As many cosmetics products are manufactured globally and designed specifically for particular destination markets, this new requirement amounted to an effective ban on many imported cosmetics normally sold in China and contributed to severe time-to-market delays. The United States has raised concerns with China about this new requirement in

both bilateral meetings and before the WTO TBT Committee.

In November 2014, CFDA released a draft measure, the *Regulations on the Supervision and Administration of Cosmetics*, for public comment. U.S. industry had concerns about several provisions in this draft measure, including provisions that appeared to contain unfair requirements for foreign products. For example, the draft measure retained the certificate of free sale requirement for imported cosmetics. It also generated concerns relating to product safety determinations and ingredient management and treatment of confidential business information during claims substantiation.

Later that same month, CFDA issued another draft measure, the *Administrative Measures on Cosmetic Labeling*, for public comment. This draft measure poses many concerns for the U.S. industry, including a blanket ban of over-labels on cosmetics packages, which would require foreign manufacturers to re-design packages specifically for the Chinese market. This requirement could result in high production costs and lengthy time-to-market delays, as well as a loss of brand equity.

In coordination with U.S. industry, the United States has been engaging with CFDA in order to highlight U.S. industry's concerns regarding the two November 2014 draft measures. It appears that China has since placed the draft *Administrative Measures on Cosmetic Labeling* on hold. In addition, in July 2015, the SCLAO released a revised draft *Cosmetics Supervision and Administration Regulation* for public comment. The revised draft adopts a number of practices welcomed by international cosmetics companies, including changes more in line with international practices relating to the management of product safety determinations and the notification of new ingredients, as well as a reduction in the number of cosmetics products classified as special. At the same time, there are remaining concerns on claims management, given unclear provisions as to how confidential business information will be addressed in substantiation.

### China RoHS

The United States continues to be concerned by China's *Administrative Measures for Controlling Pollution Caused by Electronic Information Products*, issued by MIIT and several other Chinese agencies effective March 2007. This measure is modeled after existing EU regulations that restrict hazardous substances in electronic products and is known as "China RoHS." While both the EU regulations and China's regulations seek to ban lead and other hazardous substances from a wide range of electronic products, there are significant differences between the two regulatory approaches.

Throughout the process of developing the China RoHS regulations, there was no formal process for interested parties to provide comments or consult with MIIT, and as a result foreign stakeholders had only limited opportunity to comment on proposals or to clarify MIIT's implementation intentions. China did eventually notify the regulations to the TBT Committee, but the regulations did not provide basic information such as the specific products for which mandatory testing will be required or any details on the applicable testing and certification protocols, generating concern among U.S. and other foreign companies that they would have insufficient time to adapt their products to China's requirements and that in-country testing requirements would be burdensome and costly.

In July 2012, MIIT posted on its website another draft revision of the China RoHS regulations for public comment, and U.S. industry submitted comments on it. To date, MIIT has not finalized this draft revision.

In January 2016, MIIT announced a new RoHS measure that expands both the set of restricted chemicals as well as the scope of products subject to RoHS restrictions, effective July 2016. This expansion was of serious concern to manufacturers in the United States, given that it requires new labeling and certification procedures for many products. It remains unclear how China will proceed

with implementation of the new RoHS measure. Since then, the United States has engaged China, urging it to extend the deadline for manufacturers to comply with the requirements set forth in the new RoHS measure and to take steps to ensure that the new RoHS measure will not disrupt commerce. The United States will continue to actively engage China in this area going forward.

### TRANSPARENCY

In the area of transparency, AQSIQ's TBT inquiry point, established shortly after China acceded to the WTO, has continued to be helpful to U.S. companies as they try to navigate China's system of standards, technical regulations and conformity assessment procedures. In addition, China's designated notification authority, MOFCOM, has been notifying proposed technical regulations and conformity assessment procedures to the TBT Committee so that interested parties in WTO members are able to comment on them, as required by the TBT Agreement.

However, in 2017, as in prior years, almost all of the notified measures have emanated from AQSIQ, SAC or CNCA and have rarely included measures from other agencies that appear to require notification, such as MOH, MIIT, the Ministry of Environmental Protection and CFDA. Several years ago, in part to address this problem, China had reportedly formed a new inter-agency committee, with representatives from approximately 20 ministries and agencies and chaired by AQSIQ, to achieve better coordination on TBT (and SPS) matters, but progress has been inconsistent in this area.

As a result, some of China's TBT measures continue to enter into force without having first been notified to the TBT Committee, and without foreign companies having had the opportunity to comment on them or even being given a transition period during which they could make necessary adjustments. In addition, as the United States has consistently highlighted during regular meetings and the annual transitional reviews before the TBT

Committee, the comment periods established by China for the TBT measures that have been actually notified continue to be unacceptably brief in some cases. In other cases, some U.S. companies have reported that even when sufficient time was provided, written comments submitted by U.S. and other foreign interested parties seemed to be wholly disregarded. In still other cases, insufficient time was provided for Chinese regulatory authorities to consider interested parties' comments before a regulation was adopted.

### Other Internal Policies

#### STATE-OWNED AND STATE-INVESTED ENTERPRISES

While many provisions in China's WTO accession agreement indirectly discipline the activities of state-owned and state-invested enterprises, China also agreed to some specific disciplines. In particular, it agreed that laws, regulations and other measures relating to the purchase of goods or services for commercial sale by state-owned and state-invested enterprises, or relating to the production of goods or supply of services for commercial sale or for non-governmental purposes by state-owned and state-invested enterprises, would be subject to WTO rules. China also affirmatively agreed that state-owned and state-invested enterprises would have to make purchases and sales based solely on commercial considerations, such as price, quality, marketability and availability, and that the government would not influence the commercial decisions of state-owned and state-invested enterprises.

After China's establishment of SASAC in 2003, it became evident that the Chinese government was intent on heavily intervening in a broad range of decisions related to the strategies, management and investments of state-owned enterprises. SASAC was specifically created to represent the state's shareholder interests in state-owned enterprises, and its basic functions include guiding the reform of state-owned enterprises, taking daily charge of supervisory panels assigned to large state-owned enterprises, appointing and removing chief

executives and other top management officials of state-owned enterprises, supervising the preservation and appreciation of value of state-owned assets, reinvesting profits and drafting laws, regulations and departmental rules relating to the management of state-owned assets.

In December 2006, the State Council issued the *Guiding Opinions on Promoting the Adjustment of State-owned Assets and the Restructuring of State-owned Enterprises*, which calls on SASAC to "enhance the state-owned economy's controlling power," "prevent the loss of state-owned assets," encourage "state-owned capital to concentrate in major industries and key fields relating to national security and national economic lifelines" and "accelerate the formation of a batch of predominant enterprises with independent intellectual property rights, famous brands, and strong international competitiveness." The decree then specifically identifies seven "strategic" industries, where state capital must play a leading role in every enterprise. These industries include civil aviation, coal, defense, electric power and grid, oil and petrochemicals, shipping and telecommunications. The decree also provides that key enterprises in "pillar" industries must remain under state control. These industries include automotive, chemical, construction, equipment manufacturing, information technology, iron and steel, nonferrous metals, and surveying and design, among others.

Particularly since the start of the global economic downturn in late 2008, state-owned enterprises at the central government level have been aggressively acquiring and merging with other central state-owned enterprises as well as provincial and local state-owned enterprises and private enterprises. According to one Chinese government statement, 82 percent of central state-owned enterprises' assets are concentrated in the petro-chemicals, electric power and grid, defense, telecommunications, transport, mining, metallurgy and machinery sectors. Central state-owned enterprises also supply almost all of the crude oil, natural gas, ethylene and basic telecommunication services for China's economy.

In October 2008, China's National People's Congress passed the *Law on State-owned Assets of Enterprises*, which became effective in May 2009. The objectives of this law are to safeguard the basic economic system of China, consolidate and develop China's state-owned enterprise assets, enable state-owned enterprises to play a dominant role in the national economy, especially in "key" sectors, and promote the development of China's "socialist market economy." The law calls for the adoption of policies to promote these objectives and to improve the management system for state-owned assets. It also addresses SASAC's role, the rights and obligations of state-owned enterprises, corporate governance and major matters such as mergers, the issuance of bonds, enterprise restructuring and asset transfers. The law further stipulates that the transfer of state assets to foreigners should follow relevant government policies and shall not harm national security or the public interest.

In March 2010, SASAC issued a potentially far-reaching measure, the *Interim Provisions on Guarding Central State-Owned Enterprises' Commercial Secrets*, effective as of the date of its issuance. This measure appears to implement the *Law on Guarding State Secrets*, which the National People's Congress amended in 2009. It is unclear why the commercial secrets of state-owned enterprises need to be protected through a measure applicable only to state-owned enterprises, when the commercial secrets of all enterprises in China are already subject to protection.

In July 2010, the Central Committee of the Communist Party and the State Council issued the *Opinions on Further Promoting the Implementation of the "Three-Major One-Large" Decision-making System*. This measure requires state-owned enterprises to establish a collective decision-making system in which the Communist Party plays a significant role in major business decisions, major personnel changes and major project arrangements (known as the "three majors"). It also requires the movement of large amounts of funds (the "one large") to be decided collectively by the leadership

team, which includes representatives from the Communist Party.

Separately, the Chinese government also has issued a number of measures that restrict the ability of state-owned and state-invested enterprises to accept foreign investment, particularly in key sectors. Some of these measures are discussed below in the Investment section, and include restrictions on foreign investment not only in the public sector but also in China's private sector.

In November 2013, as previously reported, the *Third Plenum Decision* endorsed a number of far-reaching economic reform pronouncements, which called for making the market "decisive" in allocating resources, reducing Chinese government intervention in the economy, accelerating China's opening up to foreign goods and services, and improving transparency and the rule of law to allow fair competition in China's market. It also called for reforming China's state-owned enterprises. While these pronouncements appeared to signal a high-level determination to accelerate needed economic reforms, which have not materialized, it was clear from the beginning that they were not designed to reduce the presence of state-owned enterprises in China's economy. Rather, in the case of state-owned enterprises, the reform objectives were to consolidate and to strengthen those enterprises and to place them on a more competitive footing, both in China and globally.

Indeed, since the issuance of the *Third Plenum Decision*, new policies have continued to be formulated that further strengthen the power of the Chinese government and the Communist Party in state-owned enterprises. In May 2015, for example, the Politburo of the Communist Party issued a document requiring that all organizations (including private companies) have Communist Party organizations so that Communist Party policy can be implemented across society. In August 2015, the Communist Party Central Committee and China's State Council jointly issued the *Guiding Opinions on Deepening the Reform of State-Owned Enterprises*, a

measure that requires state-owned enterprises to adhere to the Communist Party's leadership, give full play to the core political role of Communist Party organizations and strengthen the Communist Party's responsibility to select corporate officers.

In September 2016, SASAC and MOF jointly released the reportedly State Council-approved *Implementing Plan for Perfecting Central Enterprise Functional Classification and Performance Evaluation*, which announces that central state-owned enterprises will be categorized as commercially driven enterprises, strategic enterprises or public-interest enterprises, subject to different performance evaluation criteria. While the focus for commercial state-owned enterprises is to be on reasonable returns on capital, this measure also provides that returns will be satisfactory if these enterprises need to, for example, safeguard national security (meaning not only national defense security, but also energy and resource security, food security and cyber and information security), provide public services, contribute to the development of strategic emerging industries or implement major "go-global" programs. This approach to commercial state-owned enterprises indicates that China likely will not meet its May 2012 S&ED commitment to develop a market environment of fair competition for enterprises of all kinds of ownership and to provide them with non-discriminatory treatment in terms of credit provision, taxation incentives and regulatory policies.

In recent years, China's central and provincial government authorities have sought to reform state-owned enterprises by pressuring private companies to invest in, or merge with, state-owned enterprises. This drive toward "mixed ownership" is seen as a way to inject innovative practices into and create new opportunities for inefficient state-owned enterprises. In October 2017, SASAC's chairman confirmed that mixed ownership is a primary element of SASAC's reform efforts and instructed state-owned enterprises to complete their mixed-ownership reorganizations by the end of 2017. President Xi addressed this same subject in his

remarks at the 19th Party Congress, held in October 2017, where he stated that further reform of state-owned enterprises will include the development of mixed-ownership enterprises and will turn these enterprises into world-class, globally competitive enterprises. President Xi also stated that China will work to increase the value of state-owned enterprises and make them stronger, bigger and better.

At present, the number of troubling issues relating to state-owned enterprises in China is growing. Various actions of the Communist Party, the Chinese government and China's state-owned enterprises continue to impede the ability of U.S. firms to invest in China and compete with China's state-owned enterprises in China and other markets, while true state-owned enterprise reform does not appear to be on China's agenda.

### STATE TRADING ENTERPRISES

In its WTO accession agreement, China agreed to disciplines on the importing and exporting activities of state trading enterprises. China committed to provide full information on the pricing mechanisms of state trading enterprises and to ensure that their import purchasing procedures are transparent and fully in compliance with WTO rules. China also agreed that state trading enterprises would limit the mark-up on goods that they import in order to avoid trade distortions.

Since China's WTO accession, the United States and other WTO members repeatedly have sought information from China on the pricing and purchasing practices of state trading enterprises, principally through the transitional reviews at the WTO. However, China has only provided general information, which does not allow a meaningful assessment of China's compliance efforts.

China also has not been making notifications under Article XVII:4(a) of the GATT 1994 and paragraph 1 of the Understanding on the Interpretation of Article XVII of the GATT 1994, which requires China to notify

its state trading enterprises. Prior to this year, China had not submitted a notification since 2003, despite the emergence of new state trading enterprises in subsequent years.

In September 2014, after failing to persuade China to submit an up-to-date notification of its state trading enterprises, the United States submitted a counter notification to the Working Party on State Trading Enterprises pursuant to paragraph 4 of the Understanding on the Interpretation of Article XVII of the GATT 1994. In this counter notification, the United States identified 153 state trading enterprises, including 44 state trading enterprises not previously notified by China, and provided detailed information on the establishment and operations of these enterprises for the benefit of other WTO members and the public.

In October 2015, China finally submitted a notification addressing its state trading enterprises. However, this notification did not include much of the detailed information envisioned by the WTO's notification requirement.

In June 2016, through the Working Party on State Trading Enterprises, the United States submitted numerous follow-up questions seeking to fill in the many gaps in China's notification. In March 2017, China replied to the U.S. questions, stating that much of the information could not be provided because it was business confidential. In November 2017, after having found much of this same information in public sources, the United States filed a counter-notification that attempts to fill in many of the missing pieces of information for several of the previously notified state trading enterprises.

### GOVERNMENT PROCUREMENT

The WTO Agreement on Government Procurement or GPA, is a plurilateral agreement that currently covers the United States and 46 other WTO members. The GPA applies to the procurement of goods and services by central and sub-central government agencies and government enterprises

specified by each party, subject to specified thresholds and certain exceptions. It requires GPA parties to provide MFN and national treatment to the goods, services and suppliers of other GPA parties and to conduct their procurement in accordance with procedures designed to ensure transparency, fairness and predictability in the procurement process.

China is not yet a party to the GPA. It committed, in its WTO accession agreement, to initiate negotiations for accession to the GPA "as soon as possible." Until it completes its accession to the GPA, China has committed in its WTO accession agreement that all of its central and local government entities will conduct their procurements in a transparent manner. China also agreed that, where it opens a procurement to foreign suppliers, it will provide MFN treatment by allowing all foreign suppliers an equal opportunity to participate in the bidding process.

### GPA Accession

At the April 2006 JCCT meeting, China agreed to initiate GPA negotiations no later than December 2007. China subsequently initiated negotiations on its accession to the GPA in December 2007 with the submission of its application for accession and its initial offer of coverage, known as its Appendix I Offer. In May 2008, the United States submitted its Initial Request for improvements in China's Initial Appendix I Offer, and other GPA parties submitted similar requests. In September 2008, China submitted its responses to the Checklist of Lists for Provision of Information Relating to Accession.

In 2009, the United States held three rounds of negotiations with China on the terms and conditions of China's GPA accession. In addition, at the July 2009 S&ED meeting, China agreed to submit a report to the WTO's Government Procurement Committee, before its October 2009 meeting, setting out the improvements that China would make in its revised offer. In October 2009, China submitted the report, which indicated that improvements to its offer

would provide for the coverage of more entities, goods and services and lower thresholds. Subsequently, following further bilateral engagement by the United States, China committed during the October 2009 JCCT meeting to submit a revised offer as early as possible in 2010.

In 2010, the United States held three more rounds of negotiations with China on the terms and conditions of China's GPA accession and the development of its government procurement system. In addition, the United States submitted questions to China on its responses to the Checklist of Lists for Provision of Information Relating to Accession. At the May 2010 S&ED meeting, China committed to submit its first Revised Offer in July 2010, as it later did. The United States then submitted its Second Request for improvements in China's proposed coverage of government procurement in September 2010.

At the December 2010 JCCT meeting, the United States obtained China's commitment to accelerate its accession to the GPA, as China agreed to work with provincial and local governments and to submit a robust revised offer of coverage in 2011. During President Hu's January 2011 visit to Washington, China expressly committed that its next revised offer would include sub-central entities. Subsequently, China reiterated that it would submit a second revised offer in 2011, which it did in November 2011.

In 2011, the United States held three rounds of negotiations with China on its accession to the GPA. The negotiations included U.S. experts who explained the U.S. government procurement system and the implementation of U.S. commitments under the GPA. The negotiations also focused on the coverage of government enterprises under the GPA, with the United States requesting that China add state-owned enterprises to its GPA coverage.

At the May 2012 S&ED meeting, China committed to submit "a new comprehensive revised offer that responds to the requests of the GPA parties . . . before the [GPA] committee's final meeting in

2012." China subsequently submitted its third revised offer in November 2012. This revised offer falls short of the coverage provided by the United States and other GPA parties, as China responded to few requests made by GPA parties. These requests had sought to extend coverage to state-owned enterprises, include additional services coverage, eliminate broad exclusions and significantly expand coverage of sub-central entities. The United States, the EU and other GPA parties described the revised offer as highly disappointing, both in terms of scope and coverage. At the December 2012 JCCT meeting, China agreed to engage seriously with the United States on outstanding core issues relating to the scope of projects that qualify as government procurement and the extent to which state-owned enterprises in China engage in government procurement activities.

In 2013, using a new mechanism for technical discussions with China established through the S&ED process, the United States secured two commitments from China in an effort to expedite China's accession to the GPA while continuing to push for robust terms that are comparable to the coverage of the United States and other GPA parties. At the July 2013 S&ED meeting, China agreed to submit by the end of 2013 a new revised offer to join the GPA. China followed through by submitting its fourth revised offer. However, China's revised offer was short of the coverage provided by other GPA parties.

At the December 2013 JCCT meeting, China committed to accelerate its GPA accession negotiations and submit in 2014 an additional revised offer that is on the whole commensurate with the coverage of GPA parties. In December 2014, China tabled a revised offer. The revised offer was not on the whole commensurate with the coverage of GPA parties and remains far from acceptable to the United States and other GPA parties, as significant deficiencies remain in a number of critical areas including thresholds, entity coverage, services coverage and exclusions.

### China's Government Procurement Regime

In January 2003, China implemented its *Government Procurement Law*. However, China's *Government Procurement Law* directs central and sub-central government entities to give priority to "local" goods and services, with limited exceptions, as China is permitted to do, because it is not yet a party to the GPA. Since the adoption of the *Government Procurement Law*, MOF has issued various implementing measures, including regulations that set out detailed procedures for the solicitation, submission and evaluation of bids for government procurement of goods and services and help to clarify the scope and coverage of the *Government Procurement Law*. MOF also issued measures relating to the announcement of government procurements and the handling of complaints by suppliers relating to government procurement.

It is notable, however, that the *Government Procurement Law* does not cover most public works projects, which represent at least one-half of China's government procurement market. Those projects are subject to a different regulatory regime, established by China's *Tendering and Bidding Law*, which entered into force in January 2000. In September 2009, the State Council circulated NDRC's draft regulations implementing the *Tendering and Bidding Law* for public comment. In October 2009, the United States submitted written comments on these draft regulations in which it emphasized, among other things, the need for greater clarification of the relationship between the *Tendering and Bidding Law* and China's *Government Procurement Law*, and the need to define "domestic products." In December 2011, the State Council issued the final implementing regulations for the *Tendering and Bidding Law*, which entered into force in February 2012.

As previously reported, beginning in 2003, the United States expressed concerns about policies that China was developing with regard to government procurement of software. In 2003, the United States specifically raised concerns about MOF

implementing rules on software procurement, which reportedly contained guidelines mandating that central and local governments – the largest purchasers of software in China – purchase only software developed in China to the extent possible. The United States was concerned not only about the continuing access of U.S. software exporters to China's large and growing market for packaged and custom software – \$7.5 billion when the MOF rules went into effect – but also about the precedent that could be established for other sectors if China proceeded with MOF's proposed restrictions on the purchase of foreign software by central and local governments. At the July 2005 JCCT meeting, China indicated that it would indefinitely suspend its drafting of implementing rules on government software procurement.

Subsequently, in 2007 and 2008, the United States grew concerned with statements and announcements being made by some Chinese government officials indicating that state-owned enterprises should give priority to the purchase of domestic software. In response, at the September 2008 JCCT meeting, China clarified that its formal and informal policies relating to software purchases by Chinese enterprises, whether state-owned or private, will be based solely on market terms without government direction.

Meanwhile, in December 2007, one day before China tabled its Initial Appendix I Offer in connection with its GPA accession, MOF issued two measures that would substantially restrict the Chinese government's purchase of foreign goods and services. The first measure, the *Administrative Measures for Government Procurement on Initial Procurement and Ordering of Indigenous Innovative Products*, was directed at restricting government procurement of "indigenous innovative" products to "Chinese" products manufactured within China. The central government and provincial governments followed up by creating catalogues of qualifying "indigenous innovation products." The second measure, the *Administrative Measures for Government Procurement of Imported Products*,

severely restricted government procurement of imported foreign products and technologies. While China may maintain these measures until it completes its GPA accession, the United States has raised strong concerns about them, as they run counter to the liberalization path expected of a WTO member seeking to accede to the GPA.

In 2009, China reinforced its existing “Buy China” measures at the central, provincial and local government levels. For example, in May 2009, MIIT issued a circular entitled *Government Procurement Administration Measures*, which applies to MIIT and its direct subsidiaries. The measure required entities engaging in government procurement to give priority to domestic products, projects and services as well as to indigenous innovation products, except where the products or services cannot be produced or provided in China or are for use outside of China. Similarly, in May 2009, nine central government ministries and agencies jointly issued the *Opinions on Further Strengthening Supervision of Tendering and Bidding Activities in Construction Projects*, which included a “Buy China” directive for all projects under China’s stimulus package. This directive specifically requires that priority be given to “domestic products” for all government-invested projects, unless the products are not available in China, cannot be purchased on reasonable commercial terms in China or are for use abroad.

During the July 2009 S&ED meeting, China committed to treat products produced in China by foreign-invested enterprises the same as products produced in China by Chinese enterprises for purposes of its *Government Procurement Law*. China later reaffirmed this commitment and further committed during the October 2009 JCCT meeting to issues rules implementing it. In addition, the United States and China agreed to establish a multi-agency working group to conduct regular discussions addressing issues raised by government procurement and by the purchases of state-affiliated enterprises and organizations and private entities pursuing national strategic objectives.

In 2010, China circulated two draft measures intended to implement its *Government Procurement Law*. The first draft measure, the *Regulations to Implement the Government Procurement Law*, was issued by MOF in January 2010. The United States submitted comments in February, in which, among other things, it expressed concern that the draft measure did not provide a GPA-consistent regime. The United States also expressed concern that the draft measure did not provide more specificity about the conduct of government procurement. The second draft measure, the *Administrative Measures for Government Procurement of Domestic Products*, was issued for public comment in May 2010 by MOF, MOFCOM, NDRC and the General Administration of Customs. In accordance with China’s October 2009 JCCT commitment, this draft measure set out the requirements for a product to qualify as a “domestic product.” The United States submitted comments on this draft measure in June 2010, in which it expressed concerns about the lack of details regarding how the draft measure would be implemented as well as its broad application.

Separately, in November 2009, MOST, NDRC and MOF issued the *Circular on Launching the 2009 National Indigenous Innovation Product Accreditation Work*, requiring companies to file applications by December 2009 for their products to be considered for accreditation as “indigenous innovation products.” This measure provides for preferential treatment in government procurement to any products that are granted this accreditation. Subsequently, the United States and U.S. industry, along with the governments and industries of many of China’s other trading partners, expressed serious concerns to China about this measure, as it appears to establish a system designed to provide preferential treatment in government procurement to products developed by Chinese enterprises.

In April 2010, MOST, NDRC and MOF issued a draft measure for public comment, the *Circular on Launching 2010 National Innovation Product Accreditation Work*. The draft measure would

amend certain of the product accreditation criteria set forth in the November 2009 measure, but would leave other problematic criteria intact, along with the accreditation principles, application form and link to government procurement. In addition, the draft measure originally was to become effective the day after comments were due. The United States submitted comments in May 2010, in which it asked China to suspend the implementation of the indigenous innovation accreditation system and to engage in consultations with the United States to address U.S. concerns with the system. To date, the draft measure has not been finalized, and the Chinese authorities have not requested or accepted applications for accreditation.

At the December 2010 JCCT meeting, China committed not to maintain any measures that provide government procurement preferences for goods or services based on the location where the intellectual property is owned or was developed. One month later, during President Hu's visit to Washington in January 2011, China went further by agreeing that it would "not link its innovation policies to the provision of government procurement preferences." Subsequently, at the May 2011 S&ED meeting, China also committed to "eliminate all of its government procurement indigenous innovation products catalogues" when implementing the agreement reached during President Hu's visit. Finally, at the November 2011 JCCT meeting, China announced that the State Council had issued a measure requiring provincial and local governments to eliminate all links between China's innovation policies and government procurement preferences by December 2011. Notwithstanding these repeated promises, recent reports have identified measures that a number of Chinese provincial and local governments have adopted, or have continued to maintain, that call for government procurement preferences for indigenous innovation products.

At the December 2010 JCCT meeting, China also agreed that, in 2011, it would revise a major MIIT catalogue, which covers heavy equipment and other industrial machinery, and that it would not use the

revised catalogue for import substitution or the provision of export subsidies or otherwise to discriminate against foreign suppliers. Once again, however, it failed to fulfill this promise. MIIT issued a draft of the revised catalogue for public comment shortly before the November 2011 JCCT meeting, but it has not yet issued a final revised catalogue.

In 2014, the United States engaged with China on the draft *Implementation Rules of the Government Procurement Law* and the draft *Administrative Measures for Government Procurement of Domestic Goods*. The United States recommended that China ensure that the provisions contained in these measures allow enough flexibility for Chinese government agencies to continue to procure high-quality items with complex international supply chains at a reasonable price and to avoid disruptions of trade. In January 2015, China issued the final version of the implementing rules, which took effect in March 2015. Consistent with its commitment at the 2011 S&ED meeting, the implementing rules remove a provision calling for measures that accord preferences to indigenous innovation products. The implementing rules also removed a provision that would have treated all intellectual property as a good. However, they still contain a non-exhaustive list of bases according to which future rules and policies could be adopted that discriminate against foreign goods and services.

In April 2016, the MOF released a draft of the *Administrative Measures for the Bidding and Bids for Government Procurement of Goods and Services*. This draft measure builds on China's *Government Procurement Law* and lays out information that should be made available to bidders in the government procurement process and how procuring agencies and procurement officials should evaluate bids to determine a winning bidder. In May 2016, the United States submitted comments on the draft measure. These comments asked for clarifications and provided comments calling on MOF to increase transparency in procedures and timelines for tendering and bidding, create a domestic review or challenge procedure for bidders to utilize,

increase predictability for bidders by turning optional provisions into required ones, and promote consistency with requirements of the GPA in order to provide benefits for potential bidders from the United States. To date, China has not provided any direct reply to these comments.

In September 2016, SASAC and MOF jointly released the *Implementing Plan for Perfecting Central Enterprise Functional Classification and Performance Evaluation*, which divides China's central government level state-owned enterprises into three categories for purposes of regulation, i.e., commercial, strategic and public interest. Ensuring coverage of state-owned enterprises that conduct procurements for governmental purposes is critical to China's successful GPA accession. This issue will continue to receive attention from the United States and others going forward.

In April 2017, MOF issued the *Notice on Further Improving the Information Disclosure Work on Government Procurement*, a measure that seeks to improve transparency. It establishes a single official national government procurement information website, makes provincial government procurement information websites components of the national government website, requires provincial government finance departments to uniformly follow the central domain name system and requires the public disclosure of transaction-specific information. It also calls for the conduct of a third-party assessment of the transparency of the government procurement process.

Going forward, the United States will continue to examine the treatment being accorded to U.S. suppliers under China's government procurement regime. The United States also will continue to urge China to apply its regulations and implementing rules in a transparent, non-discriminatory manner.

### **INVESTMENT**

Upon its accession to the WTO, China assumed the obligations of the Agreement on Trade-Related

Investment Measures (TRIMS Agreement), which prohibits investment measures that breach GATT Article III obligations to treat imports no less favorably than domestic products or the GATT Article XI obligation not to impose quantitative restrictions on imports. The TRIMS Agreement thus expressly requires elimination of measures such as those that require or provide benefits for the incorporation of local inputs (known as local content requirements) in the manufacturing process, or measures that restrict a firm's imports to an amount related to its exports or related to the amount of foreign exchange a firm earns (known as trade balancing requirements). In its WTO accession agreement, China also agreed to eliminate export performance, local content and foreign exchange balancing requirements from its laws, regulations and other measures, and not to enforce the terms of any contracts imposing these requirements. In addition, China agreed that it would no longer condition importation or investment approvals on these requirements or on requirements such as technology transfer and offsets.

In recent years, China has repeatedly affirmed its plans to further open China to foreign investment, including in the November 2013 *Third Plenum Decision* and in other key policy documents, such as the November 2015 *Fifth Plenum Decision* and the *13th Five-year Plan*, released in March 2016. China has not taken steps to follow through on these promises, except in limited instances, and in the case of some promises it seems to be going backwards on access. China also has pursued other actions that discriminate against or otherwise disadvantage foreign investors, including an administrative approval system providing a case-by-case review of any foreign investment. Foreign investors also have expressed great concern that draft Chinese laws and policy statements seem to suggest that China intends to pursue a broad definition of "national security," to include "economic security," under its national security review regime.

In addition, China's investment restrictions are often accompanied by other problematic industrial

policies, such as the development of China-specific standards (see the Standards and Technical Regulations section above) and the increased use of subsidies. Many of these policies appear to represent protectionist tools created by the Chinese government's industrial planners to shield inefficient or monopolistic enterprises, particularly those in which the Chinese government has an ownership interest, from competition. At the same time, foreign investors in China also continue to voice concerns about lack of transparency, inconsistent enforcement of laws and regulations, weak IPR protection, corruption and a legal system that is unreliable and fails to enforce contracts and judgments.

As discussed below, the United States has raised the need for China to substantially liberalize its investment restrictions and related policies in bilateral fora, such as the JCCT and the S&ED, and multilaterally in WTO meetings. The November 2013 *Third Plenum Decision*, as reinforced by some aspects of the November 2015 *Fifth Plenum Decision*, affirms China's plan to allow the market to play a decisive role and directs the government to broaden foreign investment access in China, including for a number of services sectors, and to explore the possibility of a mechanism for allowing foreign investment under a "negative list" approach. The *13th Five-year Plan* further emphasizes China's plans to expand sector openings, reduce market access barriers and encourage foreign capital. However, for the most part, China has not taken any meaningful steps to implement these pledges.

In January 2015, MOFCOM released a draft *Foreign Investment Law* that potentially would unify China's existing three general laws applying to foreign investment and would specifically provide a framework for providing pre-establishment and post-establishment national treatment for foreign investors under a negative list approach. Although the status of that draft law is not clear, the United States has a number of concerns with it, including the existence of many elements that could be used to prohibit or restrict market access for foreign

investors, such as a case-by-case approval system and a new, overly broad national security review.

In October 2015, China's State Council issued the *Opinions on the Implementation of the Market Access Negative List System*, which focuses on the implementation of a negative list under China's investment regime. This measure applies to both domestic and foreign investors and launches negative list pilot programs in select regions in China from December 2015 to December 2017 in order to lay the groundwork for formally introducing a unified nationwide market access negative list system starting in 2018. Of particular concern, the measure also sets forth a broad definition of "national security," which includes factors such as economic, cultural and financial security, for China's regulatory authorities to take into account when implementing the negative list. The United States is also concerned about many other aspects of the proposed national security review, including its application to greenfield investments and the invitation for Chinese competitors to nominate transactions for review.

In July 2017, China issued a revised *Foreign Investment Catalogue*, which did not address key foreign investor priorities, such as the lifting of investment restrictions for important services sectors, extractive industries, the agriculture sector and certain manufacturing industries. In addition, while the revised *Foreign Investment Catalogue* includes a negative list, it also includes a "positive list" of encouraged sectors, with some industries listed in both categories, so it remains a hybrid approach rather than a true negative list for administering foreign investment.

In July 2017, President Xi stated publicly that China is still planning to enact a new basic law for foreign investment. However, it is not clear whether he was referring to the finalization of the January 2015 draft *Foreign Investment Law* or entirely new legislation.

In November 2017, during President Trump's visit to Beijing, China announced that it would be relaxing

certain restrictions on foreign investment in banking services, life insurance services and securities and asset management services. China also announced its intent to loosen its 50-percent foreign equity cap for the production of NEVs in free trade zones. To date, however, it has not made any of these changes.

### Investment Approvals

Since China's accession to the WTO in December 2001, U.S. and other foreign companies have expressed serious concerns about the administrative licensing process in China, both in the context of the foreign investment approval process currently being used by China (about which the United States has serious concerns) and in myriad other contexts. While China took initial steps to improve administrative licensing in 2004 with the issuance of the *Administrative Licensing Law*, which was apparently designed to improve transparency, create uniformity and streamline the licensing process, significant problems remain. U.S. industry reports that, in practice, many Chinese government bodies at the central, provincial and municipal government levels do not comply with this law. U.S. industry also reports that vague criteria and possibilities for delay in the licensing process provide licensing officials with tremendous discretion, thereby creating opportunities for corruption, and sometimes lead to foreign enterprises and products being treated less favorably than their domestic counterparts.

China's maintenance of any type of formal or informal foreign investment approval process is of great concern. As set forth in an extensive study conducted for a U.S. industry association, confidential accounts from foreign companies indicate that Chinese government officials at times use China's current foreign investment approval process to restrict or unreasonably delay market entry for foreign companies, to require the foreign company to take on a Chinese partner, or to extract valuable, deal-specific commercial concessions as a price for market entry. These same accounts also indicate that the Chinese government officials at

times tell the foreign company that it will have to transfer technology, conduct research and development in China or satisfy performance requirements relating to exportation or the use of local content if it wants its investment approved, even though none of these requirements is set forth in Chinese law and China committed in its WTO accession agreement not to impose these requirements.

This situation has been able to persist in part because of the absence of the rule of law in China, which fosters the use of vague and unwritten policies and does not provide for meaningful administrative or judicial review of Chinese regulatory actions, thereby enabling government officials to take unilateral actions without fear of legal challenge. Exacerbating this situation is the fact that foreign companies are hesitant to speak out publicly, or to be perceived as working with their governments to challenge China's foreign investment review practices, because they fear retaliation from Chinese government officials. The U.S. industry association study notes that foreign companies have confidentially reported receiving explicit or implicit threats from Chinese government officials – typically made orally rather than in writing – about possible retaliatory actions that could have severe repercussions for a company's business prospects in China.

In many cases, it appears that Chinese government officials are motivated by China's industrial policy objectives when they use their unchecked power to dictate or influence foreign investment outcomes. With China's state-led economic development model, the government issues five-year plans that set objectives for virtually every sector of the economy. While these plans in broad terms seek to foster national champions, protect state-owned enterprises, promote indigenous innovation and guide the development of Chinese domestic industry up the value chain, they also include specific guidelines addressing matters such as technology transfer and the use of local content, as well as decisions about industry consolidation, production

capacity, product lines and similar decisions normally made by the marketplace.

Even though China has revised a number of laws, regulations and other measures on foreign investment to eliminate requirements relating to export performance, local content, foreign exchange balancing and technology transfer, as China committed to do in its accession agreement, some of the revised measures, for example, continue to encourage technology transfer or the use of local content, without formally requiring it. From the beginning, U.S. companies were concerned that this “encouragement” in practice could amount to a “requirement” in many cases, in light of the high degree of discretion provided to Chinese government officials when reviewing foreign investment applications. Moreover, according to U.S. companies, even without formal encouragement, some Chinese government officials still consider factors such as technology transfer and the use of local content when deciding whether to approve an investment or to take some other action, such as recommend approval of a loan from a Chinese policy bank, which is often essential to the success of a project.

Over the years, the United States and other WTO members, including the EU and Japan, have raised concerns in this area during meetings of the WTO TRIMS Committee. The United States and several other WTO members also highlighted this area during China's Trade Policy Reviews, including the most recent one, which took place in July 2016.

On the bilateral front, the United States has pressed its concerns with technology transfer through the JCCT and S&ED processes and other avenues. During the February 2012 visit of then-Vice President Xi to the United States, China affirmed that technology transfer and technological cooperation shall be decided by businesses independently and will not be used by the Chinese government as a pre-condition for market access. At the December 2012 JCCT meeting, China also confirmed that it would correct

in a timely manner any measures that were inconsistent with this commitment.

At the July 2014 S&ED meeting, China committed to treat applicants for administrative licenses and approvals under the same rules and standards as the United States with regard to the resources available to accept and process applications and the number of applications permitted at one time from an applicant, and to strictly implement existing laws and regulations to adequately protect any trade secret or sensitive commercial information provided by the applicant during the administrative licensing or approval process, as required by law. However, these commitments did not result in any change to China's overall approach of requiring case-by-case administrative approvals for foreign investments in the restricted category.

Despite the overall reduction in license approval requirements and the focus on decentralizing licensing approval processes, there has been little real progress. To date, U.S. companies report that China's alleged improvements have only had a marginal impact on their licensing experiences so far.

### **New Investment Restrictions**

The United States and U.S. industry have become particularly concerned about new restrictions on investment being proposed and implemented by China. Often, these restrictions are accompanied by other problematic industrial policies, such as the increased use of subsidies, preferences for using domestic rather than imported goods, and the development of China-specific standards.

In August 2006, China made a further move toward a more restrictive investment regime when it issued new regulations on mergers and acquisitions (M&A) involving foreign investors. These regulations strengthened MOFCOM's supervisory role over foreign investment, in part by requiring MOFCOM's approval of M&A transactions that it believes impact

“national economic security” or involve traditional Chinese brands or well-known Chinese trademarks. Three years later, in July 2009, China issued revised regulations addressing M&A involving foreign investors, without having provided a notice-and-comment period. The revised regulations retain the review criteria from the 2006 regulations.

In December 2006, as discussed above in the State-owned and State-Invested Enterprises section, SASAC, the government entity charged with overseeing China's interests in state-owned enterprises, published a list of key sectors that it deemed critical to the national economy. SASAC committed to restrict foreign participation in these sectors by limiting further foreign investment in state-owned enterprises operating in these sectors.

In August 2007, as discussed above in the State-owned and State-Invested Enterprises section, China enacted its *Anti-monopoly Law*. Among other things, this law called for China to establish a review process to screen inward investment for national security implications. China also passed a *National Security Law* in July 2015. While this law's stated purpose is to safeguard China's security, it includes sweeping provisions addressing economic and industrial policy. It also provides the basis for a more restrictive national security review process and, along with the subsequently enacted *Cybersecurity Law*, provides the underpinnings for other significant restrictions on foreign investment, such as restrictions on the purchase, sale and use of foreign ICT products and services, cross-border data flow restrictions and data localization requirements.

More generally, U.S. industry has expressed serious concerns about China's increasing use of these and other investment restrictions, which are often seen as protectionist tools used by China's economic planners to shield selected Chinese domestic enterprises, including inefficient or monopolistic enterprises, from foreign competition. U.S. industry views China's investment restrictions as deeply worrisome and counter to the market-oriented

principles that have been the basis for much of China's economic success over the past few decades. U.S. industry has observed that these investment restrictions are more likely to retard the growth and development of the Chinese economy than to accomplish the state planners' ultimate objective of creating internationally competitive domestic enterprises.

In 2017, as in prior years, the United States raised its concerns about China's investment restrictions on multiple occasions, using bilateral mechanisms such as the CED. The United States also raised investment-related concerns in committee and council meetings at the WTO, as it will continue to do in the future.

### Foreign Investment Catalogue

Since shortly after China acceded to the WTO, as previously reported, the United States has urged China to liberalize its investment regime and to remove restrictions on industries of key interest to the United States. For the most part, these efforts have yielded little progress.

In 2002 and 2005, the State Council issued revised versions of the *Catalogue Guiding Foreign Investment in Industry (Foreign Investment Catalogue)*. These versions of the *Foreign Investment Catalogue* generally reflected China's decision to adhere to its commitments to open up certain sectors to foreign investment, although notable exceptions involved the importation and distribution of copyright-intensive products such as books, newspapers, journals, theatrical films, DVDs and music (see the Trading Rights section above). In addition, while China continued to allow foreign investment in a number of sectors not covered by its WTO accession agreement, one notable exception to this progress continued to be the area of production and development of genetically modified plant seeds, which China continued to place in the “prohibited” category.

In 2007, the State Council issued a revised *Foreign Investment Catalogue*. Unfortunately, this revised catalogue placed new restrictions on several industries, including chemicals, auto parts, rare earths processing, biofuel production and edible oil processing, while the prohibitions and restrictions facing copyright-intensive products and genetically modified plant seeds remained in place.

In December 2011, China published another revised *Foreign Investment Catalogue*, which entered into force in January 2012. This revised catalogue made only minor improvements.

China's *Foreign Investment Catalogue*, as revised in March 2015, did not provide liberalization in most of the areas important to foreign investors. In addition, in some cases, it seemed to go backwards on access.

China's most recently revised *Foreign Investment Catalogue*, issued in July 2017, did remove certain restrictions on foreign investment, which seem to be represent useful improvements, including for edible seed oil processing, rice, flour, sugar and corn processing, biofuels, credit rating and valuation services, and motorcycle manufacturing. It is not yet clear if these actions will enable foreign investors to secure concrete benefits.

At the same time, the July 2017 *Foreign Investment Catalogue* continues to impose significant restrictions in a number of areas important to foreign investors, such as key services sectors, extractive industries, the agriculture sector and certain manufacturing industries. With regard to services sectors in particular, China maintains prohibitions or restrictions in key sectors such as cloud computing services, telecommunications services, film distribution and film production services, video and entertainment software services, and certain financial services. The description of China's restrictions on the telecommunications services sector also could be read as going backwards on the market access that was promised in the March 2015 *Foreign Investment Catalogue*.

### Automotive Sector

In a separate commitment, China agreed to revise its *Industrial Policy for the Automotive Sector* to make it compatible with WTO rules and principles by the time of its accession. However, China missed this deadline, and U.S. industry reported that some local officials were continuing to enforce the WTO-incompatible provisions of the policy. Following repeated engagement by the United States and other WTO members, including the EU, Japan and Canada, China issued its new auto policy in May 2004. This policy included provisions discouraging the importation of automobile parts and encouraging the use of domestic technology. It also required new automobile and automobile engine plants to include substantial investment in research and development facilities, even though China expressly committed in its WTO accession agreement not to condition the right of investment on the conduct of research and development.

In 2005, as previously reported, China began to issue measures implementing the new auto policy. One measure that generated strong criticism from the United States, the EU, Japan and Canada was the *Measures on the Importation of Parts for Entire Automobiles*, issued by NDRC in February 2005. This measure imposed charges that unfairly discriminated against imported automobile parts and discouraged automobile manufacturers in China from using imported automobile parts in the assembly of vehicles. This treatment appeared to be inconsistent with several WTO provisions, including Article III of GATT 1994 and Article 2 of the TRIMS Agreement, as well as the commitment in China's accession agreement to eliminate all local content requirements relating to importation. In 2006, the United States, the EU and Canada initiated WTO cases challenging China's treatment of automobile parts, once it had become clear that dialogue would not lead to a satisfactory resolution. A WTO panel and the WTO's Appellate Body both issued decisions in 2008 in favor of the United States and the other complaining parties, finding that China's treatment

of automobile parts was WTO-inconsistent. China repealed its discriminatory rules on automobile parts in 2009.

Additional problems began to arise after China's economic planners decided that the Chinese auto industry should focus on developing expertise in manufacturing so-called new energy vehicles, or NEVs, which include alternative fuel vehicles such as electric, fuel cell and bio-diesel vehicles. With that decision, China began devoting substantial resources – and creating new policies – to assist Chinese automobile enterprises in developing cutting-edge NEV technologies and building domestic brands that could succeed in global markets.

The most significant policies pursued by China can be traced to regulations issued by NDRC in 2007 and by MIIT in 2009 that required manufacturers of NEVs in China to “demonstrate mastery” over, and hold intellectual property rights in, one of three core NEV technologies: batteries, drive systems or control systems. In 2017, these regulations were replaced by new regulations requiring manufacturers of NEVs in China to “demonstrate mastery” over the development and manufacturing technology of a complete NEV, rather than just one of three core technologies, and to possess key R&D capacities. Because China only allows foreign automobile manufacturers to operate in China through joint ventures with Chinese enterprises, and none of these joint ventures can be majority foreign-owned, this requirement effectively requires foreign automobile manufacturers to transfer their core NEV technologies to their Chinese joint venture partners.

Reportedly, China also is considering additional regulations that would require all NEVs manufactured in China to be sold under Chinese, rather than foreign, brands. These same reports indicate that China's regulators may have already informed foreign automobile manufacturers that their joint ventures must commit to launch Chinese NEV brands in order to get approval for new or expanded production facilities.

China has also pursued related policies similarly designed to promote the development of a Chinese NEV industry at the expense of foreign enterprises. For example, in March 2011, NDRC issued a draft *Foreign Investment Catalogue* that proposes a new limitation on foreign ownership in NEV parts manufacturing facilities in China to no more than 50 percent. Previously, foreign automobile parts manufacturers could establish in China as wholly foreign-owned enterprises. Ultimately, in the final *Foreign Investment Catalogue* that went into effect in January 2012, China narrowed the scope of these proposed investment restrictions, and it applied the 50-percent foreign investment cap only to NEV battery manufacturing facilities. This cap remains in place in the 2017 *Foreign Investment Catalogue*.

China also has used a catalogue of approved NEV models to determine eligibility for consumer subsidies and other incentive programs maintained by the Chinese government. It appears that to date domestic but not imported NEVs are included in this catalogue, raising national treatment concerns.

Similarly, some municipal government-level restrictions intended to reduce pollution raise national treatment concerns. For example, in November 2013, the Beijing municipal government introduced new license plate restrictions that reserve a proportion of Beijing license plates for Chinese-made NEVs, beginning in 2014. Since then, additional Chinese municipalities have adopted or are considering similar measures.

In 2011, the United States repeatedly raised serious concerns about China's NEV policies bilaterally. The United States also highlighted its concerns about China's NEV policies during the final transitional review before the WTO's TRIMS Committee in October 2011. At the November 2011 JCCT meeting, China committed that it will not require foreign automobile manufacturers to transfer technology to Chinese enterprises or to establish Chinese brands in order to invest in China's market for NEVs. China also committed that foreign-invested enterprises

would have equal access to subsidies and other preferential policies for NEVs and that these policies would conform to WTO rules.

Public announcements by several foreign automobile manufacturers indicate that their joint ventures with Chinese enterprises have been approved by NDRC and MIIT to establish new production facilities in China, and these approvals have coincided with public commitments by the foreign automobile manufacturers to launch new Chinese NEV brands and to establish or expand research and development in China. This pattern of investment approvals is troubling, as it suggests that Chinese regulators may be pressuring foreign automobile manufacturers to establish Chinese brands and to make additional research and development investments in China as conditions for approving new production facilities. A number of other foreign automobile manufacturers have announced plans to manufacture NEVs in China, and therefore the United States will closely examine developments related to China's commitment not to require technology transfer, as these automobile manufacturers seek regulatory approval for the launch of their NEV models.

In October 2012, MOF, MIIT and MOST issued two new measures establishing a fiscal support fund for manufacturers of NEVs and NEV batteries. It appears that, in order to qualify for funding under these measures, an enterprise must demonstrate ownership of intellectual property and "mastery" of core NEV technologies and also meet a minimum level of investment in China-based research and development. As foreign automobile manufacturers are required to form 50-percent joint ventures with Chinese partners, these requirements could effectively require them to transfer core NEV technology to their Chinese joint-venture partners in order to receive the available government funding. These measures therefore raise serious questions in light of China's November 2011 JCCT commitment not to mandate technology transfer and China's May 2012 S&ED commitment to treat intellectual property rights owned or developed in other

countries the same as Chinese-owned or Chinese-developed intellectual property rights.

In recent years, it appears that China has begun to tie subsidies and other support for manufacturers of NEVs and NEV batteries to lists of qualified manufacturers located in China. For example, the central government and certain local governments provide subsidies in connection with the purchase of NEVs, but they only make these subsidies available when certain Chinese-made NEVs, not imported NEVs, are purchased. China appears to pursue similar policies involving NEV batteries, leading to lost sales by U.S.-based manufacturers. This discriminatory treatment raises serious concerns in light of China's WTO obligations.

### Steel Sector

In July 2005, China issued a new *Steel and Iron Industry Development Policy*. As previously reported, this policy contains many government mandates pertaining to the commercial behavior of Chinese steel enterprises and created high barriers for potential foreign investors in China's steel sector. The policy also appears to discriminate against foreign equipment and technology imports. Like other measures, this policy encourages the use of local content by calling for a variety of government financial support for steel and iron projects utilizing newly developed domestic equipment. It also calls for the use of domestically produced steel-manufacturing equipment and domestic technologies, despite the commitment that China made in its WTO accession agreement not to condition the right of investment or importation on whether competing domestic suppliers exist.

China's 2005 steel policy is also striking because of the extent to which it attempts to dictate industry outcomes and involve the government in making decisions that should be made by the marketplace. This high degree of government direction regarding the allocation of resources into and out of China's steel industry raises concerns not only because of the commitment that China made in its WTO

accession agreement that the government would not influence, directly or indirectly, commercial decisions on the part of state-owned or state-invested enterprises, but also more generally because it represents another significant example of China reverting to a reliance on government management of market outcomes instead of moving toward a reliance on market mechanisms. Indeed, this increasing tendency is at the root of many of the WTO compliance concerns raised by U.S. industry.

In June 2010, the State Council published the *Opinions on Strengthening Energy Saving and Emission Reduction and Accelerating Structural Adjustment in the Iron and Steel Sector*. This measure reiterated existing steel policies, specifically identifying a number of well-known objectives for the sector, such as controlling steel industry growth, strengthening efforts to eliminate outdated capacity, promoting energy savings and emissions reduction, technical innovation, accelerating mergers, disciplining access to iron ore imports and promoting domestic iron ore mining, and encouraging domestic steel producers to explore mining and steel investments abroad.

In July 2010, MIIT released the *Regulations and Conditions of Production and Operation of the Iron and Steel Industry*. These regulations are intended to support the objectives laid out in the State Council's June 2010 measure. They also indicate that small steel mills will be shut down, establish operating standards for larger steelmakers and address issues such as product quality and environmental protection. At the time, steel analysts viewed these regulations as a prelude to China's next five-year steel plan.

In October 2011, MIIT published China's *12th Five-year Plan* for the steel industry, covering the period from 2011 to 2015. As the plan itself notes, China's steel production grew from 350 million MT in 2005 to 684 million MT in 2011, with the steel industry accounting for 10 percent of national industrial output. Despite China's goal of eliminating inefficient steel capacity, and despite slowing growth

in domestic steel demand, stagnant demand in export markets and significant Chinese steel company losses, steel production in China continued to grow throughout the period of the *12th Five-year Plan*. Indeed, the steel industry's rate of growth during this period exceeded the growth rates of the Chinese economy as a whole as well as the global steel industry, and China shifted from being a net importer of steel to being a large net exporter of steel. These developments led many analysts, including the OECD Steel Committee, to raise concerns that significant excess capacity in China may cloud the prospects for the steel industry's profitability, both in China and in other economies. China's *12th Five-year Plan* for the steel industry raised a number of specific concerns. In particular, the plan continues to place the government in the role of closely managing the development of the steel industry. The plan specifies where to build, close or relocate steelmaking capacity, how much to spend on research and development, and even what products Chinese steel producers are to make. In addition, the plan continues to emphasize "self-sufficiency" in steel production and states that continued reliance on imports of certain steel products is a problem to be addressed. For example, the plan appears to set specific targets for Chinese producers' share of the domestic market in high-grade steel products that are currently supplied primarily by foreign steelmakers, including U.S. steelmakers. In the case of automotive steel and silicon steel sheets, the plan sets a goal of Chinese producers supplying 90 percent of the domestic market by 2015. The plan also provides no indication that China's current restrictions on foreign investment are to be liberalized. At the same time, the plan lays out objectives for overseas investment by China's steel producers and explains that incentives will be provided to support investment in foreign iron ore mines and steel plants to create groups with "powerful international competitive strength." Additionally, as envisioned by the plan, China is continuing to support the largest steel companies through subsidies, raw materials export restrictions and other preferential government policies.

Effective October 2012, MIIT issued the *Iron and Steel Industry Normative Conditions*, which serve as the guiding norms for the steelmaking industry in China. These industry norms offer incentives for compliance and disincentives for non-compliance. Qualifying enterprises are entitled to preferential support policies, including bank loans and government grants for technology upgrades, while non-qualifying enterprises may be forced to restructure and local governments are directed to adopt measures to restructure or phase out these enterprises. In 2013, China announced two batches of qualifying steelmaking enterprises that are entitled to government support. While China has heralded the use of industry norms as a move toward a more “market-oriented” approach to guiding the industry, the MIIT norms maintain a high degree of government direction regarding the allocation of resources toward China’s steel industry and demonstrate China’s continued reliance on government management of market outcomes.

In October 2013, China’s State Council issued the *Guiding Opinions on Resolving the Problem of Severe Excess Capacity* to address excess capacity in the steel, cement, electrolytic aluminum, plate glass and shipbuilding industries. As the measure itself noted, China’s then-current steel capacity dramatically exceeded market demand and, as of the end of 2012, China’s steel utilization rate was only 72 percent – much lower than the international average. While the measure aimed to rein in excess capacity, it also raised a number of concerns. For example, it encouraged banks to provide financing for technology upgrades, and it called for policies to encourage Chinese steelmakers with excess capacity to relocate their excess capacity abroad, such as tax rebates for equipment and products relocated abroad.

In November 2013, MOF issued a new subsidy measure that provides grants for the “transformation and upgrade” of centrally controlled state-owned enterprises in a handful of industries, including steel. This measure provides grants of up to RMB 500 million (\$82 million) for large projects.

In February 2016, China’s State Council issued another measure directed at the excess capacity problem, the *Opinions on Resolving Overcapacity in the Iron and Steel Industry to Gain Profits and Development*. This measure calls for the reduction of crude steel capacity in China by 100 to 150 MMT within five years, beginning in 2016.

Over the years, throughout the push and pull of these myriad central government policies and the efforts of sub-central governments to support local steel producers and the tax revenue and jobs that they represent, China’s steelmaking capacity and crude steel production has grown dramatically.

Between 2000 and 2014, China accounted for more than 75 percent of global steelmaking capacity growth. China’s capacity reached 1,128 MMT in 2014, a figure that represented more than one-half of global capacity. According to information provided by China in connection with the Global Forum on Steel Excess Capacity, China’s steelmaking capacity decreased from 1,128 MMT to 1,073 MMT between 2014 and 2016, which would equate to a reduction of about 55 MMT, or about five percent of China’s previous steelmaking capacity. China’s data is based on Chinese steel companies whose revenues are above RMB 20 million. However, between 2014 and 2016, China also accounted for the largest share of new additions of crude steel capacity, amounting to 42 MMT.

Currently, China’s steelmaking capacity alone is more than double the combined steelmaking capacity of the EU, Japan, the United States and Russia, even though China has no comparative advantage with regard to the energy and raw material inputs that make up the majority of costs for steelmaking. Indeed, 94 percent of China’s crude steelmaking capacity by production process is in blast oxygen furnaces, which require iron ore and other basic inputs, and only six percent is in electric arc furnaces, which make steel from steel scrap.

Meanwhile, China’s steel production and steel exports have fluctuated in recent years. From 2014

to 2015, China's steel production decreased by two percent, falling from 822 MMT in 2014 to 804 MMT in 2015. At the same time, China's apparent consumption, a measure of steel demand, decreased faster, falling by six percent from 2014 to 2015. Largely as a result, China's steel exports grew by 21 percent, increasing from 91 MMT in 2014 to 110 MMT in 2015. In 2016, China's steel production increased by 0.5 percent, rising from 804 MMT in 2015 to 808 MMT in 2016. China's apparent consumption increased by two percent from 2015 to 2016, and China's steel exports correspondingly decreased by three percent, declining from 110 MMT in 2015 to 107 MMT in 2016. In the first 10 months of 2017, as compared to the same time period in 2016, China's steel production increased by five percent, China's apparent consumption rose three percent, and China's steel exports declined by approximately 30 percent.

At the WTO, the United States has pressed its concerns regarding China's steel policies, in regular meetings and through the transitional reviews before the Committee on Import Licensing, the TRIMS Committee, the Subsidies Committee and the Council for Trade in Goods, with support from other WTO members, including Canada, Mexico, the EU and Japan. The United States also co-sponsored with the EU a recent session before the Subsidies Committee meeting examining subsidies that contribute to excess capacity. In addition, the United States focused on China's steel policies in connection with China's first five Trade Policy Reviews at the WTO, held in 2006, 2008, 2010, 2012 and 2014, and in plurilateral fora such as meetings of the OECD Steel Committee.

In particular, the United States and other WTO members, including Canada and Mexico, have called for China to eliminate subsidies to its steel industry, except for those designed to facilitate capacity elimination or to address worker dislocation, to implement steel industry stimulus policies in a manner that encourages domestic consumption rather than exports and does not discriminate against imports, to eliminate the use of differential

VAT rebates and duties on steel exports as a tool of industrial policy, to allow market forces rather than restraints on imports and exports to determine steelmaking raw material input supply and to eliminate restrictions on foreign investment in China's steel industry. Several steel industry associations from North and South America and Europe have pressed similar concerns.

Bilaterally, China has made a series of commitments to reduce its excess steel capacity. However, China's efforts to implement these commitments have not materially impacted the severe excess capacity situation in China's steel sector. For example, at the July 2014 S&ED meeting, the United States secured a commitment from China to establish mechanisms that strictly prevent the expansion of crude steelmaking capacity and that are designed to achieve, over the next five years, major progress in addressing excess production capacity in the steel sector. At the June 2016 S&ED meeting, China made several further commitments with regard to excess industrial capacity. Specifically, China committed to take effective steps to address the challenges of excess capacity so as to enhance market function and encourage adjustment. With regard to excess capacity in the steel industry, where China's State council had issued guidelines calling for the elimination of 100 to 150 million MT of steel capacity, China committed to undertake further steps to ensure market forces are not constrained, so that its steel industry develops a stronger market orientation to enhance efficiency, and, in doing so, progressively reduces excess capacity. China also committed to ensure that no central government plans, policies, directives, guidelines, lending or subsidization targets the net expansion of steel capacity. China further committed to adopt measures to strictly contain steel capacity expansion, reduce net steel capacity, eliminate outdated steel capacity and urge the exit of steel production capacity that falls short of environment, energy consumption, quality or safety requirement standards and to actively and appropriately dispose of "zombie enterprises" through bankruptcies and other means. Subsequently, at the Presidential

summit in Hangzhou, in September 2016, the United States also secured China's agreement to support the establishment of a global forum to address excess steel capacity.

At a meeting hosted by China as the G20 President in September 2016 in Hangzhou, the G20 Leaders issued a communiqué calling for the establishment of a Global Forum on Steel Excess Capacity. In the communiqué, the G20 Leaders called for enhanced information sharing and cooperation and for effective steps to be taken to address the challenges of the severe excess capacity situation in the steel industry to enhance market function and encourage adjustment.

After several preparatory meetings, the Global Forum was formally launched and its first meeting held in December 2016. The 33 members of the Global Forum include G20 members and interested OECD members, representing approximately 93 percent of the world's steel production. The OECD Secretariat participates in the Global Forum in a facilitator role, with functions including technical and analytical support, as well as meeting facilitation.

Consistent with the G20 Leaders' Hangzhou mandate for increased information sharing, one of the first tasks of the Global Forum was to develop a mechanism to exchange data on crude steel capacity and on subsidies and other government supports that contribute to excess steel capacity. All 33 members of the Global Forum participated to some degree in the subsequently launched information-sharing exercise, but much work remains. It appears that certain members did not submit complete information regarding subsidies and other government supports, and all of the information provided needs to be reviewed and analyzed.

The Hangzhou mandate was highlighted at the G20 Leaders' meeting in Hamburg, Germany, in July 2017, where G20 Leaders called on members to rapidly develop concrete policy solutions that would

reduce excess steel capacity and to produce a substantive report with those solutions by November 2017. In response, Global Forum members developed a set of principles to serve as the basis for policy action by Global Forum members. These principles include enhancing market function by refraining from market-distorting subsidies and government support measures, fostering a level playing field in the steel industry, ensuring market-based outcomes and encouraging adjustment, among other things. With these principles as guidance, Global Forum members outlined a series of recommendations for concrete policy solutions to reduce excess capacity and to enhance market function in the steel sector. These recommendations are contained in the report adopted at a November 2017 Ministerial meeting of the Global Forum and include, among other things, the removal of market-distorting subsidies and other types of support by governments and government-related entities that contribute to excess capacity, whether or not prohibited by WTO rules. At that meeting, the United States and other Global Forum members also emphasized that true market reform is essential to solving to the excess capacity crisis. China's approach of setting capacity reduction targets is not a long-term solution, as meaningful progress can only be achieved by removing subsidies and other forms of government support so that markets can function properly. The United States and other Global Forum members also highlighted the need for state-owned enterprises and private steelmakers to be treated equally.

Next steps for the Global Forum in 2018 include additional information exchanges among Global Forum members regarding progress being made in implementing the recommendations contained in the November 2017 Ministerial report, plus three more meetings, with Argentina taking on the duties of the chair as the new G20 President. Through these activities, Global Forum members will discuss, review and assess submitted information and evaluate the steps being taken by each member. To be successful, this exercise will need complete

information regarding market-distorting support from all members and a clear path forward for implementation of true market-based reforms.

Separately, in April 2017, the Commerce Department self-initiated an investigation into the effects of steel imports upon U.S. national security pursuant to section 232 of the Trade Expansion Act of 1962. As of December 2017, this investigation was ongoing.

### Aluminum Sector

Beginning in 2015, excess capacity in China's aluminum sector contributed to a severe decline in global aluminum prices, harming U.S. producers and workers. As the data show, monthly production of aluminum in China doubled between January 2011 and July 2015, and since then it has continued to grow. Large new facilities are being built with government support, including through energy subsidies.

The United States' bilateral engagement of China since the severe decline in global prices began has yielded no progress. Even securing a commitment from China merely to discuss the severe excess aluminum capacity situation with the United States and to begin exchanging information required months of haggling, and the responsible Chinese ministries demonstrated no interest in implementing those commitments.

In a WTO case launched on January 12, 2017, the United States challenged certain subsidies provided by the Chinese government to producers of primary aluminum. This case seeks to address U.S. concerns that China's subsidies appear to have caused "serious prejudice" to U.S. interests within the meaning of WTO subsidy rules by artificially expanding Chinese capacity, production and market share and by causing a significant lowering in the global price for primary aluminum. Consultations have not taken place in this case.

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aluminum imports upon U.S. national security pursuant to section 232 of the Trade Expansion Act of 1962. As of December 2017, this investigation was ongoing.

### AGRICULTURE

Upon its accession to the WTO, China assumed the obligations of the WTO Agreement on Agriculture, which contains commitments in three main policy areas for agricultural products: market access, domestic support and export subsidies. In some instances, China also made further commitments, as specified in its accession agreement.

In the area of market access, WTO members committed to the establishment of a tariff-only regime, tariff reduction and the binding of all tariffs. As a result of its accession negotiations, China agreed to significant reductions in tariff rates on a wide range of agricultural products. China also agreed to eliminate quotas and implement a system of TRQs designed to provide significant market access for certain bulk commodities upon accession. This TRQ system is very similar to the one governing fertilizers (discussed above in the Import Regulation section). China's goods schedule sets forth detailed rules intended to ensure appropriate administration of the agriculture TRQ administrator – originally the State Development and Planning Commission (SDPC), which is now called NDRC – and to require it to operate with transparency and according to precise procedures for accepting quota applications, allocating quotas and reallocating unused quotas.

In the area of domestic support, the WTO objective is to encourage a shift in policy to the use of measures that minimize the distortion of production and trade. Essentially, WTO members committed to reduce over time the types of domestic subsidies and other support measures that distort production and trade, while remaining free to maintain or even increase support measures that have little or no distorting effect, such as agricultural research or training by the government. China committed to a cap for trade- and production-distorting domestic

subsidies that is lower than the cap permitted for developing countries and that includes the same elements that developed countries use in determining whether the cap has been reached.

In the area of export subsidies, WTO members committed to ban the use of these subsidies unless they fall within one of four categories of exceptions. The principal exception allows export subsidies subject to certain reduction commitments. However, like many other WTO members, China agreed to eliminate all export subsidies upon its accession to the WTO and did not take any exceptions.

Another important agricultural area is covered by the WTO Agreement on the Application of Sanitary and Phytosanitary Measures (SPS Agreement), under which China also became obligated. The SPS Agreement establishes rules and procedures regarding the formulation, adoption and application of sanitary and phytosanitary measures, i.e., measures taken to protect against risks associated with plant or animal borne pests and diseases, additives, contaminants, toxins and disease-causing organisms in foods, beverages or feedstuffs. The rules and procedures in the SPS Agreement require that sanitary and phytosanitary measures address legitimate human, animal and plant health concerns, do not arbitrarily or unjustifiably discriminate between WTO members' agricultural and food products, and are not disguised restrictions on international trade. The SPS Agreement requires that the measures in question be based on scientific grounds, developed through risk assessment procedures and adopted with transparency, while at the same time it preserves each member's right to choose the level of protection it considers appropriate with regard to sanitary and phytosanitary risks.

Other WTO agreements also place significant obligations on China in the area of agriculture. Three of the most important ones are GATT 1994, the Import Licensing Agreement and the TBT Agreement, which are discussed above (in the

sections on Import Regulation and Internal Policies Affecting Trade).

China also made several additional commitments intended to rectify other problematic agricultural policies, either upon accession or after limited transition periods. For example, China agreed to permit non-state trading enterprises to import specified TRQ shares of wheat, corn, rice, cotton, wool and vegetable oil, although these products had been subject to import monopolies by state trading enterprises.

Since China's accession to the WTO, a variety of non-tariff barriers have continued to impede U.S. agricultural trade with China, particularly in the area of sanitary and phytosanitary measures, where China's actions often have not appeared to be guided by scientific principles, and in the administration of tariff-rate quotas for certain bulk agricultural commodities, where low quota fill persists despite domestic demand for imported products. The United States and China have only been able to resolve some of these issues, and those resolutions have required protracted negotiations.

In 2017, U.S. exporters continued to be confronted with non-transparent application of sanitary and phytosanitary measures, many of which have appeared to lack scientific bases and have impeded market access for many U.S. agricultural products. China's seemingly unnecessary and arbitrary inspection-related import requirements also continued to impose burdens and regulatory uncertainty on U.S. agricultural producers exporting to China in 2017, as did the registration and certification requirements that China imposes, or proposes to impose, on U.S. food manufacturers. China's duties on imports of U.S. chicken broiler products, which the United States continues to challenge at the WTO, also disrupted trade.

### Tariffs

Tariffs on agricultural goods of greatest importance to U.S. farmers and ranchers were lowered from a

1997 average of 31 percent to 14 percent, in almost all cases over a period of five years running from January 1, 2002, or by January 1, 2006. China did not have to implement any new tariff reductions in 2015, as the last few required tariff reductions on agricultural goods took place in 2008.

U.S. exports of some bulk agricultural commodities have increased dramatically in recent years, and continue to perform strongly, as discussed below in the sections on China's Biotechnology Regulations and Tariff-rate Quotas for Bulk Agricultural Commodities. U.S. exports of consumer-oriented agricultural products totaled \$2.2 billion in 2016, up from \$1.9 billion in 2015, and are up 10 percent during the first nine months of 2017, compared to the same period in 2016. Meanwhile, U.S. exporters remained active in two product categories that fall outside the scope of the WTO Agreement on Agriculture. U.S. exports of forest products to China totaled \$2.5 billion in 2016, up from \$2.1 billion in 2015, and are up 24 percent during the first nine months of 2017, compared to the same period in 2016. U.S. fish and seafood exports to China totaled \$960 million in 2016, down from \$1.0 billion in 2015, but are up 25 percent during the first nine months of 2017, compared to the same period in 2016.

However, the full market access potential of China's tariff cuts was not realized for some products. As discussed below, a variety of non-tariff barriers continue to impede market access for U.S. agricultural exports to China, particularly exports of consumer-ready and value-added products.

### **Tariff-rate Quotas on Bulk Agricultural Commodities**

An issue of particular concern involves China's commitments relating to TRQs on bulk agricultural commodities, which include several commodities of particular importance to U.S. farmers, such as wheat, corn and rice. Since SDPC (and later NDRC) began implementing these commitments following China's accession, a series of problems have undermined the market access envisioned by WTO

members. NDRC's lack of transparency continues to create significant concern.

As previously reported, in 2002, the first year of this TRQ system, it appeared that SDPC had decided to allocate TRQs in a manner that would protect domestic farm interests and maintain the monopoly enjoyed by state trading enterprises. SDPC operated with only limited transparency, refusing to provide specific details on the amounts and the recipients of the allocations. At the same time, SDPC reserved a significant portion of the TRQs for the processing and re-export trade, despite China's commitment to provide market access and national treatment for imported products. SDPC also allocated a portion of the TRQs for some commodities in smaller than commercially viable quantities, and it employed burdensome licensing requirements.

In 2003, NDRC issued new regulations for shipments beginning January 2004. Key changes included the elimination of separate allocations for general trade and processing trade, the elimination of certain unnecessary licensing requirements, and the creation of a new mechanism for identifying allocation recipients. At the same time, transparency continued to be problematic, although some improvement did take place for some of the commodities subject to TRQs.

While these systemic changes were taking place, spurred on by sustained U.S. engagement, exports of some bulk agricultural commodities from the United States showed substantial increases, as changes in market conditions created import demand and the TRQ system, at least in part, was used to facilitate imports.

For example, while U.S. exports of wheat to China totaled an unusually high amount of \$495 million in 2004, as the TRQ allocations for wheat did not appear to act as a limiting factor, in subsequent years they declined dramatically. Beginning in 2011, U.S. exports of wheat to China started to climb again, reaching \$1.3 billion in 2013 before dropping precipitously in 2014 to \$194 million and in 2015 to

\$160 million, before increasing to \$205 million in 2016. U.S. exports of wheat to China increased by 92 percent during the first nine months of 2017, compared to the same period in 2016.

U.S. exports of corn to China have increased in recent years, growing from \$8 million in 2007 to \$1.3 billion in 2012, before declining to \$974 million in 2013. In 2014, due to China's biotechnology policies, and concurrent with China's decision to liquidate substantial domestic corn stocks, corn exports tumbled to \$84 million. In 2015, U.S. corn exports to China nearly doubled, but remained relatively low compared to previous years. However, U.S. corn exports to China dropped to \$49 million in 2016. Through the first nine months of 2017, U.S. corn exports to China rose again, increasing by 208 percent, compared to the same period in 2016.

Exports of U.S. rice to China have long been hampered by the lack of an agreed phytosanitary protocol. While the United States and China finally signed a rice protocol in July 2017, China has continued to delay its implementation. However, even if the United States were able to resolve this issue, market access for U.S. rice would likely still be hampered by the low fill rates for China's rice TRQs.

In February 2016, China submitted its WTO notification on TRQ fill rates for 2013 and 2014. In both 2013 and 2014, China filled less than 50 percent of its TRQ allocation for rice. Currently, the United States does not have market access to fill China's quota for rice. While the United States and China have come to completion of a phytosanitary protocol to allow imports of rice from the United States, China has not given a timeline for signing the protocol, despite numerous high-level requests from the United States.

Throughout 2016, the United States continued to raise concerns about NDRC's TRQ administration, both bilaterally and at the WTO. These concerns related to allocation principles and transparency, among other matters. The TRQs for rice, corn and

wheat are of particular concern. Due to China's poorly defined criteria for applicants, unclear procedures for distributing TRQ allocations, and failure to announce quota allocation and reallocation results, traders are unsure of available import opportunities and producers worldwide have reduced market access opportunities. In order to improve this situation, in December 2016, the United States launched a WTO case challenging China's administration of TRQs for rice, wheat and corn. Consultations took place in February 2017. A WTO panel was established to hear the case at the United States' request in September 2017, and 17 other WTO members joined as third parties.

### China's Biotechnology Regulations

As previously reported, one of the most contentious agriculture trade issues that arose during China's first year of WTO membership involved new rules implementing June 2001 regulations relating to biotechnology safety, testing and labeling. The implementing rules, issued by China's Ministry of Agriculture (MOA) shortly before China's WTO accession, did not provide adequate time for scientific assessment and the issuance of formal safety certificates for biotechnology products. The U.S. products most affected were soybeans, which had seen exports to China grow to more than \$1 billion in 2001, while corn and other products, such as consumer products made from biotech commodities, remained at risk. Following concerted, high-level pressure from the United States, China agreed to issue temporary safety certificates until formal safety certificates could be issued. China subsequently issued a formal safety certificate for a U.S. biotechnology soybean variety known as Roundup Ready soybeans in February 2004. By the time of the April 2004 JCCT meeting, China had also issued formal safety certificates for six corn events, seven canola events and two cotton events. China issued a formal safety certificate for another corn event a few months later, leaving only one corn event still awaiting formal approval. China issued a

formal safety certificate for this last corn event at the time of the July 2005 JCCT meeting.

Nevertheless, other U.S. concerns with China's biotechnology regulations and implementing rules remain. For example, China requires a product to be approved in the country of origin before it can be submitted in China for approval, and China's National Biosafety Committee normally reviews new product applications only during at most three meetings each year. In 2014, the United States learned that MOA only will issue regulatory decisions on applications once a year, and that MOA considers factors other than science when evaluating new biotechnology applications. These practices present significant and unnecessary delays for bringing U.S. goods into the China market. China's lack of clarity on the requirements applicable to products stacked with multiple traits is a cause for additional concern, as are China's sometimes duplicative and unprecedented testing requirements.

In 2007, MOA developed, issued and implemented some troubling new regulations without circulating them for public comment in advance or even consulting with relevant stakeholders such as the United States and U.S. industry. For example, in January 2007, MOA added a new requirement that biotechnology seed companies turn over key intellectual property as part of the application process when seeking safety certificates. MOA later dropped this requirement, although it still unnecessarily requires the submission of other intellectual property. In another example, in March 2007, MOA halted a pilot program, which had been developed over two years of bilateral discussions, aimed at allowing MOA to review products under development in the United States prior to completion of the U.S. approval process. As a result, the MOA approval process can still only begin after the completion of the U.S. approval process. Even if the MOA approval process proceeds quickly, trade may still be disrupted, as importers need time to apply for vessel based safety certificates and Quarantine Inspection Permits, both of which

require valid safety certificates for biotechnology products and can take up to 30 working days.

In 2007, 2008 and 2009, the United States raised its concerns about these developments in several bilateral meetings, including JCCT working group meetings and other bilateral meetings focused on biotechnology issues. At the December 2007 JCCT meeting, China committed to eliminate a requirement to submit viable biotechnology seeds for testing during the approval process, which will reduce the possibility of illegal copying of patented agricultural materials.

Disruptions to trade continued to be a concern thereafter due to China's asynchronous approval process, excessive data requests, duplicative requirements, an onerous process for extension of existing certificates and the potential for low-level presence of an unapproved event. In late 2012, China also re-introduced the requirement that biotechnology seed companies must submit viable seed with their biotechnology applications. In addition, an apparent slow-down in issuing approvals generated concern, as approvals were overdue for numerous biotechnology events. At the same time, investment restrictions continued to constrain foreign companies' ability to increase product development in China and to maintain control over important genetic resources.

In 2014, China's regulatory system for biotechnology products became increasingly problematic. For example, China stalled several applications by issuing notices temporarily suspending their approval, citing public opinion and other non-scientific reasons. U.S. exports of corn and dried distillers' grains with solubles, or DDGS, were particularly affected by China's problematic regulatory system.

China had begun rejecting shipments of imported corn in November 2013 because of the detection of an unapproved genetically engineered (GE) event, MIR 162. Subsequently, some traders were able to re-route shipments to other markets, and trade from

U.S. corn shippers to China largely ceased for the whole of 2014, with corn shipments dropping from \$1.3 billion in 2013 to \$84 million in 2014.

In July 2013, the Chinese regulatory authorities notified the United States that U.S. DDGS must be accompanied by a "GMO test report" with an official U.S. government stamp certifying that the product does not contain unapproved GE events. Eventually, China accepted an industry polymerase chain reaction (PCR) test report or certificate statement indicating the use of PCR testing. However, this step did not take place before some U.S. exports of DDGS to China were disrupted because they contained MIR 162.

At the December 2014 JCCT meeting, the United States and China agreed on a new Strategic Agricultural Innovation Dialogue (SAID), which was intended to implement the agreement reached between President Obama and President Xi. This new dialogue was designed to bring together a diverse set of Chinese ministries and U.S. agencies at the Vice Minister level and focus on science-based agricultural innovation and the increased use of innovative technologies in agriculture.

In April 2015, China published a draft proposal to revise elements of its biotechnology regulatory process. China's proposed revisions included a reduction in the frequency of regulatory decisions and the use of factors other than science, including politics and public opinion, when evaluating new biotechnology applications. These changes, if made permanent, would further slow the regulatory review process beyond the systemic delay already brought about by China's asynchronous approvals policy.

In 2015, MOA started routinely asking biotechnology seed companies for new data relating to acute oral toxicity studies, even though international best practices as outlined by the OECD recommends that new data should be requested only in exceptional circumstances. To date, in other countries where

the regulatory authorities have approved biotechnology products, the regulatory authorities have never asked for new data, which is a particularly onerous requirement.

At the November 2015 JCCT meeting, the United States pressed China to reaffirm its commitment to adopt a timely, transparent, predictable and science-based approval process. The United States also pressed China to move expeditiously to approve backlogged biotech event applications. Despite this engagement, delays in China's approvals of agricultural products derived from biotechnology worsened in 2016, creating increased uncertainty among traders and resulting in adverse trade impact, particularly for U.S. exports of corn. In addition, the asynchrony between China's product approvals and other countries' product approvals widened.

In February 2016, China issued safety certificates for only three of the 11 products of agricultural biotechnology under final review. However, China continued to delay approvals for eight other products, with applications dating as far back as 2011, even though more than a dozen other countries previously deemed them to be safe.

At the November 2016 JCCT meeting, China indicated that it would have the opportunity to review the status of its safety evaluation for these products in December 2016. However, China gave no indication as to whether it would issue safety certificates for them.

In May 2017, as part of the initial results of the CED's 100-day action plan, China committed to accelerate its long-delayed review of eight pending U.S. biotechnology product applications. Specifically, China committed to hold frequent meetings of the expert body that reviews biotechnology product applications and to ensure that this body assesses the safety of a product based solely on its intended use. It further committed to ensure that any additional information requested by this body similarly pertains solely to the safety of a product for

its intended use. By the time of the CED plenary meeting in July 2017, China had only approved four of the eight applications, and its expert body continued to ask applicants for information unrelated to the intended use of the products. Since that meeting, work on the remaining four applications appears to have stalled. In 2018, the United States will continue to press China to follow through on its CED commitment.

### Sanitary and Phytosanitary Issues

In 2017, China's SPS measures continued to pose increasingly serious problems for U.S. agricultural producers exporting to China. As in prior years, the United States repeatedly engaged China on a number of SPS issues, in high-level bilateral meetings and technical discussions as well as during meetings of the WTO's SPS Committee.

Market access for U.S. soybeans and grain continued in 2017, and progress was made in addressing SPS barriers for some beef products. However, little progress was made in addressing SPS barriers for poultry products, and market entry requirements for processed foods and horticultural products continue to be burdensome. In addition, China continued its nationwide suspension of imports of U.S.-origin poultry and poultry products tied to highly pathogenic AI.

In many instances, progress on SPS matters was made difficult by China's inability to provide relevant science-based rationales for maintaining its import restrictions against U.S.-origin products. For example, China has been unable to provide a science-based rationale for import restrictions on U.S. poultry products and some U.S. beef and pork products, as described below. In addition, China's regulatory authorities continued to issue significant new SPS measures without first notifying them to the SPS Committee and providing WTO members with an opportunity to comment. Traders remain concerned because China's SPS measures often lack

clarity and do not appear to be based on risk-based approaches.

### BSE-related Import Bans

In December 2003, China and other countries imposed a ban on imports of U.S. cattle, beef and processed beef products in response to a case of BSE found in the United States. Since that time, on numerous occasions, the United States has provided China with extensive technical information on all aspects of its BSE-related surveillance and mitigation measures, internationally recognized by the World Organization for Animal Health (known by its historical French acronym OIE) as effective and appropriate, for both food safety and animal health.

At the April 2006 JCCT meeting, China committed to conditionally reopen the Chinese market to U.S. beef, subject to the negotiation and finalization of a protocol by technical experts. Jointly negotiated protocols, and accompanying export certificates, are normal measures necessary for the export of any livestock products from the United States to any trading partner. However, further negotiations in 2006 and 2007 made it clear that China was only contemplating a limited market opening, rather than displaying a willingness to begin accepting U.S. beef and beef products in a manner consistent with the OIE's classification, and China provided no scientific justification for the limitation.

At the December 2010 JCCT meeting, the United States and China agreed to resume talks on U.S. beef market access. The two sides subsequently held a series of meetings, which did not produce agreement on market access terms.

In May 2013, the United States received the lowest risk status for BSE from the OIE, i.e., negligible risk. Using the JCCT process, the United States again pressed for a science-based market opening by China for U.S. beef, and China agreed to re-engage, and further meetings took place in 2013 and 2014.

In 2014, U.S. officials at all levels pressed China to follow through on its 2013 JCCT commitment. In June 2014, a team of Chinese officials visited the United States to study the BSE issue. Further discussions were subsequently held in October and November 2014 in an effort to reach agreement on the terms and conditions for U.S. beef to access China's market, but these discussions did not yield a positive outcome. China's requirements remained inconsistent with OIE guidelines and continue to contrast sharply with U.S. requirements. At the JCCT meeting in December 2014, the United States continued to press China to re-consider its approach, given the negligible risk status that U.S. beef has obtained from the OIE, and to propose alternative terms and conditions that are consistent with OIE guidelines. However, China remained unwilling to alter its approach. In 2015 and 2016, the United States continued to urge China to agree to an OIE-consistent market opening for U.S. beef. Despite these efforts, the ban remained in place, and the United States continued pressing its concerns with China.

In September 2016, China's Premier Li stated that China was willing to re-open its market for U.S. beef. This statement was preceded by a Chinese delegation visit to the United States to verify the status of U.S. animal health, food safety and traceability systems. Following Premier Li's statement, MOA and AQSIQ published a joint announcement lifting the ban on bone-in and boneless beef under 30 months, conditioned on the United States meeting certain animal health and traceability requirements. While the announcement removed one regulatory barrier, it did not include other regulatory changes that are necessary for a resumption of market access for U.S. beef, as China's regulatory agencies were demanding that any export protocol include unscientific requirements that deviate from current U.S. government and industry standards.

One month after the April 2017 Mar-a-Lago summit meeting between President Trump and China's President Xi, as part of the initial results of the CED's

100-day action plan, China agreed to allow the resumption of U.S. beef shipments into its market. However, China's regulatory authorities insisted on maintaining certain conditions that the United States considers unwarranted and unscientific. Specifically, the export protocol that the two sides negotiated grants access only to U.S. beef and beef products from cattle less than 30 months of age, and it does not allow full product scope within that age range, maintaining a ban on certain offal items and processed products. In addition, China continues to maintain non-BSE-related restrictions such as prohibitions on the detection of ractopamine and hormones in U.S. beef and beef products at China's ports of entry.

In 2018, the United States will continue examine the ongoing implementation of the export protocol. The United States also will continue to press China to eliminate age-related, product-scope and veterinary drug restrictions that are not consistent with OIE guidelines and Codex Alimentarius (Codex) standards.

### **Pathogen Standards and Residue Standards**

Since 2002, as previously reported, China has applied SPS-related requirements on imported raw meat and poultry that are not based on science or current scientific testing practices. One requirement establishes a zero tolerance limit for the presence of Salmonella bacteria in raw meat and poultry. Similar zero tolerance standards exist for Listeria and other pathogens. Meanwhile, the complete elimination of these bacteria in raw meat and poultry is generally considered unachievable. Moreover, China apparently does not apply this same standard to domestic raw meat and poultry, raising national treatment concerns.

In 2008, despite assurances from China's regulatory authorities that they were in the process of revising China's pathogen standards, little progress was seen. At the September 2008 JCCT meeting, China did agree to re-list several U.S. poultry plants that had

earlier been de-listed for alleged violations of zero tolerance standards for pathogens. Although this step did not address the important underlying need for China to revise its pathogen standards, it did enable some U.S. poultry plants to resume shipment to China.

In December 2008, the United States hosted a team of Chinese government officials and academic experts to observe how the U.S. government and U.S. industry regulate the use of veterinary drugs related to animal health. This visit was intended to address China's continuing ban on ractopamine residue in pork. China maintains that it has serious concerns about the safety of ractopamine, but to date it has not provided any evidence that it has conducted a risk assessment despite repeated U.S. requests.

During several subsequent JCCT working group meetings, the United States requested that China adopt an interim maximum residue level (MRL) for ractopamine in order to address the problems presented by China's current zero-tolerance policy, while China awaited the results of deliberations at the Codex Commission regarding the finalization of international MRLs for ractopamine. However, China would not agree to take any steps to address its zero-tolerance policy.

Since July 2014, pork products have been exported from the United States to China under the Never Fed Beta Agonist program of the U.S. Department of Agriculture's Agricultural Marketing Service (AMS). Through this program, the AMS certifies that a pork product has been produced from pigs that have been tested for ractopamine, and the pork product is tracked from plant entry to issuance of an export certificate and shipment to China. While the program description originally discussed with China states that ractopamine test results will not accompany shipments, China has been insisting that shipments include those test results. In addition, in September 2014, China suspended 12 production and cold storage facilities due to ractopamine detections that predated the implementation of the

Never Fed Beta Agonist program. In November 2014, China suspended an additional establishment. In December 2015, China released several hundred new MRL limits for horticultural products. In a positive sign, the majority of these limits were adopted at Codex levels. About six months later, China released another set of MRL limits, the majority of which also were in line with Codex standards. However, many of these MRL limits were set as "temporary" MRL limits, and China has indicated that it may change the limits at a later date.

Overall, China continues to maintain without scientific justification maximum limits for certain heavy metals, MRLs for veterinary drugs and regulatory action levels for other residues that are inconsistent with Codex guidelines and other international standards. China also enforces a zero tolerance for some residues, even where Codex has adopted guidelines that many of China's major trading partners have adopted. U.S. regulatory officials have encouraged their Chinese counterparts to adopt MRLs that are scientifically based, safe and minimally trade-disrupting.

### **Avian Influenza Import Suspensions**

In January 2015, China announced a suspension of imports of U.S. poultry and poultry products from all U.S. states in response to the U.S. Department of Agriculture's December 2014 notification of the presence of HPAI in several U.S. states. China has been unwilling to follow OIE guidelines and accept poultry from regions in the United States unaffected by this disease.

As of December 2017, China is the only major market that maintained a nationwide suspension of imports of U.S.-origin poultry and poultry products in direct response to the HPAI outbreak, which has been eradicated from the United States. China is the largest of these trading partners, blocking U.S. poultry exports that had totaled as high as \$427 million in 2013.

U.S. officials have continued to urge China to take steps to remove or limit the suspension, which remains in place. In this regard, the United States increasingly has stressed the importance of regionalization as a long-term solution in a globalized economy. Avian influenza outbreaks, both low pathogenicity and high pathogenicity, are occurring with greater frequency due to migratory bird movements and globalized trade flows. The United States has continued to press for OIE-approved regionalization measures in cases of isolated outbreaks, like those in the United States. To date, although U.S. regulators have met with China to discuss regionalization, China has remained unwilling to adopt regionalization measures, even for low pathogenicity avian influenza (LPAI). Nevertheless, at the November 2016 JCCT meeting, China agreed to exchange information and collaborate with the United States on efforts to move toward a regionalization approach for HPAI consistent with OIE guidelines in place of the current nationwide ban that China has imposed on the United States.

In July 2017, Chinese regulatory officials from AQSIQ and MOA traveled to the United States and conducted an audit of the U.S. avian influenza regionalization system. In August 2017, the United States notified the OIE that it had fulfilled its requirements and could self-declare freedom from HPAI. Despite the fact that the United States is now recognized as HPAI-free, China continues to maintain its restrictions on U.S. poultry exports without scientific justification.

### Dairy Certification Requirements

In April 2010, China's AQSIQ notified the United States that it would begin imposing new conditions on the import of dairy products under a December 2009 measure, which was to become effective in May 2010. Of specific concern were requirements that the United States certify on export certificates for dairy shipments that they are free of many diseases that are not of concern in pasteurized milk products. Responding to requests from the United

States, China delayed the effective date to June 2010 and subsequently allowed the United States to continue to ship products to China after the new effective date, so long as technical discussions were ongoing. However, this situation was still creating a heightened level of uncertainty for U.S. exporters and their potential Chinese buyers. In December 2012, the United States and China provisionally agreed upon a bilateral certificate, and it was fully implemented in early 2013. Since then, the United States has maintained close contact with U.S. industry, and it appears that the finalized certificate is generally helping to facilitate market access for exports of U.S. dairy products to China.

In June 2017, the United States and China signed an MOU identifying the third-party certification bodies that are authorized to audit U.S. dairy facilities to ensure that they comply with Chinese food safety requirements. This MOU should lead to increased market access for U.S. dairy exporters. Since the signing of the MOU, the United States has been closely examining its implementation, as part of the United States' continuing efforts to ensure the unhindered access of U.S. dairy exports to China's market.

### Transparency

As in the TBT context, some of China's SPS measures continue to enter into force without having first been notified to the SPS Committee, and without other WTO members having had the opportunity to comment on them, even though they appear to be the type of measures that are subject to the notification requirements of the SPS Agreement. Many of these unnotified measures are of key concern to foreign traders. Examples include unnotified measures implementing important new registration requirements, residue standards, inspection requirements and quarantine requirements, even though these measures constrain U.S. exports of frozen meat, dairy products, grain, poultry, feed, horticultural products, and a variety of processed products and alcoholic beverages.

In 2017, as in prior years, the United States urged China's regulatory authorities to improve the transparency of their SPS regime by notifying more measures. The United States also highlighted this concern during meetings before the WTO's SPS Committee. The United States will continue to seek improvements from China in this area in 2018.

### Inspection-related Requirements

In 2009, AQSIQ began implementing new measures imposing various inspection-related requirements. The first of these measures, known as Decree 118, requires all overseas feed and feed ingredients manufacturers shipping to China to undergo facility and product registration. Since then, AQSIQ has implemented additional measures, including a 2012 measure known as Decree 145, which currently extends this registration process to meat, poultry, seafood, dairy and infant formula exporters and which eventually will expand it to include to all overseas food manufacturers. Under Decrees 118 and 145, AQSIQ determines the registration requirements industry-by-industry and announces each industry's registration requirements separately.

This registration process has been extremely onerous and cumbersome for U.S. agricultural exporters. In particular, the requirement for AQSIQ to individually inspect all or most facilities for each product, combined with limited AQSIQ staffing, has resulted in extensive delays. Decree 118 has already resulted in trade disruptions in feed ingredients and additives, and there is currently no process for new feed additives to gain market approval in China. In addition, Decree 145 created a significant backlog in the registration of U.S. dairy products. In response, the United States has urged AQSIQ to limit trade disruptions under Decrees 118 and 145. The United States also has been working closely with U.S. agricultural exporters to facilitate their navigation of the requirements established by these decrees.

In 2016, AQSIQ informed the U.S. Embassy in Beijing about a new requirement that imported foods

shipped to China be accompanied by an official certificate. AQSIQ cited Article 92 of China's 2015 *Food Safety Law* and the Codex Guidelines on the General Format Official Certificates as the basis for the new requirement, which will be reflected in implementing regulations being drafted. According to AQSIQ, importers would be required to provide certificates attesting that food shipments comply with the requirements of Chinese laws, regulations and standards. Certificates currently required for certain food products and being issued by countries in accordance with other Chinese legal requirements governing imported food safety or under bilateral agreements would remain valid. AQSIQ explained that this new requirement would take effect beginning in October 2017. The United States raised concerns about this issue with China both bilaterally and in coordination with several other WTO members. The United States requested that China provide additional clarification and scientific justification for the new requirement and that China notify draft implementing measures to the WTO's TBT Committee.

In June 2017, China notified its draft *Measures for the Administration of Certificates Attached to Foods Exported to China* to the TBT Committee. However, the United States and other like-minded WTO members continued to raise concerns with China about the broad scope of and lack of clarity in the certificate requirement. In September 2017, China notified the TBT Committee that it would allow a two-year transitional period for the certificate requirement, as it was changing the enforcement date from October 2017 to October 2019. The United States will use this time period to continue to press China for clarifications regarding the scope of products subject to the certificate requirement and the applicable scientific justifications.

### Domestic Support

After its accession to the WTO, China began making significant changes to its domestic subsidies and other support measures for its agricultural sector. China has established direct payment programs,

instituted minimum support prices for basic commodities and sharply increased input subsidies. China has implemented a cotton reserve system, based on minimum purchase prices, although, since 2014, facing large stocks of cotton reserves, China has moved away from minimum purchase prices to a target price-based support approach. China also has begun several new support schemes for hogs and pork, along with a purchasing reserve system for pork.

In October 2011, China submitted its overdue notification concerning domestic support measures for the period 2005 through 2008. Even though this notification documented an increase in China's support levels, the United States was concerned that the methodologies used by China to calculate support levels, particularly with regard to China's price support policies and direct payments, resulted in underestimates of those support levels. Indeed, since China's accession to the WTO, it appeared that China's agriculture system had transformed from a system focused on generating tax revenues from agricultural producers into a system that provided substantial net subsidies to agricultural producers, with many of the subsidy mechanisms tied to production incentives and resulting in increased production of Chinese agricultural products that compete with imports from the United States.

In 2015, the United States pressed China to address the mounting concerns about its increased domestic support spending, which are negatively impacting global trade flows. In May 2015, China submitted its most recent notification concerning domestic support measures to the WTO, but it only provided information up to 2010. The United States remains concerned that the methodologies used by China to calculate support levels, particularly with regard to its price support policies and direct payments, may result in underestimates. In addition, reports commissioned by certain U.S. farm groups to calculate support levels for certain commodities, including corn, wheat, rice and soybeans, have concluded that China may be substantially exceeding its WTO-agreed domestic support spending limits.

In September 2016, the United States initiated a WTO case against China, challenging government support for the production of rice, wheat and corn as being in excess of China's commitments. Like other WTO members, China committed to limit its support for producers of agricultural commodities. China's market price support programs for these agricultural commodities appear to provide support far exceeding the agreed levels. This excessive support creates price distortions and encourages overproduction. Consultations took place in October 2016. In January 2017, a WTO panel was established to hear the case at the United States' request, and 27 other WTO members joined as third parties. In 2018, hearings before the panel are expected to take place, and the panel is expected to issue its decision.

Throughout 2017, the United States continued to review closely China's use of domestic subsidies and other support measures for other agricultural commodities. The United States also pressed China to provide an up-to-date notification of its domestic support measures to the WTO and also to provide more clarity regarding its methodologies for calculating support levels in order to ensure proper reporting and China's adherence to its WTO commitments.

### Export Subsidies

Shortly after China's WTO accession, U.S. industry became concerned that China was providing export subsidies on corn, despite China's commitment to eliminate all export subsidies upon accession. It appeared that significant quantities of corn had been exported from China, including corn from Chinese government stocks, at prices that may have been 15 to 20 percent below China's domestic prices. As a result, U.S. corn exporters were losing market share for corn in their traditional Asian markets, such as South Korea and Malaysia, while China was exporting record amounts of corn.

The United States has pressed its concerns about possible export subsidies on corn with China in bilateral meetings. The United States has also raised

its concerns and sought additional information about China's corn policies – including the use of potentially excessive VAT export rebates – during meetings before the Committee on Agriculture, including the transitional reviews. Eventually, however, China began trending toward becoming a net importer of corn, and it appeared that China's exports were being made on a commercial basis, although concern remains regarding the operation of China's VAT rebate system for corn.

It is difficult to determine whether or to what extent China maintains export subsidies in the agricultural sector, in part because China has not notified all of its subsidies to the WTO. For example, China has not notified subsidies provided in connection with agricultural export bases, which appear to include subsidies contingent upon export performance.

The United States will continue to investigate the Chinese government's subsidization practices in 2018, although China's incomplete subsidy notifications hinder those efforts. The United States will make every effort to ensure that any use of export subsidies is eliminated.

### INTELLECTUAL PROPERTY RIGHTS

With its acceptance of the TRIPS Agreement, China agreed to adhere to generally accepted international norms to protect and enforce the intellectual property rights held by U.S. and other foreign companies and individuals. Specifically, the TRIPS Agreement sets minimum standards of protection for copyrights and related rights, trademarks, geographical indications, industrial designs, patents, integrated circuit layout designs and undisclosed information. The TRIPS Agreement also sets minimum standards for IPR enforcement in administrative and civil actions and, in regard to copyright piracy and trademark counterfeiting, in criminal actions and actions at the border. The TRIPS Agreement requires as well that, with very limited exceptions, WTO members provide national and most favored nation treatment to the nationals

of other WTO members with regard to the protection and enforcement of intellectual property rights.

Since its accession to the WTO, China has established a framework of laws, regulations and departmental rules relating to its WTO commitments. However, reforms are needed in key areas, such as updating China's laws and regulations in the area of trade secrets, providing regulatory data protection for pharmaceutical products in a manner consistent with international research and development practices and legal standards, further improvement of China's measures for copyright protection on the Internet following China's accession to the WIPO Internet treaties, and addressing deficiencies in China's criminal IPR enforcement measures. In addition, a growing number of draft and final Chinese measures present market access challenges or otherwise contribute to an uneven playing field in China for U.S. and other foreign intellectual property rights holders.

Even though China's State Council released the *13th National Five-Year Plan for Intellectual Property Right Protection and Utilization* in January 2017 and the State Council Leading Group to Combat Intellectual Property Rights Infringement and the Sale of Shoddy Goods published an *Action Plan on IP Protection of Foreign-Invested Enterprises* in September 2017, effective IPR enforcement remains a serious problem throughout China. There have been individual reports of welcome cooperation between certain rights holders and local authorities, and some court decisions that appear to uphold the rights of U.S. mark holders, but overall IPR enforcement is hampered by inefficient civil recourse mechanisms as well as a still insufficient commitment overall, as demonstrated by resource constraints, lack of training, lack of initiative, lack of transparency in the enforcement process and its outcomes, procedural obstacles to civil enforcement, lack of coordination among Chinese government ministries and agencies, and local protectionism and corruption.

### Legal Framework

#### Overview

As previously reported, at the time of its accession to the WTO, China was in the process of modifying the full range of IPR laws, regulations and departmental rules. Within several months after its accession, China had completed amendments to its *Patent Law*, *Trademark Law* and *Copyright Law*, along with regulations and departmental rules to implement them. China also had issued regulations and departmental rules covering specific subject areas, such as integrated circuits, computer software and pharmaceuticals. U.S. experts, together with experts from other WTO members, subsequently participated in a comprehensive review of these measures as part of the first transitional review before the TRIPS Council in 2002.

As China has continued to issue new IPR measures, there are still instances when it issues measures in final form without having provided an opportunity for public comment. Many of these measures are considered “normative documents” within China’s legal system and are styled as “opinions” or “guidance,” but they still have a decisive effect on how policies that affect IPR are implemented and therefore should be published in proposed form for public comment. The United States routinely has provided detailed written comments on various draft Chinese measures relating to intellectual property rights. The United States also has followed up with bilateral meetings where necessary.

In addition, the United States repeatedly has urged China to pursue additional legislative and regulatory changes, using both bilateral meetings and the annual transitional reviews before the WTO’s TRIPS Council. The focus of the United States’ efforts has been to persuade China to improve its laws and regulations across all critical areas, including criminal, civil and administrative IPR enforcement and legislative and regulatory reform. For example, obstacles that have been noted in the area of criminal enforcement include China’s high criminal

thresholds, the lack of criminal liability for certain acts of copyright infringement, the profit motive requirement in copyright cases, the requirement of identical trademarks in counterfeiting cases, and the absence of minimum, proportional sentences and clear standards for initiation of police investigations in cases where there is a reasonable suspicion of criminal activity. The United States also has been pressing China to adopt a variety of improvements to its administrative and civil enforcement regimes. For example, China’s failure to clarify that sports broadcasts are eligible for copyright protections is an ongoing concern. While not all of these issues raise specific WTO concerns, all of them will continue to detract from China’s enforcement efforts until addressed.

#### Technology Localization

The United States remains concerned about a range of Chinese policies and practices that condition market access or the receipt of government benefits or preferences on relevant intellectual property being owned or developed in China or on key intellectual property being disclosed to Chinese government authorities. These policies and practices are objectionable not only because of their apparently discriminatory treatment of foreign rights holders, but also because they seem to be calculated to pressure foreign companies to transfer their technologies to enterprises in China. These policies and practices also seem to discourage Chinese enterprises from developing their own innovative technologies. Concerns among U.S. and other foreign stakeholders are growing because of new and proposed measures being issued by China in this area.

As previously reported, in prior years, China has made JCCT and S&ED commitments not to maintain any measures that condition eligibility for government procurement preferences for goods or services based on where associated intellectual property is owned or was developed, and to treat IPR owned or developed in other countries the same as IPR owned or developed in China. China also has

agreed to revise or eliminate various measures that appeared to be inconsistent with these commitments.

Earlier engagement through the July 2014 S&ED meeting had focused on the need for China to address U.S. concerns about China's pursuit of intellectual property localization. At that time, China committed that its Ministry of Science and Technology would develop a pilot program addressing an eligibility condition for a tax measure requiring high technology enterprises to, as an alternative to IP ownership, hold a global exclusive license to the relevant technology. Nevertheless, this work stream has not resulted in the necessary amendments to the measure at issue, and U.S. concerns therefore remain unaddressed.

Meanwhile, China has continued to issue new and proposed policies and practices discriminating against foreign rights holders and pressuring foreign companies to transfer their technologies to enterprises in China. A number of measures issued in the name of enhancing cybersecurity or protecting national security impose unwarranted IP disclosure conditions and contain provisions requiring related IP rights to be owned and developed in China. Of additional concern are recently issued measures affecting the pharmaceuticals and medical devices industries, including the provision of expedited regulatory treatment for localized manufacturing or owning a Chinese patent.

Another technology transfer issue involves the innovation-impeding restrictions relating to the licensing of intellectual property imposed by the State Council's *Regulations on Technology Import and Export*, which went into effect in 2002. Among other things, these regulations appear to impose contractual restrictions on the licensing of foreign technology into China, such as by requiring mandatory indemnities against third party infringement and mandatory ownership of improvements by domestic licensees. At the same time, no similar restrictions appear to apply to license agreements between two Chinese

enterprises or when a Chinese enterprise is exporting technology. At the November 2016 JCCT meeting, China committed to actively research how to revise these regulations to address U.S. concerns and to hold a joint seminar with the United States on this topic, but to date China has not published any proposed revisions, and therefore the United States' concerns remain unaddressed.

### Trade Secrets

In November 2017, China's National People's Congress adopted amendments to the *Anti-unfair Competition Law* that took effect on January 1, 2018. Despite strong encouragement from the United States, China did not take this opportunity to create a stand-alone law governing trade secrets, which could have reduced the existing confusion surrounding the numerous laws and administrative regulations that impact the protection of trade secrets in China. The amended law raises some concerns. For example, it contains a definition of trade secrets that could exclude certain types of proprietary information from its scope of protection, and it continues to limit its application to actions of entities engaged in commercial activity, rather than actions taken by any natural or legal person. The amended law also does not provide for higher damages in cases of willful misappropriation.

### Online Copyright Protection

Since China acceded to the WTO, a sustained focus of U.S. engagement has involved China's online copyright protection, which is especially important in light of China's rapidly increasing number of Internet users. This engagement has seen important but incomplete steps put forward by China.

In December 2016 and November 2017, China published drafts of a new *E-Commerce Law* for public comment. In written comments, the United States has stressed that the final version of this law should promote an effective notice-and-takedown regime that addresses online piracy and

counterfeiting while providing appropriate safeguards to Internet service providers.

### Trademark Issues

The United States has pressed China to address a variety of weaknesses in China's legal framework that do not effectively deter, and that may even encourage, certain types of infringing activity. For example, U.S. companies continue to face numerous trademark challenges in China, such as unauthorized parties' "squatting" on foreign company names, designs, trademarks and domain names, the registration of other companies' trademarks as design patents and vice versa, the use of falsified or misleading license documents or company documentation to create the appearance of legitimacy in counterfeiting operations, false indications of geographic origin of products, and trademark registrations that are made in bad faith by unscrupulous Chinese registrants. The United States also has raised concerns with China about key unresolved questions, such as the need to clarify the constructive knowledge standard applied in landlord liability proceedings.

Of particular and growing concern is the continuing registration of trademarks in bad faith, as disputes involving bad faith trademark filings persisted in 2017. U.S. companies across industry sectors continue to face Chinese applicants registering their marks and "holding them for ransom" or seeking to establish a business building off of the U.S. company's global reputation. These incidents have caused consumer confusion, commercial harm and costly legal proceedings. While China's National People's Congress amended China's *Trademark Law* in 2013, including through the addition of provisions to combat bad faith trademark filings, expanding protection to sound marks, permitting multi-class registration and streamlining application and appeal proceedings, the amended law has not been sufficient to surmount the great challenges facing rights holders, particularly in curbing bad faith registrations of foreign marks.

### Pharmaceuticals

Beginning in 2015, China embarked on wide-ranging reforms to its pharmaceuticals regulatory framework. Several aspects of the measures issued by China raise serious concerns.

In particular, the *Opinions on Reforming the Review and Approval Systems for Drugs and Medical Devices*, a normative document issued by the State Council in final form in April 2015 without an opportunity for public comment, contains provisions incentivizing technology transfer to China, calls for the conditioning of marketing approvals based upon pricing considerations, and puts forward a definition of "new drug" that departs from international best practices. China's implementation of this State Council measure will remain a central focus of the United States going forward.

Patent protection is another area of serious concern of U.S. pharmaceutical stakeholders. In particular, SIPO examination guidelines governing information disclosure requirements for pharmaceutical patent applications have been revised through a series of amendments making these guidelines more restrictive. As a result, applications for pharmaceutical patents have been denied in China, even as U.S. and other leading patenting authorities granted patents for the same pharmaceutical innovations. In addition, patents granted prior to the adoption of the more restrictive SIPO guidelines have been vulnerable to invalidation challenges in China based on the retroactive application of these guidelines.

In October 2016, SIPO issued proposed revisions to the patent examination guidelines that partially bear on U.S. concerns. One proposed revision would clarify that, in their examination process, patent examiners must consider post-filing supplemental test data having an "obtainable" basis in the original specification. Final revisions to the patent examination guidelines that entered into force in April 2017 require patent examiners to take into

account this supplemental test data. However, there are reports that China's patent examiners continue to deny applicants' requests to supplement their test data. Meanwhile, several other aspects of China's system for protecting pharmaceutical products either remain opaque or fall short of the standards prevailing in the United States and other jurisdictions. For example, the guidelines do not explicitly apply to both the sufficiency of disclosure and inventiveness.

The United States also continues to be concerned about the extent to which China provides effective protection against unfair commercial use of, and unauthorized disclosure of, undisclosed test or other data generated to obtain marketing approval for pharmaceutical products. China's law, and a commitment that it made in its WTO accession agreement, require China to ensure that no subsequent applicant may rely on the undisclosed test or other data submitted in support of an application for marketing approval of new pharmaceutical products for a period of at least six years from the date of marketing approval in China. However, Chinese law does not include an appropriate definition of the term "new chemical entity" for purposes of identifying test or other data entitled to protection. There is evidence that, as a result of this situation, generic manufacturers of pharmaceutical products have been granted marketing approvals by China's CFDA prior to the expiration of the six-year protection period and, in some cases, even before the originator's product has been approved.

At the December 2012 JCCT meeting, China committed to define the term "new chemical entity" in a manner consistent with international research and development practices in order to ensure regulatory data of pharmaceutical products are protected against unfair commercial use and unauthorized disclosure. More than four years later, in May 2017, CFDA finally issued the draft *Policies Relevant to the Protection of the Rights and Interests and Innovators for the Encouragement of Innovation in Drugs and Medical Devices*, known as draft Notice

55. Draft Notice 55 lacks essential details, which creates uncertainty about its implementation and therefore undermines the purpose of data protection. In addition, the United States is concerned that draft Notice 55 would reduce the duration of data protection to the extent that an application for marketing approval in China has been received more than one year after first approval by regulatory authorities in the United States, the European Union or Japan.

An additional area of concern in the pharmaceuticals sector involves the long delays in China's review of applications for permission to market new and innovative pharmaceutical products in China, and for these products to be placed on approved reimbursement lists. These concerns, along with analogous concerns relating to medical devices, have been the focus of various bilateral meetings with China. As the United States has pointed out, a reduction in regulatory delays would speed access by China's public to potentially life-saving medications and help sustain incentives for further pharmaceutical innovation.

In August 2015, China's State Council issued a normative document entitled *Opinions of the State Council on Reforming the Review and Approval System for Drugs and Medical Devices*, which outlined the State Council's guidance for reforming China's drug and medical devices registration review and approval systems. This measure called for several reforms that could have far-reaching implications for the registration and approval of foreign pharmaceutical products. For example, it proposed a definition for "new drug" that could significantly affect the introduction of foreign pharmaceuticals into China's market and that would be inconsistent with international best practices. In addition, the State Council measure called for providing accelerated review and approval for innovative new pharmaceuticals where the applicant has shifted manufacturing activities to China. It also calls for the expedited review and approval of pharmaceuticals listed in a catalogue determined, in part, by MIIT – an agency without a direct link to

determining safety and efficacy or public health priorities.

The State Council did not publish its *Opinions on Reforming the Review and Approval Systems for Drugs and Medical Devices* in draft for public comment before issuing it in final form. At about the same time, CFDA released a series of draft measures implementing the State Council measure. The United States raised transparency concerns and pressed China to allow comment on the substance of these various measures before they were finalized and implemented. The United States also urged China to use the opportunity of amending these measures to promote the early notification and resolution of patent disputes and to ensure that China provides effective protection of regulatory test data.

In April 2016, CFDA issued the draft *Announcement Concerning the Undertaking on the Sales Price of Newly Marketed Drug* without soliciting public comment. This draft measure effectively would require drug manufacturers to commit to price concessions as a pre-condition for marketing approval of new drugs. Given its inconsistency with international science-based regulatory practices, which are based on safety, efficacy and quality, the draft measure elicited serious concerns from the United States and U.S. industry.

CFDA continued to be very active in 2017. In April 2017, CFDA issued a draft *Decision on Import Drugs Registration Management*. In May 2017, CFDA followed up by issuing four draft notices, known as Notices 52, 53, 54 and 55, addressing clinical trials and related time-to-market issues for both pharmaceuticals and medical devices. China's Center for Drug Evaluation subsequently issued a draft *Proposed List of Drugs Approved for Marketing in China*. More recently, in October 2017, China's State Council released the *Opinions on Deepening Reform of the Review and Approval System and Encouraging Innovation of Drugs and Medical Devices*, which seeks to further advance the policies outlined in draft Notices 52, 53, 54 and 55. In

October 2017, China also published limited draft revisions to the *Drug Administration Law* and stated that future proposed revisions to the remainder of this law would be forthcoming. In November 2017, CFDA issued the draft *Drug Registration Regulations*, which purport to promote reform and development, but actually reinforce a dated policy of only providing data protection for drugs first marketed in China. Drugs first marketed outside China would not qualify under CFDA's definition of "new drug" and therefore would not be eligible for data protection. Working closely with U.S. industry, the United States submitted written comments to the appropriate Chinese authorities on all of these draft measures. The United States also has followed up with direct engagement of CFDA.

In general, these draft measures have some positive aspects but lack critical definitions and other details, which will need to be set out in subsequent implementing measures. It also will need to be made clear that the implementation of the final measures at all levels of government in China is to be consistent for foreign and domestic companies.

In 2018, the United States will remain in close contact with U.S. industry and will examine developments vigilantly in this area. The United States also will continue to engage CFDA as necessary to ensure that U.S. interests are protected.

### Other Patent Issues

In recent years, China's regulatory authorities have issued draft updates to its *Standardization Law*, as well as proposed and final measures relating to standards that incorporate patents and relating to "secure and controllable" concepts, departmental rules on competition enforcement as it relates to intellectual property from *Anti-monopoly Law* enforcement agencies, draft *Patent Law* amendments, and a judicial interpretation on patent infringement proceedings. Individually and collectively, these proposed and final measures continue to generate concerns among U.S. and other

foreign stakeholders. The United States has been carefully examining developments and has raised concerns with particular aspects of these various measures.

### Geographical Indications

At the December 2014 JCCT meeting, China agreed that a term, or its translation or transliteration, is not eligible for protection as a GI in its territory where the term is generic in its territory. China also committed that the relationship between trademarks and GIs is to be handled in accordance with relevant articles in the TRIPS Agreement and that legal means are available for interested third parties on the above grounds to object to and to cancel any registration or recognition granted to a GI. In addition, where a component of a compound GI is generic in its territory, China agreed that the GI protection is not to extend to that generic component. At the November 2015 JCCT meeting, China further clarified that these commitments apply to all GIs, including those protected pursuant to international agreements. China also committed to follow transparent procedures for developing cancellation procedures for already-granted GIs and targeted the end of 2016 for publishing these procedures in draft for public comment.

In March 2016, AQSIQ issued the *Measures on Protection of Foreign Geographical Indication Products*, which lists circumstances for the revocation of foreign GIs. The United States has been raising questions and making suggestions to improve this system and continues to work with AQSIQ on ways to help ensure that common names are not disadvantaged in China and to address possible inconsistencies between AQSIQ's treatment of GIs and the trademark and GI systems maintained by SAIC and MOA.

In June 2017, AQSIQ issued a notice listing numerous geographical indications to be considered for potential recognition through a bilateral agreement with the European Union. The announcement offered a 60-day period for interested parties to file

oppositions. The United States raised a number of procedural questions regarding this process and encouraged AQSIQ to give full consideration to stakeholder input. The United States also asked AQSIQ to abide by China's existing bilateral commitments to the United States relating to GIs. Going forward, the United States will continue to engage China actively to ensure that China complies with its bilateral and multilateral commitments and adheres to best practice standards.

### Enforcement

#### Overview

The TRIPS Agreement requires China to ensure that enforcement procedures are available so as to permit effective action against any act of IPR infringement covered by the TRIPS Agreement, including expeditious remedies to prevent infringement and remedies that constitute a deterrent to further infringement. Effective IPR enforcement has not been achieved, and IPR infringement remains a serious problem throughout China. IPR enforcement is hampered by inefficient civil recourse mechanisms as well as a still insufficient commitment overall, as demonstrated by resource constraints, lack of training, lack of initiative, lack of transparency in the enforcement process and its outcomes, procedural obstacles to civil enforcement, lack of coordination among Chinese government ministries and agencies, and local protectionism and corruption.

Largely as a reflection of enforcement concerns, the United States elevated China to the Special 301 "Priority Watch List" in April 2005, where it has remained through 2017. Challenges have evolved over time, and important new concerns have arisen. The Special 301 Report for 2017 notes that China's IP-related goals are tempered by contradictions and lagging implementation. High-level policy statements from China supporting increased protection of intellectual property rights should have a positive guiding effect on China's ongoing IP legal reform, yet they also stand in contrast with the

broad range of ongoing challenges in what remains a complex and uncertain environment for IP rights holders.

No longer published concurrently with the Special 301 report, the Notorious Markets List identifies online and physical markets that exemplify key challenges in the global struggle against piracy and counterfeiting. The 2017 Notorious Markets List, as in prior years, included several examples of notorious physical and online markets located in China.

The United States continues to place the highest priority on addressing IPR protection and enforcement problems in China. Nevertheless, it is clear that there will continue to be a need for sustained efforts from the United States and other WTO members and their industries, along with the devotion of considerable resources and political will to IPR protection and enforcement by the Chinese government, if significant improvements are to be achieved.

The United States has worked with central, provincial and local government officials in China in a sustained effort to improve China's IPR enforcement, with a particular emphasis on the need for dramatically increased utilization of criminal remedies as well as the need to improve the effectiveness of civil and administrative enforcement mechanisms. In addition, a variety of U.S. agencies has held regular bilateral discussions with their Chinese counterparts, which have been periodically supplemented by technical assistance programs.

Meanwhile, the United States has continued to pursue a comprehensive initiative to combat the enormous global trade in counterfeit and pirated goods, including exports of infringing goods from China to the United States and the rest of the world. The Intellectual Property Enforcement Coordinator, a White House position, coordinates these and other efforts. In fiscal year 2016, U.S. customs authorities made 31,560 seizures of IPR-infringing goods, which, if genuine, would have a total estimated

manufacturer's suggested retail price (MSRP) value of more than \$1.38 billion. Of these seizures, 45 percent, by estimated MSRP value, originated from China, with a total estimated MSRP value of \$617 million. An additional 43 percent, with a total MSRP value of \$600 million, was shipped from Hong Kong.

Over the years, China has pursued policies that continue to impede effective enforcement. Several of these policies were the focus of a WTO case initiated by the United States in April 2007, seeking changes to China's legal framework that would facilitate the utilization of criminal remedies against piracy and counterfeiting, enhance border enforcement against counterfeit goods and provide copyright protection for works that have not obtained approval from China's censorship authorities. As discussed above, China did not appeal WTO panel rulings in favor of the United States and subsequently modified the measures at issue, effective March 2010.

At the same time, other changes were needed to address market access concerns. As the WTO ruled in 2009 in a WTO case brought by the United States, China maintains market access barriers, such as import and distribution restrictions, which discourage and delay the introduction of numerous types of legitimate foreign products into China's market. These barriers have created additional incentives for infringement of copyrighted products like books, newspapers, journals, theatrical films, DVDs and music and inevitably lead consumers to the black market, compounding the severe problems already faced by China's enforcement authorities. The United States welcomed the steps that China took in 2011 to comply with the WTO rulings in this case with regard to books, newspapers, journals, DVDs and music. The United States also welcomed the U.S.-China MOU covering theatrical films, which so far has provided significant increases in the number of foreign films imported and distributed in China each year and significant additional revenue for U.S. film producers. Further developments relating to the films MOU are discussed above in the Trading Rights section.

### Trade Secrets

The United States remains seriously concerned about continued instances in which important trade secrets of U.S. companies have been stolen by, or for the benefit of, Chinese competitors. U.S. companies investing in research and development in China are particularly at risk that locally hired engineers and other employees with access to their trade secret information will steal that information and transfer it to a competing state-owned enterprise or private Chinese enterprise. It has been difficult for some U.S. companies to obtain legal relief through China's legal system against those who have benefitted from this type of theft, despite apparently compelling evidence demonstrating guilt. The United States is also concerned that many more trade secrets cases involving U.S. companies and Chinese competitors go unreported, both because U.S. companies want to avoid both reputational harm and because they weigh the costs of pursuing legal relief against the likelihood of obtaining no redress through Chinese legal channels and possible commercial repercussions for shining light on the conduct at issue. Largely for these reasons, according to a 2015 industry survey, approximately 50 percent of U.S. companies doing business in China choose not to transfer key technologies into China.

As previously reported, the United States and China increased their bilateral exchanges on the important issue of trade secrets, including in the JCCT IPR Working Group and the S&ED process and through direct engagement between senior-level U.S. and Chinese government officials. Ensuring that companies are able to protect and enforce their IPR in China effectively, including trade secrets, is essential to promoting successful commercial relationships between U.S. and Chinese companies. The United States has urged China to take a holistic approach and to address many critically needed elements to strengthen its trade secrets regime, including in the areas of enhancing access to preliminary injunctions and evidence preservation orders, increasing damages, and protecting trade

secrets from damaging disclosure by government bodies.

Going forward, protection against trade secret misappropriation in China will continue to be a top priority for the United States. The United States expects China to fully implement its past commitments and to make further needed improvements in its trade secrets regime.

### Software Piracy

For several years, the United States has raised serious concerns about software piracy in China. A major focus of the United States' engagement of China in this area has focused on Chinese government agencies and state-owned enterprises.

As previously reported, in response to U.S. concerns about software piracy raised during the run-up to the April 2006 JCCT meeting, China issued rules requiring that computers be pre-installed with licensed operating system software and that government agencies purchase only computers satisfying this requirement, and a series of other JCCT and S&ED commitments relating to software piracy, including ones requiring Chinese government agencies at all levels of government and central state-owned enterprises to purchase and use legitimate software, and to promote the centralized procurement of software.

Nevertheless, the relatively modest progress made by China over the last several years in reducing the rate of end-user business software piracy rates is of continuing concern to the United States and to a variety of software developers. The United States will insist upon timely, meaningful and verifiable implementation of China's JCCT and S&ED commitments to eliminate the use of unauthorized software at all levels of government and to discourage the use of unauthorized software by enterprises, including major state-owned and state-invested enterprises, beginning with pilot projects

encouraging automated software asset management and increased deterrent penalties for violators.

China exacerbated the challenges facing U.S. and other foreign suppliers of software in 2013 when the State Council and MOF issued measures that impose price controls and related requirements on software purchases by government entities and possibly state-owned enterprises that appear to promote the purchase of domestic software over foreign software. The United States has raised serious concerns with China about these measures, particularly in light of China's JCCT and S&ED commitments relating to intellectual property localization.

### Other Piracy Issues

Despite many special campaigns in China over the years to combat piracy, repeated bilateral commitments by China to increase enforcement and an increase in civil IPR cases, sales of U.S. copyright-intensive goods and services in the China market remain substantially below levels in other markets, measured in a variety of ways, ranging from spending on legitimate music as a percentage of GDP to software sales per personal computer. The United States accordingly has urged China to continue its efforts to improve both protection and enforcement and to ensure that they result in an increase of sales of legitimate goods and services from all sources, including imports.

One problem is that television and radio tariffs for the broadcast of musical works were not adopted in China until January 2010, nine years after it was obligated to do so. These tariffs remain remarkably low.

In addition, piracy of movies (including during the pre-release phase), television programming and music remains widespread, particularly online, as China's Internet users are increasingly turning to streaming media to watch foreign movies and television programming. The encouraging growth of

legitimate platforms streaming licensed content experienced a damaging setback when Chinese regulations governing content review imposed procedural obstacles that have resulted in extensive delays in legitimate platforms obtaining broadcast permissions. The United States has strongly encouraged China to streamline procedures to avoid impediments to the streaming of licensed content.

An additional growing concern involves illegal online content distribution via over-the-top set-top-boxes, known as media boxes. Not only is this illegal practice widespread in China, but also China is reported to be the source of a substantial share of media boxes pre-adapted to connect the user to online sources providing unlicensed content. China's regulatory authorities have taken some initial enforcement steps, but more steps are needed, as is closer cooperation with their U.S. counterparts.

### Counterfeiting Issues

China's widespread counterfeiting not only harms the business interests of rights holders, both foreign and domestic, but also includes many products that pose a direct threat to the health and safety of consumers in the United States, China and elsewhere, such as pharmaceuticals, food and beverages, batteries, auto parts, industrial equipment and toys, among many other products. While the United States has received some positive reports about administrative and criminal enforcement efforts taken against some of the largest and most egregious offenders, it is clear that these efforts collectively have failed to arrest growth of counterfeiting in China, which remains the world's largest counterfeit producer and seller.

A particularly serious ongoing concern involves counterfeit semiconductors. As they enter the supply chain, they create the risk of installation of fake and shoddy semiconductor components in electronic equipment, including in equipment used for critical functions related to agricultural safety and security and a host of industrial sectors.

Over the past few years, several cases involving infringing and adulterated agricultural chemicals have come to light. These cases have caused significant public health, economic and environmental damage in China. At the same time, some trademark holders have reported a reduction in the visibility of counterfeit goods for sale in certain major retail and wholesale markets in China, and at least one trademark holder has reported that good enforcement activity followed its multi-year engagement with local authorities. Reports of improvements could be the result of intensified administrative and criminal enforcement in certain areas. It also may be attributable to steps taken by national and local AICs to target landlords of physical markets as part of a wider effort to promote enforcement of intellectual property rights, as well as court decisions that have found landlords liable for infringement that they knew or should have known was taking place on their premises. However, as noted above, greater clarity and uniformity in standards governing landlord liability is sorely needed, as many markets in China continue to trade in counterfeit and pirated merchandise.

### **Border Enforcement**

With regard to border enforcement, the United States has encouraged China's General Administration of Customs to build on and expand enforcement cooperation relating to counterfeit and pirated goods destined for export. In 2007, the General Administration of Customs entered into a cooperation agreement with U.S. customs authorities to fight exports of counterfeit and pirated goods. Following the first working group meeting under the agreement in January 2013, both sides exchanged information on IPR enforcement practices and conducted a month-long joint IPR enforcement operation focused on interdicting counterfeit consumer electronics in April 2013. The working group met again in December 2015 and planned a second joint operation. Since that meeting, the U.S. and Chinese customs authorities have conducted additional working group meetings and joint IPR enforcement operations and have

exchanged seizure data for enforcement and targeting purposes. During these operations, the U.S. and Chinese customs authorities have focused on stopping shipments of IPR infringing goods from entering U.S. commerce, with the U.S. customs authorities making seizures at the U.S. border and the Chinese customs authorities interdicting exports of counterfeit goods destined for the United States.

### **SERVICES**

The commitments that China made in the services area begin with the General Agreement on Trade in Services. The GATS provides a legal framework for addressing market access and national treatment limitations affecting trade and investment in services. It includes specific commitments by WTO members to restrict their use of those limitations and provides a forum for further negotiations to open services markets around the world. These commitments are contained in national services schedules, similar to the national schedules for tariffs.

In its Services Schedule, China committed to the substantial opening of a broad range of services sectors over time through the elimination of many existing limitations on market access, at all levels of government, particularly in sectors of importance to the United States, such as banking, insurance, telecommunications, distribution and professional services. At the time, these commitments were characterized as a good start toward opening up China's services sectors.

China also made certain "horizontal" commitments, which are commitments that apply to all sectors listed in its Services Schedule. The two most important of these cross-cutting commitments involve acquired rights and the licensing process. Under the acquired rights commitment, China agreed that the conditions of ownership, operation and scope of activities for a foreign company, as set out in the respective contractual or shareholder agreement or in a license establishing or authorizing the operation or supply of services by an existing

foreign service supplier, will not be made more restrictive than they were on the date of China's accession to the WTO. In other words, if a foreign company had pre-WTO accession rights that went beyond the commitments made by China in its Services Schedule, the company could continue to operate with those rights.

In the licensing area, prior to China's WTO accession, foreign companies in many services sectors did not have an unqualified right to apply for a license to establish or otherwise provide services in China. They could only apply for a license if they first received an invitation from the relevant Chinese regulatory authorities, and even then the decision-making process lacked transparency and was subject to inordinate delay and discretion. In its accession agreement, China committed to licensing procedures that were streamlined, transparent and more predictable.

Under the terms of its Services Schedule, China was allowed to phase in many of its services commitments over time. The last of these commitments was scheduled to have been phased in by December 11, 2007.

At present, 16 years after China's accession to the WTO, significant challenges still remain in securing the benefits of many of China's services commitments. Through WTO dispute settlement, the United States was able to fully open China's financial information services sector in 2009, as China followed through on the terms of a settlement agreement requiring China to create an independent regulator and to remove restrictions that had been placed on foreign financial information service suppliers. Similarly, through WTO dispute settlement, the United States was able to secure the removal of importation and distribution restrictions applicable to copyright-intensive products such as books, newspapers, journals, DVDs and music, while also entering into a commercially beneficial MOU with China relating to the importation and distribution of theatrical films. However, strong concerns remain with regard to the implementation

of other important services commitments, such as in the area of electronic payment services, where China has not yet opened up its market to permit foreign companies to supply electronic payment services for domestic currency credit and debit card transactions, even though it lost a WTO dispute on this issue and agreed to come into compliance with its GATS commitments by July 31, 2013.

In 2017, China also continued to maintain or erect restrictive or cumbersome terms of entry in some sectors that prevent or discourage foreign suppliers from gaining market access. Many of these actions raise questions about commitments made by China in its Services Schedule. For example, China maintains an informal ban on entry in the basic telecommunications sector, and despite its commitments to open this sector, China has not granted any new licenses since acceding to the WTO on December 11, 2001. The requirement that any joint venture partners for basic telecommunications services be majority government-owned provides a direct, non-transparent mechanism for enforcing this ban and shuts off foreign suppliers from private Chinese enterprises that may be more attractive partners. China also has issued very few licenses for foreign value-added telecommunications suppliers and continues to seek to regulate this sector according to a very restrictive listing of licenses that does not correspond to the innovative nature of the services involved. In addition, although China announced that it was removing registered capital requirements for many sectors (on a non-discriminatory basis) in 2014, the subsequently issued implementing rules are somewhat vague and the impact on foreign suppliers in many sectors is still not clear. Moreover, in sectors such as banking, insurance and legal services, uneven and sometimes discriminatory application of branching regulations limit or delay market access for foreign suppliers. In other sectors, particularly construction services, problematic measures appear to be taking away previously acquired market access rights.

Overall, the U.S. share of China's services market remains well below the U.S. share of the global

services market. Any successes that U.S. services suppliers have experienced in China's market have been attributable largely to the incremental market openings phased in by China pursuant to its WTO commitments, with China providing few additional significant market openings beyond those to which it committed 16 years ago in its WTO accession agreement.

### **DISTRIBUTION SERVICES**

Prior to its WTO accession, China generally did not permit foreign enterprises to distribute products in China, i.e., to provide wholesaling, commission agents', retailing or franchising services or to provide related services, such as repair and maintenance services. These services were largely restricted to Chinese enterprises, although some foreign-invested enterprises were allowed to engage in distribution services within China under certain circumstances.

In its WTO accession agreement, China committed to eliminate national treatment and market access restrictions on foreign enterprises providing these services through a local presence within three years of China's accession (i.e., by December 11, 2004), subject to limited product exceptions. In the meantime, China agreed to progressively liberalize its treatment of wholesaling services, commission agents' services and direct retailing services (except for sales away from a fixed location), as described below.

Overall, China has made progress in implementing its distribution services commitments. As discussed below, however, significant concerns remain in some areas.

### **Wholesaling Services**

China committed that, immediately upon its accession to the WTO, it would begin to eliminate national treatment and market access limitations on foreign enterprises providing wholesaling services and commission agents' services through a local presence pursuant to an agreed schedule of

liberalization. Within three years after accession (i.e., by December 11, 2004), almost all of the required liberalization should have been implemented. By this time, China agreed to permit foreign enterprises to supply wholesaling services and commission agents' services within China through wholly foreign-owned enterprises. In addition, exceptions that China had been allowed to maintain for books, newspapers, magazines, pharmaceutical products, pesticides and mulching films were to be eliminated. Exceptions for chemical fertilizers, processed oil and crude oil (but not salt and tobacco) were to be eliminated within five years after accession (i.e., by December 11, 2006).

As previously reported, MOFCOM issued the *Measures on the Management of Foreign Investment in the Commercial Sector* in April 2004. Among other things, these regulations lifted market access and national treatment restrictions on wholly foreign-owned enterprises and removed product exceptions for books, newspapers, magazines, pesticides and mulching films as of the scheduled phase-in date of December 11, 2004. The regulations also required enterprises to obtain central or provincial-level MOFCOM approval before providing wholesale services, and they appeared to set relatively low qualifying requirements, as enterprises needed only to satisfy the relatively modest capital requirements of the *Company Law* rather than the high capital requirements found in many other services sectors. Since the issuance of the regulations, U.S. companies have been able to improve the efficiency of their China supply chain management. In addition, many of them have been able to restructure their legal entities to integrate their China operations into their global business more fully and efficiently, although problems remain in certain areas.

### **Books, Movies and Music**

As in the area of trading rights, China continued to impose restrictions on foreign enterprises' distribution of copyright-intensive products such as books, newspapers, journals, theatrical films, DVDs and music, despite its commitments to remove most

market access and national treatment restrictions applicable to the distribution of these products by no later than December 11, 2004. China's restrictions were set forth in a complex web of measures issued by numerous agencies, including the State Council, NDRC, MOFCOM, the Ministry of Culture, SARFT and GAPP.

As previously reported, the United States initiated a WTO dispute settlement case against China in April 2007 challenging the importation and distribution restrictions applicable to copyright-intensive products such as books, newspapers, journals, theatrical films, DVDs and music. As discussed above in the Trading Rights section, a WTO panel issued its decision in August 2009, ruling in favor of the United States on all significant claims, and China appealed. The WTO's Appellate Body rejected China's appeal on all counts in December 2009, and China agreed to come into compliance with these rulings by March 2011. China subsequently issued several revised measures, and repealed other measures, relating to its distribution restrictions on imported books, newspapers, journals, DVDs and music, although these steps have not yet brought China into full compliance with the WTO's rulings, particularly with regard to the online distribution of music.

With regard to theatrical films, China proposed bilateral discussions with the United States in order to seek an alternative solution. After months of negotiations, which included discussions between the two sides' Vice Presidents, the United States and China reached agreement in February 2012 on an MOU designed to provide for substantial increases in the number of foreign films imported and distributed in China each year, substantial additional revenue for U.S. film producers and the opening up of distribution opportunities relating to imported films. The MOU also provides that it will be reviewed after five years in order for the two sides to discuss issues of concern, including additional compensation for the U.S. side.

To date, China has not yet fully implemented certain of its MOU commitments, including a critical

commitment to open up film distribution opportunities relating to imported revenue-sharing films. In addition, U.S. industry reports that China has been imposing an informal quota on the total number of U.S. revenue-sharing films and flat-fee films that can be imported each year, which, if true, would undermine the terms of the MOU. As a result, the United States has been pressing China for full implementation of the MOU.

The films MOU provides that it will be reviewed in calendar year 2017 in order for the two sides to discuss issues of concern, including additional meaningful compensation for the U.S. side in terms of the number of revenue-sharing films to be imported each year and the share of gross box office receipts received by U.S. enterprises. At the November 2016 JCCT meeting, China promised that those discussions not only will seek to increase the number of imported revenue-sharing films and the U.S. share of gross box office receipts, but also will seek to address outstanding U.S. concerns relating to other policies and practices that may impede the U.S. film industry's access to China's market, such as importation rights, the number of distributors of imported films and the independence of distributors, among other issues. In 2017, in accordance with the terms of the MOU, the two sides began discussions regarding the provision of further meaningful compensation to the United States.

### Pharmaceuticals

China committed to allow foreign suppliers to distribute pharmaceuticals by December 11, 2004, and it began accepting applications from and issuing wholesale licenses to foreign pharmaceutical companies about six months after that deadline. At the same time, despite overall progress in this area, many other restrictions affecting the pharmaceuticals sector continue to make it difficult for foreign pharmaceutical companies to realize the full benefits of China's distribution commitments. The United States is continuing to engage the Chinese regulatory authorities in these areas as part

of a broader effort to promote comprehensive reform and to reduce the unnecessary trade barriers that foreign companies face.

### Crude Oil and Processed Oil

China committed to permit foreign enterprises to engage in wholesale distribution of crude oil and processed oil, e.g., gasoline, by December 11, 2006. Shortly before this deadline, as previously reported, China issued regulations that prevent U.S. and other foreign enterprises from realizing the full benefits of this important commitment. In particular, China's regulations impose high thresholds and other potential impediments on foreign enterprises seeking to enter the wholesale distribution sector, such as requirements relating to levels of storage capacity, pipelines, rail lines, docks and supply contracts. It appears that some of these requirements can only be satisfied by China's state-owned enterprises. The United States has raised concerns about these regulations in connection with past transitional reviews before the Council for Trade in Services, while U.S. industry has attempted to compete under difficult circumstances.

### Automobiles

China began to implement several measures related to the distribution of automobiles by foreign enterprises in 2005, including the February 2005 *Implementing Rules for the Administration of Brand-Specific Automobile Dealerships*, jointly issued by MOFCOM, NDRC and SAIC. In November 2005, NDRC followed up with the *Rules for Auto External Marks*, and in January 2006 MOFCOM issued the *Implementing Rules for the Evaluation of Eligibility of Auto General Distributors and Brand-specific Dealers*. While U.S. industry has generally welcomed these measures, they do contain some restrictions on foreign enterprises that may not be applied to domestic enterprises. The United States has been closely reviewing how China applies these measures in an effort to ensure that foreign enterprises are not adversely affected by these restrictions.

### Retailing Services

China committed that, immediately upon its accession to the WTO, it would begin to eliminate national treatment and market access limitations on foreign enterprises providing retailing services through a local presence pursuant to an agreed schedule of liberalization. Within three years after accession (i.e., by December 11, 2004), almost all of the required liberalization should have been implemented. By this time, China agreed to permit foreign enterprises to supply retailing services through wholly foreign-owned enterprises. In addition, by this time, exceptions that China had been allowed to maintain for pharmaceutical products, pesticides, mulching films and processed oil were to be eliminated. An exception for chemical fertilizers was to be eliminated within five years after accession (i.e., by December 11, 2006).

As previously reported, the April 2004 distribution regulations issued by MOFCOM lifted market access and national treatment limitations on wholly foreign-owned enterprises and removed the product exceptions for pesticides and mulching films as of the scheduled phase-in date of December 11, 2004. These regulations also removed the product exception for chemical fertilizer as of the scheduled phase-in date of December 11, 2006. In addition, in the 2011 *Catalogue Guiding Foreign Investment in Industry*, China removed the retailing of over-the-counter medicines from the "restricted" category of foreign investments. China made one further change when it revised this catalogue in 2017 by lifting its restrictions on the retailing of pharmaceutical products more broadly.

### Processed Oil

China committed to allow wholly foreign-owned enterprises to sell processed oil, e.g., gasoline, at the retail level by December 11, 2004, without any market access or national treatment limitations. However, to date, China has treated retail gas stations as falling under the chain store provision in

its Services Schedule, which permits only joint ventures with minority foreign ownership for “those chain stores which sell products of different types and brands from multiple suppliers with more than 30 outlets.” This treatment has severely restricted foreign suppliers’ access to China’s retail gas market, a situation that has been exacerbated by China’s restrictions on foreign enterprises that seek to engage in wholesale distribution of crude oil.

### Franchising Services

As part of its distribution commitments, China committed to permit the cross-border supply of franchising services immediately upon its accession to the WTO. It also committed to permit foreign enterprises to provide franchising services in China, without any market access or national treatment limitations, by December 11, 2004.

In December 2004, as previously reported, MOFCOM issued new rules governing the supply of franchising services in China, which included a requirement that a franchiser own and operate at least two units in China for one year before being eligible to offer franchises in China. In 2007, China eased the requirement that a franchiser own and operate at least two units in China by allowing a franchiser to offer franchise services in China if it owns and operates two units anywhere in the world.

### Direct Selling Services

In its WTO accession agreement, China did not agree to any liberalization in the area of direct selling, or sales away from a fixed location, during the first three years of its WTO membership. By December 11, 2004, however, China committed to lift market access and national treatment restrictions in this area.

Although the business volume of direct sales companies in China continues to grow, the growth potential of this sector remains hindered by restrictions in the regulations governing direct selling services in China. These regulations were issued

more than 10 years ago and do not reflect the more relaxed regulatory approach governing emerging models of retailing services, such as online marketing, which are competing directly with direct sales. Problematic provisions in the direct selling regulations include restrictions on the types of products that can be sold, restrictions on compensation methods and onerous requirements regarding service sales centers. All of these restrictions place direct sellers at a competitive disadvantage with new forms of retailing and do not seem consistent with China’s own expressed interest in fostering innovation in the retailing sector. To date, U.S. engagement has failed to persuade China to reconsider the various problematic provisions in its direct selling regulations.

### Financial Services

#### BANKING SERVICES

Prior to its accession to the WTO, China had allowed foreign banks to conduct foreign currency business in selected cities. Although China had also permitted foreign banks, on an experimental basis, to conduct domestic currency business, the experiment was limited to foreign customers in two cities.

In its WTO accession agreement, China committed to a five-year phase-in for banking services by foreign banks. Specifically, China agreed that, immediately upon its accession, it would allow U.S. and other foreign banks to conduct foreign currency business without any market access or national treatment limitations and conduct domestic currency business with foreign-invested enterprises and foreign individuals, subject to certain geographic restrictions. The ability of U.S. and other foreign banks to conduct domestic currency business with Chinese enterprises and individuals was to be phased in. Within two years after accession, foreign banks were also to be able to conduct domestic currency business with Chinese enterprises, subject to certain geographic restrictions. Within five years after accession, foreign banks were to be able to

conduct domestic currency business with Chinese enterprises and individuals, and all geographic restrictions were to be lifted. Foreign banks were also to be permitted to provide financial leasing services at the same time that Chinese banks are permitted to do so.

Since its accession to the WTO, China has taken a number of steps to implement its banking services commitments. At times, however, China's implementation efforts have generated concerns, and there are some instances in which China still does not seem to have fully implemented particular commitments.

As previously reported, shortly after China's accession to the WTO, the PBOC issued regulations governing foreign-funded banks, along with implementing rules, which became effective February 2002. The PBOC also issued several other related measures. Although these measures appeared to keep pace with the WTO commitments that China had made, it became clear that the PBOC had decided to exercise significant caution in opening up the banking sector. In particular, it imposed working capital requirements and other requirements that exceeded international norms and made it more difficult for foreign banks to establish and expand their market presence in China. Many of these requirements, moreover, did not apply equally to foreign and domestic banks.

For example, China appears to have fallen behind in implementing its commitments regarding the establishment of Chinese-foreign joint banks. In its Services Schedule, China agreed that qualified foreign financial institutions would be permitted to establish Chinese-foreign joint banks immediately after China acceded, and it did not schedule any limitation on the percentage of foreign ownership in these banks. To date, however, China has limited the sale of equity stakes in existing state-owned banks to a single foreign investor to 20 percent, while the total equity share of all foreign investors is limited to 25 percent.

Another problematic area involves the ability of U.S. and other foreign banks to participate in the domestic currency business in China, the business that foreign banks were most eager to pursue in China, particularly with regard to Chinese individuals. As previously reported, despite high capital requirements and other continuing impediments to entry into the domestic currency business, participation of U.S. and other foreign banks in the domestic currency business expanded tremendously after China acceded to the WTO on December 11, 2001, first with regard to foreign-invested enterprises and foreign individuals and later with regard to Chinese enterprises, subject to geographic restrictions allowed by China's WTO commitments. China had committed to allow foreign banks to conduct domestic currency business with Chinese individuals by December 11, 2006, but it was only willing to do so subject to a number of problematic restrictions.

In November 2006, the State Council issued the *Regulations for the Administration of Foreign-funded Banks*. Among other things, these regulations mandated that only foreign-funded banks that have had a representative office in China for two years and that have total assets exceeding \$10 billion can apply to incorporate in China. After incorporating, moreover, these banks only become eligible to offer full domestic currency services to Chinese individuals if they can demonstrate that they have operated in China for three years and have had two consecutive years of profits. The regulations also restricted the scope of activities that can be conducted by foreign banks seeking to operate in China through branches instead of through subsidiaries. In particular, the regulations restricted the domestic currency business of foreign bank branches. While foreign bank branches can continue to take deposits from and make loans to Chinese enterprises in domestic currency, they can only take domestic currency deposits of RMB 1 million (\$164,000) or more from Chinese individuals and cannot make any domestic currency loans to Chinese individuals. In addition, unlike foreign banks incorporated in China, foreign

bank branches cannot issue domestic currency credit and debit cards to Chinese enterprises or Chinese individuals.

Other problems arose once the *Regulations for the Administration of Foreign-funded Banks* went into effect in December 2006. For example, Chinese regulators did not act on the applications of foreign banks incorporated in China to issue domestic currency credit and debit cards, or to trade or underwrite commercial paper or long-term listed domestic currency bonds.

Since 2007, China has made various bilateral commitments to implement incremental improvements in the access of U.S. banks to its market. Significant market openings have been elusive, however.

For example, in 2007, China committed to act on the applications of foreign banks incorporated in China seeking to issue their own domestic currency credit and debit cards. However, the PBOC insists as a condition of its approval that the banks move the data processing for these credit and debit cards onshore, a costly step that has limited foreign participation in the market to date.

In 2011, China's interbank bond market oversight body issued qualifying criteria for underwriters and opened up a window for applications. Many U.S. and other foreign institutions subsequently applied, although the application procedures were discriminatory and non-transparent, and initially only one foreign bank was approved to underwrite. Years later, during the run-up to the July 2017 CED meeting, China issued bond settlement Type A licenses and underwriting licenses to two qualified U.S. financial institutions.

In 2011, China committed to allow locally incorporated U.S. and other foreign banks in China to distribute mutual funds, act as custodians for mutual funds, and serve as margin depository banks for qualified foreign institutional investors engaging in financial futures transactions. In 2013, China

pledged that locally incorporated foreign banks and securities firms will be able to directly trade government bond futures, but has not yet allowed domestic or foreign banks to trade these hedging instruments. China also has not followed through on a commitment to implement measures to recognize the enforceability of close-out netting, and as a result financial institutions continue to incur sharply increased costs.

The continued existence of these various formal and informal barriers to foreign participation in the Chinese banking sector has disadvantaged foreign banking institutions. Indeed, it has contributed, in part, to a decline in foreign banking assets' share of overall Chinese banking system assets since 2006.

In November 2017, immediately after President Trump's visit to Beijing, China unilaterally announced that it would be taking steps to ease restrictions on foreign banks' access to China's market, including by lifting the equity caps on single and multiple foreign investors in existing Chinese-owned banks and financial asset management companies and by beginning to apply the same set of rules for domestic and foreign investment in these banks. To date, China has not yet implemented these changes, although some work has begun. In late December 2017, the CBRC issued a proposed measure that would begin to standardize market access for foreign banks by providing clarity regarding the legal basis for foreign banks to make equity investments in Chinese financial institutions and by easing some licensing requirements for foreign banks.

### **Securities and Asset Management Services**

Over the years, the United States has pressed China for further liberalization of its securities and fund management services sector beyond its original WTO commitments, where China capped foreign ownership interests in securities firms at 33 percent and in fund management firms at 49 percent. Following a commitment made at the May 2012 S&ED meeting, China raised permissible foreign ownership in securities firms from 33 percent to 49

percent. Later, at subsequent S&ED meetings, China committed to gradually raise the permitted equity holding of qualified foreign financial institutions in securities and fund management companies. China also committed to allow wholly foreign-owned qualified foreign financial institutions to apply for registration of private fund management entities to engage in private securities fund management business. Since then, China has taken limited steps to follow up on these commitments. In 2017, China approved one foreign company to establish a majority (i.e., 51 percent) foreign-owned joint venture in the securities sector, and applications from other foreign companies reportedly are under consideration. In addition, China has licensed several wholly foreign-owned companies to provide private fund management services to high-wealth individuals and large institutional investors, although these services represent only a subset of the services normally provided by securities and asset management companies.

Notably, foreign equity caps are not the only restrictions that China imposes on foreign securities firms and fund management firms. China also restricts the scope of businesses in which these firms can engage.

In November 2017, immediately after President Trump's visit to Beijing, China unilaterally announced that it would phase out existing foreign equity caps for securities, fund management and futures companies over the next three years to allow access for wholly foreign-owned companies. To date, China has not yet implemented any of these changes.

### **MOTOR VEHICLE FINANCING SERVICES**

In its WTO accession agreement, China agreed to open up the motor vehicle financing sector to foreign non-bank financial institutions for the first time, and it did so without any limitations on market access or national treatment. These commitments became effective immediately upon China's accession to the WTO. As previously reported, China finally implemented the measures necessary to

allow foreign financial institutions to obtain licenses and begin offering auto loans in October 2004, nearly three years after its accession to the WTO.

At the May 2012 S&ED meeting, China committed to approve applications by qualified auto financing companies (AFCs), including foreign-invested entities, to issue financial bonds in China, so that they have regular access to financing in the interbank bond market. In addition, China committed that foreign-invested and Chinese-invested AFCs would enjoy the same treatment in issuing asset-backed securities during the trial period of asset securitization in China.

### **INSURANCE SERVICES**

Prior to its accession to the WTO, China allowed selected foreign insurers to operate in China on a limited basis and in only two cities. Three U.S. insurers had licenses to operate, and several more were either waiting for approval of their licenses or were qualified to operate but had not yet been invited to apply for a license by China's insurance regulator, the China Insurance Regulatory Commission.

In its WTO accession agreement, China agreed to phase out existing geographic restrictions on all types of insurance operations during the first three years after accession. It also agreed to expand the ownership rights of foreign companies over time. Specifically, China committed to allow foreign life insurers to hold a 50-percent equity share in a joint venture upon accession. China also committed to allow foreign property, casualty and other non-life insurers to establish as a branch or as a joint venture with a 51-percent equity share upon accession and to establish as a wholly foreign-owned subsidiary two years after accession. In addition, foreign insurers handling large scale commercial risks, marine, aviation and transport insurance, and reinsurance were to be permitted to establish as a wholly foreign-owned subsidiary five years after accession. China further agreed to permit all foreign insurers to expand the scope of their activities to

include health, group and pension/annuities lines of insurance within three years after accession.

China also made additional significant commitments relating specifically to branching. China committed to allow non-life insurance firms to establish as a branch in China upon accession and to permit internal branching in accordance with the lifting of China's geographic restrictions. China further agreed that foreign insurers already established in China that were seeking authorization to establish branches or sub-branches would not have to satisfy the requirements applicable to foreign insurers seeking a license to enter China's market.

As previously reported, CIRC issued several new insurance regulations and implementing rules after China acceded to the WTO. These measures implemented many of China's commitments, but they also created problems in the critical areas of capitalization requirements, branching and transparency, and foreign insurers have often faced restrictions or obstacles that hinder them from expanding their presence in China's market.

Since China's accession to the WTO, U.S. engagement has led to improvements with regard to capital requirements and licensing, although many other needed improvements remain. For example, China continues to use formal and informal policies and practices to maintain market access barriers that limit the market share of foreign-invested insurance companies in China following China's accession to the WTO. At present, in the life and pension insurance sectors, where China only permits foreign companies to participate in Chinese-foreign joint ventures, with foreign equity capped at 50 percent, the market share of these foreign-invested companies is less than seven percent. China also caps foreign equity at 50 percent in the health insurance sector. The market share of foreign-invested companies in the non-life (i.e., property and casualty) insurance sector is only two percent, despite the absence of foreign equity caps. In addition, although China's *Foreign Investment Catalogue* indicates that China has liberalized its

insurance brokerage services sector, China has not provided clarification to confirm that foreign insurance brokers will be subject to the same rules as domestic insurance brokers, which is necessary to enable foreign brokers to take advantage of the promised market opening. Meanwhile, China has entirely closed its market for political risk insurance to foreign participation.

Over the years, the United States has pressed China regarding the need for CIRC to follow non-discriminatory procedures to approve U.S. companies for internal branches and sub-branches, following established regulatory time frames and recognizing the right to obtain approval for multiple, concurrent branches. The United States also has pressed CIRC to further open up the life, health and pension insurance, insurance brokerage and other insurance sectors, and to follow non-discriminatory procedures when approving new licensing requests and internal branching requests. At the July 2013 S&ED meeting, China announced that it planned to expand its pilot projects for tax-deferred insurance pension products to additional regions and that it would treat domestic enterprises and foreign-invested enterprises equally with regard to participation and any future expansion. At the July 2014 S&ED meeting, China announced that it welcomes foreign companies to submit applications for internal branches and that it would follow the timeframes set forth in its own regulations in reviewing and approving those applications.

In November 2017, immediately after President Trump's visit to Beijing, China unilaterally announced that it would allow foreign investors to hold up to 51 percent equity in the life insurance sector in three years, with this cap removed entirely in five years, in order to allow access for wholly foreign-owned companies. To date, China has not yet implemented any of these changes.

### **Enterprise Annuities Services**

China maintains a complex approval process for the licensing of suppliers of enterprise annuities

services, and China's regulatory authorities – which include the Ministry of Human Resources and Social Security as well as the China Banking Regulatory Commission, the China Securities Regulatory Commission and CIRC – have not granted any new licenses in more than seven years. Even under previous licensing windows, China licensed very few foreign suppliers, and only for limited elements of enterprise annuities services. The United States has been urging China to re-open its licensing process for suppliers of enterprise annuities services and to ensure that its licensing procedures are transparent and do not discriminate against qualified foreign suppliers.

### **Auto Insurance Services**

For years, the United States had sought the opening of China's mandatory third party liability auto insurance services sector to foreign-invested insurance companies. During the May 2011 S&ED meeting, China pledged to "actively study and push forward the opening of" mandatory third party liability auto insurance in China to foreign-invested insurance companies, even though China was not required to open this services sector by its GATS commitments. At the May 2012 S&ED meeting, China noted that it had amended its regulations to allow foreign-invested insurance companies to sell mandatory third party liability auto insurance in China.

### **FINANCIAL INFORMATION SERVICES**

In its WTO accession agreement, as noted above, China committed that, for the services included in its Services Schedule, the relevant regulatory authorities would be separate from, and not accountable to, any service suppliers they regulated, with two specified exceptions. One of the services included in China's Services Schedule – and not listed as an exception – is the "provision and transfer of financial information, and financial data processing and related software by suppliers of other financial services."

As previously reported, following its accession to the WTO, China did not establish an independent regulator in the financial information services sector. Xinhua, the Chinese state news agency, remained the regulator of, and became a major market competitor of, foreign financial information service providers in China. In addition, in 2006, a major problem developed when Xinhua issued a measure that precluded foreign providers of financial information services from contracting directly with or providing financial information services directly to domestic Chinese clients. Instead, foreign financial information service providers were required to operate through a Xinhua-designated agent, and the only agent designated was a Xinhua affiliate. These new restrictions did not apply to domestic financial information service providers and, in addition, contrasted with the rights previously enjoyed by foreign information service providers since the issuance of the 1996 rules, well before China's accession to the WTO in December 2001.

In March 2008, after it had become clear that sustained bilateral engagement of China would not resolve the serious WTO concerns generated by Xinhua's restrictions, the United States and the EU initiated WTO dispute settlement proceedings against China. Canada later joined in as a co-complainant in September 2008. In November 2008, an MOU was signed in which China addressed all of the concerns that had been raised by the United States, the EU and Canada. Among other things, China agreed to establish an independent regulator, to eliminate the agency requirement for foreign suppliers and to permit foreign suppliers to establish local operations in China, with all necessary implementing measures issued by April 2009, effective no later than June 2009. Subsequently, China timely issued the measures necessary to comply with the terms of the MOU.

### **ELECTRONIC PAYMENT SERVICES**

In the Services Schedule accompanying its Protocol of Accession, China committed to remove market

access limitations and provide national treatment for foreign suppliers providing payment and money transmission services, including credit, charge, and debit cards. This commitment was to be implemented by no later than December 11, 2006.

In the years leading up to 2006, China's regulator, the PBOC, placed severe restrictions on foreign suppliers of electronic payment services, like the major U.S. credit card companies, which typically provide electronic payment services in connection with the operation of electronic networks that process payment transactions involving credit, debit, prepaid and other payment cards. Through these services, they enable, facilitate and manage the flow of information and the transfer of funds from cardholders' banks to merchants' banks. However, the PBOC prohibited foreign suppliers from handling the typical payment card transaction in China, in which a Chinese consumer makes a payment in China's domestic currency, known as the renminbi, or RMB. Instead, through a variety of measures, the PBOC created a national champion, allowing only one domestic entity, CUP, an entity created by the PBOC and owned by participating Chinese banks, to provide these services.

Beginning in 2006, as the deadline for implementation of China's commitments approached, a number of troubling proposals were attributed to CUP and apparently supported by the PBOC. The common theme of these proposals was that CUP would continue to be designated as a monopoly provider of electronic payment processing services for Chinese consumers for RMB processing, and that no other providers would be able to enter this market. Through a series of bilateral meetings beginning in September 2006, the United States cautioned China that none of the proposals being attributed to CUP seemed to satisfy the commitments that China had made to open up its market to foreign providers of electronic payment services. The United States reinforced this message during the transitional reviews before the Committee on Trade in Financial Services, held in November 2006. The United States also raised this

issue on the margins of the first SED meeting, held in December 2006.

After China's deadline of December 11, 2006, which passed without any action having been taken by China, the United States again pressed China. The United States raised its concerns in connection with SED meetings and other bilateral meetings in 2007 and 2008 as well as at the WTO during the transitional reviews before the Committee for Trade in Financial Services in 2007, 2008 and 2009 and China's second and third Trade Policy Reviews, held in 2008 and 2010, without making progress.

In September 2010, the United States brought a WTO case challenging China's various restrictions on foreign suppliers of electronic payment services in an effort to ensure that U.S. suppliers would enjoy the full benefits of the market-opening commitments that China made in its Services Schedule. Consultations were held in October 2010. At the United States' request, a WTO panel was established to hear this case in March 2011, and six other WTO members joined the case as third parties. Hearings before the panel took place in October and December 2011, and the panel issued its decision in July 2012. The panel found the challenged restrictions to be inconsistent with China's commitments under the GATS. China decided not to appeal the panel's decision and subsequently agreed to come into compliance with the WTO's rulings by July 2013. China did take some steps toward complying with the WTO's rulings. China repealed certain challenged measures, but imposed a new licensing requirement for foreign suppliers to be able to provide these services, without also taking the critical step of establishing a process for foreign suppliers actually to obtain the needed licenses.

In October 2014, China's State Council announced that China would be opening its market to foreign suppliers of electronic payment services, but it did not issue an official decision confirming the opening until April 2015. In that decision, the State Council sets out various requirements that must be satisfied by a company in order to receive a license and

creates a two-step application process. It also calls for the PBOC to issue regulations to implement this licensing process.

In August 2015, the PBOC issued draft licensing regulations for public comment, and the United States and U.S. stakeholders submitted comments. However, it was not until June 2016 during the S&ED meeting that the PBOC issued final licensing regulations. PBOC followed up with the issuance of additional guidance for potential applicants in October 2016 and June 2017. Since then, U.S. suppliers reportedly have filed applications to begin preparatory work, the first of two required steps in the PBOC licensing process, but to date PBOC has not yet taken action to grant those applications. Consequently, as of December 2017, U.S. suppliers are effectively blocked from entering China's market.

### Legal Services

Prior to its WTO accession, the Chinese government had imposed various restrictions in the area of legal services. The Chinese government maintained a prohibition against representative offices of foreign law firms practicing Chinese law or engaging in profit-making activities of any kind. It also imposed restrictions on foreign law firms' formal affiliation with Chinese law firms, limited foreign law firms to one representative office and maintained geographic restrictions.

China's WTO accession agreement provides that, upon China's accession to the WTO, foreign law firms may provide legal services through one profit-making representative office, which must be located in one of several designated cities in China. The foreign representative offices may act as "foreign legal consultants" who advise clients on foreign legal matters and may provide information on the impact of the Chinese legal environment, among other things. They may also maintain long-term "entrustment" relationships with Chinese law firms and instruct lawyers in the Chinese law firm as agreed between the two law firms. In addition, all quantitative and geographic limitations on

representative offices were to have been phased out within one year of China's accession to the WTO, which means that foreign law firms should have been able to open more than one office anywhere in China beginning on December 11, 2002.

As previously reported, the State Council issued the *Regulations on the Administration of Foreign Law Firm Representative Offices* in December 2001, and the Ministry of Justice issued implementing rules in July 2002. While these measures removed some market access barriers, they also generated concern among foreign law firms doing business in China. In many areas, these measures were ambiguous. Among other things, these measures could be interpreted as imposing an economic needs test for foreign law firms that want to establish offices in China, which raises WTO concerns. In addition, the procedures for establishing a new office or an additional office seem unnecessarily time-consuming. For example, a foreign law firm may not establish an additional representative office until its most recently established representative office has been in practice for three consecutive years. Furthermore, new foreign attorneys must go through a lengthy approval process that can take more than one year.

These measures also include other restrictions that make it difficult for foreign law firms to take advantage of the market access rights granted by China's WTO accession agreement. For example, foreign attorneys may not take China's bar examination, and foreign law firms may not hire registered members of the Chinese bar as attorneys to provide advice on Chinese law, nor may foreign attorneys working in China otherwise provide advice on Chinese law to clients. Foreign law firms have also reported that they are not given the uniform right to attend or provide consultancy services to clients during regulatory proceedings administered by Chinese government agencies and that at times they are barred from accompanying their clients to certain government meetings, raising concerns in light of China's GATS commitments. In addition, foreign law firms are subject to taxes at both the

firm and individual levels, while domestic law firms are only taxed as partnerships.

The United States has raised its concerns in this area both bilaterally and at the WTO during meetings before the Council for Trade in Services and China's Trade Policy Reviews, with support from other WTO members. To date, although a number of U.S. and other foreign law firms have been able to open additional offices in China, little progress has been made on the other issues affecting access to China's legal services market.

### Telecommunications Services

In the Services Schedule accompanying its WTO accession agreement, China committed to permit foreign suppliers to provide a broad range of telecommunications services through joint ventures with Chinese companies, including domestic and international wired services, mobile voice and data services, value-added services (such as electronic mail, voice mail and on-line information and database retrieval) and paging services. The foreign equity stake permitted in the joint ventures was to increase over time, reaching a maximum of 49 percent for basic telecommunications services and 50 percent for value-added services. In addition, all geographical restrictions were to be eliminated within two to six years after China's WTO accession, depending on the particular services sector.

Importantly, China also accepted key principles from the WTO Reference Paper on regulatory principles. As a result, China became obligated to separate the regulatory and operating functions of the telecommunications regulatory agency in China (now known as MIIT), which was the operator of China Telecom at the time of China's accession to the WTO. China also became obligated to adopt pro-competitive regulatory principles, such as cost-based pricing and the right of interconnection, which are necessary for foreign-invested joint ventures to compete with incumbent suppliers such as China Telecom, China Unicom and China Mobile.

Even though China appears to have nominally implemented its WTO commitments on schedule, no meaningful market-opening progress has taken place in the telecommunications services sector through 2017. As previously reported, with regard to basic services, MIIT's imposition of informal bans on new entry, limitations on foreign suppliers' selection of Chinese joint venture partners and high capital requirements, have continued to present formidable barriers to market entry for foreign suppliers. In addition, the approach that China has taken to regulating value-added services, including its insistence on classifying certain value-added services as basic services when provided by foreign suppliers, and other uncertainties presented by China's classification of value-added services, have presented similarly formidable barriers to foreign entry.

In March 2016, China issued a revised *Catalogue of Telecommunications Services*. Among other things, the catalogue seeks to expand the scope of value-added telecommunications services to include a range of Internet-related services, including cloud computing services, thereby subjecting them to the foreign equity caps that apply to the telecommunications sector, even though these services are not telecommunications services, as discussed in the Internet-related Services section below. In addition, the catalogue continues to maintain for licensing purposes a rigid and overly specific classification of what is understood as value-added telecommunications services instead of adopting a broad, functional definition of these services that better supports innovation.

As China completes its 16th year as a WTO member, the United States is unaware of any domestic or foreign application for a new stand-alone license to provide basic telecommunications services that has completed the MIIT licensing process, even in commercially attractive areas such as the re-sale of basic telecommunications services, leased line services or corporate data services. At present, the number of suppliers of basic telecommunications

services appears to be frozen at three Chinese state-owned enterprises, limiting the opportunities for new joint ventures and reflecting a level of competition that is extraordinarily low given the size of China's market. Meanwhile, with regard to value-added services, the Chinese regulator – MIIT – had licensed more than 29,000 domestic suppliers as of November 2013, but only 41 foreign suppliers.

With regard to satellite services, such as video transport services for Chinese broadcasters or cable companies, U.S. satellite operators remain severely hampered by Chinese policies that prohibit foreign satellite operators from obtaining licenses to provide these services in China and that instead only allow a foreign satellite operator to use a licensed Chinese satellite operator as an agent to provide these services. These policies have made it difficult for foreign satellite operators to develop their own customer base in China, as Chinese satellite operators essentially have a "first right of refusal" with regard to potential customers.

Many of the difficulties faced by foreign suppliers in accessing China's telecommunications market seem directly attributable to the actions of MIIT, China's telecommunications regulator. While MIIT is nominally separate from China's telecommunications firms, it maintains extensive influence and control over their operations and continues to use its regulatory authority to disadvantage foreign firms.

Over the years, the United States has raised its many telecommunications concerns with China, using bilateral engagement and WTO meetings, including the annual transitional reviews before the Council for Trade in Services and China's Trade Policy Reviews, where the United States has received support from other WTO members. These efforts, however, achieved virtually no progress.

### **Audio-visual and Related Services**

As discussed in the Distribution Services section above, in 2011, China removed various importation

and distribution restrictions affecting books, newspapers, journals, sound recordings and DVDs in response to a successful WTO case brought by the United States. China also entered into an MOU with the United States in 2012 providing increased and improved market access for imported theatrical films. At the same time, China's regulation of other audiovisual and related services, including services associated with theatres (where China made a WTO commitment to allow 49 percent foreign ownership) as well as television and radio stations, production and programming (for which China made no commitments), has remained highly restricted.

With regard to theatres, China's ownership restrictions have made it unattractive for foreign companies to enter into Chinese-foreign joint ventures. Currently, no U.S. company is involved in the ownership or operation of a Chinese theatre. In addition, China prohibits foreign investment in the production and distribution of theatrical films. In contrast, all of these sectors in the United States are open to foreign investment, and Chinese companies own both large film production companies and film distributors in the United States.

The restrictions applicable to China's television and radio sectors are myriad. China does not permit private capital, whether domestic or foreign, to be used to establish or operate a television station or a radio station. It similarly closes private capital out of radio and television signal broadcasting and relay stations, satellite networks and backbone networks. For television production, Chinese-foreign joint ventures must have a minimum capital requirement of RMB 2 million (approximately \$330,000), foreign ownership is capped at 49 percent, and two-thirds of the programs of the joint venture must have Chinese themes.

With regard to television programming generally, China imposes highly restrictive quotas. The *Administrative Measures on the Import and Broadcast of Extraterritorial Television Programs*, effective since 2004, restricts foreign television drama and film programming to no more than 25

percent of total airtime, and other foreign programming to no more than 15 percent of total air time. Foreign programming, including animated programs, is banned between 7:00 p.m. and 10:00 p.m. on terrestrial stations, which are Chinese-owned. In addition, Chinese cable operators are effectively prohibited from carrying foreign channels, as these channels only can be accessed in hotels and other areas inhabited by foreigners. A newer concern arose in October 2014, when China started restricting foreign content on Chinese streaming sites, which is the fastest growing means for Chinese consumers to access television shows. U.S. industry estimates that, as of October 2015, U.S. content is limited to 12 percent of all content on Chinese streaming sites. In a related restriction, China now requires an entire season of a TV series to be submitted for content approval before a single episode can be made available. This restriction encourages the pirating of individual episodes as they are aired during the season.

### Internet-related Services

China's Internet regulatory regime is restrictive and non-transparent and impacts a broad range of commercial services activities conducted via the Internet. While China is experiencing rapid development in online businesses such as retail websites, search engines, network education, online advertisements, audio-video services, paid electronic mail, short messages, online job searches, Internet consulting, mapping services, applications, web domain registration, electronic trading and online gaming, Chinese companies dominate the China market, due primarily to restrictions imposed on foreign companies by the Chinese government.

Foreign companies seeking to participate in the development of cloud computing, including computer data and storage services provided over the Internet, are not permitted to directly obtain Internet Data Center (IDC) licenses in China. Instead, a foreign company seeking to provide cloud computing services must establish a contractual partnership with a Chinese company holding an IDC

license. While not all of the restrictions facing foreign suppliers are set forth in final measures, China's regulatory authorities are moving to formalize many of these restrictions. In 2016 and 2017, MIIT issued two draft measures that would further formalize China's restrictions on the supply of cloud computing services. These draft measures, together with existing restrictions in the 2017 *Foreign Investment Catalogue* and the 2015 *Telecom Services Classification Catalogue*, would require foreign suppliers of cloud computing services to turn over essentially all ownership and operations to a Chinese contractual partner, resulting in the transfer of both technology and branding. In the first half of 2017, the United States pressed China on this issue using the CED process, without success.

In a development of concern relative to China's GATS commitments, China issued draft *Network Publishing Service Management Regulations* in December 2012. This draft measure would prohibit Chinese-foreign contractual joint ventures, Chinese-foreign cooperative joint ventures and wholly foreign-owned enterprises from engaging in "network publishing services," which China appears to have defined broadly to cover a wide range of Internet-based distribution services. The United States submitted written comments on the draft measure in January 2013, and to date China has not issued a final measure.

In February 2016, SAPPRFT and MIIT issued new online publishing rules. The United States has become very concerned about the impact of these new rules, and related measures, on the ability of foreign companies to engage in the online distribution of videos and entertainment software.

Overall, while the Chinese government recognizes the potential of electronic commerce to promote exports and increase competitiveness, a variety of Chinese government policies and practices impede progress toward establishing a viable commercial environment, adversely affecting both Chinese companies and foreign companies. For example, several Chinese ministries have jurisdiction over

electronic commerce and impose a range of burdensome restrictions on Internet use (such as registration requirements for web pages and arbitrary and nontransparent content controls), stifling the free flow of information and the consumer privacy needed for electronic commerce to flourish. Encryption is also regulated, and the frequent blocking of websites (including those of a commercial nature) inhibits the predictability and reliability of using electronic networks as a medium of commerce.

China also has yet to develop a legal framework conducive to the rapid growth of electronic commerce. Laws recognizing the validity of “electronic contracting” tools and stressing the importance of online privacy and security have been proposed but not yet issued. A number of technical problems also have inhibited the growth of electronic commerce in China over the years, such as the rates charged by Chinese government-approved ISPs, slow connection speeds and relatively low Internet penetration in China, although these problems are being addressed.

With regard to content control, Chinese government officials from as many as 12 separate agencies, led by CAC, closely monitor and routinely filter Internet traffic entering China, focusing primarily on the content that they deem objectionable on political, social, religious or other grounds. During politically sensitive periods, such as surrounding meetings of the National Party Congress or the National People's Congress, the restrictions typically increase significantly; specific foreign websites can be completely blocked, while overall Internet access can be extremely limited, and Virtual Private Networks, on which many foreign firms rely to conduct their online functions, can be largely blocked. While the purpose of the Internet restrictions purportedly is to address public interest concerns enumerated in Chinese law, China's regulatory authorities frequently take actions that appear to be arbitrary, rarely issue lists of banned search terms or banned sites and provide little or no justification or means of appeal when they block

access to all or part of a website, putting providers of Internet-enabled services in a precarious position, as they attempt to comply with Chinese law that can seem arbitrary.

This extensive regulatory regime for content control directly and indirectly affects the range of foreign suppliers seeking to deliver online services. It also squarely affects foreign news agencies, which operate in a services sector in which China made no GATS commitments. China actively restricts who may report news and what may be reported. These restrictions also can interfere with the normal business reporting operations of non-news organizations, such as multinational corporations, if they use the Internet to keep clients, members, their headquarters or others informed about events in China.

### **Construction and Related Engineering Services**

Upon its WTO accession, China committed to permit foreign enterprises to supply construction and related engineering services through joint ventures with foreign majority ownership, subject to the requirement that those services only be undertaken in connection with foreign-invested construction projects and subject to registered capital requirements that were slightly different from those of Chinese enterprises. China agreed to remove those conditions within three years of accession, and it also agreed to allow wholly foreign-owned enterprises to supply construction and related engineering services for four specified types of construction projects, including construction projects wholly financed by foreign investment, within three years of accession.

As previously reported, in 2002, the Ministry of Construction (MOC), re-named the Ministry of Housing and Urban-Rural Development in 2008, and MOFTEC jointly issued the *Rules on the Administration of Foreign-invested Construction Enterprises* (known as Decree 113) and the *Rules on*

*the Administration of Foreign-invested Construction Engineering Design Enterprises* (known as Decree 114). These decrees provide schedules for the opening up of construction services and related construction engineering design services to joint ventures with majority foreign ownership and wholly foreign-owned enterprises. Implementing rules for Decree 113 were issued in 2003, but Decree 114 implementing rules were delayed until 2007.

Decrees 113 and 114 created concerns for U.S. firms by imposing new and more restrictive conditions than existed prior to China's accession to the WTO, when U.S. firms were permitted to work in China on a project-by-project basis pursuant to MOC rules. In particular, these decrees for the first time require foreign firms to obtain qualification certificates. In addition, the decrees for the first time require foreign-invested enterprises to incorporate in China. The decrees also impose high minimum registered capital requirements as well as technical personnel staff requirements that are difficult for many foreign-invested enterprises to satisfy.

With regard to the Decree 113 regulatory regime for construction enterprises, the United States has actively engaged China, both bilaterally and at the annual transitional reviews before the Council for Trade in Services, in an effort to obtain needed improvements. In particular, the United States has urged China to maintain non-discriminatory procedures under Decree 113 to enable foreign-invested enterprises to carry out the same kinds of projects that domestic companies can provide. The United States also has sought a reduction in the registered minimum capital requirements under Decree 113 or the use of other arrangements, such as bonds or guarantees in lieu of the capital requirements. In practice, China restricts wholly owned foreign-invested enterprises to undertaking foreign-funded construction projects, except in cases where Chinese enterprises are not able to provide the necessary construction services. The United States and U.S. industry have urged China to end this discrimination.

With regard to the Decree 114 regulatory regime for construction engineering design enterprises, the United States generally welcomed the implementing rules issued by MOC in 2007, as they temporarily lifted foreign personnel residency and staffing requirements imposed by Decree 114, and recognized the foreign qualifications of technical experts when considering initial licensing. The United States has since continued to press China to make these improvements permanent, using both the March 2008 U.S.-China Best Practices Exchange on Architecture, Construction and Engineering and the transitional reviews before the Council for Trade in Services in 2007, 2008 and 2009. Separately, the United States also has urged China to give foreign construction engineering design companies the right to immediately apply for a comprehensive "Grade A" license, like domestic design companies can do. Under existing rules, set forth in Circular 202, the *Implementation of the Administrative Provisions on the Qualification of Construction and Engineering Supervision and Design*, issued by MOC in August 2007, foreign companies are subjected to more restrictive licensing procedures than domestic companies. China also needs to clarify its licensing requirements relating to partnerships by confirming that investors other than individuals, such as foreign design companies, can act as partners.

Meanwhile, in the area of project management services, the conflicting regulatory regimes of NDRC and MOHURD have allowed market access barriers for foreign-invested enterprises to persist. In 2004, MOC issued the *Provisional Measures for Construction Project Management*. Known as Decree 200, this measure requires, among other things, local establishment and the possession of separate qualifications in the area of construction, engineering or design. In contrast, a measure issued by MOC and MOFCOM in 2007 – the *Regulations on the Administration of Foreign-invested Construction and Engineering Service Enterprises* – appears to allow foreign-invested enterprises to provide project management services without possessing separate construction, engineering or design qualifications,

but the absence of implementing rules has resulted in inconsistent interpretations of this measure. The United States and U.S. industry have been urging China to clarify the requirements that must be satisfied by enterprises that do not hold construction or engineering and design licenses if they seek to provide project management services.

### Educational Services

In its accession agreement, China made limited GATS commitments relating to educational services and specifically excluded educational services provided in connection with national compulsory education from the scope of those commitments. Currently, China only permits foreign educators and trainers to engage in nonprofit educational activities that do not compete with the Ministry of Education-supervised nine years of compulsory education, thereby inhibiting much-needed foreign investment in this part of the education sector. Foreign universities may set up nonprofit operations, but must have a Chinese university host and partner to ensure that programs bar subversive content and that imported informational material is adapted to suit local conditions. In addition, China bans foreign organizations and companies from offering educational services via satellite networks.

### Express Delivery Services

The specific commitments that China made in the area of express delivery services did not require China to take implementation action upon its accession to the WTO. Basically, China agreed to increase the stake allowed by foreign express delivery companies in joint ventures over a period of years, with wholly foreign-owned subsidiaries allowed within four years of accession.

Since its WTO accession, foreign express delivery companies have continued to operate in China's express delivery sector, and China has implemented its commitment to allow wholly foreign-owned subsidiaries. However, China still needs to expand the scope of access for foreign-invested companies

for domestic express delivery to include the delivery of documents.

In addition, over the years, China has issued a variety of measures that have appeared to undermine market access for foreign companies and have raised questions in light of China's WTO obligations. As previously reported, through sustained and high-level engagement, the United States was able to persuade China to forego a series of restrictive measures.

In August 2006, the State Council finalized its *Postal Reform Plan*, which called for the separation of China's postal operations from the administrative function of regulating China's postal system, with the State Postal Bureau (SPB) to serve as the regulator and a new state-owned enterprise – the China Post Group Corporation – to be set up to conduct postal business. China promptly put this plan into effect, and since then the United States has been regularly reviewing how SPB has been exercising its new authority to license and regulate the express delivery sector.

In August 2008, the draft of a problematic new *Postal Law* went before the National People's Congress. This draft excluded foreign suppliers from the document segment of China's domestic express delivery market and also contained other troubling provisions. Despite extensive engagement by the United States, the National People's Congress approved this law, effective October 2009, without significant changes.

Since then, the United States has worked intensively with China to alleviate problems that foreign companies have encountered when trying to obtain permits under a new permitting system that SPB imposed for all suppliers of domestic express package delivery services in China. In May 2012, China committed that it would take specific steps to provide fair access to its market for foreign suppliers of these services and that it would protect existing operations as that process unfolded. Since then, the Chinese regulator, SPB, has moved forward with the

issuance of more permits. The United States has pressed SPB to quickly review and approve any new permits that U.S. companies request, and the United States will continue to do so for as long as is needed.

At the same time, in other ways, SPB's regulation of the express delivery sector in China has been problematic. For example, China imposes overly burdensome and inconsistent regulatory approaches, including with regard to security inspections.

### Logistics Services

Logistics services include a number of the services sectors listed in China's GATS Schedule, including road transport services, rail transport services and freight forwarding agency services, among others. Generally, at this time, foreign suppliers should be permitted to supply these services in China without geographic limitations or restrictions on the percentage of foreign ownership.

Over the years, the Ministry of Transport has been slow to approve applications by foreign companies seeking to supply road transport and related logistics services and has been unwilling to issue nationwide trucking licenses, which has limited the ability of foreign companies to build economies of scale. In addition, while regulations issued by almost all major Chinese cities restrict daytime access by trucks, enforcement of these restrictions is often discriminatory. Local regulatory authorities often target their enforcement efforts at foreign companies, while permitting local companies to operate freely.

Separately, the Chinese government has directed that support be provided to the domestic logistics industry as part of various industry revitalization plans. Foreign companies invested in China have raised concerns about inadequate transparency with regard to implementing measures, inequitable treatment of foreign companies and unnecessary industry standardization efforts.

### Air Transport and Related Services

WTO members, including China, undertake the vast majority of their international commitments relating to civil air transport, including traffic rights, through bilateral agreements. As previously reported, China made significant commitments in 2004 and 2007 agreements with the United States to increase market access for U.S. providers of air transport services. However, since 2007, China increasingly has constrained this sector and a lack of clarity in China's airport slot allocation process, among other issues, has prevented U.S. airlines from fully exercising rights granted in the 2007 agreement. The United States has made clear that the current operational impediments need to be fixed and that any future expansion of rights would need to be based on mutual benefit.

Even though China took on relatively limited GATS commitments with regard to global distribution system services, concerns still have arisen in this sector. U.S. and European companies have expressed GATS and other concerns regarding China's regulation of foreign suppliers of global distribution system services. Although China issued new regulations addressing global distribution system services in 2012, these regulations only called for a modest opening to foreign suppliers, as they allow foreign suppliers to handle domestic segments of an international flight but not the most lucrative part of China's market, which is purely domestic travel within China. However, China has since undercut even this modest opening by imposing commercially unattractive requirements on foreign suppliers, including a requirement to partner with Chinese state-owned enterprises. The United States has used the JCCT process without success to urge China to remove the significant restrictions facing foreign companies in this sector.

### Maritime Services

As previously reported, even though China made only limited WTO commitments relating to its

maritime services sector, it took a significant step in December 2003 to increase market access for U.S. service providers. The United States and China signed a far-reaching, five-year bilateral agreement, with automatic one-year extensions, which gives U.S.-registered companies the legal flexibility to perform an extensive range of additional shipping and logistics activities in China. U.S. shipping and container transport services companies, along with their subsidiaries, affiliates and joint ventures, are also able to establish branch offices in China without geographic limitation.

### Tourism and Travel-related Services

In order to obtain a license, foreign travel agencies doing business in China must register with the China National Travel Administration (CNTA) and must submit an initial feasibility study and annual reports on future investment and possible expansion to CNTA and MOFCOM. In addition, China continues to impose an annual sales requirement on foreign travel agencies, even though it does not impose the same requirement on domestic travel agencies.

In December 2007, the United States and China signed an MOU to facilitate Chinese group leisure travel to the United States. The MOU permitted marketing and sales activities in a limited number of Chinese provinces to promote U.S. destinations and U.S. travel-related businesses. Subsequent engagement, led to China's agreement to expand the MOU to cover 27 of China's 31 provinces. Most recently, in 2013, China announced that it is broadening the scope of access under the MOU to include two of the four remaining provinces.

### LEGAL FRAMEWORK

In order to address major concerns raised by WTO members during its lengthy WTO accession negotiations, China committed to broad legal reforms in the areas of transparency, uniform application of laws and judicial review. Each of these reforms, if fully implemented, will strengthen the rule of law in China's economy and help to address

pre-WTO accession practices that made it difficult for U.S. and other foreign companies to do business and invest in China.

### Transparency

#### OFFICIAL JOURNAL

In its WTO accession agreement, China committed to establish or designate an official journal dedicated to the publication of all laws, regulations and other measures pertaining to or affecting trade in goods, services, TRIPS or the control of foreign exchange. China also agreed to publish the journal regularly and to make copies of all issues of the journal readily available to enterprises and individuals.

Following its accession to the WTO, China did not establish or designate an official journal. Rather, China relied on multiple channels, including ministry websites, newspapers and a variety of journals, to provide information on trade-related measures.

As previously reported, following sustained U.S. engagement, the State Council issued a notice in March 2006 directing all central, provincial and local government entities to begin sending copies of all of their trade-related measures to MOFCOM for immediate publication in the *MOFCOM Gazette*. The United States subsequently reviewed the effectiveness of this notice, both to assess whether all government entities regularly publish their trade-related measures in the *MOFCOM Gazette* and whether all types of measures are being published. It appeared that adherence to the State Council's notice was far from complete. As a result, the United States continued to engage China bilaterally on the need for a fully compliant single official journal, and at the December 2007 SED meeting China re-confirmed its WTO commitment to publish all final trade-related measures in a designated official journal before implementation.

The United States has been regularly reviewing the effectiveness of China's official journal commitment since the December 2007 SED meeting. To date, it

appears that some but not all central government entities publish trade-related measures in this journal. At the same time, these government entities tend to take a narrow view of the types of trade-related measures that need to be published in the official journal. As a result, while trade-related regulations and departmental rules are often published in the journal, it is less common for other central government measures such as opinions, circulars, orders, directives and notices to be published, even though they are all binding legal measures. Meanwhile, sub-central government measures are rarely published in the official journal.

In the September 2012 WTO case challenging numerous subsidies provided by the central government and various sub-central governments in China to automobile and automobile-parts enterprises located in regions in China known as “export bases,” the United States included claims alleging that China had failed to abide by various WTO transparency obligations, including China’s obligation to publish the measures at issue in an official journal. Following consultations in this case, the two sides engaged in further discussions as China began to take steps to address U.S. concerns.

In the December 2015 WTO case challenging discriminatory Chinese government measures exempting sales of certain aircraft produced in China, including general aviation aircraft, agricultural aircraft and regional jets, from the VAT while imposing that same tax on sales of imported aircraft, the United States included claims alleging that China had failed to publish the measures at issue as required by China’s WTO transparency obligations. Consultations took place in January 2016. In October 2016, the United States announced that it had confirmed that China had terminated the discriminatory tax measures. The United States also made these measures publicly available.

### TRANSLATIONS

Another important transparency commitment that China made in its WTO accession agreement involves

translations. China agreed to make available translations of all of its laws, regulations and other measures affecting trade in goods, services, TRIPS or the control of foreign exchange into one or more of the WTO languages (English, French and Spanish). China further agreed that, to the maximum extent possible, it would make translations of these laws, regulations and other measures available before implementation or enforcement, but in no case later than 90 days afterwards.

China has a poor record of compliance with its translation commitment. Indeed, after 15 years of WTO membership, China still has not established an appropriate infrastructure to undertake the agreed-upon translations of its trade-related measures in a timely manner. Although China has complained that it is too difficult for it to live up to this commitment, this excuse lacks credulity. As the United States has pointed out, other WTO members translate all of their legal measures. Indeed, one of these members – the EU – publishes its measures in 24 official languages.

Prior to 2015, China had only compiled translations of trade-related laws and administrative regulations (into English), but not other types of measures. In addition, China has remained years behind in actually publishing translations of trade-related laws and administrative regulations.

The United States has raised this issue at the WTO during the annual transitional reviews, including during final transitional reviews before several committees and councils that took place in 2011. In addition, the United States has raised this issue in WTO cases against China. In the December 2010 WTO case challenging what appeared to be prohibited import substitution subsidies being provided by the Chinese government to support the production of wind turbine systems in China, the United States included a claim alleging that China had breached its WTO accession agreement by not translating the measures at issue into a WTO language. China repealed those measures following consultations. In the September 2012 WTO case

challenging export base subsidies, the United States included a claim alleging that China had failed to make available translations of the measures at issue into one or more WTO languages. The United States also included a similar claim in the December 2015 WTO case challenging China's discriminatory tax treatment of imported aircraft.

Bilaterally, at the July 2014 S&ED meeting, China committed that it would translate trade-related departmental rules into English within a reasonable period of time. Subsequently, in March 2015, China issued a measure requiring trade-related departmental rules to be translated into English. This measure also provides that the translation of a departmental rule normally must be published before implementation. Following the issuance of this measure, the United States pressed China to ensure that it similarly publishes translations of trade-related laws and administrative regulations before implementation, as required by China's WTO accession agreement.

### **PUBLIC COMMENT**

One of the most important of the transparency commitments that China made in its WTO accession agreement concerned the procedures for adopting or revising laws, regulations and other measures affecting trade in goods, services, TRIPS or the control of foreign exchange. China agreed to provide a reasonable period for public comment on these new or modified laws, regulations and other measures before implementing them, except in certain specific instances, enumerated in China's accession agreement.

As previously reported, in the first few years after China acceded to the WTO, China's ministries and agencies had a poor record of providing an opportunity for public comment *before* new or modified laws, regulations and other measures were implemented. Although the State Council issued regulations in December 2001 addressing the procedures for the formulation of administrative regulations and rules and expressly allowing public

comment, many of China's ministries and agencies in 2002 continued to follow the practice prior to China's WTO accession, and no notable progress took place in 2003. Typically, the ministry or agency drafting a new or revised measure consulted with and submitted drafts to other ministries and agencies, as well as Chinese experts and affected Chinese companies. At times, it also consulted with select foreign companies, although it would not necessarily share drafts with them. As a result, only a small proportion of new or revised measures were issued after a period for public comment, and even in those cases the amount of time provided for public comment was generally too short.

In 2004, some improvements took place, particularly on the part of MOFCOM, which began following the rules set forth in its *Provisional Regulations on Administrative Transparency*, issued in November 2003. Nevertheless, basic compliance with China's notice-and-comment commitment continued to be uneven in the ensuing years, as numerous major trade-related laws and regulations were finalized and implemented without the NPC or the responsible ministry circulating advance drafts for public comment.

In numerous bilateral meetings with the State Council, MOFCOM and other Chinese ministries since China's WTO accession, including high-level meetings, the United States emphasized the importance of China's adherence to the notice-and-comment commitment in China's accession agreement, both in terms of fairness to WTO members and the benefits that would accrue to China. Together with other WTO members, the United States also raised this issue repeatedly during regular WTO meetings and as part of the annual transitional reviews conducted before various WTO councils and committees.

At the December 2007 SED meeting, China specifically committed to publish, when possible, proposed trade-related measures and provide interested parties a reasonable opportunity for comment. China also agreed that it would publish

these proposed measures either in its designated official journal or on an official website.

At the June 2008 SED meeting, China then committed to publish all proposed trade- and economic-related regulations and departmental rules for public comment, subject to specified exceptions, and to provide a comment period of no less than 30 days. China indicated that it would publish these proposed measures on the Legislative Information Website maintained by the SCLAO.

Two months earlier, in April 2008, the NPC's Standing Committee had instituted notice-and-comment procedures for draft laws. Comments on the draft laws are to be submitted to the NPC's Legislative Affairs Commission, and a new dedicated website provides information about the comments that have been submitted.

Subsequently, while the NPC began regularly publishing draft laws for public comment, and the State Council began regularly publishing draft regulations for public comment, it appeared that China was having more difficulty implementing China's new policy regarding trade- and economic-related departmental rules. After 2008, China did increase the number of proposed departmental rules published for public comment on the SCLAO website. However, a significant number of departmental rules were still issued without first having been published for public comment on the SCLAO website. While some ministries published departmental rules on their own websites, they often allowed less than 30 days for public comment, making it difficult for foreign interested parties to submit timely and complete comments.

In October 2010, the State Council issued the *Opinions on Strengthening the Building of a Government Ruling by Law*. This measure directs ministries and agencies at the central and provincial levels of government to solicit public comment when developing their rules, subject to certain exceptions. However, the measure does not dictate the procedures or time periods to be used.

At the May 2011 S&ED meeting, China committed that it would issue a measure in 2011 to implement the requirement to publish all proposed trade- and economic-related administrative regulations and departmental rules on the SCLAO website for a public comment period of not less than 30 days from the date of publication, subject to certain exceptions. In April 2012, the SCLAO published two measures, the *Interim Measures on Solicitation of Public Comment on Draft Laws and Regulations* and the *Notice on Related Issues Regarding Solicitation of Public Comments on Draft Departmental Rules*, on its website. These two measures provide that administrative regulations and departmental rules have to be posted on the Legislative Information Website of the SCLAO.

Since the issuance of the two SCLAO measures in 2012, no noticeable improvement in the publishing of departmental rules for public comment appears to have taken place. At the July 2014 S&ED meeting, China confirmed that these two measures are binding on central government ministries, but it remains clear that China needs to make more progress in this area.

For several years, the United States has pressed China to improve its handling of so-called "normative documents," which are regulatory documents that do not fall into the category of administrative regulations or departmental rules but still impose binding obligations on enterprises and individuals. To date, while China continues to consider reforms relating to the handling of normative documents, it has not been willing to commit to publish them for public comment. In October 2017, MOFCOM did issue a draft measure, the *Opinion on the Establishment and Administration of Normative Documents*, which proposes to require the use of notice-and-comment procedures for certain types of normative documents issued by MOFCOM. In its present form, this draft measure leaves much to the discretion of agency officials, as it only proposes to require public comment for normative documents issued by MOFCOM that are "binding" and involve "major matters."

### ENQUIRY POINTS

Another important transparency commitment in its WTO accession agreement requires China to establish enquiry points, where any WTO member or foreign company or individual may obtain information. As previously reported, China complied with this obligation by establishing a WTO Enquiry and Notification Center, now operated by MOFCOM's Department of WTO Affairs, in January 2002. Other ministries and agencies have also established formal or informal, subject-specific enquiry points. In addition, some ministries and agencies have created websites to provide answers to frequently asked questions, as well as further guidance and information.

### Uniform Application of Laws

In its WTO accession agreement, China committed, at all levels of government, to apply, implement and administer its laws, regulations and other measures relating to trade in goods and services in a uniform and impartial manner throughout China, including in special economic areas. In support of this commitment, China further committed to establish an internal review mechanism to investigate and address cases of non-uniform application of laws based on information provided by companies or individuals.

As previously reported, in China's first year of WTO membership, the central government launched an extensive campaign to inform and educate both central and local government officials and state-owned enterprise managers about WTO rules and their benefits. In addition, several provinces and municipalities established their own WTO centers, designed to supplement the central government's efforts and to position themselves so that they would be able to take full advantage of the benefits of China's WTO membership. In 2002, China also established an internal review mechanism, now overseen by MOFCOM's Department of WTO Affairs, to handle cases of non-uniform application of laws,

although the actual workings of this mechanism remain unclear.

During 2017, as in prior years, some problems with uniformity persisted. These problems are discussed above in the sections on Customs and Trade Administration, Taxation, Investment and Intellectual Property Rights.

### Judicial Review

In its WTO accession agreement, China agreed to establish tribunals for the review of all administrative actions relating to the implementation of laws, regulations, judicial decisions and administrative rulings on trade-related matters. These tribunals must be impartial and independent of the government authorities entrusted with the administrative enforcement in question, and their review procedures must include the right of appeal.

Many U.S. companies continue to express serious concerns about the independence of China's judiciary. In their experience and observation, Chinese judges continue to be influenced by political, government or business pressures, particularly outside of China's big cities.

In addition, the United States continues to examine how the courts designated by the Supreme People's Court's *Rules on Certain Issues Related to Hearings of International Trade Administrative Cases*, which went into effect in October 2002, have handled cases involving administrative agency decisions relating to trade in goods or services. So far, however, there continues to be little data, as few U.S. or other foreign companies have had experience with these courts.

### Other Legal Framework Issues

Other areas of China's legal framework can adversely affect the ability of the United States and U.S. exporters and investors to enjoy fully the rights to

which they are entitled under the WTO agreements. Key areas include administrative licensing, competition policy, commercial dispute resolution, labor laws and laws governing land use. Corruption among Chinese government officials, enabled in part by China's incomplete adoption of the rule of law, is also a key concern.

### ADMINISTRATIVE LICENSING

As discussed above in the Investment section, since China's WTO accession in December 2001, U.S. and other foreign companies have expressed serious concerns about the administrative licensing process in China, both in the context of foreign investment approvals and in myriad other contexts. According to U.S. industry, many Chinese government bodies at the central, provincial and municipal government levels do not comply with the procedures mandated by the *Administrative Licensing Law* for acceptance review and approval of administrative licenses. This situation creates opportunities for corruption, and sometimes leads to foreign enterprises and foreign products being treated less favorably than their domestic counterparts.

In response to a 2013 directive from Premier Li to streamline administrative licensing processes, central government authorities eliminated, or delegated to lower levels of government, more than 300 administrative approval requirements in 2013. Additional streamlining took place in 2014. China also announced reductions in administrative approval requirements in the Shanghai Free Trade Zone in 2014. In addition, at the July 2014 S&ED meeting, China committed to treat applicants for administrative licenses and approvals under the same rules and standards as the United States with regard to the resources available to accept and process applications and the number of applications permitted at one time from an applicant, and to strictly implement existing laws and regulations to adequately protect any trade secret or sensitive commercial information provided by the applicant during the administrative licensing or approval process, as required by law.

Nevertheless, despite these changes and continued reform efforts, U.S. companies continue to encounter significant problems with a variety of administrative licensing processes in China, including processes to secure product approvals, investment approvals, business expansion approvals, business license renewals and even approvals for routine business activities. While U.S. companies are encouraged by the overall reduction in license approval requirements and the focus on decentralizing licensing approval processes, U.S. companies report that these efforts have only had a marginal impact on their licensing experiences so far. According to U.S. companies, problems continue to be most prevalent at the central government level and generally involve foreign companies encountering more significant delays and receiving less favorable treatment vis-à-vis domestic companies, raising concerns in light of the WTO rules relating to national treatment.

### COMPETITION POLICY

In August 2007, after several years of development, China enacted its *Anti-monopoly Law*, which became effective in August 2008. Pursuant to this law, the State Council has established an anti-monopoly commission with oversight and coordinating responsibilities, drawing its members from several Chinese ministries and agencies. Enforcement responsibilities have been divided among three agencies. MOFCOM has assumed responsibility for reviewing mergers. NDRC has assumed responsibility for reviewing cartel activities, abuse of dominance and abuse of administrative power when they involve pricing, while SAIC reviews these same types of activities when they are not price-related.

After the *Anti-monopoly Law* was enacted, MOFCOM, NDRC, SAIC and other Chinese government ministries and agencies began to formulate implementing regulations, departmental rules and other measures. Throughout this process, the United States urged China to implement the *Anti-monopoly Law* in a manner consistent with global best practices and with a focus on consumer

welfare and the protection of the competitive process, rather than consideration of industrial policy or other non-competition objectives. The United States also specifically pressed China to ensure that its implementation of the *Anti-monopoly Law* does not create disguised or unreasonable barriers to trade and does not provide less favorable treatment to foreign goods and services or foreign investors and their investments.

The Chinese government's interventionist economic policies and practices and the large role of state-owned enterprises in China's economy have created some possible tensions with the *Anti-monopoly Law*. One provision in the *Anti-monopoly Law* "protects the lawful operations" of state-owned enterprises and government monopolies in industries deemed nationally important, although the meaning of this provision remains unclear. Indeed, China has enforced the *Anti-monopoly Law* against state-owned enterprises. For example, MOFCOM has imposed conditions on at least one state-owned company forming a joint venture, NDRC has conducted an investigation into anti-competitive price discrimination by two large state-owned telecommunications companies and has imposed fines for *Anti-monopoly Law* violations on two state-owned liquor companies, and SAIC has undertaken enforcement against provincial state-owned enterprises. However, some U.S. companies have expressed concerns that enforcement against state-owned enterprises is more limited than against private enterprises.

Provisions on the abuse of administrative (i.e., government) power included in the *Anti-monopoly Law*, which also appear in NDRC's and SAIC's implementing regulations, are potentially important instruments for reducing the government's interference in markets and promoting the establishment and maintenance of increasingly competitive markets in China. In recent years, NDRC and SAIC have taken a number of enforcement actions in this area to reduce government restraints on competition.

In June 2016, the State Council issued the *Opinions on Establishing a Fair Competition Review System*, which created a new system that could, if faithfully implemented, widen Chinese anti-monopoly enforcement agencies' oversight over undue government restraints on competition and anti-competitive regulation of competition. Undue government restraints and regulation that benefit certain parties' interests over others can have a greater adverse effect on competition than the anti-competitive conduct of private firms. For example, government actors could harm competition by excluding new rivals or maverick incumbents through limiting licenses for providers, without regard to demand, or through geographic restrictions. Given the state-led nature of China's economy, the need for careful scrutiny of anti-competitive government restraints and regulation is high.

In October 2017, NDRC, SAIC, MOFCOM, MOF and SCLAO jointly issued, without first providing an opportunity for public comment, the *Provisional Rules for Implementing the Fair Competition Review System*. These rules are designed to implement the Fair Competition Review System and ostensibly target anti-competitive government rules, normative documents and other policy measures relating to market access, industry development, attracting investment, tendering and bidding, government procurement, norm-setting for business conduct and qualification standards, among other things. The rules require issuing agencies at the central and sub-central levels of government to conduct reviews of a relevant proposed measure before introducing it so as to verify that the proposed measure will not harm competition. However, the rules also contain a broad list of exemptions, including national economic security, cultural security, national defense construction, poverty alleviation, disaster relief and public interest considerations.

Another tension in China's organizational structure involves trade associations, which in China frequently appear to have strong government ties.

The United States has encouraged the Chinese agencies charged with enforcing the *Anti-monopoly Law* to work with Chinese regulatory agencies with sectoral responsibilities to emphasize the importance of trade associations refraining from engaging in conduct that would violate the *Anti-monopoly Law*. For example, while trade associations can usefully function to assist their members with information on opportunities and contacts in different markets, they also can facilitate cartel activity if appropriate guidelines are not followed. In March 2017, NDRC published draft *Guidelines on Trade Association Pricing Activity* for public comment. These draft guidelines address issues that trade association conduct can raise from a competition law perspective but could be clarified and strengthened.

The treatment of intellectual property rights by China's anti-monopoly enforcement agencies has generated concerns among U.S. and other foreign stakeholders. For example, Article 55 of the *Anti-monopoly Law*, which relates to conduct associated with intellectual property rights that eliminates or restricts competition, has raised questions for U.S. industry about the scope of enforcement since its initial inclusion in the law. In April 2015, SAIC adopted a measure, the *Rules on the Prohibition of Conduct Eliminating or Restricting Competition by Abusing Intellectual Property Rights*, which contains concerning provisions relating to essential facilities and standards-essential patents on which stakeholders have submitted comments. Subsequently, in late 2015, draft versions of *Anti-monopoly Guidelines on Abuse of Intellectual Property Rights* separately prepared by the NDRC and by SAIC became public. China has stated that these drafts, as others, will form the basis for the State Council's Anti-monopoly Commission to adopt guidelines addressing the treatment of conduct involving intellectual property rights under the *Anti-monopoly Law*. In March 2017, the Anti-monopoly Commission published draft *Anti-monopoly Guidelines against Abuse of Intellectual Property Rights* and invited the public to provide comments on them. These draft guidelines would adopt several

core principles on competition and intellectual property law similar to principles applied in the United States, but also appear to support the premise that the exercise of intellectual property rights can act as a hindrance to market competition, including through apparent presumptions that certain IP-related conduct harms competition. The draft guidelines also raise concerns regarding the treatment of refusals to license, "excessive" pricing and standard essential patents. U.S. government agencies have been following the development of the draft guidelines closely and engaging China's anti-monopoly enforcement agencies, including through the submission of written comments.

While initially MOFCOM's merger decisions were quite brief, they increasingly have become more detailed. This development is helpful, as in the past some U.S. companies have criticized certain MOFCOM decisions for lack of adequate bases to find that a merger has or may have the effect of eliminating or restricting competition, and some U.S. companies have raised concerns with the remedies that MOFCOM has adopted in granting conditional merger approvals. In addition, in September 2017, MOFCOM published draft *Measures for the Review of Undertaking Concentrations*. This draft measure has the potential to help clarify MOFCOM's procedures for reviewing concentrations of undertakings by providing guidance on when notifications are required and the procedural steps available during the notification and review process.

MOFCOM's merger enforcement has tended to focus more on transactions involving foreign enterprises. To date, every transaction that MOFCOM has blocked or imposed conditions on has involved at least one foreign party, although MOFCOM has been imposing conditions on fewer transactions in recent years. MOFCOM also has stated publicly that the law applies to domestic enterprises, including state-owned enterprises, equally. Reports indicate, moreover, that the percentage of merger notifications in which all parties are Chinese has risen from around 15 percent to around 30 percent in recent years,

suggesting increased domestic compliance with the filing requirements of the *Anti-monopoly Law*. To date, MOFCOM has imposed penalties for failure to file a required merger notification on more domestic transactions than transactions involving foreign parties.

Starting in 2013, NDRC increased its *Anti-monopoly Law* enforcement activity noticeably. While both domestic companies and foreign companies have been targets of these NDRC investigations, U.S. industry asserts that foreign companies appear to have come under increased scrutiny by China's enforcement agencies. In addition, U.S. industry has expressed serious concerns about insufficient predictability, fairness and transparency in NDRC's investigative processes, including NDRC pressure to "cooperate" in the face of unspecified allegations or face steep fines. In some cases, U.S. industry also has complained about continuing difficulties in achieving representation before the Anti-monopoly enforcement agencies by their counsel of choice.

At the July 2014 S&ED meeting, China committed to provide any party under an *Anti-monopoly Law* investigation with information about the enforcement agency's concerns and an effective opportunity for the party to present evidence in its defense. In addition, at the December 2014 JCCT meeting, China committed that the Chinese authorities would treat domestic and foreign companies equally in *Anti-monopoly Law* enforcement proceedings. China further committed that the Chinese authorities' normal practice would be to permit an investigated foreign company to have foreign counsel present, to advise it and to provide information on its behalf during the proceedings. At the November 2015 JCCT meeting, China committed that agencies without *Anti-monopoly Law* enforcement authority will not intervene in the enforcement decisions of MOFCOM, SAIC and NDRC. China also clarified that its anti-monopoly enforcement agencies will not disclose confidential business information to other agencies or third parties, except pursuant to a waiver from

the submitting party or under circumstances defined by law.

### FOREIGN NGO MANAGEMENT LAW

In 2015, China's National People's Congress published a draft *Foreign NGO Management Law* that laid out a series of provisions regulating organizations operating within its borders. The United States and numerous other governments and stakeholders around the world expressed serious concerns about the draft law, as it would have a significant impact on commercial activities, academic exchanges, cooperation on global health matters, rule of law exchanges and shared environmental concerns, as well as serious implications for investment in China by U.S. NGOs and, indirectly, U.S. for-profit companies. In 2016, the National People's Congress passed the final version of the *Foreign NGO Management Law*, which went into effect in January 2017. The new law does not materially differ from the earlier draft, and it therefore continues to generate serious concerns.

### COMMERCIAL DISPUTE RESOLUTION

Both domestic and foreign companies often avoid seeking resolution of commercial disputes through the Chinese courts, due to deep skepticism about the independence and professionalism of China's court system and the enforceability of court judgments and awards. There is a widespread perception that judges, particularly outside big cities, are subject to influence by local political or business interests. In addition, many judges are not trained in the law or lack higher education, although this problem decreases at the higher levels of the judiciary. At the same time, the Chinese government is moving to establish consistent and reliable mechanisms for dispute resolution through the adoption of improved codes of ethics for judges and lawyers and increased emphasis on the consistent and predictable application of laws. For example, Supreme People's Court rules provide that when there is more than one reasonable interpretation of

a law or regulation, the courts should choose an interpretation that is consistent with the provisions of international agreements to which China has committed, such as the WTO rules.

Despite initial enthusiasm, there is increasing skepticism of the China International Economic and Trade Arbitration Commission (CIETAC) as a forum for the arbitration of commercial disputes. Some foreign companies have obtained satisfactory rulings from CIETAC, but others have raised concerns about restrictions on the selection of arbitrators and inadequacies in procedural rules necessary to ensure thorough, orderly and fair management of cases.

A further problem for commercial dispute resolution in China is that obtaining enforcement has often been difficult in cases where the courts or arbitration panels have issued judgments in favor of foreign-invested enterprises. Chinese government officials responsible for enforcement are often beholden to local interests and unwilling to enforce judgments against locally powerful companies or individuals.

### LABOR LAWS

China does not effectively enforce its labor laws and regulations concerning issues such as minimum wages, hours of work, occupational safety and health, bans on child labor, forced prison labor, and participation in social insurance programs. Many foreign-invested enterprises have expressed concerns about their domestic competitors' lack of compliance with labor and social welfare laws due to lax enforcement. Lax enforcement has led to significant increases in labor disputes and unrest in China as well as the arrest and detention of worker rights leaders.

China recently issued two measures intended to improve enforcement of China's labor laws, but they do not go far enough in addressing foreign companies' concerns. The *Measures for Announcing Major Violations of Labor Security*, which entered

into force in January 2017, address employers' compliance with China's labor laws by threatening to publicly name employers that commit serious labor violations. The *Measures for the Rating of Enterprises' Labor Security Compliance Credit*, which also entered into force in January 2017, rate employers based on a set of criteria that includes compliance with China's labor laws and subject poorly rated employers to routine inspections. Unfortunately, these measures are vague, do not define key terms and leave enforcement to provincial and local administrative authorities, which can result in inconsistent implementation because motivation and ability to pursue enforcement vary among the various administrative authorities.

China also introduced two other measures in 2017, which entered into force in July, aimed at improving the arbitration system that China uses to respond to labor disputes. The *Rules on Labor and Personnel Dispute Arbitration Organizations* define the roles of arbitration commissions and courts at the provincial and local government levels, provide dedicated funding and specify qualifications, training and oversight requirements for staff. The *Rules on Handling Labor and Personnel Dispute Arbitration Cases* address the handling of collective labor disputes involving 10 or more workers and collective labor disputes arising from the implementation of collective labor agreements, among other things.

In addition, China's restrictions on labor mobility, which contribute to shortages of skilled workers for foreign companies operating in China, continue to distort labor costs. In part due to the recognition that labor mobility is essential to the continued growth of the economy, China is gradually easing restrictions under the country's hukou (i.e., household registration) system, which has traditionally limited the movement of workers within the country.

China continues to maintain other policies that negatively impact foreign companies, including restrictions on hiring contract workers. At present, registered subsidiaries of foreign corporations have

two options when hiring workers in China. They can either hire full-time employees directly, or they can hire employees indirectly on contract from temporary placement agencies. These temporary workers are known as “dispatch workers.” However, amendments to the *Labor Contract Law* that went into effect in July 2013 add restrictions intended to discourage these companies from using dispatch workers instead of hiring long-term employees. The *Labor Contract Law* amendments limit the use of dispatch workers to periods of less than six months in auxiliary, or non-core, business operations or for the purpose of replacing a permanent employee away on leave. Additionally, the *Interim Provisions on Labor Dispatch*, which entered into force in March 2014, further regulate employment of dispatch workers by limiting the amount of dispatch workers a business can hire to no more than 10 percent of the business’ total number of employees. Businesses whose total number of employees comprised over 10 percent of dispatch workers prior to the implementation of the *Interim Provisions on Labor Dispatch* were given until March 2016 to make adjustments.

In addition, and of great concern to the United States, China does not adhere to certain internationally recognized labor standards, including the freedom of association and the right to bargain collectively. Chinese law provides for the right to associate and form a union, but does not allow workers to form or join an independent union of their own choosing. Unions must affiliate with the official All-China Federation of Trade Unions (ACFTU), which is under the direction of the Communist Party of China. The workers at enterprises in China are required to accept the ACFTU as their representative; they cannot instead select another union or decide not to have any union representation.

Once an ACFTU union chapter is established at an enterprise in China, the enterprise is required to pay fees to the ACFTU, often through the local tax bureau, equaling two percent of total payroll, regardless of the number of union members in the

enterprise. While China’s laws on union formation apply equally to domestic enterprises and foreign-invested enterprises, the ACFTU campaign may be discriminatory, both because it does not appear to be directed at private Chinese companies and because it appears to specifically target Fortune 500 companies, to the disproportionate impact of U.S.-invested companies. The United States continues to monitor this situation and is attempting to assess its effects on U.S.-invested companies and their workers.

### LAND LAWS

China’s Constitution specifies that all land is owned in common by all the people. In practice, provincial and municipal governments distribute state-owned urban land for industrial and residential use under a variety of terms depending on the type of land, its intended use and the status of the land-use rights “purchaser,” while agricultural collectives, under the control of local Communist Party chairmen, distribute collectively owned agricultural land to rural residents in the form of 30-year renewable contracts. Governments and agricultural collectives can transfer or lease land-use rights to enterprises in return for the payment of fees, or other forms of compensation, such as profit sharing. A major problem for foreign investors is the array of regulations that govern their ability to acquire land-use rights, which are limited to 50 years for industrial purposes in the case of foreign investors. Local implementation of these regulations may vary from central government standards, and prohibited practices may be tolerated in one locality while the regulations are enforced in another. Most wholly foreign-owned enterprises seek land-use rights to state-owned urban land as the most reliable protection for their operations. Chinese-foreign joint ventures usually attempt to acquire land-use rights through lease or contribution arrangements with the Chinese partner.

Chinese law does not currently define standards for compensation when eminent domain supersedes land-use rights. This situation creates considerable

uncertainty when foreign-invested enterprises are ordered to vacate premises in the public interest. Moreover, the absence of public hearings on planned public projects can give affected parties, including foreign-invested enterprises, little advance warning. China is aware of this problem, however, and is reportedly revising its laws to address it, but it remains unclear how extensive or effective the revisions will be.

Given the scarcity of land resources in China, the price of land-use rights and land allocation are important considerations for purposes of investment, production and trade. It is therefore of some concern to the United States that the Chinese government continues to exercise a strong hand in land-use markets in China, with the objective, in part, to ensure that land use-rights are allocated in accordance with a compulsory national land-use plan aimed at boosting grain production, and state industrial development policies aimed at sustaining urbanization and growth.

### **CORRUPTION**

While WTO membership has increased China's exposure to international best practices and resulted in some overall improvements in transparency, corruption remains prevalent. Chinese officials admit that corruption is one of the most serious

problems the country faces, stating that corruption poses a threat to the survival of the Communist Party and the state. China's leadership has called for an acceleration of the country's anti-corruption drive, with a focus on closer monitoring of provincial-level officials.

In the area of government procurement, China has pledged in recent years to begin awarding contracts solely on the basis of commercial criteria. However, it is unclear how quickly, and to what extent, the Chinese government will be able to follow through on this commitment. U.S. companies complain that the widespread existence of unfair bidding practices in China puts them at a competitive disadvantage. It also undermines the long-term competitiveness of both domestic and foreign enterprises operating in China.

China criminalized the payment of bribes to officials of foreign governments and international public organizations, effective in 2011, as required by the United Nations Convention against Corruption, which China ratified in 2006. Although criminalizing foreign bribery represents an important milestone, China has provided little information about how the law is being interpreted and enforced. Accordingly, the United States has continued to review China's anti-corruption efforts and to encourage China to vigorously enforce its laws.

## APPENDICES

- Appendix 1* List of Written Submissions Commenting on China's WTO Compliance (September 20, 2017)
- Appendix 2* List of Witnesses Testifying at Hearing on China's WTO Compliance (October 4, 2017)
- Appendix 3* Initial Actions of the U.S.-China Economic Cooperation 100-Day Plan (May 11, 2017)
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## 2017 USTR Report to Congress on China's WTO Compliance

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### *Appendix 1*

#### **List of Written Submissions Commenting on China's WTO Compliance September 20, 2017**

1. U.S. Chamber of Commerce
  2. U.S. Council for International Business
  3. United States Information Technology Office
  4. Computing Technology Industry Association
  5. Information Technology Industry Council
  6. Semiconductor Industry Association
  7. BSA | The Software Alliance
  8. Telecommunications Industry Association
  9. International Intellectual Property Alliance
  10. The App Association
  11. National Association of Manufacturers
  12. Institute of Scrap Recycling Industries
  13. American Iron and Steel Institute
  14. The Aluminum Association
  15. National Milk Producers Federation
  16. U.S. Dairy Export Council
  17. Coalition of Services Industries
  18. AFL-CIO
  19. American Apparel & Footwear Association
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### *Appendix 2*

#### **List of Witnesses Testifying at Public Hearing on China's WTO Compliance October 4, 2017**

1. Josh Kallmer  
U.S. Information Technology Office
2. Jeremie Waterman  
U.S. Chamber of Commerce
3. Eva Hampl  
U.S. Council for International Business
4. Kevin Rosenbaum  
International Intellectual Property Alliance

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### *Appendix 3*

#### **Fact Sheet: Initial Actions of the U.S.-China Economic Cooperation 100-Day Plan**

May 11, 2017

1. Following one more round of technical consultations between the United States and China, China is to allow imports of U.S. beef on conditions consistent with international food safety and animal health standards and consistent with the 1999 Agricultural Cooperation Agreement, beginning as soon as possible but no later than July 16, 2017.
  2. The United States and China are to resolve outstanding issues for the import of China origin cooked poultry to the United States as soon as possible, and after reaching consensus, the United States is to publish a proposed rule by July 16, 2017, at the latest, with the United States realizing China poultry exports as soon as possible.
  3. China's National Biosafety Committee (NBC) is to hold a meeting by the end of May 2017, to conduct science-based evaluations of all eight pending U.S. biotechnology product applications to assess the safety of the products for their intended use. No additional information unrelated to safety assessment for intended use is to be requested of the applicants. For any product that does not pass the safety evaluation at the NBC meeting held in May 2017, the NBC is to operate with transparency by providing in writing to the applicants a complete list of requested information necessary to finalize the safety assessment for the products' intended use, along with an explanation of how the requested information would be relevant to the safety of the products' intended use. The NBC is to hold meetings as frequently and as soon as possible after an application is resubmitted in order to finalize reviews of remaining applications without undue delay. For the products that pass the safety evaluations of the NBC, China is to grant certificates within 20 working days in accordance with Administrative License Law of the People's Republic of China.
  4. The United States welcomes China, as well as any of our trading partners, to receive imports of LNG from the United States. The United States treats China no less favorably than other non-FTA trade partners with regard to LNG export authorizations. Companies from China may proceed at any time to negotiate all types of contractual arrangement with U.S. LNG exporters, including long-term contracts, subject to the commercial considerations of the parties. As of April 25, 2017, the U.S. Department of Energy had authorized 19.2 billion cubic feet per day of natural gas exports to non-FTA countries.
  5. By July 16, 2017, China is to allow wholly foreign-owned financial services firms in China to provide credit rating services, and to begin the licensing process for credit investigation.
  6. The U.S. Commodity Futures Trading Commission (CFTC) intends to extend by July 16, 2017 the current no-action relief to Shanghai Clearing House for six months, with further extensions amounting to up to three years, if appropriate and consistent with the conditions set forth in the no-action relief. The People's Bank of China and the CFTC are to work towards a Memorandum of Understanding (MOU) concerning the cooperation and the exchange of information related to the oversight of cross-border clearing organizations.
  7. By July 16, 2017, China is to issue any further necessary guidelines and allow wholly U.S.-owned suppliers of electronic payment services (EPS) to begin the licensing process. This should lead to full and prompt market access. China is to continue to allow Chinese banks to issue dual brand-dual currency bankcards that allow U.S. EPS suppliers to process foreign currency payment card transactions.
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## 2017 USTR Report to Congress on China's WTO Compliance

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### *Appendix 3 (cont'd)*

#### **Fact Sheet: Initial Actions of the U.S.-China Economic Cooperation 100-Day Plan**

May 11, 2017

8. The applicable U.S. federal regulatory authorities remain committed to apply in the United States the same bank prudential supervisory and regulatory standards to Chinese banking institutions as to other foreign banking institutions, in like circumstances and in accordance with U.S. law.
  9. China is to issue both bond underwriting and settlement licenses to two qualified U.S. financial institutions by July 16, 2017.
  10. The United States recognizes the importance of China's One Belt and One Road initiative and is to send delegates to attend the Belt and Road Forum in Beijing May 14-15 in Beijing. The United States welcomes direct investment by Chinese entrepreneurs as it does by entrepreneurs from other countries. The United States welcomes Chinese participation in the SelectUSA Investment Summit that will be held June 18-20 in Washington D.C.
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